

THE

HONG KON

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19 December 2016

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Ms. Mary So

Clerk to Subcommittee

Legislative Council Secretariat

Legislative Complex

1 Legislative Council Road

Central, Hong Kong

Dear Ms. So,

Subcommittee on Solicitors (Professional Indemnity) (Amendment) Rules 2016 and Solicitors' Practice (Amendment) Rules 2016 Subcommittee Meeting on 13 December 2016

I refer to the Subcommittee meeting and your email dated 13 December 2016.

(a) Annual financial situation of the Hong Kong Solicitors Indemnity Fund ("Fund")

Enclosed please find copies of the Professional Indemnity Scheme ("PIS") Annual Report 2010/11 - 2014/15 as requested.

(b) Annual contributions payable by members and the contribution formula used

Table 7 on page 17 of the PIS Annual Report 2014/15 shows the total Annual Contributions for indemnity years from 1998/99 - 2014/15. Please note that these amounts are gross contributions before reductions. The total Annual Contributions net of reductions are as follows:



| Indemnity Year | No. of Firms | No. of Practitioners | Contribution Payments (HK\$) |
|-------------------|-----------------|-------------------------|---------------------------------|
| 2009/10 | 783 | 6,782 | 301,445,650 |
| 2010/11 | 803 | 7,149 | 208,253,791 |
| 2011/12 | 846 | 7,381 | 244,862,160 |
| 2012/13 | 844 | 7,717 | 366,030,827 |
| 2013/14 | 852 | 8,111 | 246,925,173 |
| 2014/15 | 877 | 8,503 | 261,392,152 |

The PIS contribution payable by each law firm is calculated based on the formula provided by paragraph 2(1)(a)(i) of Schedule 1 to the Solicitors (Professional Indemnity) Rules (Cap. 159M) ("PIS Rules"). If the Council of the Law Society ("Council") resolves to authorise a reduction, such a reduction is made pursuant to paragraph 2(7) of the same Schedule. A copy of Schedule 1 to the PIS Rules is enclosed for your reference.

(c) Measures taken/will be taken by the Law Society to maintain the financial sustainability of the Fund while alleviating the financial obligations of members

The Council and the Board of Directors of the Hong Kong Solicitors Indemnity Fund Limited ("Company") are mindful of the hardship on members when HIH collapsed in 2001 and the PIS was left in a deficit position with insufficient funds to meet claims. Members were required to contribute in excess of HK\$400 million to the shortfall to enable existing claims to be paid. To ensure this does not recur, the Company has taken the following measures to ensure the financial sustainability of the Fund:

- (i) The reinsurance programme of the Fund is supported by 4 reinsurers so that the impact of any of the reinsurer(s) failing is reduced;
- (ii) Insolvency insurance is in place and it runs in tandem with the reinsurance programme, covering the Fund against the insolvency of one or more of its reinsurers;
- (iii) Bearing in mind that the PIS is not a commercial insurer and cannot be placed into liquidation when it runs a loss, the financial position of the Fund is closely monitored by the Company. In seeking to maintain a balance between the paramount interests of the public and the profession, the Council considers various factors such as the outstanding liabilities of the Fund, the level of reserves, claims losses, operational costs, anticipated claims and comments of the Board before deciding whether a reduction is appropriate;

(iv) The Fund is invested in a conservative strategy where the investments are predominantly placed in fixed income securities with high liquidity.

It should be emphasised that the prudent approach adopted by the Board and Council in managing the Fund is of critical importance in safeguarding our members as well as the public. Members of the Council and Directors of the Board are legal practitioners who understand the challenges of running a practice. To alleviate the financial obligations of members, the Council has authorised contribution reductions in the following indemnity years:

| Indemnity Year | % of reduction resolved |
|----------------|-------------------------|
| 2010/11 | 331/3% |
| 2011/12 | 331/3% |
| 2012/13 | Nil |
| 2013/14 | 331/3% |
| 2014/15 | 331/3% |
| 2015/16 | 331/3% |
| 2016/17 | 50% |
| | |

Other than contribution reductions, the Board and the Council are also considering various suggestions to improve the coverage of the PIS.

Yours sincerely,

Gigi Liu

Assistant Director

Professional Indemnity Scheme

Enclosures

3145688

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

(Incorporated by The Law Society of Hong Kong with limited liability)



PROFESSIONAL INDEMNITY SCHEME 2010/2011 YEAR ANNUAL REPORT

ISSUED June 2012

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

Directors:-

Peter R. Griffiths (Chairman)

Denis G. Brock (appointed on 15/11/2011)

Albert B.K. Dan

Christopher G. Howse

Brian W. Gilchrist

Peter C.L. Lo

Patrick R. Moss

Amirali B. Nasir

Ng Wai Yan

Ludwig S.W. Ng (resigned on 17/2/2011)

Kevin C.K. Shum

Richard N. Tanner (resigned on 29/2/2012)

Wong Kwai Huen (resigned on 8/11/2011)

Norris H.C. Yang

Members:-

Peter R. Griffiths

Heidi K.P. Chu

Christopher G. Howse

Peter C.L. Lo

Patrick R. Moss

Amirali B. Nasir

Norris H.C. Yang

The Law Society of Hong Kong

Company Secretary:-

ESSAR Insurance Services Ltd.

("ESSAR")

PIS CLAIMS COMMITTEE

<u>Members</u>:-

Brian W. Gilchrist (Chairman)

Colin B. Cohen (Vice-Chairman)

Charles W. Allen

Keith M. Brandt

Richard H.C. Chalk (resigned on 17/5/2012)

Tony K.W. Chow

Simon P. Clarke

George D. Lamplough

Jeffrey H. Lane

Ronald W.T. Tong

Secretary:-

ESSAR

PROFESSIONAL INDEMNITY ADVISORY COMMITTEE

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Robin S. Peard (Chairman)

Kevin R. Bowers

Lawrence Y.H. Lee*

Susan P.S.K. Liang

Ng Wai Yan

Peter K.H. Ngai

David G. Smyth

Thomas S.T. So (appointed on 2/3/2012)

Fiona J. Stewart**

Gareth H. Thomas

Norris H.C. Yang

Secretary:-

Gigi Liu, Assistant Director, Professional Indemnity Scheme ("ADPIS")

PIS REVIEW WORKING PARTY

Members:-

Peter C.L. Lo (Chairman)

Heidi K.P. Chu

Peter R. Griffiths

Christopher G. Howse

Nicholas D. Hunsworth

Sundaramoothy Krishnan

Kenneth S.Y. Ng

Benny Y.B. Yeung

Secretary:-

ADPIS

PIS INVESTMENT SUB-COMMITTEE

Members:-

Peter C.L. Lo (Chairman)

John S. Gale

Ip Shing Hing

Ludwig S.W. Ng (resigned on 1/4/2012)

Kevin C.K. Shum

Wong Kwai Huen (resigned on 12/6/2012)

Norris H.C. Yang

Secretary:-

ADPIS

^{*} Consultant of Aon Hong Kong Ltd.

^{**} Account Director, ESSAR

PIS PANEL SOLICITORS SELECTION **BOARD**

Members:-

Wong Kwai Huen (Chairman)

Stephen W.S. Hung Kenneth S.Y. Na Thomas S.T. So

Secretary:-**ADPIS**

WORKING PARTY ON PIS GROSS FEE INCOME REPORTS AND **CONTRIBUTIONS**

Members:-

Ip Shing Hing (Chairman)

Albert B.K. Dan Ng Wai Yan Wong Kwai Huen

Secretary:-**ADPIS**

Mazars CPA Limited **AUDITORS**

BANKERS Credit Agricole Corporate & Investment Bank

The Standard Chartered Bank Ltd.

INVESTMENT MANAGERS AllianceBernstein Hong Kong Limited

> Amundi Hong Kong Limited Grantham Mayo Van Otterloo MFS Investment Management

BROKER Aon Hong Kong Limited ("Aon")

CLAIMS AND SCHEME MANAGER: **ESSAR**

(a subsidiary of the Aon Group of Companies)

PANEL SOLICITORS Baker & McKenzie

> Clyde & Co. Deacons Fred Kan & Co. Herbert Smith

Howse Williams Bowers (appointed on 8 May 2012)

P.C. Woo & Co.

Reed Smith Richards Butler

Wilkinson & Grist

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THE COMPANY

The Hong Kong Solicitors Indemnity Fund Ltd. ("the Company") is a company limited by guarantee with no share capital. It was set up by The Law Society of Hong Kong ("the Society") on 14 April, 1989 to hold, manage and administer the Solicitors Indemnity Fund ("the Fund") under the Professional Indemnity Scheme ("the Scheme"). As the Company's business is to manage the Scheme and provide indemnity to members through the Fund, rather than to operate an insurance business, it does not fall within the provisions of the Insurance Companies Ordinance Cap. 41.

This report from the Directors of the Company gives an account of the activities of the Scheme. The Scheme began operation as an indemnity fund scheme in 1986 after having operated for six years as an ordinary insurance scheme under which firms were issued insurance policies by an independent insurance company on terms negotiated by the Society. During those six years, a significant number of claims were made against solicitors resulting in substantial payments. The underwriters demanded a substantial increase in premiums and the statutory indemnity fund scheme was established to provide the necessary cover by the Society. The Scheme is governed by the Solicitors (Professional Indemnity) Rules ("the Rules") Cap. 159M which set out the scope and conditions of cover.

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of S14 of the Inland Revenue Ordinance, Cap. 112, it is not liable to Hong Kong taxation.

The Directors are responsible for the production of accounts for each indemnity year to provide a true and fair view of the Fund's financial transactions and of the disposition of the Fund's assets and liabilities. It is also the responsibility of the Directors to ensure that proper accounting records are kept which disclose with reasonable accuracy at any time the Fund's financial transactions and assets and liabilities.

Although the auditing of the accounts of the Fund is not a statutory requirement, the Council of the Society considers that in the interests of the Society and its Members the Fund's financial position should be annually audited. There is included in this report a reproduction of the audited accounts of the Fund for the indemnity year ended 30 September 2011.

There is a division of responsibility between the Company and the Society's Council.

The Company is concerned with the management and administration of the Fund subject to directions by the Council. It considers the recommendations of the Claims Committee, the Professional Indemnity Advisory Committee and the PIS Investment Sub-Committee and advises the Council on matters pertaining to the smooth and effective operation of the Scheme.

The Council is responsible for the appointment of the Company's Directors, Panel Solicitors and Committee Members and the enforcement of the Rules. It also supervises the PIS Investment Sub-Committee and monitors the investments of the Fund in conjunction with the Company.

The Claims Committee supervises the conduct and settlement of claims.

The Professional Indemnity Advisory Committee reviews, examines and advises on any issue relating to professional indemnity referred to it by the Council, the Company and the Claims Committee.

The PIS Review Working Party was established by the Council to review the structure and operation of the Scheme, invite and consider the views of members, and make recommendations to the Council in connection therewith.

The PIS Investment Sub-Committee was established by the Company for the purpose of reviewing the investment guidelines and performance of the investments of the Fund.

The PIS Panel Solicitors Selection Board was established by the Council. Its responsibilities are to establish the procedures necessary for the tendering of panel solicitors for the Scheme and to consider all tender applications and make recommendations to the Council to appoint suitably qualified firms to the panel.

The Working Party on PIS Gross Fee Income Reports and Contributions is responsible for considering and making recommendations to the Council on the appropriate action to be taken against those firms which have, in breach of the Rules, failed to submit an application for indemnity and/or a gross fee income report relating to their annual gross fee income or failed to pay their annual contributions.

All Company Directors and all Committee Members serve on a voluntary basis and receive no remuneration from either the Company or the Society.

THE SCHEME

The Scheme, subject to the conditions and exclusions set out in the Rules provides solicitors with indemnity against losses arising from claims in respect of civil liability incurred in private practice.

The Scheme's limit of indemnity for each and every claim was increased from HK\$5 million (inclusive of costs) to HK\$10 million (inclusive of costs) on 1 October, 1994.

Some firms have "top-up" insurance in place to cover claims in excess of HK\$10 million and such cover is a matter for each individual firm to determine based on the level of risk attached to the work conducted by the firm.

As at 30 September 2011, the total liability incurred by the Scheme for the 2010/11 indemnity year was HK\$13,465,001 of which HK\$12,599,761 was in respect of claim payments (including costs) and HK\$865,240 was in respect of claim reserves. Since the inception of the Scheme in 1986 and up to 30 September 2011, the Scheme paid a total of HK\$1,625,836,994 on claims (including costs), and the amount reserved in respect of claims is HK\$154,129,021.

INDEMNITY FUND. REINSURANCE, AND INSOLVENCY COVER

The Scheme's limit of indemnity for each and every claim is HK\$10 million (inclusive of costs). Prior to 1 October 2001, the first HK\$1 million of each claim was paid from the Fund and the remainder was provided by reinsurance. This level of retention was increased to HK\$1.5 million from 1 October 2001 to 30 September 2005. Since 1 October 2005, the Fund has entered into reinsurance arrangements with reinsurers whereby the Fund would be responsible for all claims up to an aggregate amount of HK\$100m (inclusive of costs) and all liability in excess of HK\$100m would be borne by reinsurers. The Company has further extended the programme for another 4 years from 1 October 2009 to 30 September 2013.

An insolvency cover runs in tandem with the reinsurance programme from 1 October 2008 to 30 September 2013. The cover insures the Fund against the insolvency of one or more of its reinsurers. For the first reinsurer to become insolvent, the insolvency cover indemnifies the Fund in respect of all claims, notices of intention to make a claim and circumstances notified up to the last date of the indemnity year (being 30 September) immediately preceding the date of insolvency of the first reinsurer. For the second and third reinsurer to become insolvent, the insolvency cover indemnifies the Fund in respect of all claims, notices of intention to make a claim and circumstances notified on or after 1 October 2008 up to the date of insolvency of the second and third reinsurers. Insolvency cover for claims and circumstances notified between the date of insolvency of the second and/or third reinsurer up to 30 September 2013 has been arranged with effect from 11 May 2010.

The Company also took out stop loss insurance prior to 1 October 2001 to limit the aggregate liability of its retention. Where the stop loss limit was exhausted, a drop-down policy was available to cover all claims up to the Scheme's liability limit of HK\$10 million per claim. The stop loss and drop down policies expired on 30 September 2001 and Aon was instructed to arrange renewal of cover. The quotations obtained were considered carefully by the Company and the Council but it was decided the proposed coverage was not, on balance, the best value for money. No stop loss cover was purchased until the indemnity year 1 October 2005 but the reinsurance arrangements in respect of that indemnity year could be categorized as stop loss cover without limit.

The limits of liability retained by the Indemnity Fund, the cover provided by stop loss insurance and the amounts of reinsurance premiums paid by the Fund over twenty-five indemnity years up to 2010/11 are shown in Table 1 on page 10.

THE SCHEME'S BROKER/MANAGER

A tender was conducted in 2009 and Aon and ESSAR are reappointed as the Scheme's Broker and Manager respectively from 1 April 2010 to 31 March 2014.

Aon is responsible for advising the Company on the state of the insurance market and the appropriate reinsurance arrangements and reporting on the financial viability of any underwriter who participates in the Scheme. It is also responsible for conveying the needs of the Scheme to underwriters and negotiating with them the best reinsurance terms for the Scheme.

The Fund places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority.

The Manager handles claims with the assistance of Panel Solicitors and under the supervision of the Claims Committee, collects contributions and maintains proper accounting and statistical records of claims.

Under the brokerage and management agreement between Aon, ESSAR and the Company, Aon agreed to refund all brokerage commission and compensation negotiated with and received by Aon from reinsurers to the Company. A total of HK\$37,425,295.88 was rebated from 1 October 2000 to 30 September 2005 for the placement of reinsurance. All reinsurance premiums paid since 1 October 2005 do not carry any brokerage. HK\$1,800,000 was rebated as brokerage for the placement of the insolvency cover in the first 2 years of the 5 year programme.

CLAIMS HANDLING PROCEDURE

The manner in which claims are handled and reserved is contingent upon the ability to assess, as accurately as possible, the amount at which each claim is likely to be settled which, in turn, determines the true position of the Fund.

The Manager takes the initial step in opening a file upon receipt of a notification of a claim or a potential claim. As for claims (as distinct from potential claims), a reserve is placed on the claim upon completion of a preliminary investigation. Reserves are, therefore, funds set aside for unsettled claims and they represent the Fund's potential liabilities. The amount reserved is the estimated quantum of damages and costs (including defence costs) calculated on the assumption of full liability, taking into account the individual circumstances and the savings that might result from disputing either liability or quantum. As the matter proceeds and further information comes to light, the amount of reserve is adjusted accordingly. Thus, the progress of each claim for each individual year is re-assessed at six-monthly intervals until all claims for that year have been settled or otherwise disposed of. Experience shows that claims can sometimes take up to six years to finalize.

TABLE 1 PROTECTION LIMITS PROVIDED BY THE SCHEME AND REINSURANCE PREMIUMS

| indemnity Year | No. of members holding practicing certificate* | Limit of liability of the Indemnity Fund (HK\$) | Stop Loss Cover (HK\$) | Excess of Loss Insurance Premium (HK\$) | Stop Loss Insurance Premium (HK\$) | insolvency Cover Premium (HK\$) | Total Insurance Premium Paid Per Year (HK\$) |
|-------------------|--|---|------------------------------|--|--|--|---|
| 1986/87 | 1,807 | 25,000,000 | 50,000,000 | 5,500,000 | 1,350,000 | | 6,850,000 |
| 1987/88 | 1,998 | 25,000,000 | 25,000,000 | 12,500,000 | 1,720,000 | | 14,220,000 |
| 1988/89 | 2,152 | 30,000,000 | 20,000,000 | 15,500,000 | 1,600,000 | | 17,100,000 |
| 1989/90 | 2,326 | 30,000,000 | 20,000,000 | 19,500,000 | 1,500,000 | | 21,000,000 |
| 1990/91 | 2,479 | 30,000,000 | 20,000,000 | 22,500,000 | 1,500,000 | | 24,000,000 |
| 1991/92 | 2,721 | 30,000,000 | 40,000,000 | 24,700,000 | 5,250,000 | | 29,950,000 |
| 1992/93 | 2,981 | 30,000,000 | 60,000,000 | 26,000,000 | 5,650,000 | | 31,650,000 |
| 1993/94 | 3,307 | 30,000,000 | 60,000,000 | 29,500,000 | 5,650,000 | | 35,150,000 |
| 1994/95 | 3,596 | 30,000,000 | 60,000,000 | 42,500,000 | 6,515,000 | - | 49,015,000 |
| 1995/96 | 3,896 | 30,000,000 | 60,000,000 | 42,500,000 | 7,675,000 | | 50,175,000 |
| 1996/97 | 4,309 | 30,000,000 | 90,000,000 | 37,750,000 | 8,440,000 | | 46,190,000 |
| 1997/98 | 4,619 | 30,000,000 | 90,000,000 | 45,000,000 | 7,755,000 | ••• | 52,755,000 |
| 1998/99 | 4,720 | 90,000,000 (for 3 years) | 100,000,000 (for 3 years) | 100,230,300 (for 2 years) | 8,868,750 (for 3 years) | | 109,099,050 |
| 1999/00 | 4,890 | - | | | | | |
| 2000/01 | 5,070 | | | 83,232,650 | - | <u></u> | 123,253,900 |
| | | | | 40,021,250** | | | |
| 2001/2002 | 5,173 | | | 95,262,865.81 | | | 95,262,865.81 |
| 2002/2003 | 5,301 | | | 128,899,595.32 | | | 128,899,595.32 |
| 2003/2004 | 5,422 | | | 172,230,412.38 | P 45 | | 172,230,412.38 |
| 2004/2005 | 5,593 | | - | 218,023,353.30 | | | 218,023,353.30 |
| 2005/2006 | 5,757 | 100,000,000 | Unlimited | | 75,000,000 | | 75,000,000 |
| 2006/2007 | 5,925 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2007/2008 | 6,205 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2008/2009 | 6,465 | 100,000,000 | Unlimited | | 79,500,000 | 4,100,000 | 83,600,000 |
| 2009/2010 | 6,782 | 100,000,000 | Unlimited | | 79,500,000 | 7,069,503* | 86,569,503 |
| 2010/2011 | 7,149 | 100,000,000 | Unlimited | - | 79,500,000 | 11,679,500 | 91,179,500 |

^{*} Figure as of 31 December of each year.

** Amount paid to reinsurers in place of HIH.

*I Includes pro-rated premium for insolvency cover arranged with effect from 11 May 2010. Please refer to page 8 for details of insolvency

CLAIMS EXPERIENCE

The statistics provided in Table 2 to Table 20 of this report should be studied in the light of the following remarks:-

- (a) The classification of claims is not an exact science as it is often difficult to determine under which category a particular claim should fall given the fact that many claims are borderline cases; therefore, the classification of claims should not be treated as conclusive;
- (b) A claim which has been allocated to the current indemnity year may at a later time be allocated to the preceding indemnity year if there was insufficient information available at the time of the notification to determine the exact date when the Indemnified should have become aware of circumstances giving rise to the claim;
- (c) A claim may sometimes be settled by the Indemnified without indemnity being sought from the Scheme if the cost of the claim is lower than the Indemnified firm's deductible; therefore, the statistics do not reflect claims which have been settled outside the Scheme;
- (d) With the exception of Table 2, the claims statistics in the tables are computed on the basis of data collected to 30 September 2011 excluding the grace period for notification of claims. The statistics for the 2010/11 indemnity year are therefore to that extent incomplete;
- (e) All data have been calculated to their nearest decimal point.

TABLE 2
NUMBER OF CLAIMS INCLUDING NOTIFICATIONS CALCULATED AS AT 30
SEPTEMBER 2011 IN ACCORDANCE WITH THE CLAIMS CLASSIFICATION PROCEDURE
ADOPTED BY ESSAR

| Indemnity Year | Number of Claims | Percentage Increase/Decrease from previous year |
|----------------|------------------|---|
| 1986/1987 | 64 | - |
| 1987/1988 | 58 | -9% |
| 1988/1989 | 126 | 117% |
| 1989/1990 | 178 | 41% |
| 1990/1991 | 72 | -60% |
| 1991/1992 | 93 | 29% |
| 1992/1993 | 118 | 27% |
| 1993/1994 | 143 | 21% |
| 1994/1995 | 151 | 6% |
| 1995/1996 | 150 | -1% |
| 1996/1997 | 176 | 17% |
| 1997/1998 | 336 | 91% |
| 1998/1999 | 483 | 44% |
| 1999/2000 | 263 | -46% |
| 2000/2001 | 230 | -13% |
| 2001/2002 | 215 | -7% |
| 2002/2003 | 269 | 25% |
| 2003/2004 | 165 | -39% |
| 2004/2005 | 159 | -4% |
| 2005/2006 | 165 | 4% |
| 2006/2007 | 141 | -15% |
| 2007/2008 | 308 | 118% |
| 2008/2009 | 147 | -52% |
| 2009/2010 | 139 | -5% |
| 2010/2011 | 172 | 24% |

Note: (1) Number of claims includes claims notified within the grace period.

⁽²⁾ Percentage increase/decrease in the table has been calculated to the nearest decimal point.

TABLE 3
CLAIMS PAID AND RESERVED AS AT 30 SEPTEMBER 2011

| Indemnity Year | Total Claim Payments (HK\$) | Total Claim Reserves (HK\$) | Total Claim Payments & Reserves (HK\$) |
|-------------------|--------------------------------|--------------------------------|---|
| 1986/1987 | 24,843,393 | - | 24,843,393 |
| 1987/1988 | 13,673,564 | _ | 13,673,564 |
| 1988/1989 | 29,291,950 | | 29,291,950 |
| 1989/1990 | 12,470,291 | - | 12,470,291 |
| 1990/1991 | 7,581,520 | - | 7,581,520 |
| 1991/1992 | 8,663,605 | • | 8,663,605 |
| 1992/1993 | 40,361,002 | 170,643 | 40,531,645 |
| 1993/1994 | 33,580,438 | - | 33,580,438 |
| 1994/1995 | 47,815,117 | 95,713 | 47,910,830 |
| 1995/1996 | 80,837,814 | - | 80,837,814 |
| 1996/1997 | 77,654,021 | 747,585 | 78,401,606 |
| 1997/1998 | 186,896,581 | 13,269,914 | 200,166,495 |
| 1998/1999 | 392,860,200 | 13,638,870 | 406,499,070 |
| 1999/2000 | 81,924,590 | 4,374,850 | 86,299,440 |
| 2000/2001 | 69,965,792 | 892,387 | 70,858,179 |
| 2001/2002 | 84,098,468 | 4,053,655 | 88,152,123 |
| 2002/2003 | 74,165,861 | 7,636,151 | 81,802,012 |
| 2003/2004 | 61,826,932 | 3,714,033 | 65,540,965 |
| 2004/2005 | 66,548,625 | 10,827,653 | 77,376,278 |
| 2005/2006 | 69,649,375 | 20,843,996 | 90,493,371 |
| 2006/2007 | 19,720,779 | 25,306,209 | 45,026,988 |
| 2007/2008 | 30,434,428 | 16,649,305 | 47,083,733 |
| 2008/2009 | 57,070,586 | 10,482,640 | 67,553,226 |
| 2009/2010 | 41,302,301 | 20,560,177 | 61,862,478 |
| 2010/2011 | 12,599,761 | 865,240 | 13,465,001 |
| Total | 1,625,836,994 | 154,129,021 | 1,779,966,015 |

Note: (1) An indemnity year begins on 1 October and ends on 30 September of the following year. There is a grace period of 60 days for notifying claims arising or circumstances giving rise to a claim within an indemnity year: hence claims may be notified on or before 29 November in respect of the indemnity year ended on the preceding 30 September.

- (2) The table shows the amount of claims paid out in respect of the indemnity year 1986/87 to 2010/11.
- (3) A payment in respect of a claim notified in an indemnity year is often paid after the indemnity year in which the claim was notified. The table is NOT a representation of amounts paid within the indemnity years in question, but shows the amounts paid IN RESPECT OF the claims notified in each of those indemnity years. As further claims are paid these amounts will be adjusted.
- (4) Claim payments include payments in respect of settlement or judgment of a claim, claimants' costs, costs for defending claims and indemnity investigation.
- (5) Claim reserves include reserves for the quantum of a claim, reserves for claimants' costs and defence costs.

TABLE 4
APPORTIONMENT OF CLAIM PAYMENTS AS AT 30 SEPTEMBER 2011

| Indemnity Year | Total claim payments (HK\$) | Claim payments which fall within the Fund's retention (HK\$) | % of claim payments borne by the Fund | Claim payments borne by reinsurers (HK\$) | % of claim payments borne by reinsurers | Deductibles paid by indemnified firms (HK\$) | Deductibles as a % of claim payments |
|-------------------|--------------------------------|---|--|---|--|---|---|
| 1986/87 | 24,843,393 | 6,922,847 | 27.9% | 16,460,546 | 66.3% | 1,460,000 | 5.9% |
| 1987/88 | 13,673,564 | 8,174,223 | 59.8% | 2,974,341 | 21.8% | 2,525,000 | 18.5% |
| 1988/89 | 29,291,950 | 10,058,813 | 34.3% | 17,445,224 | 59.6% | 1,787,913 | 6.1% |
| 1989/90 | 12,470,291 | 10,123,428 | 81.2% | 1,236,863 | 9.9% | 1,110,000 | 8.9% |
| 1990/91 | 7,581,520 | 3,846,085 | 50.7% | 3,098,303 | 40.9% | 637,132 | 8.4% |
| 1991/92 | 8,663,605 | 3,746,767 | 43.2% | 4,000,000 | 46.2% | 916,838 | 10.6% |
| 1992/93 | 40,361,002 | 18,284,644 | 45.3% | 19,227,867 | 47.6% | 2,848,491 | 7.1% |
| 1993/94 | 33,580,438 | 12,806,906 | 38.1% | 13,682,797 | 40.7% | 7,090,735 | 21.1% |
| 1994/95 | 47,815,117 | 16,886,410 | 35.3% | 28,145,036 | 58.9% | 2,783,671 | 5.8% |
| 1995/96 | 80,837,814 | 22,752,567 | 28.1% | 54,076,003 | 66.9% | 4,009,244 | 5.0% |
| 1996/97 | 77,654,021 | 35,126,334 | 45.2% | 36,692,472 | 47.3% | 5,835,215 | 7.5% |
| 1997/98 | 186,896,581 | 60,705,167 | 32.5% | 117,589,329 | 62.9% | 8,602,085 | 4.6% |
| 1998/99 | 392,860,200 | 145,334,321 | 37.0% | 227,524,350 | 57.9% | 20,001,529 | 5.1% |
| 1999/00 | 81,924,590 | 31,168,312 | 38.0% | 45,002,336 | 54.9% | 5,753,942 | 7.0% |
| 2000/01 | 69,965,792 | 30,279,587 | 43.3% | 34,971,105 | 50.0% | 4,715,100 | 6.7% |
| 2001/02 | 84,098,468 | 31,810,318 | 37.8% | 48,762,061 | 58.0% | 3,526,089 | 4.2% |
| 2002/03 | 74,165,861 | 30,912,125 | 41.7% | 39,769,793 | 53.6% | 3,483,943 | 4.7% |
| 2003/04 | 61,826,932 | 26,310,025 | 42.6% | 32,367,210 | 52.4% | 3,149,697 | 5.1% |
| 2004/05 | 66,548,625 | 23,043,421 | 34.6% | 40,722,755 | 61.2% | 2,782,449 | 4.2% |
| 2005/06 | 69,649,375 | 66,462,596 | 95.4% | | 0.0% | 3,186,779 | 4.6% |
| 2006/07 | 19,720,779 | 18,280,281 | 92.7% | | 0.0% | 1,440,498 | 7.3% |
| 2007/08 | 30,434,428 | 28,841,928 | 94.8% | - | 0.0% | 1,592,500 | 5.2% |
| 2008/09 | 57,070,586 | 54,618,086 | 95.7% | - | 0.0% | 2,452,500 | 4.3% |
| 2009/10 | 41,302,301 | 40,087,301 | 97.1% | | 0.0% | 1,215,000 | 2.9% |
| 2010/11 | 12,599,761 | 12,229,761 | 97.1% | | 0.0% | 370,000 | 2.9% |
| Total | 1,625,836,994 | 748,812,253 | 46.1% | 783,748,391 | 48.2% | 93,276,350 | 5.7% |

Note:

The percentages of the claim payments bome by the Fund and by the reinsurers and the deductibles are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

TABLE 5
APPORTIONMENT OF CLAIM RESERVES AS AT 30 SEPTEMBER 2011

| Indemnity Year | Total claim reserves (HK\$) | Claim reserves to be borne by the Fund (HK\$) | % of reserves borne by the Fund | Claim reserves to be borne by reinsurers (HK\$) | % of reserves borne by reinsurers |
|-------------------|--------------------------------|---|------------------------------------|---|--------------------------------------|
| 1986/87 | - | <u>-</u> | - | - | - |
| 1987/88 | - | _ | _ | - | |
| 1988/89 | - | - | - | · · · · · · · · · · · · · · · · · · · | - |
| 1989/90 | | | - | | - |
| 1990/91 | 1 | - | | - | - |
| 1991/92 | - | | - | _ | 4 |
| 1992/93 | 170,643 | 170,643 | 100.0% | <u>.</u> | - |
| 1993/94 | - | - | _ | - | - |
| 1994/95 | 95,713 | 95,713 | 100.0% | - | - |
| 1995/96 | <u>.</u> | | _ | | - |
| 1996/97 | 747,585 | 747,585 | 100.0% | | |
| 1997/98 | 13,269,914 | 1,407,955 | 10.6% | 11,861,959 | 89.4% |
| 1998/99 | 13,638,870 | 1,062,386 | 7.8% | 12,576,484 | 92.2% |
| 1999/00 | 4,374,850 | 943,295 | 21.6% | 3,431,555 | 78.4% |
| 2000/01 | 892,387 | 877,387 | 98.3% | 15,000 | 1.7% |
| 2001/02 | 4,053,655 | 2,557,391 | 63.1% | 1,496,264 | 36.9% |
| 2002/03 | 7,636,151 | 5,044,017 | 66.1% | 2,592,134 | 33.9% |
| 2003/04 | 3,714,033 | 1,278,875 | 34.4% | 2,435,158 | 65.6% |
| 2004/05 | 10,827,653 | 2,613,267 | 24.1% | 8,214,386 | 75.9% |
| 2005/06 | 20,843,996 | 20,843,996 | 100.0% | - | |
| 2006/07 | 25,306,209 | 25,306,209 | 100.0% | _ | - |
| 2007/08 | 16,649,305 | 16,649,305 | 100.0% | | |
| 2008/09 | 10,482,640 | 10,482,640 | 100.0% | - | |
| 2009/10 | 20,560,177 | 20,560,177 | 100.0% | | - |
| 2010/11 | 865,240 | 865,240 | 100.0% | | - |
| Total | 154,129,021 | 111,506,081 | 72.3% | 42,622,940 | 27.7% |

Note: All claims notified in the 1986/87, 1987/88, 1988/89, 1989/90, 1990/91, 1991/92, 1993/94 and 1995/96 indemnity years have been settled. There is no outstanding reserve for the claims in those indemnity years.

TABLE 6
PANEL SOLICITORS' COSTS AS AT 30 SEPTEMBER 2011 AS A PROPORTION OF
CLAIM PAYMENTS AND CLAIM RESERVES

| Indemnity Year | Total claim payments (HK\$) | Panel Solicitors' costs (HK\$) | Panel Solicitors' costs as a % of claim payments | Total claim reserves (HK\$) | Reserves for Panel Solicitors' costs (HK\$) | Reserves for Panel Solicitors' costs as a % of claim reserves |
|-------------------|--------------------------------|--------------------------------------|--|-----------------------------------|---|---|
| 1986/87 | 24,843,393 | 5,174,616 | 20.8% | - | - | - |
| 1987/88 | 13,673,564 | 5,381,029 | 39.4% | - | - | - |
| 1988/89 | 29,291,950 | 7,111,194 | 24.3% | - | <u>.</u> | - |
| 1989/90 | 12,470,291 | 7,995,055 | 64.1% | | - | - |
| 1990/91 | 7,581,520 | 3,344,250 | 44.1% | | | - |
| 1991/92 | 8,663,605 | 3,327,344 | 38.4% | | - | _ |
| 1992/93 | 40,361,002 | 9,927,565 | 24.6% | 170,643 | 170,643 | 100.0% |
| 1993/94 | 33,580,438 | 15,663,625 | 46.6% | _ | | |
| 1994/95 | 47,815,117 | 9,869,060 | 20.6% | 95,713 | 95,713 | 100.0% |
| 1995/96 | 80,837,814 | 19,064,073 | 23.6% | - | | - |
| 1996/97 | 77,654,021 | 21,319,836 | 27.5% | 747,585 | 147,585 | 19.7% |
| 1997/98 | 186,896,581 | 54,518,479 | 29.2% | 13,269,914 | 285,618 | 2.2% |
| 1998/99 | 392,860,200 | 103,459,398 | 26.3% | 13,638,870 | 838,870 | 6.2% |
| 1999/00 | 81,924,590 | 34,188,289 | 41.7% | 4,374,850 | 2,064,850 | 47.2% |
| 2000/01 | 69,965,792 | 26,614,186 | 38.0% | 892,387 | 677,387 | 75.9% |
| 2001/02 | 84,098,468 | 41,771,741 | 49.7% | 4,053,655 | 903,655 | 22.3% |
| 2002/03 | 74,165,861 | 27,912,559 | 37.6% | 7,636,151 | 2,436,151 | 31.9% |
| 2003/04 | 61,826,932 | 20,286,965 | 32.8% | 3,714,033 | 915,718 | 24.7% |
| 2004/05 | 66,548,625 | 12,105,683 | 18.2% | 10,827,653 | 747,653 | 6.9% |
| 2005/06 | 69,649,375 | 26,363,970 | 37.9% | 20,843,996 | 1,210,571 | 5.8% |
| 2006/07 | 19,720,779 | 6,637,423 | 33.7% | 25,306,209 | 3,516,006 | 13.9% |
| 2007/08 | 30,434,428 | 10,885,070 | 35.8% | 16,649,305 | 1,249,262 | 7.5% |
| 2008/09 | 57,070,586 | 18,820,343 | 33.0% | 10,482,640 | 1,309,903 | 12.5% |
| 2009/10 | 41,302,301 | 12,543,400 | 30.4% | 20,560,177 | 4,661,514 | 22.7% |
| 2010/11 | 12,599,761 | 2,305,507 | 18.3% | 865,240 | 349,703 | 40.4% |
| Total | 1,625,836,994 | 506,590,660 | 31.2% | 154,129,021 | 21,580,802 | 14.0% |

TABLE 7

COMPARISON OF REINSURANCE PREMIUMS PAID, CONTRIBUTIONS COLLECTED AND CLAIMS LOSSES

| Indemnity Year | Claims Losses (HK\$ million) | Annual Contributions (HK\$) | No. of Claims | Contractual Reinsurance Premium (HK\$) | Actual Reinsurance Premium (HK\$) |
|-------------------|---------------------------------|--------------------------------|------------------|---|--|
| 1998/1999 | 406.5 | 112,178,110 | 483 | 109,099,050 | 400,000,050 |
| 1999/2000 | 86.3 | 85,231,403 | 263 | 2 years excess of loss 3 years stop loss | 109,099,050 |
| 2000/2001 | 70.9 | 95,910,707 | 230 | 83,232,650 | 123,253,900 (40,021,250 for HIH Replacement) |
| 2001/2002 | 88.2 | 236,886,755 | 215 | 113,625,000 | 95,262,865.81 |
| 2002/2003 | 81.8 | 222,237,005 | 269 | 164,756,250 | 128,899,595.32 |
| 2003/2004 | 65.5 | 219,607,685 | 165 | 238,896,563 | 172,230,412.38 |
| 2004/2005 | 77.4 | 217,484,983 | 159 | 340,427,602 | 218,023,353.30 |
| 2005/2006 | 90.5 | 242,335,709 | 165 | 75,000,000 | 75,000,000 |
| 2006/2007 | 45.0 | 256,756,900 | 141 | 79,500,000 | 79,500,000 |
| 2007/2008 | 47.1 | 283,223,840 | 308 | 79,500,000 | 79,500,000 |
| 2008/2009 | 67.6 | 318,613,840 | 147 | 79,500,000 | 79,500,000 |
| 2009/2010 | 61.9 | 301,445,650 | 139 | 79,500,000 | 79,500,000 |
| 2010/2011 | 13.5 | 309,996,404 | 172 | 79,500,000 | 79,500,000 |

Note:

- (1) Claims Losses include claim payments and reserves and are calculated to the nearest decimal point.
- (2) Annual Contributions include claims loadings.
- (3) Contractual reinsurance premiums differ from actual premiums paid as the 5-year reinsurance programme (from 2000/2001 to 2004/2005) provided for a reduction in premium should there be a decrease in claims during the 5 years.
- (4) Contribution before reduction is used for 2010/2011 indemnity year.

