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23 January 2003

Secretary General  
Legislative Council Secretariat  
Legislative Council Building  
8 Jackson Road  
Central  
Hong Kong  
(Attn.: Mr S.C. Tsang)

Dear Mr Tsang,

**LegCo Panel on Commerce and Industry  
Follow-up to meeting on 9 December 2002**

Thank you for your letter of 9 January 2003 enclosing, inter alia, a list of follow-up actions required of the Administration. We would like to follow-up on the subject “Review of Hong Kong Productivity Council (HKPC)” discussed at the Panel meeting on 9 December 2002. At the meeting, the Administration was requested to provide the Panel with information on supporting services offered by HKPC to Hong Kong enterprises operating in the Pearl River Delta (PRD) region, including the type of training courses organised, responses from the enterprises etc.

**The Administration’s Response**

HKPC has been actively promoting Hong Kong-Mainland collaboration for synergy and supporting Hong Kong enterprises operating in the PRD region. In 1999, HKPC established a new facility, viz. “Compass North”, to enhance the productivity and effectiveness of the Mainland operations of Hong Kong enterprises. It provides supporting services in the areas of business information, commercialisation of technologies, investment

assessment, formulation of enterprise strategy, business partnership, expertise interchange, and management enhancement. To better coordinate its activities in the Mainland, HKPC set up the Mainland Committee in 2000 to formulate relevant strategies and programmes to strengthen Hong Kong-Mainland collaboration. The Committee is currently working on a PRD programme whereby HKPC will extend its geographical focus to PRD by establishing its presence initially in Guangzhou, Shenzhen, Dongguan and Zhuhai.

The types of services hitherto provided by HKPC to the Hong Kong enterprises operating in the PRD region are mainly training, consultancy, study mission and exhibition. A summary of these services provided by HKPC in 2002 is at the **Annex**.

I should be grateful if you would pass the information to Members for reference.

Yours sincerely,

(Mrs Shirley Lau)  
for Commissioner for Innovation and Technology

**Supporting Services provided by HKPC  
in the Pearl River Delta in 2002**

<u>Type of Services</u>	<u>No. of Projects</u>
Training <sup>1</sup>	118
Consultancy	110
Study Mission	5
Exhibition	1
<i>Total</i>	<i>234</i>

**Training**

	<u>No. of Projects</u>	<u>No. of Participants</u>	<u>Average Participation Rate<sup>2</sup></u>
<i>Total</i>	<i>118</i>	<i>3,020</i>	<i>89%</i>

<u>Nature</u>	<u>No. of Projects</u>	<u>No. of Participants</u>
Management		
Financial	4	64
Human Resources	5	71
Quality	73	1,981
Sales and Marketing	1	30
<i>Sub-total</i>	<i>83</i>	<i>2,146</i>
	<i>(70% of total no. of projects)</i>	<i>(71% of total no. of participants)</i>

<sup>1</sup> The training activities are organised in partnership with the Mainland training institutions/organisations.

<sup>2</sup> The average participation rate denotes the number of participants actually attended the training courses over the number of participants enrolled.

<u>Nature</u>	<u>No. of Projects</u>	<u>No. of Participants</u>
<b>Technology</b>		
Chemistry and Metallurgy	6	145
Electronics	13	360
Manufacturing Engineering	5	123
Product Development	5	114
Textiles and Apparel	2	31
Plastics	1	13
<i>Sub-total</i>	32	786
	<i>(27% of total no. of projects)</i>	<i>(26% of total number of participants)</i>
<b>Others</b>		
Generic skill training	3	88
<i>Sub-total</i>	3	88
	<i>(3% of total no. of projects)</i>	<i>(3% of total no. of participants)</i>
<i>Total</i>	<i>118</i>	<i>3,020</i>

### **Consultancy/Study Mission/Exhibition**

<u>Nature</u>	<u>No. of Projects</u>
Quality/Standard Compliance	58
Enterprise Diagnosis and Management	31
Processing Technology	11
Product Design/Rapid Prototyping/Productisation	7
Information and Knowledge Management/ Multi-Media	5
Award/Excellence Model Consultancy	2
Benchmarking Consultancy	1
Environmental Services and Management	1
<i>Total</i>	<i>116</i>