TABLE 8

COMPARISON OF CONTRIBUTIONS AND CLAIMS BY FIRM SIZE
(1 OCTOBER 2010 - 30 SEPTEMBER 2011)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims | % of Firms with Claims | Total No. of Claims | % of Total No. of Claims | Contribution Payments (HK\$ thousand) | Claim Payments (HK\$ thousand) | Claim Reserves (HK\$ thousand) |
|---------------------------------|-----------------|-----------------------------|---------------------------|------------------------|--------------------------------|---|---|---|
| 1 | 167 | 3 | 1.80% | 3 | 1.74% | 11,295.2 | 0.0 | 0.0 |
| 2 to 5 | 412 | 34 | 8.25% | 46 | 26.74% | 83,088.3 | 1,799.4 | 802.8 |
| 6 to 10 | 111 | 12 | 10.81% | 21 | 12.21% | 45,369.3 | 111.3 | 62.4 |
| 11 to 20 | 60 | 11 | 18.33% | 16 | 9.30% | 44,111.2 | 382.2 | 0.0 |
| 21 to 30 | 26 | 9 | 34.62% | 29 | 16.86% | 32,297.2 | 10,306.9 | 0.0 |
| 31 to 50 | 14 | 5 | 35.71% | 23 | 13.37% | 26,636.3 | 0.0 | 0.0 |
| Over 50 | 13 | 10 | 76.92% | 34 | 19.77% | 67,198.9 | 0.0 | 0.0 |
| T otal | 803 | 84 | | 172 | | 309,996.4 | 12,599.8 | 865.2 |

Note:

The percentages of the number of claims are calculated to the nearest decimal point only.

The aggregation of these percentages may not therefore add up to 100%.

Contribution before reduction is used for 2010/2011 indemnity year.

TABLE 9

CONTRIBUTIONS AND CLAIMS LOADINGS
(1 OCTOBER 2010 – 30 SEPTEMBER 2011)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims Loadings | % of Firms with Claims Loadings | Contribution Payments (HK\$ thousand) | Claims Loadings (HK\$ thousand) | Claims Loadings as a % of Contribution Payments |
|---------------------------------|-----------------|---|---------------------------------------|---|---------------------------------------|---|
| 1 | 167 | 5 | 2.99% | 11,295.2 | 323.4 | 2.86% |
| 2 to 5 | 412 | 23 | 5.58% | 83,088.3 | 2,899.0 | 3.49% |
| 6 to 10 | 111 | 13 | 11.71% | 45,369.3 | 1,539.0 | 3.39% |
| 11 to 20 | 60 | 5 | 8.33% | 44,111.2 | 1,440.8 | 3.27% |
| 21 to 30 | 26 | 7 | 26.92% | 32,297.2 | 992.6 | 3.07% |
| 31 to 50 | 14 | 2 | 14.29% | 26,636.3 | 317.1 | 1.19% |
| Over 50 | 13 | 3 | 23.08% | 67,198.9 | 1,505.3 | 2.24% |
| Total | 803 | 58 | | 309,996.4 | 9,017.2 | |

Note: Contribution before reduction is used for 2010/2011 indemnity year.

TABLE 10

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME AS AT 30 SEPTEMBER 2011

| Indemnity Year | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contributions as a % of Gross Fees |
|----------------|--|---------------------------------|---------------------------------------|
| 1997/98 | 11,786,875,405 | 106,778,078 | 0.91% |
| 1998/99 | 13,111,052,058 | 112,178,110 | 0.86% |
| 1999/00 | 11,089,453,975 | 85,231,403 | 0.77% |
| 2000/01 | 11,015,561,030 | 95,910,707 | 0.87% |
| 2001/02 | 11,619,410,157 | 236,886,755 | 2.04% |
| 2002/03 | 11,221,835,142 | 355,129,255 * | 3.16% |
| 2003/04 | 10,921,884,902 | 219,607,685 | 2.01% |
| 2004/05 | 10,635,107,496 | 217,484,983 | 2.04% |
| 2005/06 | 11,725,199,370 | 242,335,709 | 2.07% |
| 2006/07 | 12,906,183,745 | 256,756,900 | 1.99% |
| 2007/08 | 15,069,395,251 | 283,223,840 | 1.88% |
| 2008/09 | 18,446,786,551 | 318,613,840 | 1.73% |
| 2009/10 | 18,586,558,400 | 301,445,650 | 1.62% |
| 2010/11 | 18,337,954,982 | 309,996,404 | 1.69% |

Note: Contribution before reduction is used for 2010/2011 indemnity year.

^{*} Shortfall Contributions are included in the Contributions collected for the 2002/03 indemnity year.

TABLE 11

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME BY FIRM SIZE (1 OCTOBER 2010 – 30 SEPTEMBER 2011) (including firms which ceased practice)

| No. of Solicitors in Firm | No. of Firms | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contribution Payments as a % of Gross Fee Income |
|---------------------------------|-----------------|---|------------------------------------|---|
| 1 | 167 | 247,749,946 | 11,295,173 | 4.56% |
| 2 to 5 | 412 | 2,260,748,359 | 83,088,322 | 3.68% |
| 6 to 10 | 111 | 1,810,525,989 | 45,369,328 | 2.51% |
| 11 to 20 | 60 | 2,423,179,202 | 44,111,230 | 1.82% |
| 21 to 30 | 26 | 2,219,213,435 | 32,297,162 | 1.46% |
| 31 to 50 | 14 | 2,568,331,035 | 26,636,337 | 1.04% |
| Over 50 | 13 | 6,808,207,016 | 67,198,852 | 0.99% |
| Total | 803 | 18,337,954,982 | 309,996,404 | |

Note: Contribution before reduction is used for 2010/2011 indemnity year.

TABLE 12 - DEVELOPMENT OF CLAIMS AS AT 30 SEPTEMBER 2011

| | Claim | s Closed | Claims (| Dutstanding | T-1-1 | |
|----------------|--------------|-----------------|----------------------------|-------------------------------|-------|--|
| Indemnity Year | With Payment | Without Payment | With Reserve or Payment | Without Reserve or Payment | Total | |
| 1986/1987 | 26 | 38 | 0 | 0 | 64 | |
| 1987/1988 | 27 | 31 | 0 | 0 | 58 | |
| 1988/1989 | 41 | 85 | 0 | 0 | 126 | |
| 1989/1990 | 117 | 61 | 0 | О | 178 | |
| 1990/1991 | 15 | 57 | 0 | 0 | 72 | |
| 1991/1992 | 22 | 71 | 0 | 0 | 93 | |
| 1992/1993 | 50 | 67 | 1 | 0 | 118 | |
| 1993/1994 | 66 | 77 | 0 | 0 | 143 | |
| 1994/1995 | 37 | 113 | 1 | 0 | 151 | |
| 1995/1996 | 44 | 106 | 0 | 0 | 150 | |
| 1996/1997 | 57 | 115 | 4 | 0 | 176 | |
| 1997/1998 | 113 | 202 | 15 | 6 | 336 | |
| 1998/1999 | 196 | 181 | 105 | 1 | 483 | |
| 1999/2000 | 60 | 192 | 8 | 3 | 263 | |
| 2000/2001 | 53 | 165 | 11 | 1 | 230 | |
| 2001/2002 | 50 | 151 | 11 | 3 | 215 | |
| 2002/2003 | 35 | 177 | 21 | 36 | 269 | |
| 2003/2004 | 30 | 115 | 12 | 8 | 165 | |
| 2004/2005 | 24 | 96 | 5 | 34 | 159 | |
| 2005/2006 | 19 | 60 | 8 | 78 | 165 | |
| 2006/2007 | 12 | 36 | 15 | 78 | 141 | |
| 2007/2008 | 19 | 15 | 11 | 263 | 308 | |
| 2008/2009 | 13 | 20 | 18 | 96 | 147 | |
| 2009/2010 | 8 | 15 | 19 | 97 | 139 | |
| 2010/2011 | 0 | 2 | 11 | 159 | 172 | |
| TOTAL | 1,134 | 2,248 | 276 | 863 | 4521 | |

TABLE 13
OUTSTANDING LIABILITIES OF THE FUND

| Indemnity Year | Total Claim Payments (HK\$) | Total Claim Reserves (HK\$) | Total Claim Payments & Reserves (HK\$) | Outstanding Liabilities of the Fund (HK\$) |
|----------------|--------------------------------|--------------------------------|---|--|
| 1986/1987 | 24,843,393 | - | 24,843,393 | - |
| 1987/1988 | 13,673,564 | - | 13,673,564 | - |
| 1988/1989 | 29,291,950 | - | 29,291,950 | - |
| 1989/1990 | 12,470,291 | int. | 12,470,291 | _ |
| 1990/1991 | 7,581,520 | - | 7,581,520 | - |
| 1991/1992 | 8,663,605 | | 8,663,605 | _ |
| 1992/1993 | 40,361,002 | 170,643 | 40,531,645 | 170,643 |
| 1993/1994 | 33,580,438 | - | 33,580,438 | - |
| 1994/1995 | 47,815,117 | 95,713 | 47,910,830 | 95,713 |
| 1995/1996 | 80,837,814 | - | 80,837,814 | _ |
| 1996/1997 | 77,654,021 | 747,585 | 78,401,606 | 261,655 |
| 1997/1998 | 186,896,581 | 13,269,914 | 200,166,495 | 10,794,383 |
| 1998/1999 | 392,860,200 | 13,638,870 | 406,499,070 | |
| 1999/2000 | 81,924,590 | 4,374,850 | 86,299,440 | 23,226,703 |
| 2000/2001 | 69,965,792 | 892,387 | 70,858,179 | |
| 2001/2002 | 84,098,468 | 4,053,655 | 88,152,123 | 2,557,391 |
| 2002/2003 | 74,165,861 | 7,636,151 | 81,802,012 | 5,044,017 |
| 2003/2004 | 61,826,932 | 3,714,033 | 65,540,965 | 1,278,875 |
| 2004/2005 | 66,548,625 | 10,827,653 | 77,376,278 | 2,613,267 |
| 2005/2006 | 69,649,375 | 20,843,996 | 90,493,371 | 20,843,996 |
| 2006/2007 | 19,720,779 | 25,306,209 | 45,026,988 | 25,306,209 |
| 2007/2008 | 30,434,428 | 16,649,305 | 47,083,733 | 16,649,305 |
| 2008/2009 | 57,070,586 | 10,482,640 | 67,553,226 | 10,482,640 |
| 2009/2010 | 41,302,301 | 20,560,177 | 61,862,478 | 20,560,177 |
| 2010/2011 | 12,599,761 | 865,240 | 13,465,001 | 865,240 |
| Total | 1,625,836,994 | 154,129,021 | 1,779,966,015 | 140,750,214 |

Note: Outstanding liabilities include claim reserves to be borne by the Fund, and liabilities to be borne by the Fund as a result of the insolvency of HIH Casualty and General Insurance Ltd, FAI General Insurance Company Ltd and FAI First Pacific Insurance Co. Ltd.

TABLE 14

COMPARISON OF CONTRIBUTIONS, CLAIMS LOADINGS AND LOSSES

| Indemnity Year | Annual Contributions (HK\$) | Claims Loadings (HK\$) | Total Incurred Losses (HK\$) | Loadings as % of Losses | Loadings as % of Contributions | Recovery by way of Deductibles (HK\$) |
|----------------|-----------------------------------|---------------------------|---------------------------------|----------------------------|-----------------------------------|--|
| 1997/1998 | 106,778,078 | 3,996,258 | 200,166,495 | 2.00% | 3.74% | 8,602,085 |
| 1998/1999 | 112,178,110 | 5,815,656 | 406,499,070 | 1.43% | 5.18% | 20,001,529 |
| 1999/2000 | 85,231,403 | 4,187,326 | 86,299,440 | 4.85% | 4.91% | 5,753,942 |
| 2000/2001 | 95,910,707 | 5,547,161 | 70,858,179 | 7.83% | 5.78% | 4,715,100 |
| 2001/2002 | 236,886,755 | 17,716,648 | 88,152,123 | 20.10% | 7.48% | 3,526,089 |
| 2002/2003 | 222,237,005 | 12,044,600 | 81,802,012 | 14.72% | 5.42% | 3,483,943 |
| 2003/2004 | 219,607,685 | 10,909,400 | 65,540,965 | 16.65% | 4.97% | 3,149,697 |
| 2004/2005 | 217,484,983 | 10,485,444 | 77,376,278 | 13.55% | 4.82% | 2,782,449 |
| 2005/2006 | 242,335,709 | 9,119,595 | 90,493,371 | 10.08% | 3.76% | 3,186,779 |
| 2006/2007 | 256,756,900 | 9,946,895 | 45,026,988 | 22.09% | 3.87% | 1,440,498 |
| 2007/2008 | 283,223,840 | 9,504,563 | 47,083,733 | 20.19% | 3.36% | 1,592,500 |
| 2008/2009 | 318,613,840 | 7,765,371 | 67,553,226 | 11.50% | 2.44% | 2,452,500 |
| 2009/2010 | 301,445,650 | 7,518,788 | 61,862,478 | 12.15% | 2.49% | 1,215,000 |
| 2010/2011 | 309,996,404 | 9,017,161 | 13,465,001 | 66.97% | 2.91% | 370,000 |

Note:

- (1) Total incurred losses include claim payments and reserves, some of which are covered by the deductibles paid by indemnified firms.
- (2) Annual Contributions include claims loadings.
- (3) Contribution before reduction is used for 2010/2011 indemnity year.

TABLE 15

FREQUENCY OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2006 – 30 SEPTEMBER 2011)

| | | | | | ., | | INDEM | NITY YEAR | | | | |
|---------------------|-------------|--------------------------------|-------------|--------------------------------|-------------|--------------------------------|-------------|--------------------------------|-------------|--------------------------------|--|---|
| AREA OF PRACTICE | 2006/ 07 | % of Total No. of Claims | 2007/ 08 | % of Total No. of Claims | 2008/ 09 | % of Total No. of Claims | 2009/ 10 | % of Total No. of Claims | 2010/ 11 | % of Total No. of Claims | Total No. of Claims in the 5 Indemnity Years | % of Total No. of Claims in 5 Indemnity Years |
| COMMERCIAL | 26 | 18.44% | 22 | 7.14% | 19 | 12.93% | 18 | 12.95% | 18 | 10.47% | 103 | 11.36% |
| CONVEYANCING | 46 | 32.62% | 218 | 70.78% | 42 | 28.57% | 48 | 34.53% | 37 | 21.51% | 391 | 43.11% |
| LITIGATION | 51 | 36.17% | 46 | 14.94% | 53 | 36.05% | 48 | 34.53% | 67 | 38.95% | 265 | 29.22% |
| PROBATE | 4 | 2.84% | 7 | 2.27% | 2 | 1.36% | 1 | 0.72% | 3 | 1.74% | 17 | 1.87% |
| LANDLORD & TENANT | О | 0.00% | 0 | 0.00% | 3 | 2.04% | 0 | 0.00% | 1 | 0.58% | 4 | 0.44% |
| PATENTS, TRADEMARKS | 9 | 6.38% | 8 | 2.60% | 19 | 12.93% | 16 | 11.51% | 19 | 11.05% | 71 | 7.83% |
| TAX MATTERS | 0 | 0.00% | o | 0.00% | О | 0.00% | 0 | 0.00% | 0 | 0.00% | О | 0.00% |
| OTHERS | 5 | 3.55% | 7 | 2.27% | 9 | 6.12% | 8 | 5.76% | 27 | 15.70% | 56 | 6.17% |
| TOTAL | 141 | | 308 | | 147 | | 139 | | 172 | | 907 | |

Note: The percentages of the number of claims in each area of practice are calculated to the nearest decimal point only.

The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

VALUE OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2006 – 30 SEPTEMBER 2011)

| | | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | · · · · · · · · · · · · · · · · · · · | | INDEN | INITY YEAR | | | | | |
|------------------------|---------------------|---|---------------------|---------------------------------------|---------------------|----------------------------------|---------------------|----------------------------------|---------------------|----------------------------------|--|--|
| AREA OF PRACTICE | 2006/2007 (HK\$) | % of Total Value of Claims | 2007/2008 (HK\$) | % of Total Value of Claims | 2008/2009 (HK\$) | % of Total Value of Claims | 2009/2010 (HK\$) | % of Total Value of Claims | 2010/2011 (HK\$) | % of Total Value of Claims | Total Value of Claims in 5 Indemnity Years (HK\$) | % of Total Value of Claims in 5 Indemnity Years |
| COMMERCIAL | _ | - | 10,942,481 | 23.24% | 2,075,090 | 3.07% | 9,207,873 | 14.88% | 10,064,630 | 74.75% | 32,290,074 | 13.74% |
| CONVEYANCING | 38,623,803 | 85.78% | 22,941,041 | 48.72% | 44,989,938 | 66.60% | 31,805,750 | 51.41% | 402,785 | 2.99% | 138,763,317 | 59.05% |
| LITIGATION | 5,753,865 | 12.78% | 13,200,211 | 28.04% | 17,502,060 | 25.91% | 19,893,034 | 32.16% | 2,970,556 | 22.06% | 59,319,726 | 25.24% |
| PROBATE | 649,320 | 1.44% | - | | <u>-</u> | | - | - | <u>-</u> | - | 649,320 | 0.28% |
| LANDLORD & TENANT | - | | - | - | 296,178 | 0.44% | _ | - | _ | - | 296,178 | 0.13% |
| PATENTS, TRADEMARKS | <u>-</u> | - | - | 1 | - | - | _ | - | | - | - | _ |
| TAX MATTERS | _ | _ | - | _ | _ | - | _ | | _ | - | | - |
| OTHERS | | - | 1 | _ | 2,689,960 | 3.98% | 955,821 | 1.55% | 27,030 | 0.20% | 3,672,811 | 1.56% |
| TOTAL | 45,026,988 | | 47,083,733 | | 67,553,226 | | 61,862,478 | | 13,465,001 | | 234,991,426 | |

Note: (1) Value of claims includes claims paid and reserved.

⁽²⁾ The percentages of the value of claims in each area of practice are calculated to the nearest decimal point only.

The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

TABLE 17

NUMBER OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING
(1 OCTOBER 2006 - 30 SEPTEMBER 2011)

| | | INI | DEMNITY YEA | AR . | | Total no. of | % of Total No. |
|---|---------|---------|------------------------|---------|---------|-----------------------------|------------------------------|
| Type of Errors in Conveyancing | 2006/07 | 2007/08 | 2008/09 O. OF CLAIM | 2009/10 | 2010/11 | Claims in 5 indemnity years | of Claims in Convevancing |
| Breach of undertaking | 1 | 1 | 0. OF CLAIM | 2 | 0 | 4 | 1.0% |
| Conflict of Interest | 0 | 0 | 0 | 2 | 0 | 2 | 0.5% |
| Delay irrespective of time limits | 1 | 1 | 2 | 1 | 0 | 5 | 1.3% |
| Failure to spot/investigate defect | 1 | 0 | 0 | 0 | 0 | 1 | 0.3% |
| Failure to act per client's instruction | 0 | 2 | 1 | 2 | 2 | 7 | 1.8% |
| Failure to advise correctly | 25 | 192 | 22 | 12 | 9 | 260 | 66.5% |
| Failure to answer requisitions | 0 | 0 | 2 | 5 | 4 | 11 | 2.8% |
| Failure to check client's I.D. | 0 | 1 | 1 | 0 | 0 | 2 | 0.5% |
| Failure to investigate title | 0 | 0 | 0 | 7 | 7 | 14 | 3.6% |
| Failure to search properly | 0 | 0 | 0 | 1 | 0 | 1 | 0.3% |
| Failure to supervise | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to verify/check information | 2 | 5 | 0 | 0 | 1 | 8 | 2.0% |
| Fraud by clients* | 1 | 1 | 0 | 2 | 0 | 4 | 1.0% |
| Fraud by employee* | 0 | 0 | 0 | 0 | 2 | 2 | 0.5% |
| Fraud by principal* | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Incorrect preparation/drafting | 3 | 1 | 0 | 3 | 1 | 8 | 2.0% |
| Insufficient information | 2 | 2 | 0 | 1 | 0 | 5 | 1.3% |
| Late notices/requisitions | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Late/failed registration | 1 | 2 | 0 | 1 | 0 | 4 | 1.0% |
| Late/failed stamping | 0 | 1 | 0 | 0 | 1 | 2 | 0.5% |
| Loss of documents | 3 | О | o | 1 | 3 | 7 | 1.8% |
| Missed time limits | 2 | 4 | 2 | 1 | 0 | 9 | 2.3% |
| No apparent negligence | 2 | 3 | 5 | 5 | 1 | 16 | 4.1% |
| Other failure to take correct action | 0 | 1 | 6 | 1 | 6 | 14 | 3.6% |
| Causes not specified | 2 | 1 | 1 | 1 | 0 | 5 | 1.3% |
| Total | 46 | 218 | 42 | 48 | 37 | 391 | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

TABLE 18

VALUE OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING
(1 OCTOBER 2006 - 30 SEPTEMBER 2011)

| | | IN | IDEMNITY YEA | R | | Total Value of | % of Total |
|--|--------------------|------------|------------------|------------|-----------|-----------------------------------|-----------------------|
| Type of Errors in Conveyancing | 2006/07 | 2007/08 | 2008/09 | 2009/10 | 2010/2011 | Claims ** in 5 indemnity years | Value of Claims in |
| John Syamoling | | VALL | IE OF CLAIMS | (HK\$) | | (HK\$) | Conveyancing |
| Breach of undertaking | 6,975,352 | 132,027 | - | - | - | 7,107,379 | 5.1% |
| Conflict of interest | - | - | _ | _ | _ | - | 0.0% |
| Delay irrespective of time limits | 718,513 | - | 8,074,867 | 1,211,209 | - | 10,004,589 | 7.2% |
| Failure to spot/investigate defect | - | - | - | - | - | _ | 0.0% |
| Failure to act per client's instruction | - | - | 11,395 | 5,614,765 | _ | 5,626,160 | 4.1% |
| Failure to advise correctly | 11,888,727 | 9,151,202 | 33,824,999 | 12,737,459 | 223,544 | 67,825,931 | 48.9% |
| Failure to answer requisitions | - | - | 885,111 | 6,403,743 | 98,740 | 7,387,594 | 5.3% |
| Failure to check client's I.D. | - | - | - | - | - | - | 0.0% |
| Failure to investigate title | - | - | - | 4,438,879 | - | 4,438,879 | 3.2% |
| Failure to search properly | - | - | - | 1,242,615 | - | 1,242,615 | 0.9% |
| Failure to supervise | _ | _ | | _ | - | | 0.0% |
| Failure to verify/check information | 12,278,37 9 | 5,643,706 | _ | - | - | 17,922,085 | 12.9% |
| Fraud by clients* | 4,646,425 | 7,047,304 | - | 152,020 | - | 11,845,749 | 8.5% |
| Fraud by employee* | - | - | | | 31,634 | 31,634 | 0.02% |
| Fraud by principal* | - | - | - | - | _ | - | 0.00% |
| Incorrect preparation/drafting | 9,544 | - | - | - | - | 9,544 | 0.01% |
| Insufficient information | - | | | - | - | - | 0.0% |
| Late notices/requisitions | - | | · | - | - | - | 0.0% |
| Late/failed registration | 20,2 9 7 | - | - | - | - | 20,297 | 0.01% |
| Late/failed stamping | - | - | | - | - | - | 0.0% |
| Loss of documents | - | - | - | • | - | - | 0.0% |
| Missed time limits | 2,086,566 | 966,802 | 968, 8 74 | _ | - | 4,022,242 | 2.9% |
| No apparent negligence | - | - | - | 5,060 | | 5,060 | 0.004% |
| Other failure to take correct action | - | - | 687,027 | - | 48,867 | 735,894 | 0.5% |
| Causes not specified | - | | 537,665 | - | - | 537,665 | 0.4% |
| Total | 38,623,803 | 22,941,041 | 44,989,938 | 31,805,750 | 402,785 | 138,763,317 | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

^{**} Value of claims includes claims paid and reserved.

TABLE 19
LOSS RATIOS AS AT 30 SEPTEMBER 2011

| Indemnity Year | Number of claims | Annual Contributions (HK\$) | Claims Losses (HK\$) | Loss ratio |
|----------------|------------------|--------------------------------|-------------------------|------------|
| 1997/98 | 336 | 106,778,078 | 200,166,495 | 187% |
| 1998/99 | 483 | 112,178,110 | 406,499,070 | 362% |
| 1999/00 | 263 | 85,231,403 | 86,299,440 | 101% |
| 2000/01 | 230 | 95,910,707 | 70,858,179 | 74% |
| 2001/02 | 215 | 236,886,755 | 88,152,123 | 37% |
| 2002/03 | 269 | 222,237,005 | 81,802,012 | 37% |
| 2003/04 | 165 | 219,607,685 | 65,540,965 | 30% |
| 2004/05 | 159 | 217,484,983 | 77,376,278 | 36% |
| 2005/06 | 165 | 242,335,709 | 90,493,371 | 37% |
| 2006/07 | 141 | 256,756,900 | 45,026,988 | 18% |
| 2007/08 | 308 | 283,223,840 | 47,083,733 | 17% |
| 2008/09 | 147 | 318,613,840 | 67,553,226 | 21% |
| 2009/10 | 139 | 301,445,650 | 61,862,478 | 21% |
| 2010/11 | 172 | 309,996,404 | 13,465,001 | 4% |

Note:

- Loss ratio is the ratio of contributions to claims losses (claims paid and reserved).
 100% loss ratio means the contributions equal to the incurred losses.
 200% loss ratio means the amount of claims losses is double the contributions collected.
- (2) Whilst the higher the ratio, the greater the amount by which claims losses exceed the contributions collected, it should be borne in mind it takes about 4 years before claims are sufficiently developed to provide a figure close to a final loss ratio. The loss ratios for the 2007/08 indemnity year onwards cannot therefore be taken as the final loss ratios.
- (3) Contribution before reduction is used for 2010/2011 indemnity year.

TABLE 20
ANTICIPATED MAXIMUM SHORTFALL AS A RESULT OF THE INSOLVENCY OF HIH CASUALTY AND GENERAL INSURANCE LTD.
("HIH"), FAI GENERAL INSURANCE COMPANY LTD. ("FAI") AND FAI FIRST PACIFIC INSURANCE CO. LTD. ("FAI PACIFIC") AS
AT 30 SEPTEMBER 2011

(1) Outstanding claims provision recoverable from reinsurers

| Indemnity | (a) Ex |) Excess of Loss Layer (b) Stop Loss Layer | | | | Layer | (c) "Incurred | but not reported | " reserve # | Total |
|-------------------|--------------|--|-------------|-----|-----|-------------|---------------|------------------|-------------|-------------|
| Year | HIH | FAI | FAI Pacific | НІН | FAI | FAI Pacific | . HIH | FAI | FAI Pacific | (a)+(b)+(c) |
| 1988/89 | | - | - | _ | - | - | | - | - | - |
| 1989/90 | - | - | _ | - | _ | - | - | - | - | - |
| 1990/91 | - | _ | _ | - | - | - | - | - | - | - |
| 1991/92 | - | _ | - | - | - | - | <u>-</u> | - | <u> </u> | - |
| 1992/93 | - | - | - | _ | - | - | - | - | - | - |
| 1993/94 | - | _ | - | - | _ | - | | - | | - |
| 1994/95 | - | _ | - | - | - | | - | - | | |
| 1995/96 | - | - | - | - | - | - | - | - | - | - |
| 1996/97 | - | - | - | - | - | 261,655 | - | - | - | 261,655 |
| 1997/98 | 6,049,599 | - | 4,744,784 | - | - | - | - | | | 10,794,383 |
| 1997/98~2000/2001 | N/A | N/A | N/A | N/A | N/A | N/A | (460) | | 168 | (29: |
| 1998/99~1999/2000 | 23,226,703 * | 1 | - | - | - | | - | - | | 23,226,703 |
| 1998/99~2000/2001 | - | ı | - | - | - | | - | - | | - |
| 2001/2002 | - | ı | - | - | - | - | - | <u>-</u> | - | - |
| 2001/02 | - | ı | - | - | - | - | _ | - | | |
| 2002/03 | - | - | - | - | _ | - | _ | _ | | - |
| 2003/04 | _ | ı | _ | - | - | - | - | - | - | |
| 2004/05 | - | - | - | - | - | - 1 | - | - | - | - |
| 2005/06 | - | - | - | - | - | - | | - | - | |
| 2006/07 | - | ı | - | - | - | - | | - | <u>-</u> | |
| 2007/08 | - | 1 | - | - | - | <u>-</u> | - | - | | - |
| 2008/09 | - | 1 | | | - | <u>-</u> | - | - | - | - |
| 2009/10 | - | 1 | - | _ | _ | - | _ | - | | - |
| 2010/11 | - | 1 | - | - | - | - | - | - | | - |
| · | 29,276,302 | | 4,744,784 | _ | - | 261,655 | (460) | - | 168 | 34,282,449 |

^{*} including the drop down cover totalling \$11,140,634

(2) Claims receivables from reinsurers

| Indemnity | (a) Excess of Loss Layer | | | (b) Stop Loss Layer | | | (c) Drop Down Layer | Total |
|-----------------|--------------------------|-----------|-------------|---------------------|-----|-------------|---------------------|-------------|
| Year | HIH | FAI | FAI Pacific | НІН | FAI | FAI Pacific | НІН | (a)+(b)+(c) |
| 1988/89-99/2000 | 225,152,786 | 1,365,851 | 45,846,341 | N/A | N/A | N/A | N/A | 272,364,978 |
| 1997/98-2000/01 | N/A | N/A | N/A | 37,500,000 | - | 8,625,899 | 8,963,917 | 55,089,816 |
| | 225,152,786 | 1,365,851 | 45,846,341 | 37,500,000 | - | 8,625,899 | 8,963,917 | 327,454,794 |

[#] no stop loss insurance since 2001/02

ONGOING ISSUES

1. HIH REINSURERS

HIH Casualty and General Insurance Ltd. ("HIH"), FAI General Insurance Company Ltd. ("FAI") and FAI First Pacific Insurance Co. Ltd. ("FAI Pacific") ("the HIH reinsurers") were the excess of loss and stop loss insurers for the Scheme from 1987 onwards. The first 2 companies were placed in provisional liquidation on 15 March 2001 and the third went into provisional liquidation on 9 April 2001. A winding-up order was subsequently made against the first 2 companies on 27 August 2001. The ultimate effect of the insolvency of the HIH group will not be known for some time; meanwhile, a provision is being made in the Fund Accounts to cover an anticipated maximum shortfall. The anticipated maximum shortfall as at 30 September 2011 is set out in table 20.

The Company has also conducted an actuarial study on the total outstanding liabilities of the Fund. Having taken into account the default of the HIH reinsurers, the total outstanding liabilities of the Fund as at 30 September 2011 was approximately HK\$365.866m.

The Company is a member of the Committees of Inspection and the Creditors' Committees of HIH and FAI. The Liquidator has commenced proceedings against various parties including the former directors, auditors and actuary of the companies in the HIH group based on his investigation and the findings of the Royal Commission in Australia. Some of the proceedings have been settled. Schemes of arrangement were implemented in respect of HIH and FAI on 30 May 2006. As of 14 June 2012, a total of US\$6,988,019.44 was paid by HIH, of which US\$643,809.14 was repaid to reinsurers who replaced HIH in accordance with the reinsurance policies. A total of US\$86,494.41 was paid by FAI as interim dividends. The Company is also a member of the Creditors' Committee of FAI Pacific in Hong Kong. A scheme of arrangement was implemented in respect of the provisional liquidation in Hong Kong on 30 November 2002. As of 14 June 2012, a total of HK\$29,364,649.08 was paid by FAI First Pacific as interim dividend and threshold payments i.e. settlements for small claims.

2. QUALIFYING INSURERS SCHEME ("QIS") OR OTHER ALTERNATIVES

At an Extraordinary General Meeting ("EGM") of the Law Society on 16 November 2004, Members voted by a majority of 316 to 255 to replace the Scheme with a QIS.

A notice of EGM, the QIS Rules, the qualifying insurer's agreement, the assigned risk pool management agreement and an explanatory note were issued to the Members on 11 April 2006.

Having considered the structure of the QIS proposed in the QIS Rules and the other documents, Members voted in the EGM on 27 April 2006 by a majority of 1873 to 506 against the implementation of such a scheme.

The Council has set up the PIS Review Working Party ("the Working Party") to consider how to improve the Scheme or such other alternative insurance or indemnity schemes as may be viable. An actuarial analysis of the present contribution formula was performed and provided the following findings:

- The current contribution formula is sufficient to cover the total claims and expenses of administering the Scheme;
- The three rating factors currently used in the formula, namely the average number of principals, average number of assistants and gross fee income are all positively correlated with the net incurred costs and the number of reported claims;
- Any additional rating factors to be introduced to the formula will need to be obtained from members without causing an excessive burden and be verifiable. The Rules will also need to be amended to authorise the collection of such data;
- As with any formula structure, cross subsidization exists and large firms were found to contribute more than the cost attributable to them. Small firms contributed less than or equal to their share of the cost while medium size firms showed mixed results.

The Working Party also appointed Lockton Companies (Hong Kong) Limited to consider the feasibility of a master policy scheme in Hong Kong. It was noted certain features of the Scheme, such as unlimited aggregate cover, are not currently supported by commercial insurers. When coverage comparable to the current Scheme becomes available, Lockton will perform a cost comparison exercise for the Working Party's review.

Meanwhile, the Fund will continue to provide indemnity to the Members in accordance with the current Rules.

PERFORMANCE OF THE FUND'S INVESTMENTS

Mercer Investment Consulting Limited has been appointed as the Company's investment consultant since December 2010. In 2011, the PIS Investment Subcommittee ("Subcommittee") conducted a portfolio structure review and health check of investment managers. It was resolved that two additional global equity managers would be appointed to take over the equity portfolio managed by AllianceBernstein Hong Kong Limited ("AllianceBernstein").

• The current investment managers of the Fund are as follows:

- Amundi Hong Kong Limited ("Amundi")
- AllianceBernstein
- MFS Investment Management ("MFS") (appointed in December 2011)
- Grantham Mayo van Otterloo ("GMO") (appointed in December 2011)

The Subcommittee meets every quarter to monitor the investment managers and the guidelines for the investments. The Fund adopts a conservative investment strategy where

where the investments are predominantly placed in fixed income securities. The investment objectives, guidelines and restrictions are summarised as follows:

Investment Objectives:

- to preserve capital and to maximize total return on the portfolio; and
- regarding the bond portfolio, to outperform the Barclays Capital Global Aggregate Index.

The Investment Guidelines and Restrictions applicable to Amundi's portfolio are as follows:

- allowable range in equities: 20% 35%
- allowable range in bonds: 55% 80%
- allowable range in cash: 0% 10%

Total: 100%

Investments are made via the other three managers in the form of pooled funds, as follows:

- AllianceBernstein Global Bond Fund
- MFS Global Concentrated Equity Fund
- GMO Global Equity Allocation Fund

The net returns on the portfolios managed by AllianceBernstein and Amundi for the 12-month period ended 31 December for the past 4 years are as follows:

| | AllianceBernstein | Amundi | |
|------|-------------------|--------|--|
| 2008 | -19.22% | -9.65% | |
| 2009 | 21.59% | 15.23% | |
| 2010 | 8.6% | 7.08% | |
| 2011 | -3.44% | -2.11% | |

As MFS and GMO were only appointed in December 2011, their net annual returns will be provided in the next Annual Report.

CONCLUSION

The Company's policy is to resolve claims promptly for the benefit of the Fund. However, unmeritorious claims are vigorously defended. Each claim is carefully considered on its own merits.

The Board of Directors of the Company would like to record their appreciation to all members of the relevant PIS Committees for their hard work during the year and the time they gave so freely to serve the profession.

ADPIS 10/11 AR (754954)

Audited Financial Statements

Hong Kong Solicitors Indemnity Fund
30 September 2011



Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund

We have audited the financial statements of Hong Kong Solicitors Indemnity Fund (the "Fund") set out on pages 4 to 19, which comprise the statement of financial position as at 30 September 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Manager's responsibility for the financial statements

The Manager of the Fund is responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and for such internal control as the Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the HKICPA. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Independent Auditor's Report

To the Manager of

Hong Kong Solicitors Indemnity Fund

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Fund as at 30 September 2011 and of its surplus and cash flows for the year then ended in accordance with HKFRS.

Certified Public Accountants Hong Kong, 17 April 2012

Chan Wai Man

Practising Certificate number: P02487

Statement of Comprehensive Income Year ended 30 September 2011

| | Note | 2011 | 2010 |
|---|------|---------------|---------------|
| | | HK\$ | HK\$ |
| _ | 3 | 220 155 565 | 206 924 222 |
| Turnover | 3 | 228,155,565 | 296,834,332 |
| Gain on disposal of financial assets at fair value through profit or loss | | 18,931,789 | 18,123,623 |
| Change in fair value of financial assets at fair value through | | 10,501,705 | 10,123,023 |
| profit or loss | | (109,848,361) | 40,551,214 |
| Net claims incurred | | (46,870,781) | (24,217,510) |
| Other revenue | 3 | 47,890,524 | 40,986,753 |
| Operating expenses | 4 | (108,699,112) | (105,771,499) |
| * F (| | | |
| Surplus from operations | | 29,559,624 | 266,506,913 |
| | | | |
| Add: Net movement in claims provision and claims | | | |
| receivable relating to reinsurance contracts with | | 11,721,291 | 24,012,324 |
| HIH Group | 5 | 11,741,471 | 2-1,012,024 |
| Surplus before income tax | | 41,280,915 | 290,519,237 |
| but pius betore meome tax | | 11,200,512 | =>0,51>,25 |
| Income tax expense | 6 | | - |
| 7 | | | |
| Surplus for the year | | 41,280,915 | 290,519,237 |
| • | | | |
| Other comprehensive income for the year | | | 44 |
| | | | |
| Total comprehensive income for the year | | 41,280,915 | 290,519,237 |
| | | | |

Statement of Financial Position

At 30 September 2011

| | Note | 2011 <i>HK\$</i> | 2010 <i>HK\$</i> |
|---|----------|---|---|
| Current assets | _ | | |
| Profit commission receivable from reinsurers | 7 | 63,748 | 69,315,291 |
| Claims provision recoverable and claims receivable | 8 | 28,472,000 | 73,881,000 |
| Financial assets at fair value through profit or loss | 9 | 1,488,704,301 | 1,361,152,626 |
| Amount due from Hong Kong Solicitors Indemnity Fund Limited | 10 | 2 001 541 | 2,617,121 |
| Accounts receivable | 10 11 | 2,901,561 10,413,873 | 6,234,825 |
| - 1 | 11 | 13,729,500 | 11,684,692 |
| Prepayments Cash at bank | 12 | 207,471,167 | 273,003,768 |
| Cash at Dank | 12 | 207,471,107 | 273,003,700 |
| | | 1,751,756,150 | 1,797,889,323 |
| Current liabilities Outstanding claims provision Accrued charges Amounts payable to reinsurers Contributions received in advance Contributions refundable NET ASSETS | | 394,339,000 171,468 141,316 182,798,498 2,078,083 579,528,365 1,172,227,785 | 481,058,000 212,098 1,295,474 183,591,159 785,722 666,942,453 1,130,946,870 |
| Reserves Accumulated fund | | 1,172,227,785 | 1,130,946,870 |

Approved and authorised for issued by the Manager on 17 April 2012

Director

Director

Statement of Changes in Equity Year ended 30 September 2011

| | Accumulated fund <i>HK\$</i> |
|---|------------------------------------|
| At 1 October 2009 | 840,427,633 |
| Total comprehensive income for the year | 290,519,237 |
| At 30 September 2010 and 1 October 2010 | 1,130,946,870 |
| Total comprehensive income for the year | 41,280,915 |
| At 30 September 2011 | 1,172,227,785 |

Statement of Cash Flows Year ended 30 September 2011

| | Note | 2011 <i>HK</i> \$ | 2010 <i>HK\$</i> |
|---|------|---|--|
| OPERATING ACTIVITIES | | | |
| Cash generated from operations | 15 | 105,045,132 | 153,594,678 |
| Net cash from operating activities | | 105,045,132 | 153,594,678 |
| INVESTING ACTIVITIES Net payment for purchase of financial assets at fair value through profit or loss Interest received Decrease in bank deposits maturing beyond three months Dividend income | | (176,620,705) 43,613,062 - 4,277,452 | (341,515,474) 37,076,311 49,450,440 3,903,474 |
| Net cash used in investing activities | | (128,730,191) | (251,085,249) |
| Net decrease in cash and cash equivalents | | (23,685,059) | (97,490,571) |
| Cash and cash equivalents at beginning of year | | 304,530,734 | 402,021,305 |
| Cash and cash equivalents at end of year | 12 | 280,845,675 | 304,530,734 |

Notes to the Financial Statements

Year ended 30 September 2011

1. GENERAL

Hong Kong Solicitors Indemnify Fund (the "Fund") was established by The Law Society of Hong Kong to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159). The Fund is managed by the Hong Kong Solicitors Indemnity Fund Limited (the "Manager"), a company limited by guarantee.

2. PRINCIPAL ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong.

These financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2010 financial statements. The new / revised HKFRSs that are effective from the current year had no significant effects on the results and financial position of the Fund for the current and prior years. A summary of the principal accounting policies adopted by the Fund is set out below.

Basis of measurement

The measurement basis used in the preparation of these financial statements is historical cost, except for the financial assets at fair value through profit or loss which are measured at fair value as explained in the accounting policies set out below.

Financial instruments

Recognition and derecognition

Financial assets and financial liabilities are recognised when and only when the Fund becomes a party to the contractual provisions of the instruments and on a trade date basis.

A financial asset is derecognised when and only when (i) the Fund's contractual rights to future cash flows from the financial asset expire or (ii) the Fund transfers the financial asset and the Fund has transferred substantially all the risks and rewards of ownership of the financial asset. A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires.

Classification and measurement

Financial assets or financial liabilities are initially recognised at their fair value plus, in the case of financial assets or financial liabilities not carried at fair value through profit or loss, transaction costs that are direct attributable to the acquisition or issue of the financial assets or financial liabilities.

Notes to the Financial Statements

Year ended 30 September 2011

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Financial instruments (Continued)

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. They are carried at fair value, with any resultant gain and loss recognised in profit or loss.

Financial assets are classified as held for trading if they are (i) acquired principally for the purpose of selling in the near future; (ii) part of a portfolio of identified financial instruments that the Fund manages together and has a recent actual pattern of short-term profit-taking; or (iii) derivatives that are not financial guarantee contracts or not designated and effective hedging instruments.

Financial assets are designated at initial recognition as at fair value through profit or loss only if (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; or (ii) they are part of a group of financial assets and / or financial liabilities that are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not held for trading. They are measured at amortised cost using the effective interest method, except where receivables are interest-free loans and without any fixed repayment term or the effect of discounting would be insignificant. In such case, the receivables are stated at cost less impairment loss. Amortised cost is calculated by taking into account any discount or premium on acquisition over the period to maturity. Gains and losses arising from derecognition, impairment or through the amortisation process are recognised in profit or loss.

Financial liabilities

All financial liabilities except for derivatives are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

Impairment of financial assets

At the end of each reporting period, the Fund assesses whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired. The impairment loss of financial assets carried at amortised cost is measured as the difference between the assets' carrying amount and the present value of estimated future cash flow discounted at the financial asset's original effective interest rate. Such impairment loss is reversed in subsequent periods through profit or loss when an increase in the asset's recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to a restriction that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Cash equivalents

For the purpose of the statement of cash flows, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, net of bank overdrafts.

Notes to the Financial Statements

Year ended 30 September 2011

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Fund and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Contributions are accounted for in the period in which the risk commences. Contributions received in advance represent contributions invoiced and received but not earned at the reporting date.

Dividend income from investments is recognised when the Fund's rights to receive payment have been established.

Interest income from financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Foreign currency translation

The financial statements are presented in the currency of Hong Kong dollars, which is the Fund's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and when a reliable estimate of the amount of obligation can be made. Expenditures for which a provision has been recognised are charged against the related provision in the year in which the expenditures are incurred. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditures expected to be required to settle the obligation. Where the Fund expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

Related parties

A party is related to the Fund if

- (a) directly, or indirectly through one or more intermediaries, the party controls, is controlled by, or is under common control with, the Fund; or has an interest in the Fund that gives it significant influence over the Fund; or has joint control over the Fund;
- (b) the party is an associate of the Fund;
- (c) the party is a joint venture in which the Fund is a venturer;
- (d) the party is a member of the key management personnel of the Fund;
- (e) the party is a close member of the family of any individual referred to in (a) or (d);
- (f) the party is an entity that is controlled, jointly controlled or significantly influenced by or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (g) the party is a post-employment benefit plan for the benefit of employees of the Fund, or of any entity that is a related party of the Fund.

Notes to the Financial Statements

Year ended 30 September 2011

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Critical accounting estimates and judgements

Estimates and assumptions concerning the future and judgements are made by the Manager in the preparation of the financial statements. They affect the application of the Fund's accounting policies, reported amounts of assets, liabilities, income and expenses, and disclosures made. They are assessed on an on-going basis and are based on experience and relevant factors, including expectations of future events that are believed to be reasonable under the circumstances. Where appropriate, revisions to accounting estimates are recognised in the period of revision and future periods, in case the revision also affects future periods.

Provision for claims

The estimation of the ultimate liability arising from claims made under indemnity is the Fund's most critical accounting estimate.

Full provision is made for the estimated cost of claims notified but not settled at the end of the reporting period and for the estimated cost of claims incurred but not enough reported ("IBNER") by that date. The provision for amounts recoverable from reinsurers and from solicitors' firms is estimated and shown separately in the statement of financial position. Provision is also made for the estimated cost of servicing claims notified but not settled at the reporting date and expenses on claims incurred but not enough reported at the end of the reporting period.

Management of the Fund takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Estimates and assumptions have been made in arriving at the provision for claims and reinsurance recoveries thereof. The actual results may be significantly different from those envisaged when these estimates were made. In particular, the estimation of IBNER is based upon actual claims experience using predetermined methodology and is generally subject to a greater degree of uncertainty.

| | 2011 <i>HK\$</i> | 2010 <i>HK\$</i> |
|--|--|--|
| Case reserves Estimated IBNER Estimated allowance for indirect claim handling expenses Risk margin | 154,129,000 167,036,000 14,635,000 58,539,000 | 273,478,000 126,145,000 16,287,000 65,148,000 |
| | 394,339,000 | 481,058,000 |

Profit commission receivable from reinsurances

The estimate of the ultimate profit commission to be receivable from reinsurers involve critical accounting estimate. The Fund estimates that provision based primarily on risk premium, latest expenses, claims paid and claims received.

Future changes in HKFRS

At the date of authorisation of these financial statements, the HKICPA has issued a number of new / revised HKFRS that are not yet effective for the current year, which the Fund has not early adopted. The Manager anticipates that the adoption of these new / revised HKFRS in the future accounting periods will have no material impact on the results of the Fund.

Notes to the Financial Statements

Year ended 30 September 2011

| 3. | TURNOVER AND OTHER REVENUE | 2011 | 2010 |
|----|---|----------------------|-------------------------|
| | | HK\$ | HK\$ |
| | Contribution received | 228,155,565 | 296,834,332 |
| | Turnover | 228,155,565 | 296,834,332 |
| | Bond interest income | 43,502,544 | 36,270,103 |
| | Deposit interest income | 110,518 | 80 6, 208 |
| | Dividend income | 4,277,452 | 3,903,474 |
| | Sundry income | 10 | 6,968 |
| | Other revenue | 47,890,524 | 40,986,753 |
| | Total revenue | 276,046,089 | 337,821,085 |
| 4. | OPERATING EXPENSES | 2011 <i>HK\$</i> | 2010 <i>HK</i> \$ |
| | Accounting fee Auditor's remuneration | 241,000 | 231,000 |
| | - Current year | 105,000 | 165,000 |
| | - Under-provision for prior year | | 15,000 |
| | Administration fee paid to Hong Kong Solicitors | | |
| | Indemnity Fund Limited | 11,235,994 | 12,616,594 |
| | Bad debts | | 172,188 |
| | Bank charges | 116,919 | 117,968 |
| | Investments management fee | 5,361,129 439,848 | 4,042,624 |
| | Legal and professional fees Reinsurance premium | 91,184,692 | 1,825,118 86,564,311 |
| | Sundry expenses | 14,530 | 21,696 |
| | <u> </u> | 108,699,112 | 105,771,499 |

5. NET MOVEMENT IN CLAIMS PROVISION AND CLAIMS RECEIVABLE RELATING TO REINSURANCE CONTRACTS WITH HIH GROUP

In 2001, three of the major reinsurers used by the Fund, which were part of an insurance group in Australia ("HIH Group"), were placed into liquidation. Given the limited information provided by the liquidators except for certain indications that the financial losses could be very substantial, the Manager has concluded that a full provision against the remaining amounts due from these reinsurers would be prudent. The amount provided relates to claims extending over the indemnity years 1998 to 2000. During the year, HK\$11,721,291 was recovered from the reinsurers and has been credited to profit or loss.

Notes to the Financial Statements

Year ended 30 September 2011

6. INCOME TAX EXPENSE

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of section 14 of the Inland Revenue Ordinance (Cap. 112), it is not liable to Hong Kong taxation.

7. PROFIT COMMISSION RECEIVABLE FROM REINSURERS

The profit commission relates to slip policies covering the indemnity period from 1 October 2000 to 30 September 2005. The estimation of amount is based on risk premium, expenses, claims paid and claims reserved.

The amounts due are interest-free and in accordance with the slip policies, final calculation on profit commission receivable from reinsurer took place on 30 September 2010. The carrying amount of the amounts due approximates it fair value.

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE

| | 2011 <i>HK\$</i> | 2010 <i>HK\$</i> |
|--|----------------------------|-----------------------------|
| Claims provision recoverable from reinsurers and solicitors' firms Less: provision for impairment – HIH Group | 51,614,000 (23,142,000) | 104,668,000 (30,787,000) |
| | 28,472,000 | 73,881,000 |

The Fund does not have any settled claims receivable at the end of the reporting period. The carrying value of claims provision recoverable is considered a reasonable approximation of its fair value.

The Fund allows a credit period of 7 days to its reinsurers. Before accepting any new reinsurers, the Manager performs check on the potential reinsurer's international ratings as well as whether they are regulated by the Hong Kong Insurance Authority.

9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| | 2011 <i>HK</i> \$ | 2010 <i>HK</i> \$ |
|---|--|---|
| Equity funds - Underlying investments listed in Hong Kong - Underlying investments listed outside Hong Kong | 14,564,999 158,315,611 | 40,334,504 204,597,818 |
| Bond funds | 172,880,610 | 244,932,322 |
| - Underlying investments listed outside Hong Kong - Money market and cash deposits - Mutual funds | 529,637,129 73,374,508 712,812,054 | 40 9 ,806,568 51,506,159 654,907,577 |
| - Ividiai Idias | 1,488,704,301 | 1,361,152,626 |

The financial assets are designated at initial recognition as at fair value through profit or loss.

Notes to the Financial Statements

Year ended 30 September 2011

10. AMOUNT DUE FROM HONG KONG SOLICITORS INDEMNITY FUND LIMITED

The amount due is unsecured, interest-free and has no fixed repayment term. The carrying amount of the amount due approximates its fair value.

11. ACCOUNTS RECEIVABLE

| ACCOUNTS RECEIVABLE | 2011 <i>HK\$</i> | 2010 <i>HK\$</i> |
|--|------------------------|------------------------|
| Contributions receivable Other receivables | 3,965,387 6,448,486 | 2,372,899 3,861,926 |
| | 10,413,873 | 6,234,825 |

The contributions receivable of the Fund represent contributions receivable from legal practitioners. Under the Hong Kong Legal Practitioners Ordinance (Chapter 159), all the legal practitioners in Hong Kong are required to contribute to the Fund in order to get new or renewal practicing certificates from the Law Society of Hong Kong. The carrying amount of contributions receivable and other receivable are considered a reasonable approximation of its fair value.

The Fund does not allow credit period to the legal practitioners, all payments are due by 30 September except in the case of new firms, in which case payments are due on presentation of debit notes. All of the Fund's contributions receivable and other receivable have been reviewed for indication of impairment. The impaired contributions receivable are mostly from legal practitioners with are in unexpected difficult economic situations. No impairment has been recognised on receivables through the provision account for the years ended 30 September 2011 and 2010.

Included in the Fund's contributions receivable balance are debtors with a carrying amount of HK\$3,965,387 (2010: HK\$2,372,899) which are past due within 3 months as at the reporting date for which the Fund has not provided as there has not been a significant change in its good credit quality and there was no recent history of default and the amounts are still considered recoverable. The Fund does not hold any collateral over these balances.

12. CASH AND CASH EQUIVALENTS

| | HK\$ | HK\$ |
|--|---------------------------|---------------------------|
| Cash at bank Cash deposits in investment accounts | 207,471,167 73,374,508 | 273,003,768 52,076,526 |
| Less: Time deposits with maturity beyond three months but less than one year | - | (20,549,560) |
| As stated in statement of cash flows | 280,845,675 | 304,530,734 |

2011

2010

Notes to the Financial Statements

Year ended 30 September 2011

13. MANAGEMENT OF RISKS

The Fund is exposed to insurance risk and financial risks because of the nature of its operations and because of the use of financial instruments in its operating activities.

The carrying amount presented in the statement of financial position relate to the following categories of financial assets and financial liabilities.

| | 2011 <i>HK\$</i> | 2010 <i>HK</i> \$ |
|---|---------------------|----------------------|
| Financial assets | ПΛΦ | $\Pi K \emptyset$ |
| Loans and receivables: | | |
| Profit commission receivable from reinsurers | 63,748 | 69,315,291 |
| Outstanding claims provision recoverable from | | |
| reinsurers and solicitors' firms | 28,472,000 | 73,881,000 |
| Amounts due from Hong Kong Solicitors Indemnity | | |
| Fund Limited | 2,901,561 | 2,617,120 |
| Accounts receivable | 10,413,873 | 6,234,825 |
| Cash at bank | 207,471,167 | 273,003,768 |
| | | |
| | 249,322,349 | 425,052,004 |
| | | |
| Financial assets at fair value through profit or loss | 1,488,704,301 | 1,361,152,626 |
| I maneral abbets at ram raise smough profit of road | | |
| Financial liabilities | | |
| Amortised costs: | | |
| Outstanding claims provision | 394,339,000 | 481,058,000 |
| Amounts payable to reinsurers | 141,316 | 1,295,474 |
| Contributions refundable | 2,078,083 | 785,722 |
| | | |
| | 396,558,399 | 483,139,196 |

13.1 Insurance risk management

The Fund was established by The Law Society of Hong Kong. Pursuant to the Solicitors (Professional Indemnity) Rules made by the Council of The Law Society of Hong Kong under Section 73A(I) of the Hong Kong Legal Practitioners Ordinance to provide solicitors with indemnity against loss arising from claims in respect of civil liability incurred in private practice.

The principal risk that the Fund faces is that the actual claims exceed the carrying amount of the claims provision. This could occur when the frequency or severity of claims are greater than estimated. Events under indemnity are random and the actual number and amount of claims will vary from year to year from the estimate established using statistical techniques.

Management of the Fund attempts to diversify this risk by entering into reinsurance with reinsurers. Reinsurance does not discharge the Fund's liability as the primary obligor under the indemnity. Failure of reinsurers to honor their obligations could result in losses to the Fund. In order to minimise losses from reinsurers' defaults, the Fund only places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority.

Notes to the Financial Statements

Year ended 30 September 2011

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management

The financial risks to which the Fund is exposed include market risk (including currency risk, interest risk and other price risk), credit risk and liquidity risk.

The objective of financial risk management is to ensure that the Fund's overall financial risk is at an acceptable level and that appropriate returns are earned for the level or risk assumed. The Manager appointed two investment managers who operate independently of each other and with a certain degree of discretion with the investment guidelines prescribed for them. The Fund adopts a conservative investment guidelines prescribed for them. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The strategy is to achieve an optimal return without incurring a risk of substantial fluctuations in the value of the accumulated reserves.

(a) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Fund's exposures to currency risk arise from its bank balances and financial assets at fair value through profit or loss, which are primarily denominated in Australian Dollars ("AUD"), United States Dollars ("USD"), British Pounds ("GBP"), Japanese Yen ("JPY"), Singapore Dollars ("SGD") and Euro.

The Fund does not hedge its foreign currency risks. However, the Fund's investment managers monitor the foreign currency exposure and will consider hedging significant foreign currency exposure should the need arise.

The following table provides details of the Fund's exposure at the end of the reporting period to foreign exchange risk arising from recognised assets and liabilities denominated in a currency other than the functional currency of the Fund:

| | As at 30 September 2011 | | | As at 30 September 2010 | | |
|-----|-------------------------|--------------|------------------------------|-------------------------|--|-----------------------|
| | Financial | | • | Financial | | |
| | assets at fair | | | assets at fair | | |
| | value through | | Overall net | value through | | Overall net |
| | profit or loss | Cash at bank | exposure | profit or loss | Cash at bank | exposure |
| AUD | 4,931,835 | - | 4,931,835 | 1,618,333 | • | 1,618,333 |
| CHF | 212,523 | - | 212,523 | 912,570 | - | 912,570 |
| EUR | 25,101,801 | • | 25,101,801 | 1,538,408 | - | 1,538,408 |
| GBP | 6,768,970 | - | 6,768,970 | 810,053 | - | 810,053 |
| JPY | 28,593,865 | - | 28,593,865 | 348,443,005 | • | 348,443,005 |
| KRW | 1,363,715,849 | 441 | 1,363,715,849 | 1,033,799,505 | - | 1,033,799,505 |
| NZD | 65 | - | 65 | 65 | - | 65 |
| SGD | 4,295,240 | - | 4,295,240 | 1,828,021 | - | 1,828,021 |
| TWD | 15,176 | | 15,176 | 15,175 | - | 15,175 |
| USD | 133,997,341 | 386,924 | 134,384,265 | 145,281,993 | 4,523,666 | 149,805,659 |
| MYR | 6,000,312 | - | 6,000,312 | 3,133,549 | - | 3,133,549 |
| THB | 1,945,636 | | 1,945,636 | - | _ | + |
| | | | material states and a second | | A STATE OF THE PARTY OF THE PAR | and the second second |

Notes to the Financial Statements

Year ended 30 September 2011

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(a) Foreign currency risk (continued)

At the end of the reporting period, the Fund's major exposures are in Australian Dollars, United States Dollars, British Pounds, Japanese Yen, Singapore Dollars and Euro.

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the foreign exchange rates to which the Fund has significant exposure at the end of the reporting period.

| | 20: | 11 | 2010 | | |
|-----|--|---|--|---|--|
| | Increase in foreign exchange rates % | Effect on surplus after income tax HK\$ | Increase in foreign exchange rates % | Effect on surplus after income tax HK\$ | |
| AUD | 5 | 1,882,087 | 5 | 609,019 | |
| USD | 1 | 10,473,103 | 1 | 11,609,939 | |
| GBP | 5 | 4,122,201 | 5 | 497,069 | |
| JPY | 5 | 145,400 | 5 | 1,630,224 | |
| SGD | 5 | 1,292,201 | 5 | 538,837 | |
| EUR | 5 | 13,305,222 | 5 | 827,205 | |

This analysis assumes that all other variables remain constant. A depreciation in the Fund's functional currencies against the respective foreign currencies would have the same magnitude on the Fund's surplus for the year and equity but of opposite effect.

Exchange differences arising from financial assets at fair value through profit or loss are classified as gain/loss on disposal of financial assets at fair value through profit or loss or change in fair value of financial assets at fair value through profit or loss.

(b) Interest rate risk

The Fund's earnings are affected by changes in the market interest rates due to the impact such changes have on interest income from cash and cash equivalents and financial assets. Investment guidelines are in place and reviewed regularly to provide the general direction for the Fund's investment managers and to monitor the risk undertaken.

At 30 September 2011, it is estimated that a general increase/decrease of 50 basis points in interest rates, with all other variables held constant, would increase/decrease the Fund's surplus after income tax and accumulated surplus by approximately HK\$1,037,356 (2010: HK\$1,854,000). The 50 basis point increase/decrease represents management's assessment of a reasonably possible change in interest rates over the period until the next reporting date.

Notes to the Financial Statements

Year ended 30 September 2011

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(c) Other price risk

Other price risk relates to the risk that the fair values or future cash flows of a financial instruments will fluctuate because of changes in market prices (other than changes in interest rates and foreign exchange rates). The Fund is exposed to change in market prices of listed equity and debt securities in respect of its investments in listed equity and debt securities classified as financial assets at fair value through profit and loss.

Investments in equity must be confined to publicly listed widely held and traded securities and there are limits on the exposure to an overseas stock market other than a recognised stock exchange and on the equity of any one company.

If the quoted price for listed equity securities increased or decreased by a hypothetical 10% (2010: 10%) change, the Fund's surplus or deficit for the year and accumulated surplus would have increased or decreased by HK\$17,288,061 (2010: HK\$24,493,232).

If the quoted price for listed equity securities increased or decreased by a hypothetical 8% (2010: 8%) change, the Fund's surplus or deficit for the year and accumulated surplus would have increased or decreased by HK\$13,830,449 (2010: HK\$19,594,586).

(d) Liquidity risk

The Fund manages its liquidity and cash flow profiles to ensure the operations maintain optimum level of liquidity at all times sufficient to meet its obligations as and when they fall due.

All of the Fund's financial liabilities, other than outstanding claims provision, will be settled within one year from the reporting date. This is based on the remaining period at the reporting date to the contractual maturity date and at the earliest date the Fund can be required to pay.

(e) Credit risk

The Fund's credit risk is primarily attributable to cash and cash equivalents and receivables from reinsures and solicitor's firm.

Cash and cash equivalents are normally placed at fin that have sound credit rating and the Fund considers the credit risk to be insignificant.

Management has a credit policy in place for selection of its reinsurers and approving the credit limits and the exposures to credit risk are monitored such that any outstanding debtors are reviewed and followed up on an ongoing basis.

As at the report date, the Fund does not hold any collateral from the reinsurers and the Fund has no significant concentration of credit risk, with exposure spread over a number of reinsurers and counterparties.

Hence, the maximum exposure to credit risk is represented by the carrying amounts of each class of financial assets. The Fund does not provide any other guarantees which would exposure the Fund to credit risk.

Notes to the Financial Statements

Year ended 30 September 2011

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(f) Fair value measurements recognised in the statement of financial position

The financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

As at the end of the reporting period, all financial assets of the Fund are grouped as Level 1.

The listed debts and equity securities of the Fund are denominated in US dollars. Fair value have been determined by reference to their quoted bid prices at the reporting date and have been translated using the spot foreign currency rates at the end of the reporting period where appropriate.

14. CAPITAL MANAGEMENT

The Fund's capital management objective is to ensure the Fund's ability to continue as a going concern in order to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong legal Practitioners Ordinance (Chapter 159).

The Fund has no share capital. The Manager of the Fund will actively and regularly review its accumulated surplus and make adjustment on the contributions receivable from legal practitioners in line of change in economic conditions.

Notes to the Financial Statements

Year ended 30 September 2011

| 15. | | | |
|-----|--|---|--------------------|
| | | 2011 | 2010 |
| | | HK\$ | HK\$ |
| | Surplus before income tax | 41,280,915 | 290,519,237 |
| | Change in fair value of financial assets at fair value | | |
| | through profit or loss | 109,848,361 | (40,551,214) |
| | Gain on disposal of financial assets at fair value through | | , |
| | profit or loss | (18,931,789) | (18,123,623) |
| | Interest income | (43,613,062) | (37,076,311) |
| | Dividend income from financial assets at fair value | , , , , | , |
| | through profit or loss | (4,277,452) | (3,903,474) |
| | Changes in working capital: | , , | , , , , |
| | Decrease in profit commission receivable from | | |
| | reinsurers | 69,251,543 | 66,275,589 |
| | Decrease in outstanding claims provision recoverable | • • | , , |
| | from reinsurers and solicitor's firm | 45,409,000 | 79,729,000 |
| | Decrease in claims receivable from reinsurers | , , <u>, , , , , , , , , , , , , , , , , </u> | 7,904,623 |
| | (Increase)/Decrease in accounts receivable | (4,179,048) | 618,193 |
| | Încrease în prepayments | (2,044,808) | (11,684,692) |
| | Increase in amount due from Hong Kong Solicitors | (, , , | , , , , , , , |
| | Indemnity Fund Limited | (284,440) | (3,299,543) |
| | Decrease in outstanding claims provision | (86,719,000) | (103,802,000) |
| | (Decrease) Increase in accrued charged | (40,630) | 31,024 |
| | (Decrease) Increase in amounts payable to reinsurers | (1,154,158) | 980,797 |
| | Decrease in contributions received in advance | (792,661) | (73,082,231) |
| | Increase (Decrease) in contributions refundable | 1,292,361 | (940 ,6 97) |
| | Cash generated from operations | 105,045,132 | 153,594,678 |

16. RELATED PARTY TRANSACTIONS

During the year, the Fund incurred an administrative fee of HK\$11,235,994 (2010: HK\$12,616,594) payable to Hong Kong Solicitors Indemnity Fund Limited. As at 30 September 2011, the amount due from Hong Kong Solicitors Indemnity Fund Limited was HK\$2,901,561 (2010: HK\$2,617,121). The Company and the Fund are under common control by the Law Society of Hong Kong. The carrying amount of the amount due approximates its fair value.

17. CONTINGENT ASSETS

| CONTINUENT ASSETS | 2011 <i>HK\$</i> | 2010 <i>HK\$</i> |
|-----------------------------------|---------------------|---------------------|
| Profit commission from reinsurers | 95,400,000 | 63,600,000 |

The profit commission relates to slip policies covering the indemnity period from 1 October 2008 to 30 September 2013. The calculation of profit commission shall take place on 30 September 2017. Under the slip policies, the Fund shall not be entitled to any profit sharing if the slip policies are cancelled before 30 September 2013 except for certain events. No contingent assets have been recognised.

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

(Incorporated by The Law Society of Hong Kong with limited liability)



PROFESSIONAL INDEMNITY SCHEME 2011/2012 ANNUAL REPORT

Every year a copy of the PIS Annual Report is sent to all Senior Partners of Hong Kong law firms. If you do not wish to receive the PIS Annual Report in the future or prefer to receive a scanned copy by email, please let us know by email at maggie@hklawsoc.org.hk

ISSUED June 2013

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

Directors:-

Peter R. Griffiths (Chairman)

Denis G. Brock Albert B.K. Dan

Christopher G. Howse

Brian W. Gilchrist

Peter C.L. Lo

Patrick R. Moss

Amirali B. Nasir

Ng Wai Yan

Kevin C.K. Shum

David G. Smyth (appointed on 20/8/2012)

Norris H.C. Yang

Members:-

Peter R. Griffiths

Heidi K.P. Chu

Christopher G. Howse

Peter C.L. Lo

Patrick R. Moss

Amirali B. Nasir

Norris H.C. Yang

The Law Society of Hong Kong

Company Secretary:-

ESSAR Insurance Services Ltd.

("ESSAR")

PROFESSIONAL INDEMNITY ADVISORY COMMITTEE

Members:-

Robin S. Peard (Chairman)

Kevin R. Bowers

Lawrence Y.H. Lee*

Susan P.S.K. Liang

Ng Wai Yan

Peter K.H. Ngai

David G. Smyth

Thomas S.T. So

Fiona J. Stewart**

Gareth H. Thomas

Norris H.C. Yang

Secretary:-

Gigi Liu, Assistant Director, Professional Indemnity Scheme ("ADPIS")

PIS REVIEW WORKING PARTY

Members:-

Peter C.L. Lo (Chairman)

Heidi K.P. Chu

Peter R. Griffiths

Christopher G. Howse

Nicholas D. Hunsworth

Sundaramoothy Krishnan

Kenneth S.Y. Ng

Benny Y.B. Yeung

Secretary:-

ADPIS

PIS INVESTMENT SUB-COMMITTEE

Members:-

Peter C.L. Lo (Chairman)

John S. Gale

Ip Shing Hing

Elen Lau (appointed on 23/5/2012)

Kher Sheng Lee (appointed on 23/5/2012)

Kevin C.K. Shum

Norris H.C. Yang

Secretary:-

ADPIS

PIS CLAIMS COMMITTEE

Members:-

Brian W. Gilchrist (Chairman)

Colin B. Cohen (Vice-Chairman)

Charles W. Allen

Keith M. Brandt

Tony K.W. Chow

Simon P. Clarke

George D. Lamplough

Jeffrey H. Lane

Ronald W.T. Tong

Secretary:-

ESSAR

^{*} Consultant of Aon Hong Kong Ltd.
** Account Director, ESSAR

PIS PANEL SOLICITORS SELECTION BOARD

Members:-

Wong Kwai Huen (Chairman)

Stephen W.S. Hung Kenneth S.Y. Na

Amirali B. Nasir (appointed on 28/12/2012)

Thomas S.T. So (resigned on 20/12/2012)

Secretary:-

WORKING PARTY ON PIS GROSS FEE INCOME REPORTS AND CONTRIBUTIONS

Members:-

Ip Shing Hing (Chairman)

Albert B.K. Dan Ng Wai Yan Wong Kwai Huen

<u>Secretary:</u>-ADPIS

AUDITORS : A

Mazars CPA Limited

BANKERS

Credit Agricole Corporate & Investment Bank

The Standard Chartered Bank Limited

INVESTMENT MANAGERS

AllianceBernstein Hong Kong Limited

Amundi Hong Kong Limited Grantham Mayo Van Otterloo MFS Investment Management

BROKER

Aon Hong Kong Limited ("Aon")

CLAIMS AND SCHEME MANAGER:

ESSAR

(a subsidiary of the Aon Group of Companies)

PANEL SOLICITORS

Bird & Bird

(appointed for the period from

Deacons

1 February 2013 to 31 January 2018)

Fred Kan & Co

Gall

Howse Williams Bowers

P.C. Woo & Co.

Reed Smith Richards Butler

Smyth & Co

Hong Kong Solicitors Indemnity Fund Limited

Registered Office: 3rd Floor, Wing On House, 71 Des Voeux Road, Central, Hong Kong (DX-009100 Central 1)

Registered No. 248603, Company Limited by Guarantee Tel: 2846-0500 Fax: 2845-0387

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THE COMPANY

The Hong Kong Solicitors Indemnity Fund Ltd. ("the Company") is a company limited by guarantee with no share capital. It was set up by The Law Society of Hong Kong ("the Society") on 14 April, 1989 to hold, manage and administer the Solicitors Indemnity Fund ("the Fund") under the Professional Indemnity Scheme ("the Scheme"). As the Company's business is to manage the Scheme and provide indemnity to members through the Fund, rather than to operate an insurance business, it does not fall within the provisions of the Insurance Companies Ordinance Cap. 41.

This report from the Directors of the Company gives an account of the activities of the Scheme. The Scheme began operation as an indemnity fund scheme in 1986 after having operated for six years as an ordinary insurance scheme under which firms were issued insurance policies by an independent insurance company on terms negotiated by the Society. During those six years, a significant number of claims were made against solicitors resulting in substantial payments. The underwriters demanded a substantial increase in premiums and the statutory indemnity fund scheme was established to provide the necessary cover by the Society. The Scheme is governed by the Solicitors (Professional Indemnity) Rules ("the Rules") Cap. 159M which set out the scope and conditions of cover.

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of S14 of the Inland Revenue Ordinance, Cap. 112, it is not liable to Hong Kong taxation.

The Directors are responsible for the production of accounts for each indemnity year to provide a true and fair view of the Fund's financial transactions and of the disposition of the Fund's assets and liabilities. It is also the responsibility of the Directors to ensure that proper accounting records are kept which disclose with reasonable accuracy at any time the Fund's financial transactions and assets and liabilities.

Although the auditing of the accounts of the Fund is not a statutory requirement, the Council of the Society considers that in the interests of the Society and its Members the Fund's financial position should be annually audited. There is included in this report a reproduction of the audited accounts of the Fund for the indemnity year ended 30 September 2012.

There is a division of responsibility between the Company and the Society's Council.

The **Company** is concerned with the management and administration of the Fund subject to directions by the Council. It considers the recommendations of the Claims Committee, the Professional Indemnity Advisory Committee and the PIS Investment Sub-Committee and advises the Council on matters pertaining to the smooth and effective operation of the Scheme.

The **Council** is responsible for the appointment of the Company's Directors, Panel Solicitors and Committee Members and the enforcement of the Rules. It also supervises the PIS Investment Sub-Committee and monitors the investments of the Fund in conjunction with the Company.

The Claims Committee supervises the conduct and settlement of claims.

The **Professional Indemnity Advisory Committee** reviews, examines and advises on any issue relating to professional indemnity referred to it by the Council, the Company and the Claims Committee.

The **PIS Review Working Party** was established by the Council to review the structure and operation of the Scheme, invite and consider the views of members, and make recommendations to the Council in connection therewith. The findings of the Working Party are detailed on page 31 of this report. Having completed its review and reported its findings to the Council, the Working Party was wound up on 5 February 2013.

The **PIS Investment Sub-Committee** was established by the Company for the purpose of reviewing the investment guidelines and performance of the investments of the Fund.

The **PIS Panel Solicitors Selection Board** was established by the Council. Its responsibilities are to establish the procedures necessary for the tendering of panel solicitors for the Scheme and to consider all tender applications and make recommendations to the Council to appoint suitably qualified firms to the panel.

The Working Party on PIS Gross Fee Income Reports and Contributions is responsible for considering and making recommendations to the Council on the appropriate action to be taken against those firms which have, in breach of the Rules, failed to submit an application for indemnity and/or a gross fee income report relating to their annual gross fee income or failed to pay their annual contributions.

All Company Directors and all Committee Members serve on a voluntary basis and receive no remuneration from either the Company or the Society.

THE SCHEME

The Scheme, subject to the conditions and exclusions set out in the Rules provides solicitors with indemnity against losses arising from claims in respect of civil liability incurred in private practice.

The Scheme's limit of indemnity for each and every claim was increased from HK\$5 million (inclusive of costs) to HK\$10 million (inclusive of costs) on 1 October, 1994.

Some firms have "top-up" insurance in place to cover claims in excess of HK\$10 million and such cover is a matter for each individual firm to determine based on the level of risk attached to the work conducted by the firm.

As at 30 September 2012, the total liability incurred by the Scheme for the 2011/12 indemnity year was HK\$33,582,455 of which HK\$3,030,378 was in respect of claim payments (including costs) and HK\$30,552,077 was in respect of claim reserves. Since the inception of the Scheme in 1986 and up to 30 September 2012, the Scheme paid a total of HK\$1,668,093,057 on claims (including costs), and the amount reserved in respect of claims is HK\$154,208,671.

INDEMNITY FUND, REINSURANCE, AND INSOLVENCY COVER

The Scheme's limit of indemnity for each and every claim is HK\$10 million (inclusive of costs). Prior to 1 October 2001, the first HK\$1 million of each claim was paid from the Fund and the remainder was provided by reinsurance. This level of retention was increased to HK\$1.5 million from 1 October 2001 to 30 September 2005. Since 1 October 2005, the Fund has entered into reinsurance arrangements with reinsurers whereby the Fund would be responsible for all claims up to an aggregate amount of HK\$100m (inclusive of costs) and all liability in excess of HK\$100m would be borne by reinsurers. The Company has further extended the programme for another 4 years from 1 October 2009 to 30 September 2013.

An insolvency cover runs in tandem with the reinsurance programme from 1 October 2008 to 30 September 2013. The cover insures the Fund against the insolvency of one or more of its reinsurers. For the first reinsurer to become insolvent, the insolvency cover indemnifies the Fund in respect of all claims, notices of intention to make a claim and circumstances notified up to the last date of the indemnity year (being 30 September) immediately preceding the date of insolvency of the first reinsurer. For the second and third reinsurer to become insolvent, the insolvency cover indemnifies the Fund in respect of all claims, notices of intention to make a claim and circumstances notified on or after 1 October 2008 up to the date of insolvency of the second and third reinsurers. Insolvency cover for claims and circumstances notified between the date of insolvency of the second and/or third reinsurer up to 30 September 2013 has been arranged with effect from 11 May 2010.

The Company also took out stop loss insurance prior to 1 October 2001 to limit the aggregate liability of its retention. Where the stop loss limit was exhausted, a drop-down policy was available to cover all claims up to the Scheme's liability limit of HK\$10 million per claim. The stop loss and drop down policies expired on 30 September 2001 and Aon was instructed to arrange renewal of cover. The quotations obtained were considered carefully by the Company and the Council but it was decided the proposed coverage was not, on balance, the best value for money. No stop loss cover was purchased until the indemnity year 1 October 2005 but the reinsurance arrangements in respect of that indemnity year could be categorized as stop loss cover without limit.

The limits of liability retained by the Indemnity Fund, the cover provided by stop loss insurance and the amounts of reinsurance premiums paid by the Fund over twenty-six indemnity years up to 2011/12 are shown in Table 1 on page 10.

THE SCHEME'S BROKER/MANAGER

A tender was conducted in 2009 and Aon and ESSAR are reappointed as the Scheme's Broker and Manager respectively from 1 April 2010 to 31 March 2014.

Aon is responsible for advising the Company on the state of the insurance market and the appropriate reinsurance arrangements and reporting on the financial viability of any underwriter who participates in the Scheme. It is also responsible for conveying the needs of the Scheme to underwriters and negotiating with them the best reinsurance terms for the Scheme.

The Fund places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority.

The Manager handles claims with the assistance of Panel Solicitors and under the supervision of the Claims Committee, collects contributions and maintains proper accounting and statistical records of claims.

Under the brokerage and management agreement between Aon, ESSAR and the Company, Aon agreed to refund all brokerage commission and compensation negotiated with and received by Aon from reinsurers to the Company. A total of HK\$37,425,295.88 was rebated from 1 October 2000 to 30 September 2005 for the placement of reinsurance. All reinsurance premiums paid since 1 October 2005 do not carry any brokerage. HK\$1,800,000 was rebated as brokerage for the placement of the insolvency cover in the first 2 years of the 5 year programme.

CLAIMS HANDLING PROCEDURE

The manner in which claims are handled and reserved is contingent upon the ability to assess, as accurately as possible, the amount at which each claim is likely to be settled which, in turn, determines the true position of the Fund.

The Manager takes the initial step in opening a file upon receipt of a notification of a claim or a potential claim. As for claims (as distinct from potential claims), a reserve is placed on the claim upon completion of a preliminary investigation. Reserves are, therefore, funds set aside for unsettled claims and they represent the Fund's potential liabilities. The amount reserved is the estimated quantum of damages and costs (including defence costs) calculated on the assumption of full liability, taking into account the individual circumstances and the savings that might result from disputing either liability or quantum. As the matter proceeds and further information comes to light, the amount of reserve is adjusted accordingly. Thus, the progress of each claim for each individual year is re-assessed at six-monthly intervals until all claims for that year have been settled or otherwise disposed of. Experience shows that claims can sometimes take up to six years to finalize.

TABLE 1 PROTECTION LIMITS PROVIDED BY THE SCHEME AND REINSURANCE PREMIUMS

| Indemnity Year | No. of members holding practicing certificate ¹ | Limit of liability of the Indemnity Fund (HK\$) | Stop Loss Cover (HK\$) | Excess of Loss Insurance Premium (HK\$) | Stop Loss Insurance Premium (HK\$) | Insolvency Cover Premium (HK\$) | Total Insurance Premium Paid Per Year (HK\$) |
|-------------------|--|---|------------------------------|--|--|--|---|
| 1986/87 | 1,807 | 25,000,000 | 50,000,000 | 5,500,000 | 1,350,000 | | 6,850,000 |
| 1987/88 | 1,998 | 25,000,000 | 25,000,000 | 12,500,000 | 1,720,000 | | 14,220,000 |
| 1988/89 | 2,152 | 30,000,000 | 20,000,000 | 15,500,000 | 1,600,000 | | 17,100,000 |
| 1989/90 | 2,326 | 30,000,000 | 20,000,000 | 19,500,000 | 1,500,000 | - | 21,000,000 |
| 1990/91 | 2,479 | 30,000,000 | 20,000,000 | 22,500,000 | 1,500,000 | | 24,000,000 |
| 1991/92 | 2,721 | 30,000,000 | 40,000,000 | 24,700,000 | 5,250,000 | | 29,950,000 |
| 1992/93 | 2,981 | 30,000,000 | 60,000,000 | 26,000,000 | 5,650,000 | | 31,650,000 |
| 1993/94 | 3,307 | 30,000,000 | 60,000,000 | 29,500,000 | 5,650,000 | | 35,150,000 |
| 1994/95 | 3,596 | 30,000,000 | 60,000,000 | 42,500,000 | 6,515,000 | | 49,015,000 |
| 1995/96 | 3,896 | 30,000,000 | 60,000,000 | 42,500,000 | 7,675,000 | | 50,175,000 |
| 1996/97 | 4,309 | 30,000,000 | 90,000,000 | 37,750,000 | 8,440,000 | - | 46,190,000 |
| 1997/98 | 4,619 | 30,000,000 | 90,000,000 | 45,000,000 | 7,755,000 | | 52,755,000 |
| 1998/99 | 4,720 | 90,000,000 (for 3 years) | 100,000,000 (for 3 years) | 100,230,300 (for 2 years) | 8,868,750 (for 3 years) | | 109,099,050 |
| 1999/2000 | 4,890 | | 22 | n | | | |
| 2000/01 | 5,070 | | 44 | 83,232,650 | <u></u> | | 123,253,900 |
| | | | | 40,021,250 ² | | | |
| 2001/02 | 5,173 | | n | 95,262,865.81 | | | 95,262,865.81 |
| 2002/03 | 5,301 | | | 128,899,595.32 | | | 128,899,595.32 |
| 2003/04 | 5,422 | | | 172,230,412.38 | | | 172,230,412.38 |
| 2004/05 | 5,593 | | | 218,023,353.30 | - | | 218,023,353.30 |
| 2005/06 | 5,757 | 100,000,000 | Unlimited | | 75,000,000 | | 75,000,000 |
| 2006/07 | 5,925 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2007/08 | 6,205 | 100,000,000 | Unlimited | == | 79,500,000 | | 79,500,000 |
| 2008/09 | 6,465 | 100,000,000 | Unlimited | | 79,500,000 | 4,100,000 | 83,600,000 |
| 2009/10 | 6,782 | 100,000,000 | Unlimited | | 79,500,000 | 7,069,503 ³ | 86,569,503 |
| 2010/11 | 7,149 | 100,000,000 | <i>Unlim</i> ited | | 79,500,000 | 11,679,500 | 91,179,500 |
| 2011/12 | 7,381 | 100,000,000 | Unlimited | | 79,500,000 | 13,729,500 | 93,229,500 |

Note:

Figure as of 31 December of each year.
 Amount paid to reinsurers in place of HIH.
 Includes pro-rated premium for insolvency cover arranged with effect from 11 May 2010. Please refer to page 8 for details of insolvency cover.

CLAIMS EXPERIENCE

The statistics provided in Table 2 to Table 20 of this report should be studied in the light of the following remarks:-

- (a) The classification of claims is not an exact science as it is often difficult to determine under which category a particular claim should fall given the fact that many claims are borderline cases; therefore, the classification of claims should not be treated as conclusive;
- (b) A claim which has been allocated to the current indemnity year may at a later time be allocated to the preceding indemnity year if there was insufficient information available at the time of the notification to determine the exact date when the Indemnified should have become aware of circumstances giving rise to the claim;
- (c) A claim may sometimes be settled by the Indemnified without indemnity being sought from the Scheme if the cost of the claim is lower than the Indemnified firm's deductible; therefore, the statistics do not reflect claims which have been settled outside the Scheme;
- (d) With the exception of Table 2, the claims statistics in the tables are computed on the basis of data collected to 30 September 2012 excluding the grace period for notification of claims. The statistics for the 2011/12 indemnity year are therefore to that extent incomplete;
- (e) All data have been calculated to their nearest decimal point.

TABLE 2 NUMBER OF CLAIMS INCLUDING NOTIFICATIONS CALCULATED AS AT 30 SEPTEMBER 2012 IN ACCORDANCE WITH THE CLAIMS CLASSIFICATION PROCEDURE ADOPTED BY ESSAR

| Indemnity Year | Number of Claims ¹ | Percentage Increase/Decrease from previous year ² |
|----------------|-------------------------------|--|
| 1986/1987 | 64 | |
| 1987/1988 | 58 | -9% |
| 1988/1989 | 126 | 117% |
| 1989/1990 | 178 | 41% |
| 1990/1991 | 72 | -60% |
| 1991/1992 | 93 | 29% |
| 1992/1993 | 118 | 27% |
| 1993/1994 | 143 | 21% |
| 1994/1995 | 151 | 6% |
| 1995/1996 | 150 | -1% |
| 1996/1997 | 176 | 17% |
| 1997/1998 | 336 | 91% |
| 1998/1999 | 483 | 44% |
| 1999/2000 | 263 | -46% |
| 2000/2001 | 230 | -13% |
| 2001/2002 | 215 | -7% |
| 2002/2003 | 269 | 25% |
| 2003/2004 | 165 | -39% |
| 2004/2005 | 159 | -4% |
| 2005/2006 | 165 | 4% |
| 2006/2007 | 143³ | -13% |
| 2007/2008 | 309³ | 116% |
| 2008/2009 | 147 | -52% |
| 2009/2010 | 139 | -5% |
| 2010/2011 | 174 ³ | 25% |
| 2011/2012 | 125 | -28% |

Note: (1) Number of claims includes claims notified within the grace period.

- (2) Percentage increase/decrease in the table has been calculated to the nearest decimal point.
- (3) Number of claims in 2006/2007, 2007/2008 and 2010/2011 are different from the figures as of 30 September 2011 because certain claims notified in those indemnity years have been divided into multiple claims.

TABLE 3
CLAIMS PAID AND RESERVED AS AT 30 SEPTEMBER 2012

| Indemnity | Total Claim | Total Claim | Total Claim Payments |
|-----------|-----------------|-----------------|----------------------|
| Year | Payments (HK\$) | Reserves (HK\$) | & Reserves (HK\$) |
| 1986/1987 | 24,843,393 | _ | 24,843,393 |
| 1987/1988 | 13,673,564 | - | 13,673,564 |
| 1988/1989 | 29,291,950 | - | 29,291,950 |
| 1989/1990 | 12,470,291 | - | 12,470,291 |
| 1990/1991 | 7,581,520 | _ | 7,581,520 |
| 1991/1992 | 8,663,605 | _ | 8,663,605 |
| 1992/1993 | 40,361,002 | 170,643 | 40,531,645 |
| 1993/1994 | 33,580,438 | <u> </u> | 33,580,438 |
| 1994/1995 | 47,909,079 | 4,383,321 | 52,292,400 |
| 1995/1996 | 80,837,814 | - | 80,837,814 |
| 1996/1997 | 77,663,694 | 28,689 | 77,692,383 |
| 1997/1998 | 186,907,276 | 956,639 | 187,863,915 |
| 1998/1999 | 393,267,634 | 13,537,862 | 406,805,496 |
| 1999/2000 | 81,935,556 | 940,662 | 82,876,218 |
| 2000/2001 | 69,990,009 | 398,155 | 70,388,164 |
| 2001/2002 | 85,481,576 | 3,095,151 | 88,576,727 |
| 2002/2003 | 74,892,386 | 4,182,012 | 79,074,398 |
| 2003/2004 | 63,323,339 | 941,769 | 64,265,108 |
| 2004/2005 | 66,973,041 | 1,347,855 | 68,320,896 |
| 2005/2006 | 70,713,286 | 8,594,972 | 79,308,258 |
| 2006/2007 | 30,117,096 | 16,804,871 | 46,921,967 |
| 2007/2008 | 32,270,428 | 6,252,640 | 38,523,068 |
| 2008/2009 | 62,025,660 | 3,707,737 | 65,733,397 |
| 2009/2010 | 50,891,332 | 33,855,286 | 84,746,618 |
| 2010/2011 | 19,397,710 | 24,458,330 | 43,856,040 |
| 2011/2012 | 3,030,378 | 30,552,077 | 33,582,455 |
| Total | 1,668,093,057 | 154,208,671 | 1,822,301,728 |

Note: (1)

An indemnity year begins on 1 October and ends on 30 September of the following year. There is a grace period of 60 days for notifying claims arising or circumstances giving rise to a claim within an indemnity year: hence claims may be notified on or before 29 November in respect of the indemnity year ended on the preceding 30 September.

- (2) The table shows the amount of claims paid out in respect of the indemnity year 1986/87 to 2011/12.
- (3) A payment in respect of a claim notified in an indemnity year is often paid after the indemnity year in which the claim was notified. The table is NOT a representation of amounts paid within the indemnity years in question, but shows the amounts paid IN RESPECT OF the claims notified in each of those indemnity years. As further claims are paid these amounts will be adjusted.
- (4) Claim payments include payments in respect of settlement or judgment of a claim, claimants' costs, costs for defending claims and indemnity investigation.
- (5) Claim reserves include reserves for the quantum of a claim, reserves for claimants' costs and defence costs.

TABLE 4
APPORTIONMENT OF CLAIM PAYMENTS AS AT 30 SEPTEMBER 2012

| Indemnity Year | Total claim payments (HK\$) | Claim payments which fall within the Fund's retention (HK\$) | % of claim payments borne by the Fund | Claim payments borne by reinsurers (HK\$) | % of claim payments borne by reinsurers | Deductibles paid by indemnified firms (HK\$) | Deductibles as a % of claim payments |
|-------------------|--------------------------------|---|--|---|---|---|---|
| 1986/87 | 24,843,393 | 6,922,847 | 27.9% | 16,460,546 | 66.3% | 1,460,000 | 5.9% |
| 1987/88 | 13,673,564 | 8,174,223 | 59.8% | 2,974,341 | 21.8% | 2,525,000 | 18.5% |
| 1988/89 | 29,291,950 | 10,058,813 | 34.3% | 17,445,224 | 59.6% | 1,787,913 | 6.1% |
| 1989/90 | 12,470,291 | 10,123,428 | 81.2% | 1,236,863 | 9.9% | 1,110,000 | 8.9% |
| 1990/91 | 7,581,520 | 3,846,085 | 50.7% | 3,098,303 | 40.9% | 637,132 | 8.4% |
| 1991/92 | 8,663,605 | 3,746,767 | 43.2% | 4,000,000 | 46.2% | 916,838 | 10.6% |
| 1992/93 | 40,361,002 | 18,284,644 | 45.3% | 19,227,867 | 47.6% | 2,848,491 | 7.1% |
| 1993/94 | 33,580,438 | 12,806,906 | 38.1% | 13,682,797 | 40.7% | 7,090,735 | 21.1% |
| 1994/95 | 47,909,079 | 16,980,372 | 35.4% | 28,145,036 | 58.7% | 2,783,671 | 5.8% |
| 1995/96 | 80,837,814 | 22,752,567 | 28.1% | 54,076,003 | 66.9% | 4,009,244 | 5.0% |
| 1996/97 | 77,663,694 | 35,136,007 | 45.2% | 36,692,472 | 47.2% | 5,835,215 | 7.5% |
| 1997/98 | 186,907,276 | 60,715,862 | 32.5% | 117,589,329 | 62.9% | 8,602,085 | 4.6% |
| 1998/99 | 393,267,634 | 145,360,354 | 37.0% | 227,905,751 | 58.0% | 20,001,529 | 5.1% |
| 1999/00 | 81,935,556 | 31,168,312 | 38.0% | 45,010,668 | 54.9% | 5,756,576 | 7.0% |
| 2000/01 | 69,990,009 | 30,255,506 | 43.2% | 34,980,822 | 50.0% | 4,753,681 | 6.8% |
| 2001/02 | 85,481,576 | 32,572,157 | 38.1% | 49,111,612 | 57.5% | 3,797,807 | 4.4% |
| 2002/03 | 74,892,386 | 30,545,483 | 40.8% | 40,472,960 | 54.0% | 3,873,943 | 5.2% |
| 2003/04 | 63,323,339 | 25,729,918 | 40.6% | 34,413,724 | 54.3% | 3,179,697 | 5.0% |
| 2004/05 | 66,973,041 | 23,167,837 | 34.6% | 40,722,755 | 60.8% | 3,082,449 | 4.6% |
| 2005/06 | 70,713,286 | 67,000,999 | 94.8% | <u></u> | 0.0% | 3,712,287 | 5.2% |
| 2006/07 | 30,117,096 | 28,111,815 | 93.3% | - | 0.0% | 2,005,281 | 6.7% |
| 2007/08 | 32,270,428 | 30,467,928 | 94.4% | - | 0.0% | 1,802,500 | 5.6% |
| 2008/09 | 62,025,660 | 58,438,160 | 94.2% | _ | 0.0% | 3,587,500 | 5.8% |
| 2009/10 | 50,891,332 | 48,988,832 | 96.3% | - | 0.0% | 1,902,500 | 3.7% |
| 2010/11 | 19,397,710 | 18,432,710 | 95.0% | _ | 0.0% | 965,000 | 5.0% |
| 2011/12 | 3,030,378 | 2,985,378 | 98.5% | - | 0.0% | 45,000 | 1.5% |
| Total | 1,668,093,057 | 782,773,910 | 46.9% | 787,247,073 | 47.2% | 98,072,074 | 5.9% |

Note:

The percentages of the claim payments borne by the Fund and by the reinsurers and the deductibles are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

TABLE 5
APPORTIONMENT OF CLAIM RESERVES AS AT 30 SEPTEMBER 2012

| Indemnity Year | Total claim reserves (HK\$) | Claim reserves to be borne by the Fund (HK\$) | % of reserves borne by the Fund | Claim reserves to be borne by reinsurers (HK\$) | % of reserves borne by reinsurers |
|-------------------|--------------------------------|---|------------------------------------|---|--------------------------------------|
| 1986/87 | | - | - | - | - |
| 1987/88 | - | <u>-</u> | - | - | - |
| 1988/89 | - | - | - | | - |
| 1989/90 | - | - | | - | - |
| 1990/91 | - | | - | | - |
| 1991/92 | _ | - | - | - | - |
| 1992/93 | 170,643 | 170,643 | 100.0% | _ | - |
| 1993/94 | *** | - | - | - | |
| 1994/95 | 4,383,321 | 683,321 | 15.6% | 3,700,000 | 84.4% |
| 1995/96 | _ | - | - | - | - |
| 1996/97 | 28,689 | 28,689 | 100.0% | _ | |
| 1997/98 | 956,639 | 900,894 | 94.2% | 55,745 | 5.8% |
| 1998/99 | 13,537,862 | 1,062,386 | 7.8% | 12,475,476 | 92.2% |
| 1999/00 | 940,662 | 940,662 | 100.0% | | - |
| 2000/01 | 398,155 | 398,155 | 100.0% | _ | |
| 2001/02 | 3,095,151 | 1,253,323 | 40.5% | 1,841,828 | 59.5% |
| 2002/03 | 4,182,012 | 3,733,649 | 89.3% | 448,363 | 10.7% |
| 2003/04 | 941,769 | 543,618 | 57.7% | 398,151 | 42.3% |
| 2004/05 | 1,347,855 | 1,347,855 | 100.0% | - | - |
| 2005/06 | 8,594,972 | 8,594,972 | 100.0% | - | |
| 2006/07 | 16,804,871 | 16,804,871 | 100.0% | | _ |
| 2007/08 | 6,252,640 | 6,252,640 | 100.0% | | |
| 2008/09 | 3,707,737 | 3,707,737 | 100.0% | _ | |
| 2009/10 | 33,855,286 | 33,855,286 | 100.0% | | |
| 2010/11 | 24,458,330 | 24,458,330 | 100.0% | | _ |
| 2011/12 | 30,552,077 | 30,552,077 | 100.0% | | |
| Total | 154,208,671 | 135,289,108 | 87.7% | 18,919,563 | 12.3% |

Note: All claims notified in the 1986/87, 1987/88, 1988/89, 1989/90, 1990/91, 1991/92, 1993/94 and 1995/96 indemnity years have been settled. There is no outstanding reserve for the claims in those indemnity years.

TABLE 6
PANEL SOLICITORS' COSTS AS AT 30 SEPTEMBER 2012 AS A PROPORTION OF
CLAIM PAYMENTS AND CLAIM RESERVES

| Indemnity Year | Total claim payments (HK\$) | Panel Solicitors' costs (HK\$) | Panel Solicitors' costs as a % of claim payments | Total claim reserves (HK\$) | Reserves for Panel Solicitors' costs (HK\$) | Reserves for Panel Solicitors' costs as a % of claim reserves |
|-------------------|-----------------------------------|--------------------------------------|--|-----------------------------------|---|--|
| 1986/87 | 24,843,393 | 5,174,616 | 20.8% | - | - | |
| 1987/88 | 13,673,564 | 5,381,029 | 39.4% | | - | _ |
| 1988/89 | 29,291,950 | 7,111,194 | 24.3% | | - | - |
| 1989/90 | 12,470,291 | 7,995,055 | 64.1% | - | | <u>-</u> |
| 1990/91 | 7,581,520 | 3,344,250 | 44.1% | <u>-</u> | - | |
| 1991/92 | 8,663,605 | 3,327,344 | 38.4% | * | | - |
| 1992/93 | 40,361,002 | 9,927,565 | 24.6% | 170,643 | 170,643 | 100.0% |
| 1993/94 | 33,580,438 | 15,663,625 | 46.6% | _ | - | - |
| 1994/95 | 47,909,079 | 9,963,022 | 20.8% | 4,383,321 | 383,321 | 8.7% |
| 1995/96 | 80,837,814 | 19,064,073 | 23.6% | - | - | <u>u.</u> |
| 1996/97 | 77,663,694 | 21,329,509 | 27.5% | 28,689 | 28,689 | 100.0% |
| 1997/98 | 186,907,276 | 54,529,174 | 29.2% | 956,639 | 276,639 | 28.9% |
| 1998/99 | 393,267,634 | 103,866,832 | 26.4% | 13,537,862 | 737,862 | 5.5% |
| 1999/00 | 81,935,556 | 34,199,255 | 41.7% | 940,662 | 390,662 | 41.5% |
| 2000/01 | 69,990,009 | 26,638,403 | 38.1% | 398,155 | 348,155 | 87.4% |
| 2001/02 | 85,481,576 | 43,154,849 | 50.5% | 3,095,151 | 445,151 | 14.4% |
| 2002/03 | 74,892,386 | 28,639,084 | 38.2% | 4,182,012 | 1,532,012 | 36.6% |
| 2003/04 | 63,323,339 | 19,883,372 | 31.4% | 941,769 | 891,769 | 94.7% |
| 2004/05 | 66,973,041 | 12,530,100 | 18.7% | 1,347,855 | 767,855 | 57.0% |
| 2005/06 | 70,713,286 | 27,427,881 | 38.8% | 8,594,972 | 323,625 | 3.8% |
| 2006/07 | 30,117,096 | 8,733,740 | 29.0% | 16,804,871 | 3,442,371 | 20.5% |
| 2007/08 | 32,270,428 | 12,170,311 | 37.7% | 6,252,640 | 712,640 | 11.4% |
| 2008/09 | 62,025,660 | 22,492,688 | 36.3% | 3,707,737 | 287,737 | 7.8% |
| 2009/10 | 50,891,332 | 14,852,909 | 29.2% | 33,855,286 | 6,355,286 | 18.8% |
| 2010/11 | 19,397,710 | 7,985,651 | 41.2% | 24,458,330 | 2,908,330 | 11.9% |
| 2011/12 | 3,030,378 | 2,100,377 | 69.3% | 30,552,077 | 8,802,077 | 28.8% |
| Total | 1,668,093,057 | 527,485,908 | 31.6% | 154,208,671 | 28,804,824 | 18.7% |

TABLE 7

COMPARISON OF REINSURANCE PREMIUMS PAID, CONTRIBUTIONS COLLECTED AND CLAIMS LOSSES

| Indemnity Year | Claims Losses (HK\$ million) | Annual Contributions (HK\$) | No. of Claims | Contractual Reinsurance Premium (HK\$) | Actual Reinsurance Premium (HK\$) |
|-------------------|---------------------------------|--------------------------------|------------------|--|--|
| 1998/1999 | 406.8 | 112,178,110 | 483 | 109,099,050 | 400,000,050 |
| 1999/2000 | 82.9 | 85,231,403 | 263 | 2 years excess of loss 3 years stop loss | 109,099,050 |
| 2000/2001 | 70.4 | 95,910,707 | 230 | 83,232,650 | 123,253,900 (40,021,250 for HIH Replacement) |
| 2001/2002 | 88.6 | 236,886,755 | 215 | 113,625,000 | 95,262,865.81 |
| 2002/2003 | 79.1 | 222,237,005 | 269 | 164,756,250 | 128,899,595.32 |
| 2003/2004 | 64.3 | 219,607,685 | 165 | 238,896,563 | 172,230,412.38 |
| 2004/2005 | 68.3 | 217,484,983 | 159 | 340,427,602 | 218,023,353.30 |
| 2005/2006 | 79.3 | 242,335,709 | 165 | 75,000,000 | 75,000,000 |
| 2006/2007 | 46.9 | 256,756,900 | 143 | 79,500,000 | 79,500,000 |
| 2007/2008 | 38.5 | 283,223,840 | 309 | 79,500,000 | 79,500,000 |
| 2008/2009 | 65.7 | 318,613,840 | 147 | 79,500,000 | 79,500,000 |
| 2009/2010 | 84.7 | 301,445,650 | 139 | 79,500,000 | 79,500,000 |
| 2010/2011 | 43.9 | 309,996,404 | 174 | 79,500,000 | 79,500,000 |
| 2011/2012 | 33.6 | 362,665,656 | 125 | 79,500,000 | 79,500,000 |

Note:

- (1) Claims Losses include claim payments and reserves and are calculated to the nearest decimal point.
- (2) Annual Contributions include claims loadings.
- (3) Contractual reinsurance premiums differ from actual premiums paid as the 5-year reinsurance programme (from 2000/2001 to 2004/2005) provided for a reduction in premium should there be a decrease in claims during the 5 years.
- (4) Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 8

COMPARISON OF CONTRIBUTIONS AND CLAIMS BY FIRM SIZE (1 OCTOBER 2011 - 30 SEPTEMBER 2012) (including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims | % of Firms with Claims | Total No. of Claims | % of Total No. of Claims | Contribution Payments (HK\$ thousand) | Claim Payments (HK\$ thousand) | Claim Reserves (HK\$ thousand) |
|---------------------------------|-----------------|-----------------------------|---------------------------|------------------------|--------------------------------|---|---|---|
| 1 | 191 | 9 | 4.71% | 10 | 8.00% | 12,531.6 | 19.9 | 0.0 |
| 2 to 5 | 422 | 26 | 6.16% | 31 | 24.80% | 88,340.5 | 2,294.9 | 23,058.3 |
| 6 to 10 | 115 | 19 | 16.52% | 22 | 17.60% | 51,635.9 | 277.0 | 0.0 |
| 11 to 20 | 64 | 12 | 18.75% | 19 | 15.20% | 48,297.8 | 88.9 | 7,139.4 |
| 21 to 30 | 25 | 4 | 16.00% | 7 | 5.60% | 39,575.6 | 144.2 | 0.0 |
| 31 to 50 | 15 | 2 | 13.33% | 13 | 10.40% | 37,026.8 | 0.0 | 0.0 |
| Over 50 | 14 | 8 | 57.14% | 23 | 18.40% | 85,257.5 | 205.5 | 354.4 |
| Total | 846 | 80 | | 125 | | 362,665.7 | 3,030.4 | 30,552.1 |

Note:

The percentages of the number of claims are calculated to the nearest decimal point only.

The aggregation of these percentages may not therefore add up to 100%.

Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 9

CONTRIBUTIONS AND CLAIMS LOADINGS
(1 OCTOBER 2011 – 30 SEPTEMBER 2012)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims Loadings | % of Firms with Claims Loadings | Contribution Payments (HK\$ thousand) | Claims Loadings (HK\$ thousand) | Claims Loadings as a % of Contribution Payments |
|---------------------------------|-----------------|---|------------------------------------|---|---------------------------------------|---|
| 1 | 191 | 5 | 2.62% | 12,531.6 | 716.5 | 5.72% |
| 2 to 5 | 422 | 25 | 5.92% | 88,340.5 | 3,456.9 | 3.91% |
| 6 to 10 | 115 | 13 | 11.30% | 51,635.9 | 1,339.3 | 2.59% |
| 11 to 20 | 64 | 8 | 12.50% | 48,297.8 | 2,451.2 | 5.08% |
| 21 to 30 | 25 | 4 | 16.00% | 39,575.6 | 364.2 | 0.92% |
| 31 to 50 | 15 | 4 | 26.67% | 37,026.8 | 1,413.1 | 3.82% |
| Over 50 | 14 | 3 | 21.43% | 85,257.5 | 1,617.2 | 1.90% |
| Total | 846 | 62 | | 362,665.7 | 11,358.4 | 3.13% |

Note:

Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 10

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME AS AT 30 SEPTEMBER 2012

| Indemnity Year | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contributions as a % of Gross Fees |
|----------------|--|---------------------------------|---------------------------------------|
| 1997/98 | 11,786,875,405 | 106,778,078 | 0.91% |
| 1998/99 | 13,111,052,058 | 112,178,110 | 0.86% |
| 1999/00 | 11,089,453,975 | 85,231,403 | 0.77% |
| 2000/01 | 11,015,561,030 | 95,910,707 | 0.87% |
| 2001/02 | 11,619,410,157 | 236,886,755 | 2.04% |
| 2002/03 | 11,221,835,142 | 355,129,255 ¹ | 3.16% |
| 2003/04 | 10,921,884,902 | 219,607,685 | 2.01% |
| 2004/05 | 10,635,107,496 | 217,484,983 | 2.04% |
| 2005/06 | 11,725,199,370 | 242,335,709 | 2.07% |
| 2006/07 | 12,906,183,745 | 256,756,900 | 1.99% |
| 2007/08 | 15,069,395,251 | 283,223,840 | 1.88% |
| 2008/09 | 18,446,786,551 | 318,613,840 | 1.73% |
| 2009/10 | 18,586,558,400 | 301,445,650 | 1.62% |
| 2010/11 | 18,337,954,982 | 309,996,404² | 1.69% |
| 2011/12 | 20,980,069,083 | 362,665,656 ² | 1.73% |

Note:

⁽¹⁾ Shortfall Contributions are included in the Contributions collected for the 2002/03 indemnity year.

⁽²⁾ Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 11

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME BY FIRM SIZE (1 OCTOBER 2011 – 30 SEPTEMBER 2012) (including firms which ceased practice)

| No. of Solicitors in Firm | No. of Firms | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contribution Payments as a % of Gross Fee Income | | |
|---------------------------------|-----------------|---|------------------------------------|--|--|--|
| 1 | 191 | 275,306,134 | 12,531,641 | 4.55% | | |
| 2 to 5 | 422 | 2,550,042,588 | 88,340,493 | 3.46% | | |
| 6 to 10 | 115 | 2,226,220,983 | 51,635,861 | 2.32% | | |
| 11 to 20 | 64 | 2,525,557,081 | 48,297,774 | 1.91% | | |
| 21 to 30 | 25 | 2,780,702,305 | 39,575,584 | 1.42% | | |
| 31 to 50 | 15 | 2,951,571,855 | 37,026,829 | 1.25% | | |
| Over 50 | 14 | 7,670,668,137 | 85,257,474 | 1.11% | | |
| Total | 846 | 20,980,069,083 | 362,665,656 | 1.73% | | |

Note: Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 12 - DEVELOPMENT OF CLAIMS AS AT 30 SEPTEMBER 2012

| | Claims | Closed | Claims (| | |
|----------------|--------------|-----------------|----------------------------|-------------------------------|-------|
| Indemnity Year | With Payment | Without Payment | With Reserve or Payment | Without Reserve or Payment | Total |
| 1986/1987 | 26 | 38 | 0 | 0 | 64 |
| 1987/1988 | 27 | 31 | 0 | 0 | 58 |
| 1988/1989 | 41 | 85 | 0 | 0 | 126 |
| 1989/1990 | 117 | 61 | 0 | 0 | 178 |
| 1990/1991 | 15 | 57 | 0 | 0 | 72 |
| 1991/1992 | 22 | 71 | 0 | 0 | 93 |
| 1992/1993 | 50 | 67 | 1 | 0 | 118 |
| 1993/1994 | 66 | 77 | 0 | 0 | 143 |
| 1994/1995 | 36 | 113 | 2 | 0 | 151 |
| 1995/1996 | 44 | 106 | 0 | 0 | 150 |
| 1996/1997 | 59 | 115 | 2 | 0 | 176 |
| 1997/1998 | 117 | 206 | 11 | 2 | 336 |
| 1998/1999 | 198 | 181 | 103 | 1 | 483 |
| 1999/2000 | 63 | 192 | 5 | 3 | 263 |
| 2000/2001 | 55 | 165 | 8 | 2 | 230 |
| 2001/2002 | 53 | 151 | 8 | 3 | 215 |
| 2002/2003 | 35 | 210 | 21 | 3 | 269 |
| 2003/2004 | 35 | 115 | 7 | 8 | 165 |
| 2004/2005 | 24 | 124 | 4 | 7 | 159 |
| 2005/2006 | 22 | 123 | 5 | 15 | 165 |
| 2006/2007 | 15 | 52 | 12 | 64 | 143 |
| 2007/2008 | 21 | 22 | 8 | 258 | 309 |
| 2008/2009 | 17 | 27 | 14 | 89 | 147 |
| 2009/2010 | 15 | 23 | 11 | 90 | 139 |
| 2010/2011 | 4 | 16 | 13 | 141 | 174 |
| 2011/2012 | 0 | 2 | 14 | 109 | 125 |
| TOTAL | 1,177 | 2,430 | 249 | 795 | 4,651 |

TABLE 13
OUTSTANDING LIABILITIES OF THE FUND

| Indemnity Year | Total Claim Payments (HK\$) | Total Claim Reserves (HK\$) | Total Claim Payments & Reserves (HK\$) | Outstanding Liabilities of the Fund (HK\$) |
|----------------|--------------------------------|--------------------------------|---|---|
| 1986/1987 | 24,843,393 | - | 24,843,393 | - |
| 1987/1988 | 13,673,564 | | 13,673,564 | - |
| 1988/1989 | 29,291,950 | - | 29,291,950 | |
| 1989/1990 | 12,470,291 | _ | 12,470,291 | - |
| 1990/1991 | 7,581,520 | - | 7,581,520 | |
| 1991/1992 | 8,663,605 | _ | 8,663,605 | - |
| 1992/1993 | 40,361,002 | 170,643 | 40,531,645 | 170,643 |
| 1993/1994 | 33,580,438 | - | 33,580,438 | - |
| 1994/1995 | 47,909,079 | 4,383,321 | 52,292,400 | 3,791,321 |
| 1995/1996 | 80,837,814 | - | 80,837,814 | - |
| 1996/1997 | 77,663,694 | 28,689 | 77,692,383 | 10,041 |
| 1997/1998 | 186,907,276 | 956,639 | 187,863,915 | 50,727 |
| 1998/1999 | 393,267,634 | 13,537,862 | 406,805,496 |) |
| 1999/2000 | 81,935,556 | 940,662 | 82,876,218 | 20,165,414 |
| 2000/2001 | 69,990,009 | 398,155 | 70,388,164 | J |
| 2001/2002 | 85,481,576 | 3,095,151 | 88,576,727 | 1,253,323 |
| 2002/2003 | 74,892,386 | 4,182,012 | 79,074,398 | 3,733,649 |
| 2003/2004 | 63,323,339 | 941,769 | 64,265,108 | 543,618 |
| 2004/2005 | 66,973,041 | 1,347,855 | 68,320,896 | 1,347,855 |
| 2005/2006 | 70,713,286 | 8,594,972 | 79,308,258 | 8,594,972 |
| 2006/2007 | 30,117,096 | 16,804,871 | 46,921,967 | 16,804,871 |
| 2007/2008 | 32,270,428 | 6,252,640 | 38,523,068 | 6,252,640 |
| 2008/2009 | 62,025,660 | 3,707,737 | 65,733,397 | 3,707,737 |
| 2009/2010 | 50,891,332 | 33,855,286 | 84,746,618 | 33,855,286 |
| 2010/2011 | 19,397,710 | 24,458,330 | 43,856,040 | 24,458,330 |
| 2011/2012 | 3,030,378 | 30,552,077 | 33,582,455 | 30,552,077 |
| Total | 1,668,093,057 | 154,208,671 | 1,822,301,728 | 155,292,504 |

Note: Outstanding liabilities include claim reserves to be borne by the Fund, and liabilities to be borne by the Fund as a result of the insolvency of HIH Casualty and General Insurance Ltd, FAI General Insurance Company Ltd and FAI First Pacific Insurance Co. Ltd.

TABLE 14

COMPARISON OF CONTRIBUTIONS, CLAIMS LOADINGS AND LOSSES

| Indemnity Year | Annual Contributions (HK\$) | Claims Loadings (HK\$) | Total Incurred Losses (HK\$) | Loadings as % of Losses | Loadings as % of Contributions | Recovery by way of Deductibles (HK\$) |
|----------------|-----------------------------------|---------------------------|---------------------------------|----------------------------|-----------------------------------|--|
| 1997/1998 | 106,778,078 | 3,996,258 | 187,863,915 | 2.13% | 3.74% | 8,602,085 |
| 1998/1999 | 112,178,110 | 5,815,656 | 406,805,496 | 1.43% | 5.18% | 20,001,529 |
| 1999/2000 | 85,231,403 | 4,187,326 | 82,876,218 | 5.05% | 4.91% | 5,756,576 |
| 2000/2001 | 95,910,707 | 5,547,161 | 70,388,164 | 7.88% | 5.78% | 4,753,681 |
| 2001/2002 | 236,886,755 | 17,716,648 | 88,576,727 | 20.00% | 7.48% | 3,797,807 |
| 2002/2003 | 222,237,005 | 12,044,600 | 79,074,398 | 15.23% | 5.42% | 3,873,943 |
| 2003/2004 | 219,607,685 | 10,909,400 | 64,265,108 | 16.98% | 4.97% | 3,179,697 |
| 2004/2005 | 217,484,983 | 10,485,444 | 68,320,896 | 15.35% | 4.82% | 3,082,449 |
| 2005/2006 | 242,335,709 | 9,119,595 | 79,308,258 | 11.50% | 3.76% | 3,712,287 |
| 2006/2007 | 256,756,900 | 9,946,895 | 46,921,967 | 21.20% | 3.87% | 2,005,281 |
| 2007/2008 | 283,223,840 | 9,504,563 | 38,523,068 | 24.67% | 3.36% | 1,802,500 |
| 2008/2009 | 318,613,840 | 7,765,371 | 65,733,397 | 11.81% | 2.44% | 3,587,500 |
| 2009/2010 | 301,445,650 | 7,518,788 | 84,746,618 | 8.87% | 2.49% | 1,902,500 |
| 2010/2011 | 309,996,404 | 9,017,161 | 43,856,040 | 20.56% | 2.91% | 965,000 |
| 2011/2012 | 362,665,656 | 11,358,408 | 33,582,455 | 33.82% | 3.13% | 45,000 |

Note:

⁽¹⁾ Total incurred losses include claim payments and reserves, some of which are covered by the deductibles paid by indemnified firms.

⁽²⁾ Annual Contributions include claims loadings.

⁽³⁾ Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 15

FREQUENCY OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2007 – 30 SEPTEMBER 2012)

| | | | | .,,, | | | INDE | MNITY YEA | R | | | |
|---------------------|-------------|--------------------------------|-------------|--------------------------------|-------------|--------------------------------|-------------|--------------------------------|-------------|--------------------------------|---|---|
| AREA OF PRACTICE | 2007/ 08 | % of Total No. of Claims | 2008/ 09 | % of Total No. of Claims | 2009/ 10 | % of Total No. of Claims | 2010/ 11 | % of Total No. of Claims | 2011/ 12 | % of Total No. of Claims | Total No. of Claims in the 5 Indemnity Years | % of Total No. of Claims in 5 Indemnity Years |
| COMMERCIAL | 22 | 7.12% | 19 | 12.93% | 18 | 12.95% | 18 | 10.34% | 21 | 16.80% | 98 | 10.96% |
| CONVEYANCING | 218 | 70.55% | 42 | 28.57% | 48 | 34.53% | 39 | 22.41% | 36 | 28.80% | 383 | 42.84% |
| LITIGATION | 47 | 15.21% | 53 | 36.05% | 48 | 34.53% | 67 | 38.51% | 47 | 37.60% | 262 | 29.31% |
| PROBATE | 7 | 2.27% | 2 | 1.36% | 1 | 0.72% | 3 | 1.72% | 3 | 2.40% | 16 | 1.79% |
| LANDLORD & TENANT | 0 | 0.00% | 3 | 2.04% | 0 | 0.00% | 1 | 0.57% | 0 | 0.00% | 4 | 0.45% |
| PATENTS, TRADEMARKS | 8 | 2.59% | 19 | 12.93% | 16 | 11.51% | 19 | 10.92% | 4 | 3.20% | 66 | 7.38% |
| TAX MATTERS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| OTHERS | 7 | 2.27% | 9 | 6.12% | 8 | 5.76% | 27 | 15.52% | 14 | 11.20% | 65 | 7.27% |
| TOTAL | 309 | | 147 | | 139 | | 174 | | 125 | | 894 | |

Note: The percentages of the number of claims in each area of practice are calculated to the nearest decimal point only.

The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

VALUE OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2007 – 30 SEPTEMBER 2012)

| | | | | | | INE | EMNITY YEA | AR | | | | |
|------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|--|--|
| AREA OF PRACTICE | 2007/2008 (HK\$) | % of Total Value of Claims | 2008/2009 (HK\$) | % of Total Value of Claims | 2009/2010 (HK\$) | % of Total Value of Claims | 2010/2011 (HK\$) | % of Total Value of Claims | 2011/2012 (HK\$) | % of Total Value of Claims | Total Value of Claims in 5 Indemnity Years (HK\$) | % of Total Value of Claims in 5 Indemnity Years |
| COMMERCIAL | 2,539,685 | 7% | 3,616,746 | 6% | 9,120,988 | 11% | 10,064,630 | 23% | 25,102 | 0.07% | 25,367,151 | 10% |
| CONVEYANCING | 22,687,796 | 59% | 41,347,349 | 63% | 48,160,037 | 57% | 19,321,007 | 44% | 24,158,040 | 72% | 155,674,229 | 58% |
| LITIGATION | 13,295,587 | 35% | 17,816,532 | 27% | 27,251,869 | 32% | 13,753,884 | 31% | 622,287 | 2% | 72,740,159 | 27% |
| PROBATE | _ | - | <u>.</u> | - | _ | - | _ | | 8,500,000 | 25% | 8,500,000 | 3% |
| LANDLORD & TENANT | - | | 296,178 | 0.45% | - | | | - | - | - | 296,178 | 0.11% |
| PATENTS, TRADEMARKS | | _ | | _ | - | - | _ | _ | _ | - | _ | - |
| TAX MATTERS | | - | | _ | - | - | _ | - | - | - | - | - |
| OTHERS | au. | _ | 2,656,592 | 4% | 213,724 | 0.25% | 716,519 | 2% | 277,026 | 1% | 3,863,861 | 1% |
| TOTAL | 38,523,068 | | 65,733,397 | | 84,746,618 | | 43,856,040 | | 33,582,455 | | 266,441,578 | |

Note: (1) Value of claims includes claims paid and reserved.

(2) The percentages of the value of claims in each area of practice are calculated to the nearest decimal point only.

The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

NUMBER OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING (1 OCTOBER 2007 - 30 SEPTEMBER 2012)

· TABLE 17

| | | INDI | EMNITY YE | EAR | | | |
|---|---------|---------|-----------|---------|---------|---|--|
| Type of Errors in Conveyancing | 2007/08 | 2008/09 | 2009/10 | 2010/11 | 2011/12 | Total no. of Claims in 5 indemnity years | % of Total No. of Claims in Conveyancing |
| | | NO | . OF CLAI | MS | | • | 1 |
| Breach of undertaking | 1 | 0 | 2 | 0 | 1 | 4 | 1.0% |
| Conflict of Interest | 0 | 0 | 2 | 0 | 1 | 3 | 0.8% |
| Delay irrespective of time limits | 1 | 2 | 1 | 0 | 0 | 4 | 1.0% |
| Failure to spot/investigate defect | 0 | 0 | 0 | 0 | 0 | О | 0.0% |
| Failure to act per client's instruction | 2 | 1 | 2 | 2 | 5 | 12 | 3.1% |
| Failure to advise correctly | 192 | 22 | 12 | 9 | 10 | 245 | 64.0% |
| Failure to answer requisitions | 0 | 2 | 5 | 4 | 2 | 13 | 3.4% |
| Failure to check client's l.D. | 1 | 1 | 0 | 0 | 0 | 2 | 0.5% |
| Failure to investigate title | 0 | 0 | 7 | 7 | 4 | 18 | 4.7% |
| Failure to search properly | 0 | 0 | 1 | 0 | 0 | 1 | 0.3% |
| Failure to supervise | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to verify/check information | 5 | 0 | 0 | 1 | 3 | 9 | 2.3% |
| Fraud by clients* | 1 | 0 | 2 | 0 | 4 | 7 | 1.8% |
| Fraud by employee* | 0 | 0 | 0 | 2 | 0 | 2 | 0.5% |
| Fraud by principal* | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Incorrect preparation/drafting | 1 | 0 | 3 | 1 | 1 | 6 | 1.6% |
| Insufficient information | 2 | 0 | 1 | 0 | 1 | 4 | 1.0% |
| Late notices/requisitions | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Late/failed registration | 2 | 0 | 1 | 0 | 1 | 4 | 1.0% |
| Late/failed stamping | 1 | 0 | 0 | 1 | 0 | 2 | 0.5% |
| Loss of documents | 0 | 0 | 1 | 3 | 0 | 4 | 1.0% |
| Missed time limits | 4 | 2 | 1 | 0 | 0 | 7 | 1.8% |
| No apparent negligence | 3 | 5 | 5 | 2 | 2 | 17 | 4.4% |
| Other failure to take correct action | 1 | 6 | 1 | 7 | 1 | 16 | 4.2% |
| Causes not specified | 1 | 1 | 1 | 0 | 0 | 3 | 0.8% |
| Total | 218 | 42 | 48 | 39 | 36 | 383 | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

TABLE 18

VALUE OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING (1 OCTOBER 2007 - 30 SEPTEMBER 2012)

| | | IN | DEMNITY YEA | R | | Total Value of | | |
|--|------------|------------|-------------|------------|------------|-----------------------------------|--|--|
| Type of Errors in Conveyancing | 2007/08 | 2008/09 | 2009/10 | 2010/2011 | 2011/2012 | Claims ** in 5 indemnity years | % of Total Value of Claims in Conveyancing | |
| | | VALU | E OF CLAIMS | (HK\$) | | (HK\$) | | |
| Breach of undertaking | 119,911 | - | | - | - | 119,911 | 0.1% | |
| Conflict of interest | - | - | - | - | - | - | 0.0% | |
| Delay irrespective of time limits | - | 8,074,867 | 1,211,209 | - | - | 9,286,076 | 6.0% | |
| Failure to spot/investigate defect | - | - | - | - | <u>.</u> | _ | 0.0% | |
| Failure to act per client's instruction | - | 11,395 | 5,389,765 | - | - | 5,401,160 | 3.5% | |
| Failure to advise correctly | 8,910,073 | 30,177,268 | 16,620,193 | 1,050,029 | 144,196 | 56,901,759 | 36.6% | |
| Failure to answer requisitions | - | 890,253 | 3,422,441 | 4,480,440 | 2,557,181 | 11,350,315 | 7.3% | |
| Failure to check client's I.D. | | | - | <u> </u> | - | | 0.0% | |
| Failure to investigate title | | - | 4,512,423 | ı | 2,558,536 | 7,070,959 | 4.5% | |
| Failure to search properly | | - | 966,907 | 1 | - | 966,907 | 0.6% | |
| Failure to supervise | <u>-</u> | - | _ | • | - | - | 0.0% | |
| Failure to verify/check information | 5,643,706 | - | - | - | 559,842 | 6,203,548 | 4.0% | |
| Fraud by clients* | 7,047,304 | - | 16,032,039 | _ | 18,228,285 | 41,307,628 | 26.5% | |
| Fraud by employee* | - | - | | 57,993 | - | <i>57</i> ,993 | 0.04% | |
| Fraud by principal* | _ | - | - | _ | - | - | 0.0% | |
| Incorrect preparation/drafting | - | | - | - | - | - | 0.0% | |
| Insufficient information | _ | - | - | - | - | _ | 0.0% | |
| Late notices/requisitions | - | - | - | - | - | - | 0.0% | |
| Late/failed registration | - | _ | - | - | - | | 0.0% | |
| Late/failed stamping | - | - | - | - | - | _ | 0.0% | |
| Loss of documents | - | - | - | - | - | - | 0.0% | |
| Missed time limits | 966,802 | 968,874 | | - | - | 1,935,676 | 1.2% | |
| No apparent negligence | _ | - | 5,060 | 9,622,811 | | 9,627,871 | 6.2% | |
| Other failure to take correct action | _ | 687,027 | - | 4,109,734 | 110,000 | 4,906,761 | 3.2% | |
| Causes not specified | - | 537,665 | | | - | 537,665 | 0.3% | |
| Total | 22,687,796 | 41,347,349 | 48,160,037 | 19,321,007 | 24,158,040 | 155,674,229 | | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

^{**} Value of claims includes claims paid and reserved.

TABLE 19
LOSS RATIOS AS AT 30 SEPTEMBER 2012

| Indemnity Year | Number of claims | Annual Contributions (HK\$) | Claims Losses (HK\$) | Loss ratio |
|----------------|------------------|--------------------------------|-------------------------|------------|
| 1997/98 | 336 | 106,778,078 | 187,863,915 | 176% |
| 1998/99 | 483 | 112,178,110 | 406,805,496 | 363% |
| 1999/00 | 263 | 85,231,403 | 82,876,218 | 97% |
| 2000/01 | 230 | 95,910,707 | 70,388,164 | 73% |
| 2001/02 | 215 | 236,886,755 | 88,576,727 | 37% |
| 2002/03 | 269 | 222,237,005 | 79,074,398 | 36% |
| 2003/04 | 165 | 219,607,685 | 64,265,108 | 29% |
| 2004/05 | 159 | 217,484,983 | 68,320,896 | 31% |
| 2005/06 | 165 | 242,335,709 | 79,308,258 | 33% |
| 2006/07 | 143 | 256,756,900 | 46,921,967 | 18% |
| 2007/08 | 309 | 283,223,840 | 38,523,068 | 14% |
| 2008/09 | 147 | 318,613,840 | 65,733,397 | 21% |
| 2009/10 | 139 | 301,445,650 | 84,746,618 | 28% |
| 2010/11 | 174 | 309,996,404 | 43,856,040 | 14% |
| 2011/12 | 125 | 362,665,656 | 33,582,455 | 9% |

Note:

- Loss ratio is the ratio of contributions to claims losses (claims paid and reserved).
 100% loss ratio means the contributions equal to the incurred losses.
 200% loss ratio means the amount of claims losses is double the contributions collected.
- (2) Whilst the higher the ratio, the greater the amount by which claims losses exceed the contributions collected, it should be bome in mind it takes about 4 years before claims are sufficiently developed to provide a figure close to a final loss ratio. The loss ratios for the 2008/09 indemnity year onwards cannot therefore be taken as the final loss ratios.
- (3) Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 20
ANTICIPATED MAXIMUM SHORTFALL AS A RESULT OF THE INSOLVENCY OF HIH CASUALTY AND GENERAL INSURANCE LTD.
("HIH"), FAI GENERAL INSURANCE COMPANY LTD. ("FAI") AND FAI FIRST PACIFIC INSURANCE CO. LTD. ("FAI PACIFIC") AS
AT 30 SEPTEMBER 2012

(1) Outstanding claims provision recoverable from reinsurers

| Indemnity | indemnity (a) Excess of Loss Layer (b) Stop Loss Layer | | | ayer | (c) "Incurred but not reported" reserve # | | | | | |
|------------------|--|-----|-------------|------|---|-------------|----------|-----|-------------|-------------|
| Year | HIH | FAI | FAI Pacific | HIH | FAI | FAI Pacific | HIH | FAI | FAI Pacific | (a)+(b)+(c) |
| 1988/89 | - | - | - | - | - | - | <u> </u> | - | - | - |
| 1989/90 | _ | - | - | - | - | - | - | - | - | - |
| 1990/91 | - | _ | - | - | - | - | | - | - | - |
| 1991/92 | - | - | - | - | - | - | - | - | - | - |
| 1992/93 | - | - | - | - | - | - | - | - | - | - |
| 1993/94 | - | - | - | _ | - | - | - | - | - | |
| 1994/95 | 1,628,000 | - | 1,480,000 | - | - | - | - | - | - | 3,108,000 |
| 1995/96 | - | - | - | _ | _ | - | - | - | | _ |
| 1996/97 | - | _ | - | _ | - | 10,041 | - | - | - 1 | 10,041 |
| 1997/98 | 28,429 | - | 22,298 | - | - | - | _ | - | - | 50,727 |
| 997/98~2000/2001 | N/A | N/A | N/A | N/A | N/A | N/A | 297 | - | 211 | 508 |
| 998/99~1999/2000 | 20,165,414 * | - | - | - | - | - | - | - | - | 20,165,414 |
| 998/99~2000/2001 | - | - | - | - | _ | - | - | - | - | _ |
| 2001/2002 | - | - | - | _ | - | - | - | _ | - | _ |
| 2001/02 | - | - | - | _ | - | - | - | - | - " | |
| 2002/03 | _ | - | - | - | - | - | - | - | - | - |
| 2003/04 | - | - | - | _ | _ | - | - | _ | - | - |
| 2004/05 | - | - | - | _ | - | | - | - | - " | |
| 2005/06 | - | | - | - | _ | - 1 | <u>.</u> | - | - | - |
| 2006/07 | - | - | - | - | - | - | - | | - | - |
| 2007/08 | - 1 | _ | - | _ | - | - | - | _ | - | _ |
| 2008/09 | - | - | - | - | - | - | - | - | - | - |
| 2009/10 | - | - | - | - | - | | - | - | - | - |
| 2010/11 | - | - | - | _ | - | - | - | - | - | - |
| 2011/12 | | | | | | | | | | _ |
| | 21,821,843 | - | 1,502,298 | - | _ | 10,041 | 297 | - | 211 | 23,334,690 |

^{*} including the drop down cover totalling \$10,746,430

(2) Claims receivables from reinsurers

| Indemnity (a) Excess of Loss Layer | | (b) | Stop Loss Lay | /er | (c) Drop Down Layer | Total | | |
|------------------------------------|-------------|-----------|---------------|------------|---------------------|-------------|-----------|-------------|
| Year | HIH | FAI | FAI Pacific | HIH | FAI | FAI Pacific | нн | (a)+(b)+(c) |
| 1988/89-99/2000 | 226,107,557 | 1,365,851 | 45,846,341 | N/A | N/A | N/A | N/A | 273,319,749 |
| 1997/98-2000/01 | N/A | N/A | N/A | 37,500,000 | _ | 8,627,254 | 8,933,521 | 55,060,775 |
| | 226,107,557 | 1,365,851 | 45,846,341 | 37,500,000 | | 8,627,254 | 8,933,521 | 328,380,524 |

[#] no stop loss insurance since 2001/02

ONGOING ISSUES

1. HIH REINSURERS

HIH Casualty and General Insurance Ltd. ("HIH"), FAI General Insurance Company Ltd. ("FAI") and FAI First Pacific Insurance Co. Ltd. ("FAI Pacific") ("the HIH reinsurers") were the excess of loss and stop loss insurers for the Scheme from 1987 onwards. The first 2 companies were placed in provisional liquidation on 15 March 2001 and the third went into provisional liquidation on 9 April 2001. A winding-up order was subsequently made against the first 2 companies on 27 August 2001. The ultimate effect of the insolvency of the HIH group will not be known for some time; meanwhile, a provision is being made in the Fund Accounts to cover an anticipated maximum shortfall. The anticipated maximum shortfall as at 30 September 2012 is set out in table 20.

The Company has also conducted an actuarial study on the total outstanding liabilities of the Fund. Having taken into account the default of the HIH reinsurers, the total outstanding liabilities of the Fund as at 30 September 2012 was approximately HK\$380.074m.

The Company is a member of the Committees of Inspection and the Creditors' Committees of HIH and FAI. The Liquidator has commenced proceedings against various parties including the former directors, auditors and actuary of the companies in the HIH group based on his investigation and the findings of the Royal Commission in Australia. Some of the proceedings have been settled. Schemes of arrangement were implemented in respect of HIH and FAI on 30 May 2006. As of 30 April 2013, a total of US\$7,451,433.92 was paid by HIH, of which US\$643,803.48 was repaid to reinsurers who replaced HIH in accordance with the reinsurance policies. A total of US\$86,494.41 was paid by FAI as interim dividends. The Company is also a member of the Creditors' Committee of FAI Pacific in Hong Kong. A scheme of arrangement was implemented in respect of the provisional liquidation in Hong Kong on 30 November 2002. As of 30 April 2013, a total of HK\$29,364,649.08 was paid by FAI First Pacific as interim dividend and threshold payments i.e. settlements for small claims.

2. QUALIFYING INSURERS SCHEME ("QIS") OR OTHER ALTERNATIVES

At an Extraordinary General Meeting ("EGM") of the Law Society on 16 November 2004, Members voted by a majority of 316 to 255 to replace the Scheme with a QIS.

A notice of EGM, the QIS Rules, the qualifying insurer's agreement, the assigned risk pool management agreement and an explanatory note were issued to the Members on 11 April 2006.

Having considered the structure of the QIS proposed in the QIS Rules and the other documents, Members voted in the EGM on 27 April 2006 by a majority of 1873 to 506 against the implementation of such a scheme.

The Council has set up the PIS Review Working Party ("the Working Party") to consider how to improve the Scheme or such other alternative insurance or indemnity schemes as may be viable. An actuarial analysis of the present contribution formula was performed and provided the following findings:

- The current contribution formula is sufficient to cover the total claims and expenses of administering the Scheme;
- The three rating factors currently used in the formula, namely the average number of principals, average number of assistants and gross fee income are all positively correlated with the net incurred costs and the number of reported claims:
- Any additional rating factors to be introduced to the formula will need to be obtained from members without causing an excessive burden and be verifiable. The Rules will also need to be amended to authorise the collection of such data;
- As with any formula structure, cross subsidization exists and large firms were found to contribute more than the cost attributable to them. Small firms contributed less than or equal to their share of the cost while medium size firms showed mixed results.

The Working Party also appointed Lockton Companies (Hong Kong) Limited to consider the feasibility of a master policy scheme in Hong Kong. It was noted certain features of the Scheme, such as unlimited aggregate cover, are not currently supported by commercial insurers. Additional exclusions are also likely to be imposed by commercial insurers.

In 2010, the Rules have been amended to provide contribution reductions to member firms. After consideration of actuarial advice, claims experience and the financial position of the Fund, contribution reductions of 331/3% were provided in the indemnity years of 2010/11 and 2011/12. The amount of reduction made totaled approximately HK\$220m.

The Working Party recommended to Council that cover be continued to be provided to members under the PIS. The recommendation has been adopted by Council and the Working Party has been wound up on 5 February 2013.

PERFORMANCE OF THE FUND'S INVESTMENTS

Mercer Investment Consulting Limited has been appointed as the Company's investment consultant since December 2010. In 2011, the PIS Investment Subcommittee ("Subcommittee") conducted a portfolio structure review and health check of investment managers. It was resolved that two additional global equity managers would be appointed to take over the equity portfolio managed by AllianceBernstein Hong Kong Limited ("AllianceBernstein").

The current investment managers of the Fund are as follows:

- Amundi Hong Kong Limited ("Amundi")
- AllianceBernstein
- MFS Investment Management ("MFS")
- Grantham Mayo van Otterloo ("GMO")

The Subcommittee meets every quarter to monitor the investment managers and the guidelines for the investments. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The investment objectives, guidelines and restrictions are summarised as follows:

Investment Objectives:

- to preserve capital and to maximize total return on the portfolio; and
- regarding the bond portfolio, to outperform the Barclays Capital Global Aggregate Index.

The Investment Guidelines and Restrictions applicable to Amundi's portfolio are as follows:

- allowable range in equities: 20% 35%
- allowable range in bonds: 55% 80%
- allowable range in cash: 0% 10%

Total: 100%

Investments are made via the other three managers in the form of pooled funds, as follows:

- AllianceBernstein Global Bond Fund
- MFS Global Concentrated Equity Fund
- GMO Global Equity Allocation Fund

The net returns on the portfolios managed by the investment managers for the 12 month period ended 31 December for the past 3 years were as follows:

| | | <u>Net Return</u> | | |
|-------------------|-------------------|-------------------|--------------|--------------|
| | Type of portfolio | <u>2010</u> | <u> 2011</u> | <u> 2012</u> |
| Amundi | Equity and bonds | 7.08% | -2.11% | 9.68% |
| AllianceBernstein | Bonds | 8.60% | -3.44% | 3.86% |
| MFS* | Equity | | - | 24.13% |
| GMO* | Equity | | - | 13.56% |

^{*}MFS and GMO were appointed in December 2011.

CONCLUSION

The Company's policy is to resolve claims promptly for the benefit of the Fund. However, unmeritorious claims are vigorously defended. Each claim is carefully considered on its own merits.

The Board of Directors of the Company would like to record their appreciation to all members of the relevant PIS Committees for their hard work during the year and the time they gave so freely to serve the profession.

ADPIS 12/13 AR (1144296)

Audited Financial Statements

Hong Kong Solicitors Indemnity Fund
30 September 2012



Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

We have audited the financial statements of Hong Kong Solicitors Indemnity Fund (the "Fund") set out on pages 3 to 22, which comprise the statement of financial position as at 30 September 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Manager's responsibility for the financial statements

The Manager of the Fund is responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and for such internal control as the Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the HKICPA. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Fund as at 30 September 2012 and of its surplus and cash flows for the year then ended in accordance with HKFRS.

Certified Public Accountants Hong Kong, 24 March 2013

Chan Wai Man

Practising Certificate number: P02487

Statement of Comprehensive Income Year ended 30 September 2012

| | Note | 2012 | 2011 |
|--|------|---------------|---------------|
| | | HK\$ | HK\$ |
| Turnover | 3 | 230,896,746 | 228,155,565 |
| (Loss) Gain on disposal of financial assets at fair value | | | • |
| through profit or loss | | (41,822,560) | 18,931,789 |
| Change in fair value of financial assets at fair value through | | | |
| profit or loss | | 120,159,124 | (109,848,361) |
| Net claims incurred | | (47,411,519) | (46,870,781) |
| Other revenue | 3 | 53,862,050 | 47,890,524 |
| Operating expenses | 4 | (110,726,110) | (108,699,112) |
| Surplus from operations | | 204,957,731 | 29,559,624 |
| Add: Net movement in claims provision and claims receivable relating to reinsurance contracts with | | | |
| HIH Group | 5 | 10,022,828 | 11,721,291 |
| Surplus before income tax | | 214,980,559 | 41,280,915 |
| Income tax expense | 6 | - | _ |
| Surplus for the year | | 214,980,559 | 41,280,915 |
| Other comprehensive income for the year | | - | ••• |
| Total comprehensive income for the year | | 214,980,559 | 41,280,915 |

Statement of Financial Position

At 30 September 2012

| | Note | 2012 <i>HK</i> \$ | 2011 <i>HK\$</i> |
|--|------|----------------------|---------------------|
| Current assets | _ | 40 - 40 | |
| Profit commission receivable from reinsurers | 7 | 63,748 | 63,748 |
| Claims provision recoverable and claims receivable | 8 | 10,513,000 | 28,472,000 |
| Financial assets at fair value through profit or loss Amount due from Hong Kong Solicitors Indemnity | 9 | 1,708,634,716 | 1,488,704,301 |
| Fund Limited | 10 | 2,125,922 | 2,901,561 |
| Accounts receivable | 11 | 6,551,085 | 10,413,873 |
| Prepayments | 11 | 13,729,500 | 13,729,500 |
| Cash at bank | 12 | 298,841,623 | 207,471,167 |
| | | 2,040,459,594 | 1,751,756,150 |
| Current liabilities | | | |
| Outstanding claims provision | | 390,588,000 | 394,339,000 |
| Accrued charges | | 187,453 | 171,468 |
| Amounts payable to reinsurers | | 150,390 | 141,316 |
| Contributions received in advance | | 259,432,008 | 182,798,498 |
| Contributions refundable | | 2,893,399 | 2,078,083 |
| | | 653,251,250 | 579,528,365 |
| NET ASSETS | | 1,387,208,344 | 1,172,227,785 |
| Reserves | | | |
| | | 1,387,208,344 | 1,172,227,785 |
| Accumulated fund | | | |

Approved and authorised for issued by the Manager on 24 March 2013

Director

Director

Statement of Changes in Equity Year ended 30 September 2012

| | Accumulated fund <i>HK\$</i> |
|--|------------------------------------|
| At 1 October 2010 Surplus for the year and total comprehensive income for the year | 1,130,946,870 41,280,915 |
| At 30 September 2011 and 1 October 2011 Surplus for the year and total comprehensive income for the year | 1,172,227,785 214,980,559 |
| At 30 September 2012 | 1,387,208,344 |

Statement of Cash Flows

Year ended 30 September 2012

| OPERATING ACTIVITIES | Note | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|---|------|---|---|
| Cash generated from operations | 15 | 181,613,672 | 105,045,132 |
| Net cash from operating activities | | 181,613,672 | 105,045,132 |
| INVESTING ACTIVITIES Proceeds on disposal of financial assets at fair value through profit or loss Purchases of financial assets at fair value through profit or loss Interest received Dividend income | | 1,292,733,450 (1,479,203,843) 44,560,588 6,790,047 | 794,905,276 (971,525,981) 43,613,062 4,277,452 |
| Net cash used in investing activities | | (135,119,758) | (128,730,191) |
| Net increase (decrease) in cash and cash equivalents | | 46,493,914 | (23,685,059) |
| Cash and cash equivalents at beginning of year | | 280,845,675 | 304,530,734 |
| Cash and cash equivalents at end of year | 12 | 327,339,589 | 280,845,675 |

Notes to the Financial Statements

Year ended 30 September 2012

1. GENERAL

Hong Kong Solicitors Indemnify Fund (the "Fund") was established by The Law Society of Hong Kong to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159). The Fund is managed by the Hong Kong Solicitors Indemnity Fund Limited (the "Manager"), a company limited by guarantee.

2. PRINCIPAL ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and accounting principles generally accepted in Hong Kong.

These financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2011 financial statements. The new / revised HKFRSs that are effective from the current year had no significant effects on the results and financial position of the Fund for the current and prior years. A summary of the principal accounting policies adopted by the Fund is set out below.

Adoption of new / revised HKFRS

HKAS 24 (Revised) - Related Party Disclosures

HKAS 24 was revised to include a new definition of related party and to provide a partial exemption from the disclosure requirements in relation to related party transactions and outstanding balances, including commitments, with:

- (a) a government that has control, joint control or significant influence over the reporting entity; and
- (b) another entity that is a related party because the same government has control, joint control or significant influence over both the reporting entity and the other entity.

The Fund adopted the new definition in its accounting policies but such adoption does not have an effect on the disclosures made in the financial statements.

Improvements to HKFRSs 2010 - Improvements to HKFRSs 2010

The improvements comprise a number of improvements to the HKFRSs including the following that are considered to be relevant to the Fund.

Amendments to HKFRS 7 Financial Instrument Disclosures: Clarification of disclosures

The Amendments clarify the required level of disclosures about credit risk and collateral held and provide relief from disclosures previously required for renegotiated loans. The adoption of the amendments has no impact on the Fund's results of operations and financial position.

Amendments to HKAS 1 (Revised): Presentation of Financial Statements: Clarification of Statement of Changes in Equity

The Amendments clarify that the reconciliation of each components of other comprehensive income may be presented either in the statement of changes in equity or in the notes to the financial statements. The Fund has decided to continue presenting the reconciliation on the face of the statement of changes in equity.

Notes to the Financial Statements

Year ended 30 September 2012

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Basis of measurement

The measurement basis used in the preparation of these financial statements is historical cost, except for the financial assets at fair value through profit or loss which are measured at fair value as explained in the accounting policies set out below.

Financial instruments

Recognition and derecognition

Financial assets and financial liabilities are recognised when and only when the Fund becomes a party to the contractual provisions of the instruments and on a trade date basis.

A financial asset is derecognised when and only when (i) the Fund's contractual rights to future cash flows from the financial asset expire or (ii) the Fund transfers the financial asset and the Fund has transferred substantially all the risks and rewards of ownership of the financial asset. A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires.

Classification and measurement

Financial assets or financial liabilities are initially recognised at their fair value plus, in the case of financial assets or financial liabilities not carried at fair value through profit or loss, transaction costs that are direct attributable to the acquisition or issue of the financial assets or financial liabilities.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. They are carried at fair value, with any resultant gain and loss recognised in profit or loss.

Financial assets are classified as held for trading if they are (i) acquired principally for the purpose of selling in the near future; (ii) part of a portfolio of identified financial instruments that the Fund manages together and has a recent actual pattern of short-term profit-taking; or (iii) derivatives that are not financial guarantee contracts or not designated and effective hedging instruments.

Financial assets are designated at initial recognition as at fair value through profit or loss only if (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; or (ii) they are part of a group of financial assets and / or financial liabilities that are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not held for trading. They are measured at amortised cost using the effective interest method, except where receivables are interest-free loans and without any fixed repayment term or the effect of discounting would be insignificant. In such case, the receivables are stated at cost less impairment loss. Amortised cost is calculated by taking into account any discount or premium on acquisition over the period to maturity. Gains and losses arising from derecognition, impairment or through the amortisation process are recognised in profit or loss.

Notes to the Financial Statements

Year ended 30 September 2012

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Financial instruments (Continued)

Financial liabilities

All financial liabilities except for derivatives are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

Impairment of financial assets

At the end of each reporting period, the Fund assesses whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired. The impairment loss of financial assets carried at amortised cost is measured as the difference between the assets' carrying amount and the present value of estimated future cash flow discounted at the financial asset's original effective interest rate. Such impairment loss is reversed in subsequent periods through profit or loss when an increase in the asset's recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to a restriction that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Cash equivalents

For the purpose of the statement of cash flows, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, net of bank overdrafts.

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Fund and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Contributions are accounted for proportionally over the period of coverage. Contributions received in advance represent contributions invoiced and received but not earned at the reporting date.

Dividend income from investments and investment incentive income are recognised when the Fund's rights to receive payment have been established.

Interest income from financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Foreign currency translation

The financial statements are presented in the currency of Hong Kong dollars, which is the Fund's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and when a reliable estimate of the amount of obligation can be made. Expenditures for which a provision has been recognised are charged against the related provision in the year in which the expenditures are incurred. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditures expected to be required to settle the obligation. Where the Fund expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

Related parties

A related party is a person or entity that is related to the Fund.

- (a) A person or a close member of that person's family is related to the Fund if that person:
 - (i) has control or joint control over the Fund;
 - (ii) has significant influence over the Fund; or
 - (iii) is a member of the key management personnel of the Fund or of the parent of the Fund.
- (b) An entity is related to the Fund if any of the following conditions applies:
 - (i) The entity and the Fund are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint ventures of the same third party.
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Fund or an entity related to the Fund. If the Fund is itself such a plan, the sponsoring employers are also related to the Fund.
 - (vi) The entity is controlled or jointly controlled by a person identified in (a).
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- (c) dependants of that person or that person's spouse or domestic partner.

In the definition of a related party, an associate includes subsidiaries of the associate and a joint venture includes subsidiaries of the joint venture.

Notes to the Financial Statements

Year ended 30 September 2012

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Critical accounting estimates and judgements

Estimates and assumptions concerning the future and judgements are made by the Manager in the preparation of the financial statements. They affect the application of the Fund's accounting policies, reported amounts of assets, liabilities, income and expenses, and disclosures made. They are assessed on an on-going basis and are based on experience and relevant factors, including expectations of future events that are believed to be reasonable under the circumstances. Where appropriate, revisions to accounting estimates are recognised in the period of revision and future periods, in case the revision also affects future periods.

Provision for claims

The estimation of the ultimate liability arising from claims made under indemnity is the Fund's most critical accounting estimate.

Full provision is made for the estimated cost of claims notified but not settled at the end of the reporting period and for the estimated cost of claims incurred but not enough reported ("IBNER") by that date. The provision for amounts recoverable from reinsurers and from solicitors' firms is estimated and shown separately in the statement of financial position. Provision is also made for the estimated cost of servicing claims notified but not settled at the reporting date and expenses on IBNER at the end of the reporting period.

Management of the Fund takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Estimates and assumptions have been made in arriving at the provision for claims and reinsurance recoveries thereof. The actual results may be significantly different from those envisaged when these estimates were made. In particular, the estimation of IBNER is based upon actual claims experience using predetermined methodology and is generally subject to a greater degree of uncertainty.

| | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|--|--|--|
| Case reserves Estimated IBNER Estimated allowance for indirect claim handling expenses Risk margin | 154,209,000 160,364,000 15,203,000 60,812,000 | 154,129,000 167,036,000 14,635,000 58,539,000 |
| | 390,588,000 | 394,339,000 |

Profit commission receivable from reinsurers

The estimate of the ultimate profit commission to be receivable from reinsurers involve critical accounting estimate. The Fund estimates that provision based primarily on risk premium, latest expenses, claims paid and claims received. Contingent assets not recognised in respect of the profit commission are set out in note 17 to the financial statements.

Future changes in HKFRS

At the date of authorisation of these financial statements, the HKICPA has issued a number of new / revised HKFRS that are not yet effective for the current year, which the Fund has not early adopted. The Manager anticipates that the adoption of these new / revised HKFRS in the future accounting periods will have no material impact on the results of the Fund.

Notes to the Financial Statements Year ended 30 September 2012

| 3. | TURNOVER AND OTHER REVENUE | | |
|----|--|--|------------------------------------|
| | | 2012 <i>HK</i> \$ | 2011 <i>HK\$</i> |
| | Contribution earned | 230,896,746 | 228,155,565 |
| | Turnover | 230,896,746 | 228,155,565 |
| | Bond interest income Deposit interest income Dividend income Investment incentive income Sundry income | 44,481,999 78,589 6,790,047 2,425,293 86,122 | 43,502,544 110,518 4,277,452 |
| | Other revenue | 53,862,050 | 47,890,524 |
| | Total revenue | 284,758,796 | 276,046,089 |
| 4. | OPERATING EXPENSES | | |
| | • | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
| | Accounting fee Auditor's remuneration Administration fee paid to Hong Kong Solicitors | 246,000 115,000 | 241,000 105,000 |
| | Indemnity Fund Limited | 11,318,551 | 11,235,994 |
| | Bank charges | 113,231 | 116,919 |
| | Investments management fee | 5,384,568 | 5,361,129 |
| | Legal and professional fees | 806,479 | 439,848 |
| | Reinsurance premium | 92,710,192 32,089 | 91,184,692 14,530 |
| | Sundry expenses | 34,089 | 14,330 |
| | • | 110,726,110 | 108,699,112 |
| | | | |

Notes to the Financial Statements

Year ended 30 September 2012

5. NET MOVEMENT IN CLAIMS PROVISION AND CLAIMS RECEIVABLE RELATING TO REINSURANCE CONTRACTS WITH HIH GROUP

In 2001, three of the major reinsurers used by the Fund, which were part of an insurance group in Australia ("HIH Group"), were placed into liquidation. Given the limited information provided by the liquidators except for certain indications that the financial losses could be very substantial, the Manager has concluded that a full provision against the remaining amounts due from these reinsurers would be prudent. The amount provided relates to claims extending over the indemnity years 1998 to 2000. During the year, HK\$10,022,828 (2011: HK\$11,721,291) was recovered from the reinsurers and the provision for impairment previously made was reversed and credited to profit or loss.

6. INCOME TAX EXPENSE

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of section 14 of the Inland Revenue Ordinance (Cap. 112), it is not liable to Hong Kong taxation.

7. PROFIT COMMISSION RECEIVABLE FROM REINSURERS

The profit commission relates to slip policies covering the indemnity period from 1 October 2000 to 30 September 2005. The estimation of amount is based on risk premium, expenses, claims paid and claims reserved.

The amounts due are interest-free and in accordance with the slip policies, final calculation on profit commission receivable from reinsurer took place on 30 September 2010. The carrying amount of the amounts due approximates it fair value.

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE

| | Note | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|--|------|----------------------------|----------------------------|
| Claims provision recoverable from reinsurers and solicitors' firms Less: provision for impairment – HIH Group | (a) | 24,914,000 (14,401,000) | 51,614,000 (23,142,000) |
| | | 10,513,000 | 28,472,000 |

The Fund does not have any settled claims receivable at the end of the reporting period. The carrying value of claims provision recoverable is considered a reasonable approximation of its fair value.

The Fund allows a credit period of 7 days to its reinsurers. Before accepting any new reinsurers, the Manager performs check on the potential reinsurer's international ratings as well as whether they are regulated by the Hong Kong Insurance Authority.

Notes to the Financial Statements

Year ended 30 September 2012

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE (CONTINUED)

(a) Provision for impairment - HIH Group

The movements in the provision for impairment – HIH Group during the year are as follows:

| | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|--|---|---|
| At beginning of reporting period Amount recovered during the year Decrease in provision for impairment | 23,142,000 (10,022,828) 1,281,828 | 30,787,000 (11,721,291) 4,076,291 |
| At the end of reporting period | 14,401,000 | 23,142,000 |

9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| | Notes | 2012 HK\$ | 2011 <i>HK\$</i> |
|---|------------|--|--|
| Equity investments - listed in Hong Kong - listed outside Hong Kong | (a) (a) | 22,868,730 263,299,453 | 14,564,999 158,315,611 |
| | | 286,168,183 | 172,880,610 |
| Bonds listed outside Hong Kong Quoted fund investments Cash deposits in investment accounts (note 12) | (a) (b) | 575,003,249 818,965,318 28,497,966 | 529,637,129 712,812,054 73,374,508 |
| | | 1,708,634,716 | 1,488,704,301 |

Notes:

- (a) The fair values are based on quoted market prices in active markets at the end of the reporting period.
- (b) The fair values of quoted fund investments are measured by reference to the prices publicly quoted by fund administrators.

10. AMOUNT DUE FROM HONG KONG SOLICITORS INDEMNITY FUND LIMITED

The amount due is unsecured, interest-free and has no fixed repayment term. The carrying amount of the amount due approximates its fair value.

Notes to the Financial Statements

Year ended 30 September 2012

| 11. | ACCOUNTS RECEIVABLE | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|-----|---------------------|---------------------|---------------------|
| | | /11.¢ | 111.ψ |

 Contributions receivable
 4,046,910
 3,965,387

 Other receivables
 2,504,175
 6,448,486

6,551,085 10,413,873

The contributions receivable represent contributions receivable from legal practitioners. Under the Hong Kong Legal Practitioners Ordinance (Chapter 159), all the legal practitioners in Hong Kong are required to contribute to the Fund in order to get new or renewal practicing certificates from the Law Society of Hong Kong. The carrying amount of contributions receivable and other receivables are considered a reasonable approximation of its fair value.

The Fund does not allow credit period to the legal practitioners, all payments are due by 30 September except in the case of new firms, in which case payments are due on presentation of debit notes. All of the Fund's contributions receivable and other receivables have been reviewed for indication of impairment. The impaired contributions receivable are mostly from legal practitioners with are in unexpected difficult economic situations. No impairment has been recognised on receivables through the provision account for the years ended 30 September 2012 and 2011.

Included in the Fund's contributions receivable balance are debtors with a carrying amount of HK\$4,046,910 (2011: HK\$3,965,387) which are past due within 3 months as at the reporting date for which the Fund has not provided as there has not been a significant change in its good credit quality and there was no recent history of default and the amounts are still considered recoverable. The Fund does not hold any collateral over these balances.

12. CASH AND CASH EQUIVALENTS

| - | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|--|---------------------------|---------------------------|
| Cash at bank Cash deposits in investment accounts (note 9) | 298,841,623 28,497,966 | 207,471,167 73,374,508 |
| As stated in statement of cash flows | 327,339,589 | 280,845,675 |

Notes to the Financial Statements

Year ended 30 September 2012

13. MANAGEMENT OF RISKS

The Fund is exposed to insurance risk and financial risks because of the nature of its operations and because of the use of financial instruments in its operating activities.

The carrying amount presented in the statement of financial position relate to the following categories of financial assets and financial liabilities.

| | 2012 <i>HK\$</i> | 2011 <i>HK</i> \$ |
|---|---------------------|----------------------|
| Financial assets | $HK\phi$ | $IIK\phi$ |
| Loans and receivables: | | |
| Profit commission receivable from reinsurers | 63,748 | 63,748 |
| Outstanding claims provision recoverable from | | |
| reinsurers and solicitors' firms | 10,513,000 | 28,472,000 |
| Amounts due from Hong Kong Solicitors Indemnity | | 0.001.541 |
| Fund Limited | 2,125,921 | 2,901,561 |
| Accounts receivable | 6,551,086 | 10,413,873 |
| Cash at bank | 298,841,623 | 207,471,167 |
| | 240.005.250 | 240 222 240 |
| | 318,095,378 | 249,322,349 |
| | 4 =00 <01 =1 < | 1 400 504 501 |
| Financial assets at fair value through profit or loss | 1,708,634,716 | 1,488,704,301 |
| | | |
| Financial liabilities | | |
| Amortised costs: | 200 700 000 | 204 220 000 |
| Outstanding claims provision | 390,588,000 | 394,339,000 |
| Amounts payable to reinsurers | 150,390 | 141,316 |
| Contributions refundable | 2,893,399 | 2,078,083 |
| | 393,631,789 | 396,558,399 |
| | 373,031,707 | 270,220,277 |

13.1 Insurance risk management

The Fund was established by The Law Society of Hong Kong. Pursuant to the Solicitors (Professional Indemnity) Rules made by the Council of The Law Society of Hong Kong under Section 73A(l) of the Hong Kong Legal Practitioners Ordinance to provide solicitors with indemnity against loss arising from claims in respect of civil liability incurred in private practice.

The principal risk that the Fund faces is that the actual claims exceed the carrying amount of the claims provision. This could occur when the frequency or severity of claims are greater than estimated. Events under indemnity are random and the actual number and amount of claims will vary from year to year from the estimate established using statistical techniques.

Management of the Fund attempts to diversify this risk by entering into reinsurance with reinsurers. Reinsurance does not discharge the Fund's liability as the primary obligor under the indemnity. Failure of reinsurers to honor their obligations could result in losses to the Fund. In order to minimise losses from reinsurers' defaults, the Fund only places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority. To minimise the risk of reinsurer defaults, HKSIFL has put in place insolvency insurance cover. The cover insures the Fund against the insolvency of one or more of its reinsurers.

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management

The financial risks to which the Fund is exposed include market risk (including currency risk, interest risk and other price risk), credit risk and liquidity risk.

The objective of financial risk management is to ensure that the Fund's overall financial risk is at an acceptable level and that appropriate returns are earned for the level or risk assumed. The Manager appointed four investment managers who operate independently of each other and with a certain degree of discretion with the investment guidelines prescribed for them. The Fund adopts a conservative investment guidelines prescribed for them. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The strategy is to achieve an optimal return without incurring a risk of substantial fluctuations in the value of the accumulated reserves.

(a) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Fund's exposures to currency risk arise from its bank balances and financial assets at fair value through profit or loss, which are primarily denominated in Australian Dollars ("AUD"), United States Dollars ("USD"), British Pounds ("GBP"), Japanese Yen ("JPY"), Singapore Dollars ("SGD") and Euro ("EUR").

The Fund does not hedge its foreign currency risks. However, the Fund's investment managers monitor the foreign currency exposure and will consider hedging significant foreign currency exposure should the need arise.

The following table provides details of the Fund's exposure at the end of the reporting period to foreign exchange risk arising from recognised assets and liabilities denominated in a currency other than the functional currency of the Fund:

| | As at | t 30 September 2 | 2012 | As at 30 September 2011 | | | |
|-----|--|------------------|----------------------|--|--------------|----------------------|--|
| | Financial assets at fair value through profit or loss | Cash at bank | Overall net exposure | Financial assets at fair value through profit or loss | Cash at bank | Overall net exposure | |
| AUD | 5,728,931 | | 5,728,931 | 4,931,835 | - | 4,931,835 | |
| CHF | 1,272,742 | - | 1,272,742 | 212,523 | - | 212,523 | |
| EUR | 22,818,529 | - | 22,818,529 | 25,101,801 | - | 25,101,801 | |
| GBP | 5,408,098 | • | 5,408,098 | 6,768,970 | - | 6,768,970 | |
| JPY | 275,436,534 | | 275,436,534 | 28,593,865 | - | 28,593,865 | |
| KRW | 1,604,650,000 | _ | 1,604,650,000 | 1,363,715,849 | - | 1,363,715,849 | |
| MYR | -,,, | _ | · · · - | 6,000,312 | - | 6,000,312 | |
| NZD | 66 | - | 66 | 65 | - | 65 | |
| RMB | 25,612,138 | _ | 25,612,138 | *** | - | - | |
| SGD | 29,134,418 | - | 29,134,418 | 4,295,240 | - | 4,295,240 | |
| THB | 86,288,060 | _ | 86,288,060 | 1,945,636 | - | 1,945,636 | |
| TWD | 19,553,426 | - | 19,553,426 | 15,176 | - | 15,176 | |
| USD | 640,459,205 | 488,866 | 640,948,071 | 133,997,341 | 386,924 | 134,384,265 | |

Notes to the Financial Statements

Year ended 30 September 2012

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(a) Foreign currency risk (Continued)

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the foreign exchange rates of the following foreign currencies against Hong Kong Dollar to which the Fund has significant exposure at the end of the reporting period.

| | 20 | 12 | 20 | 11 |
|-----|--|--|--|--|
| | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax HK\$ | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax HK\$ |
| AUD | 5 | 2,305,924 | 5 | 1,882,087 |
| USD | 1 | 49,704,882 | 1 | 10,473,103 |
| GBP | 5 | 3,390,661 | 5 | 4,122,201 |
| ЛРY | 5 | 1,370,297 | 5 | 145,400 |
| SGD | 5 | 9,205,019 | 5 | 1,292,201 |
| EUR | 5 | 11,379,714 | 5 | 13,305,222 |

This analysis assumes that all other variables remain constant. A depreciation in the Fund's functional currencies against the respective foreign currencies would have the same magnitude on the Fund's surplus for the year and equity but of opposite effect.

Exchange differences arising from financial assets at fair value through profit or loss are classified as gain/loss on disposal of financial assets at fair value through profit or loss or change in fair value of financial assets at fair value through profit or loss.

(b) Interest rate risk

The Fund's earnings are affected by changes in the market interest rates due to the impact such changes have on interest income from cash and cash equivalents and financial assets. Investment guidelines are in place and reviewed regularly to provide the general direction for the Fund's investment managers and to monitor the risk undertaken.

At 30 September 2012, it is estimated that a general increase/decrease of 50 basis points in interest rates, with all other variables held constant, would increase/decrease the Fund's surplus after income tax and accumulated surplus by approximately HK\$1,494,208 (2011: HK\$1,037,356). The 50 basis point increase/decrease represents management's assessment of a reasonably possible change in interest rates over the period until the next reporting date.

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(c) Other price risk

Other price risk relates to the risk that the fair values or future cash flows of a financial instruments will fluctuate because of changes in market prices (other than changes in interest rates and foreign exchange rates). The Fund is exposed to change in market prices of listed equity and debt securities in respect of its investments in listed equity and debt securities classified as financial assets at fair value through profit and loss.

Investments in equity must be confined to publicly listed widely held and traded securities and there are limits on the exposure to an overseas stock market other than a recognised stock exchange and on the equity of any one company.

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the quoted prices for financial assets at fair value through profit or loss to which the Fund has significant exposure at the end of the reporting period.

| | 20 | 12 | 20 | 11 |
|-----------------------------------|--|--|--|---|
| • | Increase/ decrease in quoted prices % | Increase/ decrease in surplus after income tax <i>HK\$</i> | Increase/ decrease in quoted prices % | Increase/ decrease in surplus after income tax HK\$ |
| Equity investments | 10 | 28,616,813 | 10 | 17,288,061 |
| Bonds listed outside Hong Kong | 5 | 28,750,162 | 5 | 26,481,856 |
| Quoted fund investments | 5 | 40,948,266 | 5 | 35,640,603 |

(d) Liquidity risk

The Fund manages its liquidity and cash flow profiles to ensure the operations maintain optimum level of liquidity at all times sufficient to meet its obligations as and when they fall due.

All of the Fund's financial liabilities will be settled within one year from the reporting date. This is based on the remaining period at the reporting date to the contractual maturity date and at the earliest date the Fund can be required to pay.

(e) Credit risk

The Fund's credit risk is primarily attributable to cash and cash equivalents and receivables from reinsures and solicitor's firm.

Cash and cash equivalents are normally placed at financial institutions that have sound credit rating and the Fund considers the credit risk to be insignificant.

Notes to the Financial Statements

Year ended 30 September 2012

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(e) Credit risk (continued)

Management has a credit policy in place for selection of its reinsurers and approving the credit limits and the exposures to credit risk are monitored such that any outstanding debts are reviewed and followed up on an ongoing basis.

As at the reporting date, the Fund does not hold any collateral from the reinsurers and the Fund has no significant concentration of credit risk, with exposure spread over a number of reinsurers and counterparties.

Hence, the maximum exposure to credit risk is represented by the carrying amounts of each class of financial assets. The Fund does not provide any other guarantees which would exposure the Fund to credit risk.

(f) Fair value measurements recognised in the statement of financial position

The financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

| 2012 | Level 1 HK\$ | Level 2 <i>HK\$</i> | Level 3 <i>HK\$</i> | Total <i>HK</i> \$ |
|---|-----------------|------------------------|--|-----------------------|
| Financial assets at fair value through profit or loss: Trading securities | 1,708,634,716 | _ | ## Park Park | 1,708,634,716 |
| 2011 | Level 1 HK\$ | Level 2 <i>HK\$</i> | Level 3 <i>HK</i> \$ | Total HK\$ |
| Financial assets at fair value through profit or loss: Trading securities | 1,488,704,301 | ** | | 1,488,704,301 |

During the years ended 30 September 2012 and 2011, there were no transfer between Level 1 and Level 2 fair value measurements, and no transfer into and out of Level 3 fair value measurements.

The fair values have been determined by reference to their quoted bid prices at the reporting date and have been translated using the spot foreign currency rates at the end of the reporting period where appropriate.

Notes to the Financial Statements

Year ended 30 September 2012

14. CAPITAL MANAGEMENT

The Fund's capital management objective is to ensure the Fund's ability to continue as a going concern in order to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong legal Practitioners Ordinance (Chapter 159).

The Fund has no share capital. The Manager of the Fund will actively and regularly review its accumulated surplus and make adjustment on the contributions receivable from legal practitioners in line of change in economic conditions.

15. CASH GENERATED FROM OPERATIONS

| ONDIA GENERALE AND ALGORITHM | 2012 <i>HK\$</i> | 2011 <i>HK\$</i> |
|---|---------------------|---------------------|
| Surplus before income tax | 214,980,559 | 41,280,915 |
| Change in fair value of financial assets at fair value through profit or loss | (120,159,124) | 109,848,361 |
| Loss (Gain) on disposal of financial assets at fair value through profit or loss | 41,822,560 | (18,931,789) |
| Interest income | (44,560,588) | (43,613,062) |
| Dividend income from financial assets at fair value through profit or loss | (6,790,047) | (4,277,452) |
| Changes in working capital: Decrease in profit commission receivable from reinsurers Decrease in outstanding claims provision recoverable | - | 69,251,543 |
| from reinsurers and solicitor's firm | 17,959,000 | 45,409,000 |
| Decrease (Increase) in accounts receivable | 3,862,788 | (4,179,048) |
| Increase in prepayments | - | (2,044,808) |
| Decrease (Increase) in amount due from Hong Kong | | (0.0.1.1.10) |
| Solicitors Indemnity Fund Limited | 775,639 | (284,440) |
| Decrease in outstanding claims provision | (3,751,000) | (86,719,000) |
| Increase (Decrease) in accrued charged | 15,985 | (40,630) |
| Increase (Decrease) in amounts payable to reinsurers | 9,074 | (1,154,158) |
| Increase (Decrease) in contributions received in advance | 76,633,510 | (792,661) |
| Increase in contributions refundable | 815,316 | 1,292,361 |
| Cash generated from operations | 181,613,672 | 105,045,132 |

16. RELATED PARTY TRANSACTIONS

During the year, the Fund incurred an administrative fee of HK\$11,318,551 (2011: HK\$11,235,994) payable to Hong Kong Solicitors Indemnity Fund Limited. As at 30 September 2012, the amount due from Hong Kong Solicitors Indemnity Fund Limited was HK\$2,125,922 (2011: HK\$2,901,561). The Company and the Fund are under common control of the Law Society of Hong Kong. The carrying amount of the amount due approximates its fair value.

Notes to the Financial Statements

Year ended 30 September 2012

2012 2011 HK\$ HK\$

Profit commission from reinsurers

127,200,000 95,400,000

The profit commission relates to slip policies covering the indemnity period from 1 October 2008 to 30 September 2013. The calculation of profit commission shall take place on 30 September 2017. Under the slip policies, the Fund shall not be entitled to any profit sharing if the slip policies are cancelled before 30 September 2013 except for certain events. No contingent assets have been recognised.

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

(Incorporated by The Law Society of Hong Kong with limited liability)



PROFESSIONAL INDEMNITY SCHEME 2012/2013 ANNUAL REPORT

Every year a copy of the PIS Annual Report is sent to all Senior Partners of Hong Kong law firms. If you do not wish to receive the PIS Annual Report in the future or prefer to receive a scanned copy by email, please let us know by email at maggic@hklawsoc.org.hk

ISSUED June 2014

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

Directors:-

Peter R. Griffiths (Chairman)

Denis G. Brock Albert B.K. Dan Christopher G. Howse Brian W. Gilchrist Peter C.L. Lo

Patrick R. Moss Amirali B. Nasir Ng Wai Yan

Kevin C.K. Shum David G. Smyth

Norris H.C. Yang

Members:-

Peter R. Griffiths
Heidi K.P. Chu
Christopher G. Howse
Peter C.L. Lo
Patrick R. Moss
Amirali B. Nasir
Norris H.C. Yang

<u>Company Secretary:</u>-ESSAR Insurance Services Ltd. ("ESSAR")

The Law Society of Hong Kong

PROFESSIONAL INDEMNITY ADVISORY COMMITTEE

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Kevin R. Bowers Lawrence Y.H. Lee* Susan P.S.K. Liang

Ng Wai Yan
Peter K.H. Ngai
David G. Smyth
Thomas S.T. So
Fiona J. Stewart**
Gareth H. Thomas

Norris H.C. Yang

Secretary:-

Gigi Liu, Assistant Director, Professional Indemnity Scheme ("ADPIS")

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Members:-

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Colin B. Cohen (Vice-Chairman)
Charles W. Allen
Keith M. Brandt
Tony K.W. Chow
Simon P. Clarke
George D. Lamplough

Jeffrey H. Lane Ronald W.T. Tong

<u>Secretary:</u>-ESSAR

PIS INVESTMENT SUB-COMMITTEE

Members:-

Peter C.L. Lo (Chairman)

John S. Gale Ip Shing Hing Elen Lau

Kher Sheng Lee Kevin C.K. Shum Norris H.C. Yang

<u>Secretary:</u>-ADPIS

^{*} Consultant of Aon Hong Kong Ltd.

^{**} Account Director, ESSAR

PIS PANEL SOLICITORS SELECTION **BOARD**

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Secretary:-**ADPIS**

WORKING PARTY ON PIS GROSS FEE INCOME REPORTS AND **CONTRIBUTIONS**

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Ip Shing Hing (Chairman)

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AUDITORS Mazars CPA Limited

Credit Agricole Corporate & Investment Bank **BANKERS**

The Standard Chartered Bank Limited

Amundi Hong Kong Limited INVESTMENT MANAGERS

AllianceBernstein Hong Kong Limited

MFS Investment Management Grantham Mayo Van Otterloo

BROKER Aon Hong Kong Limited ("Aon")

CLAIMS AND SCHEME MANAGER: ESSAR

(a subsidiary of the Aon Group of Companies)

PANEL SOLICITORS

Bird & Bird Deacons

(appointed for the period from 1 February 2013 to 31 January 2018)

Fred Kan & Co

Gall

Howse Williams Bowers

P.C. Woo & Co.

Reed Smith Richards Butler

Smyth & Co

Hong Kong Solicitors Indemnity Fund Limited

Registered Office: 3rd Floor, Wing On House, 71 Des Voeux Road, Central, Hong Kong (DX-009100 Central 1) Registered No. 248603, Company Limited by Guarantee Tel: 2846-0500 Fax: 2845-0387

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THE COMPANY

The Hong Kong Solicitors Indemnity Fund Ltd. ("the Company") is a company limited by guarantee with no share capital. It was set up by The Law Society of Hong Kong ("the Society") on 14 April, 1989 to hold, manage and administer the Solicitors Indemnity Fund ("the Fund") under the Professional Indemnity Scheme ("the Scheme"). As the Company's business is to manage the Scheme and provide indemnity to members through the Fund, and not to operate an insurance business, it does not fall within the provisions of the Insurance Companies Ordinance Cap. 41.

This report from the Directors of the Company gives an account of the activities of the Scheme. The Scheme began operation as an indemnity fund scheme in 1986 after having operated for six years as an ordinary insurance scheme under which firms were issued insurance policies by an independent insurance company on terms negotiated by the Society. During those six years, a significant number of claims were made against solicitors resulting in substantial payments. The underwriters demanded a substantial increase in premiums and the statutory indemnity fund scheme was established to provide the necessary cover by the Society. The Scheme is governed by the Solicitors (Professional Indemnity) Rules ("the Rules") Cap. 159M which set out the scope and conditions of cover.

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of S14 of the Inland Revenue Ordinance, Cap. 112, it is not liable to Hong Kong taxation.

The Directors are responsible for the production of accounts for each indemnity year to provide a true and fair view of the Fund's financial transactions and of the disposition of the Fund's assets and liabilities. It is also the responsibility of the Directors to ensure that proper accounting records are kept which disclose with reasonable accuracy at any time the Fund's financial transactions and assets and liabilities.

Although the auditing of the accounts of the Fund is not a statutory requirement, the Council of the Society considers that in the interests of the Society and its Members the Fund's financial position should be annually audited. There is included in this report a reproduction of the audited accounts of the Fund for the indemnity year ended 30 September 2013.

There is a division of responsibility between the Company and the Society's Council.

The **Company** is concerned with the management and administration of the Fund subject to directions by the Council. It considers the recommendations of the Claims Committee, the Professional Indemnity Advisory Committee and the PIS Investment Sub-Committee and advises the Council on matters pertaining to the smooth and effective operation of the Scheme.

The **Council** is responsible for the appointment of the Company's Directors, Panel Solicitors and Committee Members and the enforcement of the Rules. It also supervises the PIS Investment Sub-Committee and monitors the investments of the Fund in conjunction with the Company.

The Claims Committee supervises the conduct and settlement of claims.

The **Professional Indemnity Advisory Committee** reviews, examines and advises on any issue relating to professional indemnity referred to it by the Council, the Company and the Claims Committee.

The **PIS Investment Sub-Committee** was established by the Company for the purpose of reviewing the investment guidelines and performance of the investments of the Fund.

The **PIS Panel Solicitors Selection Board** was established by the Council. Its responsibilities are to establish the procedures necessary for the tendering of panel solicitors for the Scheme and to consider all tender applications and make recommendations to the Council to appoint suitably qualified firms to the panel.

The **Working Party on PIS Gross Fee Income Reports and Contributions** is responsible for considering and making recommendations to the Council on the appropriate action to be taken against those firms which have, in breach of the Rules, failed to submit an application for indemnity and/or a gross fee income report relating to their annual gross fee income or failed to pay their annual contributions.

All Company Directors and all Committee Members serve on a voluntary basis and receive no remuneration from either the Company or the Society.

THE SCHEME

The Scheme, subject to the conditions and exclusions set out in the Rules, provides solicitors with indemnity against losses arising from claims in respect of civil liability incurred in private practice.

The Scheme's limit of indemnity for each and every claim was increased from HK\$5 million (inclusive of costs) to HK\$10 million (inclusive of costs) on 1 October, 1994.

Some firms have "top-up" insurance in place to cover claims in excess of HK\$10 million. The procurement of such cover, and the amount of the top-up cover, are matters for each individual firm to determine based on the level of risk attached to the work conducted by the firm.

As at 30 September 2013, the total liability incurred by the Scheme for the 2012/13 indemnity year was HK\$22,451,176 of which HK\$3,008,370 was in respect of claim payments (including costs) and HK\$19,442,806 was in respect of claim reserves. Since the inception of the Scheme in 1986 and up to 30 September 2013, the Scheme paid a total of HK\$1,720,849,120 on claims (including costs), and the amount reserved in respect of claims is HK\$165,419,872.

INDEMNITY FUND, REINSURANCE, AND INSOLVENCY COVER

The Scheme's limit of indemnity for each and every claim is HK\$10 million (inclusive of costs). Prior to 1 October 2001, the first HK\$1 million of each claim was paid from the Fund and the remainder was provided by reinsurance. This level of retention was increased to HK\$1.5 million from 1 October 2001 to 30 September 2005.

On 1 October 2005, the Fund has entered into reinsurance arrangements with reinsurers whereby the Fund would be responsible for all claims up to an aggregate amount of HK\$100m (inclusive of costs) and all liability in excess of HK\$100m would be borne by reinsurers. The Company has further extended the programme for another 4 years from 1 October 2009 to 30 September 2013.

On 1 October 2013, the Fund's reinsurance arrangements were renewed with reinsurers for 5 years up to 30 September 2018. Under the new arrangements, the Fund would be responsible for all claims up to an annual aggregate amount of HK\$125m (inclusive of costs) and all liability in excess of HK\$125m would be borne by reinsurers.

An insolvency cover runs in tandem with the reinsurance programme from 1 October 2008 to 30 September 2013. It covers the Fund against the insolvency of one or more of its reinsurers and has been renewed for 5 years up to 30 September 2018.

The Company also took out stop loss insurance prior to 1 October 2001 to limit the aggregate liability of its retention. Where the stop loss limit was exhausted, a drop-down policy was available to cover all claims up to the Scheme's liability limit of HK\$10 million per claim. The stop loss and drop down policies expired on 30 September 2001 and Aon was instructed to arrange renewal of cover. The quotations obtained were considered carefully by the Company and the Council but it was decided the proposed coverage was not, on balance, the best value for money. No stop loss cover was purchased until 1 October 2005 when the above reinsurance arrangements, which could be categorised as stop loss cover without limit, was put in place.

The limits of liability retained by the Indemnity Fund, the cover provided by stop loss insurance and the amounts of reinsurance premiums paid by the Fund over twenty-seven indemnity years up to 2012/13 are shown in Table 1 on page 10.

THE SCHEME'S BROKER/MANAGER

A tender was conducted in 2009 and Aon and ESSAR are reappointed as the Scheme's Broker and Manager respectively from 1 April 2010 to 31 March 2014.

Aon is responsible for advising the Company on the state of the insurance market and the appropriate reinsurance arrangements and reporting on the financial viability of any underwriter who participates in the Scheme. It is also responsible for conveying the needs of the Scheme to underwriters and negotiating with them the best reinsurance terms for the Scheme.

The Fund places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority.

The Manager handles claims with the assistance of Panel Solicitors and under the supervision of the Claims Committee, collects contributions and maintains proper accounting and statistical records of claims.

Under the brokerage and management agreement between Aon, ESSAR and the Company, Aon agreed to refund all brokerage commission and compensation negotiated with and received by Aon from reinsurers to the Company. A total of HK\$37,425,295.88 was rebated from 1 October 2000 to 30 September 2005 for the placement of reinsurance. All reinsurance premiums paid since 1 October 2005 do not carry any brokerage. HK\$1,800,000 was rebated as brokerage for the placement of the insolvency cover in the first 2 years of the 5 year programme.

CLAIMS HANDLING PROCEDURE

The manner in which claims are handled and reserved is contingent upon the ability to assess, as accurately as possible, the amount at which each claim is likely to be settled which, in turn, determines the true position of the Fund.

The Manager takes the initial step in opening a file upon receipt of a notification of a claim or a potential claim. As for claims (as distinct from potential claims), a reserve is placed on the claim upon completion of a preliminary investigation. Reserves are, therefore, funds set aside for unsettled claims and they represent the Fund's potential liabilities. The amount reserved is the estimated quantum of damages and costs (including defence costs) calculated on the assumption of full liability, taking into account the individual circumstances and the savings that might result from disputing either liability or quantum or both. As the matter proceeds and further information becomes available, the amount of reserve is adjusted accordingly. Thus, the progress of each claim for each individual year is reassessed at regular (six-monthly) intervals until all claims for that year have been settled or otherwise disposed of. Experience shows that claims can sometimes take up to six years to finalize.

TABLE 1 PROTECTION LIMITS PROVIDED BY THE SCHEME AND REINSURANCE PREMIUMS

| Indemnity Year | No. of members holding practising certificate | Limit of liability of the Indemnity Fund (HK\$) | Stop Loss Cover (HK\$) | Excess of Loss Insurance Premium (HK\$) | Stop Loss Insurance Premium (HK\$) | Insolvency Cover Premium (HK\$) | Total Insurance Premium Paid Per Year (HK\$) |
|-------------------|---|---|------------------------------|--|--|--|---|
| 1986/87 | 1,807 | 25,000,000 | 50,000,000 | 5,500,000 | 1,350,000 | | 6,850,000 |
| 1987/88 | 1,998 | 25,000,000 | 25,000,000 | 12,500,000 | 1,720,000 | | 14,220,000 |
| 1988/89 | 2,152 | 30,000,000 | 20,000,000 | 15,500,000 | 1,600,000 | | 17,100,000 |
| 1989/90 | 2,326 | 30,000,000 | 20,000,000 | 19,500,000 | 1,500,000 | | 21,000,000 |
| 1990/91 | 2,479 | 30,000,000 | 20,000,000 | 22,500,000 | 1,500,000 | | 24,000,000 |
| 1991/92 | 2,721 | 30,000,000 | 40,000,000 | 24,700,000 | 5,250,000 | | 29,950,000 |
| 1992/93 | 2,981 | 30,000,000 | 60,000,000 | 26,000,000 | 5,650,000 | | 31,650,000 |
| 1993/94 | 3,307 | 30,000,000 | 60,000,000 | 29,500,000 | 5,650,000 | 44 | 35,150,000 |
| 1994/95 | 3,596 | 30,000,000 | 60,000,000 | 42,500,000 | 6,515,000 | 4. | 49,015,000 |
| 1995/96 | 3,896 | 30,000,000 | 60,000,000 | 42,500,000 | 7,675,000 | 4. | 50,175,000 |
| 1996/97 | 4,309 | 30,000,000 | 90,000,000 | 37,750,000 | 8,440,000 | | 46,190,000 |
| 1997/98 | 4,619 | 30,000,000 | 90,000,000 | 45,000,000 | 7,755,000 | | 52,755,000 |
| 1998/99 | 4,720 | 90,000,000 (for 3 years) | 100,000,000 (for 3 years) | 100,230,300 (for 2 years) | 8,868,750 (for 3 years) | | 109,099,050 |
| 1999/2000 | 4,890 | ** | | | | | |
| 2000/01 | 5,070 | | | 83,232,650 | | | 123,253,900 |
| | | | | 40,021,250 ² | | 4.0 | |
| 2001/02 | 5,173 | | | 95,262,865,81 | | | 95,262,865.81 |
| 2002/03 | 5,301 | | | 128,899,595.32 | | | 128,899,595,32 |
| 2003/04 | 5,422 | | | 172,230,412.38 | | | 172,230,412.38 |
| 2004/05 | 5,593 | | | 218,023,353.30 | | | 218,023,353,30 |
| 2005/06 | 5,757 | 100,000,000 | Unlimited | | 75,000,000 | | 75,000,000 |
| 2006/07 | 5,925 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2007/08 | 6,205 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2008/09 | 6,465 | 100,000,000 | Unlimited | | 79,500,000 | 4,100,000 | 83,600,000 |
| 2009/10 | 6,782 | 100,000,000 | Unlimited | | 79,500,000 | 7,069,503³ | 86,569,503 |
| 2010/11 | 7,149 | 100,000,000 | Unlimited | | 79,500,000 | 11,679,500 | 91,179,500 |
| 2011/12 | 7,381 | 100,000,000 | Unlimited | | 79,500,000 | 13,729,500 | 93,229,500 |
| 2012/13 | 7,717 | 100,000,000 | Unlimited | wa. | 79,500,000 | 13,729,500 | 93,229,500 |

Figure as of 31 December of each year.
 Amount paid to reinsurers in place of HIH.
 Includes pro-rated premium for insolvency cover arranged with effect from 11 May 2010. Please refer to page 8 for details of insolvency cover.

CLAIMS EXPERIENCE

The statistics in Table 2 to Table 20 of this report are set out with the following remarks:-

- (a) It is often difficult to determine under which category a particular claim should fall, given the fact that, among other things, many claims are borderline cases; therefore, the classification of claims should not be treated as conclusive;
- (b) A claim which has been allocated to the current indemnity year may at a later time be allocated to the preceding indemnity year if there was insufficient information available at the time of the notification to determine the exact date when the Indemnified should have become aware of circumstances giving rise to the claim;
- (c) A claim may sometimes be settled by the Indemnified without indemnity being sought from the Scheme if the cost of the claim is lower than the Indemnified firm's deductible. The statistics therefore do not include all those claims which have been lodged but settled outside the Scheme:
- (d) With the exception of Table 2, the claims statistics in the tables are computed on the basis of data collected up to 30 September 2013 excluding the grace period for notification of claims. The statistics for the 2012/13 indemnity year are therefore to that extent incomplete;
- (e) All data have been calculated to their nearest decimal point.

TABLE 2 NUMBER OF CLAIMS INCLUDING NOTIFICATIONS CALCULATED AS AT 30 SEPTEMBER 2013 IN ACCORDANCE WITH THE CLAIMS CLASSIFICATION PROCEDURE ADOPTED BY ESSAR

| Indemnity Year | Number of Claims | Percentage Increase/Decrease from previous year |
|----------------|------------------|---|
| 1986/1987 | 64 | - |
| 1987/1988 | 58 | -9% |
| 1988/1989 | 126 | 117% |
| 1989/1990 | 178 | 41% |
| 1990/1991 | 72 | -60% |
| 1991/1992 | 93 | 29% |
| 1992/1993 | 118 | 27% |
| 1993/1994 | 143 | 21% |
| 1994/1995 | 151 | 6% |
| 1995/1996 | 150 | -1% |
| 1996/1997 | 176 | 17% |
| 1997/1998 | 336 | 91% |
| 1998/1999 | 483 | 44% |
| 1999/2000 | 263 | -46% |
| 2000/2001 | 230 | -13% |
| 2001/2002 | 215 | -7% |
| 2002/2003 | 269 | 25% |
| 2003/2004 | 165 | -39% |
| 2004/2005 | 159 | -4% |
| 2005/2006 | 165 | 4% |
| 2006/2007 | 142 | -14% |
| 2007/2008 | 309 | 118% |
| 2008/2009 | 147 | -52% |
| 2009/2010 | 139 | -5% |
| 2010/2011 | 174 | 25% |
| 2011/2012 | 126 | -28% |
| 2012/2013 | 240 | 90% |

Note: (1) Number of claims includes claims notified within the grace period.

⁽²⁾ Percentage increase/decrease in the table has been calculated to the nearest decimal point.

TABLE 3
CLAIMS PAID AND RESERVED AS AT 30 SEPTEMBER 2013

| Indemnity | Total Claim | Total Claim | Total Claim Payments |
|-----------|-----------------|-----------------|----------------------|
| Year | Payments (HK\$) | Reserves (HK\$) | & Reserves (HK\$) |
| 1986/1987 | 24, 843, 393 | _ | 24, 843,393 |
| 1987/1988 | 13,673,564 | - | 13,673,564 |
| 1988/1989 | 29,291,950 | - | 29,291,950 |
| 1989/1990 | 12,470,291 | <u>-</u> | 12,470,291 |
| 1990/1991 | 7,581,520 | - | 7,581,520 |
| 1991/1992 | 8, 663, 605 | <u>-</u> | 8,663,605 |
| 1992/1993 | 40,361,002 | | 40,361,002 |
| 1993/1994 | 33,580,438 | _ | 33,580,438 |
| 1994/1995 | 54,971,235 | 1,218,359 | 56,189,594 |
| 1995/1996 | 80, 837, 814 | | 80,837,814 |
| 1996/1997 | 77,663,694 | 28,689 | 77,692,383 |
| 1997/1998 | 186,915,392 | - | 186,915,392 |
| 1998/1999 | 399, 262, 911 | 6,552,956 | 405, 815, 867 |
| 1999/2000 | 81,996,879 | 146,085 | 82,142,964 |
| 2000/2001 | 70,085,264 | - | 70,085,264 |
| 2001/2002 | 84,997,271 | 2,869,385 | 87,866,656 |
| 2002/2003 | 73,905,531 | 2,678,129 | 76,583,660 |
| 2003/2004 | 63,334,401 | 532,556 | 63,866,957 |
| 2004/2005 | 67,419,967 | 196,740 | 67,616,707 |
| 2005/2006 | 74,586,332 | 4,221,925 | 78,808,257 |
| 2006/2007 | 32,174,692 | 14,361,590 | 46,536,282 |
| 2007/2008 | 33, 306, 303 | 5, 240, 166 | 38,546,469 |
| 2008/2009 | 62,911,235 | 7,258,268 | 70,169,503 |
| 2009/2010 | 54,840,426 | 21,926,471 | 76,766,897 |
| 2010/2011 | 26, 164, 456 | 31,825,219 | 57,989,675 |
| 2011/2012 | 22,001,184 | 46,920,528 | 68,921,712 |
| 2012/2013 | 3,008,370 | 19,442,806 | 22,451,176 |
| Total | 1,720,849,120 | 165,419,872 | 1,886,268,992 |

Note: (1)

An indemnity year begins on 1 October and ends on 30 September of the following year. There is a grace period of 60 days for notifying claims arising or circumstances giving rise to a claim within an indemnity year: hence claims may be notified on or before 29 November in respect of the indemnity year ended on the preceding 30 September.

(2) The table shows the amount of claims paid out in respect of the indemnity year 1986/87 to 2012/13.

(4) Claim payments include payments in respect of settlement or judgment of a claim, claimants' costs, costs for defending claims and indemnity investigation.

(5) Claim reserves include reserves for the quantum of a claim, reserves for claimants' costs and defence costs.

⁽³⁾ A payment in respect of a claim notified in an indemnity year is often paid after the indemnity year in which the claim was notified. The table is NOT a representation of amounts paid within the indemnity years in question, but shows the amounts paid IN RESPECT OF the claims notified in each of those indemnity years. As further claims are paid these amounts will be adjusted.

TABLE 4
APPORTIONMENT OF CLAIM PAYMENTS AS AT 30 SEPTEMBER 2013

| Indemnity Year | Total claim payments (HK\$) | Claim payments which fall within the Fund's retention (HK\$) | % of claim payments borne by the Fund | Claim payments borne by reinsurers (HK\$) | % of claim payments borne by reinsurers | Deductibles paid by indemnified firms (HK\$) | Deductibles as a % of claim payments |
|-------------------|--------------------------------|---|---------------------------------------|---|--|--|---|
| 1986/87 | 24,843,393 | 6,922,847 | 27.9% | 16,460,546 | 66.3% | 1,460,000 | 5.9% |
| 1987/88 | 13,673,564 | 8,174,223 | 59.8% | 2,974,341 | 21.8% | 2,525,000 | 18.5% |
| 1988/89 | 29,291,950 | 10,058,813 | 34.3% | 17,445,224 | 59.6% | 1,787,913 | 6.1% |
| 1989/90 | 12,470,291 | 10,123,428 | 81.2% | 1,236,863 | 9.9% | 1,110,000 | 8.9% |
| 1990/91 | 7,581,520 | 3,846,085 | 50.7% | 3,098,303 | 40.9% | 637,132 | 8.4% |
| 1991/92 | 8,663,605 | 3,746,767 | 43.2% | 4,000,000 | 46.2% | 916,838 | 10.6% |
| 1992/93 | 40,361,002 | 18,284,644 | 45.3% | 19,227,867 | 47.6% | 2,848,491 | 7.1% |
| 1993/94 | 33,580,438 | 12,806,906 | 38.1% | 13,682,797 | 40.7% | 7,090,735 | 21.1% |
| 1994/95 | 54,971,235 | 17,890,174 | 32.5% | 34,222,390 | 62.3% | 2,858,671 | 5.2% |
| 1995/96 | 80,837,814 | 22,752,567 | 28.1% | 54,076,003 | 66.9% | 4,009,244 | 5.0% |
| 1996/97 | 77,663,694 | 35,136,007 | 45.2% | 36,692,472 | 47.2% | 5,835,215 | 7.5% |
| 1997/98 | 186,915,392 | 60,723,978 | 32.5% | 117,589,329 | 62.9% | 8,602,085 | 4.6% |
| 1998/99 | 399,262,911 | 145,360,354 | 36.4% | 233,901,028 | 58.6% | 20,001,529 | 5.0% |
| 1999/00 | 81,996,879 | 31,229,635 | 38.1% | 45,010,668 | 54.9% | 5,756,576 | 7.0% |
| 2000/01 | 70,085,264 | 30,317,113 | 43.3% | 35,014,470 | 50.0% | 4,753,681 | 6.8% |
| 2001/02 | 84,997,271 | 32,905,555 | 38.7% | 48,293,909 | 56.8% | 3,797,807 | 4.5% |
| 2002/03 | 73,905,531 | 30,457,605 | 41.2% | 39,483,073 | 53.4% | 3,964,853 | 5.4% |
| 2003/04 | 63,334,401 | 25,445,980 | 40.2% | 34,413,724 | 54.3% | 3,474,697 | 5.5% |
| 2004/05 | 67,419,967 | 23,441,312 | 34.8% | 40,722,755 | 60.4% | 3,255,900 | 4.8% |
| 2005/06 | 74,586,332 | 70,864,742 | 95.0% | - | 0.0% | 3,721,590 | 5.0% |
| 2006/07 | 32,174,692 | 29,936,738 | 93.0% | _ | 0.0% | 2,237,954 | 7.0% |
| 2007/08 | 33,306,303 | 31,085,558 | 93.3% | _ | 0.0% | 2,220,745 | 6.7% |
| 2008/09 | 62,911,235 | 58,438,735 | 92.9% | | 0.0% | 4,472,500 | 7.1% |
| 2009/10 | 54,840,426 | 52,668,364 | 96.0% | | 0.0% | 2,172,062 | 4.0% |
| 2010/11 | 26,164,456 | 24,431,126 | 93.4% | - | 0.0% | 1,733,330 | 6.6% |
| 2011/12 | 22,001,184 | 19,749,671 | 89.8% | - | 0.0% | 2,251,513 | 10.2% |
| 2012/13 | 3,008,370 | 2,818,370 | 93.7% | _ | 0.0% | 190,000 | 6.3% |
| Total | 1,720,849,120 | 819,617,297 | 47.6% | 797,545,762 | 46.3% | 103,686,061 | 6.0% |

Note: The percentages of the claim payments borne by the Fund and by the reinsurers and the deductibles are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

TABLE 5
APPORTIONMENT OF CLAIM RESERVES AS AT 30 SEPTEMBER 2013

| Indemnity Year | Total claim reserves (HK\$) | Claim reserves to be borne by the Fund (HK\$) | % of reserves borne by the Fund | Claim reserves to be borne by reinsurers (HK\$) | % of reserves borne by reinsurers |
|-------------------|--------------------------------|---|------------------------------------|---|--------------------------------------|
| 1986/87 | - | | | - | |
| 1987/88 | AA | _ | _ | - | _ |
| 1988/89 | | - | - | - | |
| 1989/90 | - | | - | - | |
| 1990/91 | - | _ | _ | | |
| 1991/92 | | | _ | - | - |
| 1992/93 | _ | - | _ | | |
| 1993/94 | | | _ | | _ |
| 1994/95 | 1,218,359 | 95,713 | 7.9% | 1,122,646 | 92.1% |
| 1995/96 | - | | - | - | _ |
| 1996/97 | 28,689 | 28,689 | 100.0% | _ | |
| 1997/98 | _ | | _ | - | - |
| 1998/99 | 6,552,956 | 1,062,386 | 16.2% | 5,490,570 | 83.8% |
| 1999/00 | 146,085 | 146,085 | 100.0% | _ | - |
| 2000/01 | - | | _ | | |
| 2001/02 | 2,869,385 | 927,557 | 32.3% | 1,941,828 | 67.7% |
| 2002/03 | 2,678,129 | 2,578,129 | 96.3% | 100,000 | 3.7% |
| 2003/04 | 532,556 | 532,556 | 100.0% | - | - |
| 2004/05 | 196,740 | 196,740 | 100.0% | | |
| 2005/06 | 4,221,925 | 4,221,925 | 100.0% | | - |
| 2006/07 | 14,361,590 | 14,361,590 | 100.0% | | - |
| 2007/08 | 5,240,166 | 5,240,166 | 100.0% | - | - |
| 2008/09 | 7,258,268 | 7,258,268 | 100.0% | - | |
| 2009/10 | 21,926,471 | 21,926,471 | 100.0% | - | - |
| 2010/11 | 31,825,219 | 31,825,219 | 100.0% | | |
| 2011/12 | 46,920,528 | 46,920,528 | 100.0% | | - |
| 2012/13 | 19,442,806 | 19,442,806 | 100.0% | | - |
| Total | 165,419,872 | 156,764,828 | 94.8% | 8,655,044 | 5.2% |

Note: All claims notified in the 1986/87, 1987/88, 1988/89, 1989/90, 1990/91, 1991/92, 1992/93, 1993/94 and 1995/96 indemnity years have been settled. There is no outstanding reserve for the claims in those indemnity years.

TABLE 6
PANEL SOLICITORS' COSTS AS AT 30 SEPTEMBER 2013 AS A PROPORTION OF
CLAIM PAYMENTS AND CLAIM RESERVES

| Indemnity Year | Total claim payments (HK\$) | Panel Solicitors' costs (HK\$) | Panel Solicitors' costs as a % of claim payments | Total claim reserves (HK\$) | Reserves for Panel Solicitors' costs (HK\$) | Reserves for Panel Solicitors' costs as a % of claim reserves |
|-------------------|-----------------------------------|--------------------------------------|--|-----------------------------------|---|--|
| 1986/87 | 24,843,393 | 5,174,616 | 20.8% | - | - | <u>-</u> |
| 1987/88 | 13,673,564 | 5,381,029 | 39.4% | - | | - |
| 1988/89 | 29,291,950 | 7,111,194 | 24.3% | | - | |
| 1989/90 | 12,470,291 | 7,995,055 | 64.1% | - | - | |
| 1990/91 | 7,581,520 | 3,344,250 | 44.1% | | | |
| 1991/92 | 8,663,605 | 3,327,344 | 38.4% | ~ | | |
| 1992/93 | 40,361,002 | 9,927,565 | 24.6% | | - | - |
| 1993/94 | 33,580,438 | 15,663,625 | 46.6% | | - | _ |
| 1994/95 | 54,971,235 | 11,058,275 | 20.1% | 1,218,359 | 1,185,261 | 97.3% |
| 1995/96 | 80,837,814 | 19,064,073 | 23.6% | | - | - |
| 1996/97 | 77,663,694 | 21,329,509 | 27.5% | 28,689 | 28,689 | 100.0% |
| 1997/98 | 186,915,392 | 54,537,290 | 29.2% | | | |
| 1998/99 | 399,262,911 | 104,652,852 | 26.2% | 6,552,956 | 1,462,213 | 22.3% |
| 1999/00 | 81,996,879 | 34,260,578 | 41.8% | 146,085 | 96,085 | 65.8% |
| 2000/01 | 70,085,264 | 26,733,658 | 38.1% | - | - | |
| 2001/02 | 84,997,271 | 42,670,544 | 50.2% | 2,869,385 | 219,385 | 7.6% |
| 2002/03 | 73,905,531 | 27,652,230 | 37.4% | 2,678,129 | 778,129 | 29.1% |
| 2003/04 | 63,334,401 | 19,894,434 | 31.4% | 532,556 | 482,556 | 90.6% |
| 2004/05 | 67,419,967 | 12,977,025 | 19.2% | 196,740 | 196,740 | 100.0% |
| 2005/06 | 74,586,332 | 31,300,928 | 42.0% | 4,221,925 | 2,721,925 | 64.5% |
| 2006/07 | 32,174,692 | 9,191,336 | 28.6% | 14,361,590 | 3,399,090 | 23.7% |
| 2007/08 | 33,306,303 | 13,091,186 | 39.3% | 5,240,166 | 257,666 | 4.9% |
| 2008/09 | 62,911,235 | 23,378,263 | 37.2% | 7,258,268 | 1,458,268 | 20.1% |
| 2009/10 | 54,840,426 | 18,802,002 | 34.3% | 21,926,471 | 6,526,471 | 29.8% |
| 2010/11 | 26,164,456 | 14,752,397 | 56.4% | 31,825,219 | 3,775,219 | 11.9% |
| 2011/12 | 22,001,184 | 9,697,226 | 44.1% | 46,920,528 | 17,241,324 | 36.7% |
| 2012/13 | 3,008,370 | 2,893,370 | 96.2% | 19,442,806 | 3,133,106 | 16.1% |
| Total | 1,720,849,120 | 555,861,854 | 32.3% | 165,419,872 | 42,962,127 | 26.0% |

TABLE 7

COMPARISON OF REINSURANCE PREMIUMS PAID, CONTRIBUTIONS COLLECTED AND CLAIMS LOSSES

| Indemnity Year | Claims Losses (HK\$ million) | Annual Contributions (HK\$) | No. of Claims | Contractual Reinsurance Premium (HK\$) | Actual Reinsurance Premium (HK\$) |
|-------------------|---------------------------------|--------------------------------|------------------|--|--|
| 1998/1999 | 405.8 | 112,178,110 | 483 | 109,099,050 | 109,099,050 |
| 1999/2000 | 82.1 | 85,231,403 | 263 | 2 years excess of loss 3 years stop loss | 109,099,050 |
| 2000/2001 | 70.1 | 95,910,707 | 230 | 83, 232, 650 | 123,253,900 (40,021,250 for HIH Replacement) |
| 2001/2002 | 87.9 | 236,886,755 | 215 | 113,625,000 | 95,262,865.81 |
| 2002/2003 | 76.6 | 222,237,005 | 269 | 164,756,250 | 128,899,595.32 |
| 2003/2004 | 63.9 | 219,607,685 | 165 | 238,896,563 | 172,230,412.38 |
| 2004/2005 | 67.6 | 217,484,983 | 159 | 340,427,602 | 218,023,353.30 |
| 2005/2006 | 78.8 | 242,335,709 | 165 | 75,000,000 | 75,000,000 |
| 2006/2007 | 46.5 | 256,756,900 | 142 | 79,500,000 | 79,500,000 |
| 2007/2008 | 38,5 | 283,223,840 | 309 | 79,500,000 | 79,500,000 |
| 2008/2009 | 70.2 | 318,613,840 | 147 | 79,500,000 | 79,500,000 |
| 2009/2010 | 76.8 | 301,445,650 | 139 | 79,500,000 | 79,500,000 |
| 2010/2011 | 58.0 | 309,996,404 | 174 | 79,500,000 | 79,500,000 |
| 2011/2012 | 68.9 | 362,665,656 | 126 | 79,500,000 | 79,500,000 |
| 2012/2013 | 22,5 | 365,956,472 | 240 | 79,500,000 | 79,500,000 |

⁽¹⁾ Claims Losses include claim payments and reserves and are calculated to the nearest decimal point.

⁽²⁾ Annual Contributions include claims loadings.

⁽³⁾ Contractual reinsurance premiums differ from actual premiums paid as the 5-year reinsurance programme (from 2000/2001 to 2004/2005) provided for a reduction in premium should there be a decrease in claims during the 5 years.

⁽⁴⁾ Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 8

COMPARISON OF CONTRIBUTIONS AND CLAIMS BY FIRM SIZE
(1 OCTOBER 2012 - 30 SEPTEMBER 2013)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims | % of Firms with Claims | Total No. of Claims | % of Total No. of Claims | Contribution Payments (HK\$ thousand) | Claim Payments (HK\$ thousand) | Claim Reserves (HK\$ thousand) |
|---------------------------------|-----------------|-----------------------------|---------------------------|------------------------|--------------------------------|---|---|---|
| 1 | 170 | 7 | 4.12% | 8 | 3.33% | 11,469.4 | 821.3 | 85.0 |
| 2 to 5 | 434 | 25 | 5.76% | 32 | 13.33% | 84,883.2 | 1,396.1 | 7,306.4 |
| 6 to 10 | 122 | 20 | 16.39% | 27 | 11.25% | 55,570.9 | 495.9 | 1,389.7 |
| 11 to 20 | 56 | 16 | 28.57% | 21 | 8.75% | 41,122.0 | 0.0 | 0.0 |
| 21 to 30 | 31 | 6 | 19.35% | 12 | 5.00% | 52,593.2 | 271.1 | 10,461.7 |
| 31 to 50 | 16 | 6 | 37.50% | 95 | 39.58% | 34,490.1 | 0.0 | 0.0 |
| Over 50 | 15 | 11 | 73.33% | 45 | 18.75% | 85,827.7 | 24.0 | 200.0 |
| Total | 844 | 91 | 10.78% | 240 | | 365,956.5 | 3,008.4 | 19,442.8 |

The percentages of the number of claims are calculated to the nearest decimal point only. The aggregation of these percentages may not therefore add up to 100%.

TABLE 9

CONTRIBUTIONS AND CLAIMS LOADINGS
(1 OCTOBER 2012 – 30 SEPTEMBER 2013)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims Loadings | % of Firms with Claims Loadings | Contribution Payments (HK\$ thousand) | Claims Loadings (HK\$ thousand) | Claims Loadings as a % of Contribution Payments |
|---------------------------------|-----------------|---|------------------------------------|---|---------------------------------------|---|
| 1 | 170 | 7 | 4.12% | 11,469.4 | 599.9 | 5.23% |
| 2 to 5 | 434 | 28 | 6.45% | 84,883.2 | 4,421.2 | 5.21% |
| 6 to 10 | 122 | 16 | 13.11% | 55,570.9 | 1,984.9 | 3.57% |
| 11 to 20 | 56 | 5 | 8.93% | 41,122.0 | 1,504.0 | 3.66% |
| 21 to 30 | 31 | 5 | 16.13% | 52,593.2 | 1,810.6 | 3.44% |
| 31 to 50 | 16 | 4 | 25.00% | 34,490.1 | 1,421.6 | 4.12% |
| Over 50 | 15 | 5 | 33.33% | 85,827.7 | 2,309.8 | 2.69% |
| Total | 844 | 70 | 8.29% | 365,956.5 | 14,052.0 | 3.84% |

TABLE 10

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME AS AT 30 SEPTEMBER 2013

| Indemnity Year | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contributions as a % of Gross Fees |
|----------------|--|---------------------------------|---------------------------------------|
| 1997/98 | 11,786,875,405 | 106,778,078 | 0.91% |
| 1998/99 | 13,111,052,058 | 112,178,110 | 0.86% |
| 1999/00 | 11,089,453,975 | 85, 231, 403 | 0.77% |
| 2000/01 | 11,015,561,030 | 95,910,707 | 0.87% |
| 2001/02 | 11,619,410,157 | 236, 886, 755 | 2.04% |
| 2002/03 | 11,221,835,142 | 355, 129, 255 ¹ | 3.16% |
| 2003/04 | 10,921,884,902 | 219,607,685 | 2.01% |
| 2004/05 | 10,635,107,496 | 217,484,983 | 2.04% |
| 2005/06 | 11,725,199,370 | 242, 335, 709 | 2.07% |
| 2006/07 | 12,906,183,745 | 256,756,900 | 1.99% |
| 2007/08 | 15,069,395,251 | 283, 223, 840 | 1.88% |
| 2008/09 | 18,446,786,551 | 318,613,840 | 1.73% |
| 2009/10 | 18,586,558,400 | 301,445,650 | 1.62% |
| 2010/11 | 18,337,954,982 | 309, 996, 404 | 1.69% |
| 2011/12 | 20,980,069,083 | 362, 665, 656 | 1.73% |
| 2012/13 | 22,091,586,220 | 365, 956, 472 | 1.66% |

⁽¹⁾ Shortfall Contributions are included in the Contributions collected for the 2002/03 indemnity year.

⁽²⁾ Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 11

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME BY FIRM SIZE (1 OCTOBER 2012 – 30 SEPTEMBER 2013) (including firms which ceased practice)

| No. of Solicitors in Firm | No. of Firms | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contribution Payments as a % of Gross Fee Income |
|---------------------------------|-----------------|---|------------------------------------|---|
| 1 | 170 | 255,931,895 | 11,469,431 | 4.48% |
| 2 to 5 | 434 | 2,444,082,790 | 84,883,141 | 3.47% |
| 6 to 10 | 122 | 2,491,921,852 | 55,570,897 | 2.23% |
| 11 to 20 | 56 | 2,159,963,583 | 41,122,007 | 1.90% |
| 21 to 30 | 31 | 3,736,871,273 | 52,593,189 | 1.41% |
| 31 to 50 | 16 | 2,909,945,068 | 34,490,078 | 1.19% |
| Over 50 | 15 | 8,092,869,759 | 85,827,729 | 1.06% |
| Total | 844 | 22,091,586,220 | 365,956,472 | 1.66% |

TABLE 12 - DEVELOPMENT OF CLAIMS AS AT 30 SEPTEMBER 2013

| | Claims | Closed | Claims (| Dutstanding | _ |
|----------------|--------------|-----------------|----------------------------|-------------------------------|-------------|
| Indemnity Year | With Payment | Without Payment | With Reserve or Payment | Without Reserve or Payment | Total |
| 1986/1987 | 26 | 38 | 0 | 0 | 64 |
| 1987/1988 | 27 | 31 | 0 | o | 58 |
| 1988/1989 | 41 | 85 | 0 | 0 | 126 |
| 1989/1990 | 117 | 61 | 0 | 0 | 178 |
| 1990/1991 | 15 | 57 | 0 | o | 72 |
| 1991/1992 | 22 | 71 | 0 | 0 | 93 |
| 1992/1993 | 51 67 | | 0 | o | 118 |
| 1993/1994 | 66 | 77 | 0 | o | 143 |
| 1994/1995 | 36 | 113 | 2 | 0 | 151 |
| 1995/1996 | 44 | 106 | 0 | 0 | 150 |
| 1996/1997 | 59 | 115 | 2 | 0 | 176 |
| 1997/1998 | 128 | 207 | o | 1 | 336 |
| 1998/1999 | 290 | 182 | 11 | 0 | 483 |
| 1999/2000 | 66 | 192 | 2 | 3 | 263 |
| 2000/2001 | 58 | 165 | 5 | 2 | 230 |
| 2001/2002 | 57 | 151 | 4 | 3 | 215 |
| 2002/2003 | 42 | 210 | 14 | 3 | 269 |
| 2003/2004 | 35 | 116 | 7 | 7 | 165 |
| 2004/2005 | 26 | 125 | 2 | 6 | 159 |
| 2005/2006 | 23 | 131 | 4 | 7 | 165 |
| 2006/2007 | 19 | 97 | 8 | 18 | 142 |
| 2007/2008 | 22 | 29 | 8 | 250 | <i>30</i> 9 |
| 2008/2009 | 23 | 32 | 8 | 84 | 147 |
| 2009/2010 | 16 | 32 | 9 | 82 | 139 |
| 2010/2011 | 6 | 28 | 12 | 128 | 174 |
| 2011/2012 | 6 | 10 | 21 | 89 | 126 |
| 2012/2013 | 0 | 7 | 17 | 216 | 240 |
| TOTAL | 1,321 | 2,535 | 136 | 899 | 4,891 |

TABLE 13
OUTSTANDING LIABILITIES OF THE FUND

| Indemnity Year | Total Claim Payments (HK\$) | Total Claim Reserves (HK\$) | Total Claim Payments & Reserves (HK\$) | Outstanding Liabilities of the Fund (HK\$) |
|----------------|--------------------------------|--------------------------------|---|--|
| 1986/1987 | 24,843,393 | - | 24,843,393 | - |
| 1987/1988 | 13,673,564 | <u></u> | 13,673,564 | |
| 1988/1989 | 29,291,950 | - | 29,291,950 | - |
| 1989/1990 | 12,470,291 | - | 12,470,291 | |
| 1990/1991 | 7,581,520 | - | 7,581,520 | - |
| 1991/1992 | 8,663,605 | - | 8,663,605 | <u>-</u> |
| 1992/1993 | 40,361,002 | | 40,361,002 | - |
| 1993/1994 | 33,580,438 | - | 33,580,438 | |
| 1994/1995 | 54,971,235 | 1,218,359 | 56,189,594 | 1,038,736 |
| 1995/1996 | 80,837,814 | - | 80,837,814 | |
| 1996/1997 | 77,663,694 | 28,689 | 77,692,383 | 10,041 |
| 1997/1998 | 186,915,392 | | 186,915,392 | - |
| 1998/1999 | 399,262,911 | 6,552,956 | 405,815,867 | 1 |
| 1999/2000 | 81,996,879 | 146,085 | 82,142,964 | 14,037,598 |
| 2000/2001 | 70,085,264 | | 70,085,264 | <u> </u> |
| 2001/2002 | 84,997,271 | 2,869,385 | 87,866,656 | 927,557 |
| 2002/2003 | 73,905,531 | 2,678,129 | 76,583,660 | 2,578,129 |
| 2003/2004 | 63,334,401 | 532,556 | 63,866,957 | 532,556 |
| 2004/2005 | 67,419,967 | 196,740 | 67,616,707 | 196,740 |
| 2005/2006 | 74,586,332 | 4,221,925 | 78,808,257 | 4,221,925 |
| 2006/2007 | 32,174,692 | 14,361,590 | 46,536,282 | 14,361,590 |
| 2007/2008 | 33,306,303 | 5,240,166 | 38,546,469 | 5,240,166 |
| 2008/2009 | 62,911,235 | 7,258,268 | 70,169,503 | 7,258,268 |
| 2009/2010 | 54,840,426 | 21,926,471 | 76,766,897 | 21,926,471 |
| 2010/2011 | 26,164,456 | 31,825,219 | 57,989,675 | 31,825,219 |
| 2011/2012 | 22,001,184 | 46,920,528 | 68,921,712 | 46,920,528 |
| 2012/2013 | 3,008,370 | 19,442,806 | 22,451,176 | 19,442,806 |
| Total | 1,720,849,120 | 165,419,872 | 1,886,268,992 | 170,518,330 |

Note: Outstanding liabilities include claim reserves to be borne by the Fund, and liabilities to be borne by the Fund as a result of the insolvency of HIH Casualty and General Insurance Ltd, FAI General Insurance Company Ltd and FAI First Pacific Insurance Co. Ltd.

TABLE 14

COMPARISON OF CONTRIBUTIONS, CLAIMS LOADINGS AND LOSSES

| Indemnity Year | Annual Contributions (HK\$) | Claims Loadings (HK\$) | Total Incurred Losses (HK\$) | Loadings as % of Losses | Loadings as % of Contributions | Recovery by way of Deductibles (HK\$) | |
|----------------|-----------------------------------|---------------------------|---------------------------------|----------------------------|-----------------------------------|--|--|
| 1997/1998 | 106,778,078 | 3,996,258 | 186,915,392 | 2.14% | 3.74% | 8,602,085 | |
| 1998/1999 | 112,178,110 | 5, 815, 656 | 405,815,867 | 1.43% | 5.18% | 20,001,529 | |
| 1999/2000 | 85,231,403 | 4,187,326 | 82,142,964 | 5.10% | 4.91% | 5,756,576 | |
| 2000/2001 | 95,910,707 | 5,547,161 | 70,085,264 | 7.91% | 5.78% | 4,753,681 | |
| 2001/2002 | 236,886,755 | 17,716,648 | 87,866,656 | 20.16% | 7.48% | 3,797,807 | |
| 2002/2003 | 222,237,005 | 12,044,600 | 76,583,660 | 15.73% | 5.42% | 3,964,853 | |
| 2003/2004 | 219,607,685 | 10,909,400 | 63,866,957 | 17.08% | 4.97% | 3,474,697 | |
| 2004/2005 | 217,484,983 | 10,485,444 | 67,616,707 | 15.51% | 4.82% | 3,255,900 | |
| 2005/2006 | 242,335,709 | 9,119,595 | 78,808,257 | 11.57% | 3.76% | 3,721,590 | |
| 2006/2007 | 256,756,900 | 9,946,895 | 46,536,282 | 21.37% | 3.87% | 2,237,954 | |
| 2007/2008 | 283,223,840 | 9,504,563 | 38,546,469 | 24.66% | 3.36% | 2,220,745 | |
| 2008/2009 | 318,613,840 | 7,765,371 | 70,169,503 | 11.07% | 2.44% | 4,472,500 | |
| 2009/2010 | 301,445,650 | 7,518,788 | 76,766,897 | 9.79% | 2.49% | 2,172,062 | |
| 2010/2011 | 309,996,404 | 9,017,161 | 57,989,675 | 15.55% | 2.91% | 1,733,330 | |
| 2011/2012 | 362,665,656 | 11,358,408 | 68,921,712 | 16.48% | 3.13% | 2,251,513 | |
| 2012/2013 | 365,956,472 | 14,052,008 | 22,451,176 | 62.59% | 3.84% | 190,000 | |

⁽¹⁾ Total incurred losses include claim payments and reserves, some of which are covered by the deductibles paid by indemnified firms.

⁽²⁾ Annual Contributions include claims loadings.

⁽³⁾ Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 15

FREQUENCY OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2008 – 30 SEPTEMBER 2013)

| | | | | | | INDE | MNITY Y | EAR | | | | |
|--|---------|--------------------------------|---------|--------------------------------|-----|-----------------------------------|---------|-----------------------------------|---------|-----------------------------------|----------|---|
| AREA OF PRACTICE | 2008/09 | % of Total No. of Claims | 2009/10 | % of Total No. of Claims | 1 | % of Total No. of Claims | 2011/12 | % of Total No. of Claims | 2012/13 | % of Total No. of Claims | in the 5 | % of Total No. of Claims in 5 Indemnity Years |
| COMMERCIAL | 19 | 12.93% | 18 | 12.95% | 18 | 10.34% | 22 | 17.46% | 20 | 8.33% | 97 | 11.74% |
| CONVEYANCING | 42 | 28.57% | 48 | 34.53% | 39 | 22.41% | 36 | 28.57% | 114 | 47.50% | 279 | 33.78% |
| LITIGATION | 53 | 36.05% | 48 | 34.53% | 67 | 38.51% | 47 | 37.30% | 61 | 25.42% | 276 | 33.41% |
| PROBATE | 2 | 1.36% | 1 | 0.72% | 3 | 1.72% | 3 | 2.38% | 12 | 5.00% | 21 | 2.54% |
| LANDLORD & TENANT | 3 | 2.04% | 0 | 0.00% | 1 | 0.57% | О | 0.00% | 6 | 2.50% | 10 | 1.21% |
| PATENTS, TRADEMARKS | 19 | 12.93% | 16 | 11.51% | 19 | 10.92% | 5 | 3.97% | 13 | 5.42% | 72 | 8.72% |
| TAX MATTERS | 0 | 0.00% | 0 | 0.00% | o | 0.00% | О | 0.00% | 0 | 0.00% | 0 | 0.00% |
| BREACH OF CONFIDENTIAL INFORMATION ² | О | 0.00% | 0 | 0.00% | o | 0.00% | o | 0.00% | 5 | 2.08% | 5 | 0.61% |
| DATA BREACH ² | 0 | 0.00% | 0 | 0.00% | О | 0.00% | 0 | 0.00% | 1 | 0.42% | 1 | 0.12% |
| OTHERS | 9 | 6.12% | 8 | 5.76% | 27 | 15.52% | 13 | 10.32% | 8 | 3.33% | 65 | 7.87% |
| TOTAL | 147 | | 139 | | 174 | | 126 | | 240 | | 826 | |

Note: (1) The percentages of the number of claims in each area of practice are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

^{(2) &}quot;Breach of Confidential Information" and "Data Breach" are newly classified and are added as new items in 2012/2013 indemnity year.

TABLE 16

VALUE OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2008 – 30 SEPTEMBER 2013)

| | | INDEMNITY YEAR | | | | | | | | | | | |
|---|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|----------------------------------|--|---|--|
| AREA OF PRACTICE | 2007/2008 (HK\$) | % of Total Value of Claims | 2008/2009 (HK\$) | % of Total Value of Claims | 2009/2010 (HK\$) | % of Total Value of Claims | 2010/2011 (HK\$) | % of Total Value of Claims | 2011/2012 (HK\$) | % of Total Value of Claims | Total Value of Claims in 5 Indemnity Years (HK\$) | % of Total Value of Claims in 5 Indemnity Years | |
| COMMERCIAL | 3,601,951 | 5.13% | 11,820,988 | 15.40% | 10,156,286 | 17.51% | 23,225,461 | 33.70% | 10,265,896 | 45.73% | 59,070,582 | 19.94% | |
| CONVEYANCING | 44,548,250 | 63.49% | 36,268,127 | 47.24% | 20,647,021 | 35.60% | 33,263,624 | 48.26% | 7,928,777 | 35.32% | 142,655,799 | 48.15% | |
| LITIGATION | 17,816,532 | 25.39% | 28,397,161 | 36.99% | 26,657,880 | 45.97% | 5,166,035 | 7.50% | 4,061,989 | 18.09% | 82,099,597 | 27.71% | |
| PROBATE | - | - | | - | - | - | 5,675,958 | 8.24% | 194,514 | 0.87% | 5,870,472 | 1.98% | |
| LANDLORD & TENANT | 296,178 | 0.42% | - | - | - | - | - | - | - | - | 296,178 | 0.10% | |
| PATENTS, TRADEMARKS | _ | - | - | - | - | - | _ | _ | - | - | - | *** | |
| TAX MATTERS | _ | | - | | - | - | | - | - | _ | - | _ | |
| BREACH OF CONFIDENTIAL INFORMATION ² | - | - | - | - | - | - | - | _ | - | - | - | - | |
| DATA BREACH ² | | *** | _ | - | _ | - | _ | - | | _ | _ | - | |
| OTHERS | 3,906,592 | 5.57% | 280,621 | 0.37% | 528,488 | 0.91% | 1,590,634 | 2.31% | | _ | 6,306,335 | 2.13% | |
| TOTAL | 70,169,503 | | 76,766,897 | , | 57,989,675 | | 68,921,712 | | 22,451,176 | | 296, 298, 963 | | |

Note: (1) Value of claims includes claims paid and reserved.

The percentages of the value of claims in each area of practice are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

(2) "Breach of Confidential Information" and "Data Breach" are newly classified and are added as new items in 2012/2013 indemnity year.

TABLE 17

NUMBER OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING (1 OCTOBER 2008 - 30 SEPTEMBER 2013)

| | | INE | EMNITY | | : | | |
|---|---------|---------|-----------|---------|---------|---|--|
| Type of Errors in Conveyancing | 2008/09 | 2009/10 | 2010/11 | 2011/12 | 2012/13 | Total no. of Claims in 5 indemnity years | % of Total No. of Claims in Conveyancing |
| | | N | O. OF CLA | IMS | | , | |
| Breach of undertaking | 0 | 2 | 0 | 1 | 0 | 3 | 1.1% |
| Conflict of Interest | 0 | 2 | 0 | 1 | 2 | 5 | 1.8% |
| Defective service | 0 | 0 | 0 | 0 | 74 | 74 | 26.5% |
| Delay irrespective of time limits | 2 | 1 | 0 | 0 | 2 | 5 | 1.8% |
| Failure to spot/investigate defect | 0 | 0 | 0 | 0 | o | 0 | 0.0% |
| Failure to act per client's instruction | 1 | 2 | 2 | 5 | 3 | 13 | 4.7% |
| Failure to advise correctly | 22 | 12 | 9 | 10 | 17 | 70 | 25.1% |
| Failure to answer requisitions | 2 | 5 | 4 | 2 | 2 | 15 | 5.4% |
| Failure to check client's I.D. | 1 | 0 | 0 | 0 | 0 | 1 | 0.4% |
| Failure to investigate title | 0 | 7 | 7 | 4 | 1 | 19 | 6.8% |
| Failure to search properly | 0 | 1 | 0 | 0 | 0 | 1 | 0.4% |
| Failure to supervise | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to verify/check information | 0 | 0 | 1 | 3 | 0 | 4 | 1.4% |
| Fraud by clients* | 0 | 2 | 0 | 4 | 5 | 11 | 3.9% |
| Fraud by employee* | 0 | 0 | 3 | 0 | 1 | 4 | 1.4% |
| Fraud by principal* | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Incorrect preparation/drafting | 0 | 3 | 1 | 1 | 3 | 8 | 2.9% |
| Insufficient information | 0 | 1 | 0 | 1 | 1 | 3 | 1.1% |
| Late notices/requisitions | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Late/failed registration | 0 | 1 | 0 | 1 | 0 | 2 | 0.7% |
| Late/failed stamping | 0 | 0 | 1 | 0 | 0 | 1 | 0.4% |
| Loss of documents | 0 | 1 | 3 | 0 | 0 | 4 | 1.4% |
| Missed time limits | 2 | 1 | 0 | 0 | 1 | 4 | 1.4% |
| No apparent negligence | 5 | 5 | 2 | 2 | 1 | 15 | 5.4% |
| Other failure to take correct action | 6 | 1 | 6 | 1 | 1 | 15 | 5.4% |
| Causes not specified | 1 | 1 | 0 | 0 | 0 | 2 | 0.7% |
| Total | 42 | 48 | 39 | 36 | 114 | 279 | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

VALUE OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING (1 OCTOBER 2008 - 30 SEPTEMBER 2013)

TABLE 18

| | | INDE | Total Value of | % of Total Value of Claims in Conveyancing | | | | |
|--|------------|--------------------------------|----------------|--|-----------|-----------------------------|-------|--|
| Type of Errors in Conveyancing | 2008/09 | 2009/10 2010/2011 2011/2012 20 | | | | Claims ** in 5 indemnity | | |
| | | VALUE O | years (HK\$) | | | | | |
| Breach of undertaking | - | | | - | • | • | 0.0% | |
| Conflict of interest | ** | - | - | - | - | - | 0.0% | |
| Defective service | - | - | - | - | - | - | 0.0% | |
| Delay irrespective of time limits | 8,074,867 | 1,211,209 | - | - | - | 9,286,076 | 6.5% | |
| Failure to spot/investigate defect | - | - | - | - | - | | 0.0% | |
| Failure to act per client's instruction | 11,395 | 5,197,855 | - | 4,827,327 | 2,096,475 | 12,133,052 | 8.5% | |
| Failure to advise correctly | 33,097,111 | 16,920,193 | 1,183,965 | 802,218 | 4,632,302 | 56,635,789 | 39.7% | |
| Failure to answer requisitions | 1,171,311 | 3,422,441 | 5,480,439 | 5,559,564 | 500,000 | 16,133,755 | 11.3% | |
| Failure to check client's l.D. | _ | - | - | - | - | _ | 0.0% | |
| Failure to investigate title | - | 4,512,423 | _ | 2,558,536 | - | 7,070,959 | 5.0% | |
| Failure to search properly | - | 966,907 | - | - | _ | 966,907 | 0.7% | |
| Failure to supervise | _ | - | - | - | - | <u>.</u> | 0.0% | |
| Failure to verify/check information | - | - | - | 559,842 | - | 559,842 | 0.4% | |
| Fraud by clients* | - | 4,032,039 | - | 18,663,885 | - | 22,695,924 | 15.9% | |
| Fraud by employee* | ** | - | 164,420 | - | 700,000 | 864,420 | 0.6% | |
| Fraud by principal* | - | - | - | - | - | - | 0.0% | |
| Incorrect preparation/drafting | - | - | - | - | - | - | 0.0% | |
| Insufficient information | - | - | - | - | - | • | 0.0% | |
| Late notices/requisitions | • | - | - | _ | - | - | 0.0% | |
| Late/failed registration | _ | - | - | - | - | • | 0.0% | |
| Late/failed stamping | - | • | - | - | - | | 0.0% | |
| Loss of documents | - | - | - | - | - | - | 0.0% | |
| Missed time limits | 968,874 | - | - | - | - | 968,874 | 0.7% | |
| No apparent negligence | - | 5,060 | 9,669,939 | 182,252 | - | 9,857,251 | 6.9% | |
| Other failure to take correct action | 687,027 | - | 4,148,258 | 110,000 | - | 4,945,285 | 3.5% | |
| Causes not specified | 537,665 | - | - | - | - | 537,665 | 0.4% | |
| Total | 44,548,250 | 36,268,127 | 20,647,021 | 33,263,624 | 7,928,777 | 142,655,799 | | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

^{**} Value of claims includes claims paid and reserved.

TABLE 19
LOSS RATIOS AS AT 30 SEPTEMBER 2013

| Indemnity Year | Number of claims | Annual Contributions (HK\$) | Claims Losses (HK\$) | Loss ratio | |
|----------------|------------------|--------------------------------|-------------------------|------------|--|
| 1997/98 | 336 | 106,778,078 | 186,915,392 | 175% | |
| 1998/99 | 483 | 112,178,110 | 405, 815, 867 | 362% | |
| 1999/00 | 263 | 85,231,403 | 82,142,964 | 96% | |
| 2000/01 | 230 | 95,910,707 | 70,085,264 | 73% | |
| 2001/02 | 215 | 236, 886, 755 | 87,866,656 | 37% | |
| 2002/03 | 269 | 222,237,005 | 76,583,660 | 34% | |
| 2003/04 | 165 | 219,607,685 | 63,866,957 | 29% | |
| 2004/05 | 159 | 217,484,983 | 67,616,707 | 31% | |
| 2005/06 | 165 | 242,335,709 | 78,808,257 | 33% | |
| 2006/07 | 142 | 256,756,900 | 46,536,282 | 18% | |
| 2007/08 | 309 | 283,223,840 | 38,546,469 | 14% | |
| 2008/09 | 147 | 318,613,840 | 70,169,503 | 22% | |
| 2009/10 | 139 | 301,445,650 | 76,766,897 | 25% | |
| 2010/11 | 174 | 309,996,404 | 57,989,675 | 19% | |
| 2011/12 | 126 | 362,665,656 | 68,921,712 | 19% | |
| 2012/13 | 240 | 365,956,472 | 22,451,176 | 6% | |

- Loss ratio is the ratio of contributions to claims losses (claims paid and reserved).
 100% loss ratio means the contributions equal to the incurred losses.
 200% loss ratio means the amount of claims losses is double the contributions collected.
- (2) Whilst the higher the ratio, the greater the amount by which claims losses exceed the contributions collected, it should be borne in mind it takes about 4 years before claims are sufficiently developed to provide a figure close to a final loss ratio. The loss ratios for the 2009/10 indemnity year onwards cannot therefore be taken as the final loss ratios.
- (3) Contribution before reduction is used for 2010/2011 and 2011/2012 indemnity years.

TABLE 20
ANTICIPATED MAXIMUM SHORTFALL AS A RESULT OF THE INSOLVENCY OF HIH CASUALTY AND GENERAL INSURANCE LTD.
("HIH"), FAI GENERAL INSURANCE COMPANY LTD. ("FAI") AND FAI FIRST PACIFIC INSURANCE CO. LTD. ("FAI PACIFIC") AS AT 30 SEPTEMBER 2013

(1) Outstanding claims provision recoverable from reinsurers

| Indemnity (a) I | | cess of Loss | Layer | (b) S | (b) Stop Loss Layer | | | (c) "Incurred but not reported" reserve # | | |
|-------------------|--------------|--------------|-------------|-------|---------------------|-------------|-------|---|-------------|-------------|
| Year | HIH | FAI | FAI Pacific | НІН | FAI | FAI Pacific | HIH | FAI | FAI Pacific | (a)+(b)+(c) |
| 1988/89 | - | | - | - | - | _ | - | _ | - | |
| 1989/90 | - | - | - | - | _ | _ | - | - | - | |
| 1990/91 | _ | - | - | - | - | - | - | | - | |
| 1991/92 | | - | - | - | - | _ | - | - | - | |
| 1992/93 | - | | - | - | - | - | - | - | - | |
| 1993/94 | - | - | - | • | - | - | - | _ | | |
| 1994/95 | 493,964 | - | 449,058 | - | - | - | (284) | - | (258) | 942,480 |
| 1995/96 | - | - | - | _ | - | - | - | - | - | |
| 1996/97 | - | - | - | - | - | 10,041 | - | - | | 10,04 |
| 1997/98 | - | - | - | | - | - | - | | - | |
| 1997/98~2000/2001 | N/A | N/A | N/A | N/A | N/A | N/A | - | - | - | |
| 1998/99~1999/2000 | 14,037,598 * | 4 | 4 | Į. | - | - | - | - | - | 14,037,598 |
| 1998/99~2000/2001 | - | | - | _ | - | - | (208) | - | 109 | (99 |
| 2001/2002 | - | - | - | - | - | - | - | | -[| |
| 2001/02 | - | - | - | - | - | - | - | _ | - | |
| 2002/03 | - | | | | - | | - | | - | |
| 2003/04 | - | - | - | - | - | - | = | - | - | |
| 2004/05 | | - | - | - | - | - | - | | - | |
| 2005/06 | - | - | - | - | - | - | - | - | - | |
| 2006/07 | - | - | - | - | - | - | - | | | |
| 2007/08 | - | - | - | - | - | - | - | - | - | |
| 2008/09 | - | - | - | - | - | - | - | - | - | |
| 2009/10 | - | _ | - | - | _ | | - | | - | |
| 2010/11 | - | - | | | | | - | | - | |
| 2011/12 | - | _ | - | - | - | _ | - | - | - | |
| 2012/13 | _ | - | | | - | | _ | _ | _ | |
| | 14,531,562 | - | 449,058 | - | _ | 10,041 | (492) | - | (149) | 14,990,020 |

^{*} including the drop down cover totalling \$9,892,217

(2) Claims receivables from reinsurers

| Indemnity | (a) Excess of Loss Layer | | | (b) S | Stop Loss Lay | rer | (c) Drop Down Layer | Total |
|-----------------|--------------------------|-----------|-------------|------------|---------------|-------------|---------------------|-------------|
| Year | HIH | FAI | FAI Pacific | HIH | FAI | FAI Pacific | НН | (a)+(b)+(c) |
| 1988/89-99/2000 | 231,473,483 | 1,365,851 | 48,372,796 | N/A | N/A | N/A | N/A | 281,212,130 |
| 1997/98-2000/01 | N/A | N/A | N/A | 37,500,000 | - | 8,627,254 | 8,979,821 | 55,107,075 |
| | 231,473,483 | 1,365,851 | 48,372,796 | 37,500,000 | _ | 8,627,254 | 8,979,821 | 336,319,205 |

[#] no stop loss insurance since 2001/02

ONGOING ISSUES

1. HIH REINSURERS

HIH Casualty and General Insurance Ltd. ("HIH"), FAI General Insurance Company Ltd. ("FAI") and FAI First Pacific Insurance Co. Ltd. ("FAI Pacific") ("the HIH reinsurers") were the excess of loss and stop loss insurers for the Scheme from 1987 onwards. The first 2 above-mentioned companies were placed in provisional liquidation on 15 March 2001 and the third went into provisional liquidation on 9 April 2001. A winding-up order was subsequently made against the first 2 companies on 27 August 2001. The ultimate effect of the insolvency of the HIH group will not be known for some time; meanwhile, a provision is being made in the Fund Accounts to cover an anticipated maximum shortfall. The anticipated maximum shortfall as at 30 September 2013 is set out in table 20.

The Company has also conducted an actuarial study on the total outstanding liabilities of the Fund. Having taken into account the default of the HIH reinsurers, the total outstanding liabilities of the Fund as at 30 September 2013 was approximately HK\$360.868m.

The Company is a member of the Committees of Inspection and the Creditors' Committees of HIH and FAI. The Liquidator has commenced proceedings against various parties including the former directors, auditors and actuary of the companies in the HIH group based on his investigation and the findings of the Royal Commission in Australia. Some of the proceedings have been settled. Schemes of arrangement were implemented in respect of HIH and FAI on 30 May 2006. As of 15 April 2014, a total of US\$11,157,061.07 was paid by HIH, of which US\$738,260.82 was repaid to reinsurers who replaced HIH in accordance with the reinsurance policies. A total of US\$92,293.72 was paid by FAI as interim dividends. The Company is also a member of the Creditors' Committee of FAI Pacific in Hong Kong. A scheme of arrangement was implemented in respect of the provisional liquidation in Hong Kong on 30 November 2002. As of 15 April 2014, a total of HK\$29,364,649.08 was paid by FAI First Pacific as interim dividend and threshold payments i.e. settlements for small claims.

The HIH scheme of arrangement has entered its final stages. The estimation date at which all outstanding claims should be valued was set at 31 May 2013. Under the terms of the scheme, the scheme administrators must determine all claims by 2 December 2013 and notify the relevant scheme creditors of their decision.

2. QUALIFYING INSURERS SCHEME ("QIS") OR OTHER ALTERNATIVES

At an Extraordinary General Meeting ("EGM") of the Law Society on 16 November 2004, Members voted by a majority of 316 to 255 to replace the Scheme with a QIS.

A notice of EGM, the QIS Rules, the qualifying insurer's agreement, the assigned risk pool management agreement and an explanatory note were issued to the Members on 11 April 2006.

Having considered the structure of the QIS proposed in the QIS Rules and the other documents, Members voted in the EGM on 27 April 2006 by a majority of 1873 to 506 against the implementation of such a scheme.

The Council has set up the PIS Review Working Party ("the Working Party") to consider how to improve the Scheme or such other alternative insurance or indemnity schemes as may be viable. An actuarial analysis of the present contribution formula was performed and provided the following findings:

- The current contribution formula is sufficient to cover the total claims and expenses of administering the Scheme;
- The three rating factors currently used in the formula, namely the average number of principals, average number of assistants and gross fee income are all positively correlated with the net incurred costs and the number of reported claims;
- Any additional rating factors to be introduced to the formula will need to be obtained from members without causing an excessive burden and be verifiable. The Rules will also need to be amended to authorise the collection of such data;
- As with any formula structure, cross subsidization exists and large firms were found to contribute more than the cost attributable to them. Small firms contributed less than or equal to their share of the cost while medium size firms showed mixed results.

The Working Party also appointed Lockton Companies (Hong Kong) Limited to consider the feasibility of a master policy scheme in Hong Kong. It was noted certain features of the Scheme, such as unlimited aggregate cover, are not currently supported by commercial insurers. Additional exclusions are also likely to be imposed by commercial insurers.

In 2010, the Rules have been amended to provide contribution reductions to member firms. After consideration of actuarial advice, claims experience and the financial position of the Fund, contribution reductions of 331/3% were provided in the indemnity years of 2010/11, 2011/12 and 2013/14. The amount of reduction made totaled approximately HK\$342m.

The Working Party recommended to Council that cover be continued to be provided to members under the PIS. The recommendation has been adopted by Council and the Working Party was then disbanded on 5 February 2013.

PERFORMANCE OF THE FUND'S INVESTMENTS

Mercer Investment Consulting Limited has been the Company's investment consultant since December 2010. In 2011, the PIS Investment Subcommittee ("Subcommittee") conducted a portfolio structure review and health check of investment managers. It was resolved that two additional global equity managers would be appointed to take over the equity portfolio managed by AllianceBernstein Hong Kong Limited ("AllianceBernstein").

The current investment managers of the Fund are as follows:

- Amundi Hong Kong Limited ("Amundi")
- AllianceBernstein
- MFS Investment Management ("MFS")
- Grantham Mayo van Otterloo ("GMO")

The Subcommittee meets every quarter to monitor the investment managers and the guidelines for the investments. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The investment objectives, guidelines and restrictions are summarised as follows:

Investment Objectives:

- to preserve capital and to maximize total return on the portfolio; and
- regarding the bond portfolio, to outperform the Barclays Capital Global Aggregate Index.

Amundi's portfolio consists of both equities and bonds and the portfolio Investment Guidelines and Restrictions are as follows:

- allowable range in equities: 20% 35%
- allowable range in bonds: 55% 80%
- allowable range in cash: 0% 10%

Total: 100%

The AllianceBernstein portfolio consists of bonds only.

Investments made via the other two managers are in the form of equity pooled funds, as follows:

- MFS Global Concentrated Equity Fund
- GMO Global Equity Allocation Fund

The net returns on the portfolios managed by the investment managers for the 12 month period ended 31 December for the past 3 years were as follows:

| | | <u>Net Return</u> | | |
|-------------------|-------------------|-------------------|-------------|-------------|
| | Type of portfolio | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| Amundi | Equity and bonds | -2.11% | 9.68% | 6.44% |
| AllianceBernstein | Bonds | -3.44% | 3.86% | 0.27% |
| MFS* | Equity | - | 24.13% | 29.55% |
| GMO* | Equity | - | 13.56% | 19.95% |

^{*}MFS and GMO were appointed in December 2011.

CONCLUSION

The Company's policy is to resolve claims promptly for the benefit of the Fund. However, unmeritorious claims are vigorously defended. Each claim is carefully considered on its own merits.

The Board of Directors of the Company would like to record their appreciation to all members of the relevant PIS Committees and Working Parties for their hard work during the year and the time they gave so freely to serve the profession.

ADPIS 13/14 AR (1678605)

Audited Financial Statements

Hong Kong Solicitors Indemnity Fund
30 September 2013



Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

We have audited the financial statements of Hong Kong Solicitors Indemnity Fund (the "Fund") set out on pages 3 to 21, which comprise the statement of financial position as at 30 September 2013, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Manager's responsibility for the financial statements

The Manager of the Fund is responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and for such internal control as the Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

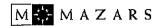
Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the HKICPA. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Fund as at 30 September 2013 and of its surplus and cash flows for the year then ended in accordance with HKFRS.

Certified Public Accountants Hong Kong, 26 February 2014

Chan Wai Man

Practising Certificate number: P02487

Statement of Comprehensive Income Year ended 30 September 2013

| | Note | 2013 | 2012 |
|--|------|---------------|---------------|
| | | HK\$ | HK\$ |
| Turnover | 3 | 360,096,338 | 230,896,746 |
| Gain (Loss) on disposal of financial assets at fair value | J | 000,0000,000 | ,_, |
| through profit or loss | | 44,860,762 | (41,822,560) |
| Change in fair value of financial assets at fair value through | | | , |
| profit or loss | | 26,592,445 | 120,159,124 |
| Net claims incurred | | (27,813,545) | (47,411,519) |
| Other revenue | 3 | 222,270,486 | 53,862,050 |
| Operating expenses | 4 | (113,370,283) | (110,726,110) |
| Surplus from operations | | 512,636,203 | 204,957,731 |
| Add: Net movement in claims provision and claims | | | |
| receivable relating to reinsurance contracts with HIH Group | 5 | 20,871,242 | 10,022,828 |
| Surplus before income tax | | 533,507,445 | 214,980,559 |
| Income tax expense | 6 | | ** |
| Surplus for the year | | 533,507,445 | 214,980,559 |
| Other comprehensive income for the year | | • | - |
| Total comprehensive income for the year | | 533,507,445 | 214,980,559 |

Statement of Financial Position

At 30 September 2013

| | | | • |
|--|------|------------------------|------------------------|
| | Note | 2013 | 2012 |
| | | HK\$ | HK\$ |
| Non-current assets | | | |
| Profit commission receivable from reinsurers | 7 | 159,000,000 | *** |
| 2 - Carlo Commission (Commission) | , | | |
| Current assets | | | |
| Profit commission receivable from reinsurers | | - | 63,748 |
| Claims receivable from reinsurers | • | 8,116 | - |
| Claims provision recoverable and claims receivable | 8 | 37,520,000 | 10,513,000 |
| Financial assets at fair value through profit or loss Amount due from Hong Kong Solicitors Indemnity | 9 | 2,053,920,041 | 1,708,634,716 |
| Fund Limited | 10 | 1 760 712 | 2 125 022 |
| Accounts receivable | 11 | 1,760,712 6,076,798 | 2,125,922 6,551,085 |
| Prepayments | 11 | 65,212,500 | 13,729,500 |
| Cash at bank | 12 | 214,627,352 | 298,841,623 |
| | | 211,027,002 | 25030113025 |
| | | 2,379,125,519 | 2,040,459,594 |
| | | | |
| Current liabilities | | | |
| Outstanding claims provision | | 398,388,000 | 390,588,000 |
| Accrued charges | | 213,541 | 187,453 |
| Amounts payable to reinsurers | | | 150 ,39 0 |
| Contributions received in advance | | 217,443,596 | 259,432,008 |
| Contributions refundable | | 1,364,593 | 2,893,399 |
| | | | |
| | | 617,409,730 | 653,251,250 |
| Net current assets | | 1,761,715,789 | 1,387,208,344 |
| | | | |
| NET ASSETS | | 1,920,715,789 | 1,387,208,344 |
| | | | |
| Reserves | | | |
| Accumulated fund | | 1,920,715,789 | 1,387,208,344 |

Approved and authorised for issued by the Manager on 26 February 2014

Director

Director

Statement of Changes in Equity Year ended 30 September 2013

| | Accumulated fund <i>HK\$</i> |
|--|------------------------------------|
| At 1 October 2011 Surplus for the year and total comprehensive income for the year | 1,172,227,785 214,980,559 |
| At 30 September 2012 and 1 October 2012 Surplus for the year and total comprehensive income for the year | 1,387,208,344 533,507,445 |
| At 30 September 2013 | 1,920,715,789 |

Statement of Cash Flows Year ended 30 September 2013

| OPERATING ACTIVITIES | Note | 2013 <i>HK\$</i> | 2012 <i>HK\$</i> |
|---|------|--|--|
| OFERATING ACTIVITIES | | | |
| Cash generated from operations | 15 | 134,929,415 | 181,613,672 |
| Net cash from operating activities | | 134,929,415 | 181,613,672 |
| INVESTING ACTIVITIES Proceeds on disposal of financial assets at fair value through profit or loss Purchases of financial assets at fair value through profit or loss Interest received Dividend income | | 1,055,453,068 (1,267,064,193) 40,545,028 14,143,404 | 1,292,733,450 (1,479,203,843) 44,5 6 0,588 6,790,047 |
| Net cash used in investing activities | | (156,922,693) | (135,119,758) |
| Net (decrease) increase in cash and cash equivalents | | (21,993,278) | 46,493,914 |
| Cash and cash equivalents at beginning of year | | 327,339,589 | 280,845,675 |
| Cash and cash equivalents at end of year | 12 | 305,346,311 | 327,339,589 |

Notes to the Financial Statements

Year ended 30 September 2013

1. GENERAL

Hong Kong Solicitors Indemnify Fund (the "Fund") was established by The Law Society of Hong Kong to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159). The Fund is managed by the Hong Kong Solicitors Indemnity Fund Limited (the "Manager"), a company limited by guarantee.

2. PRINCIPAL ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and accounting principles generally accepted in Hong Kong.

These financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2012 financial statements. The new / revised HKFRSs that are relevant to the Fund and effective from the current year had no significant effects on the results and financial position of the Fund for the current and prior years. A summary of the principal accounting policies adopted by the Fund is set out below.

Basis of measurement

The measurement basis used in the preparation of these financial statements is historical cost, except for the financial assets at fair value through profit or loss which are measured at fair value as explained in the accounting policies set out below.

Financial instruments

Recognition and derecognition

Financial assets and financial liabilities are recognised when and only when the Fund becomes a party to the contractual provisions of the instruments and on a trade date basis.

A financial asset is derecognised when and only when (i) the Fund's contractual rights to future cash flows from the financial asset expire or (ii) the Fund transfers the financial asset and the Fund has transferred substantially all the risks and rewards of ownership of the financial asset. A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires.

Classification and measurement

Financial assets or financial liabilities are initially recognised at their fair value plus, in the case of financial assets or financial liabilities not carried at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets or financial liabilities.

Notes to the Financial Statements

Year ended 30 September 2013

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Financial instruments (Continued)

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. They are carried at fair value, with any resultant gain and loss recognised in profit or loss.

Financial assets are classified as held for trading if they are (i) acquired principally for the purpose of selling in the near future; (ii) part of a portfolio of identified financial instruments that the Fund manages together and has a recent actual pattern of short-term profit-taking; or (iii) derivatives that are not financial guarantee contracts or not designated and effective hedging instruments.

Financial assets are designated at initial recognition as at fair value through profit or loss only if (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; or (ii) they are part of a group of financial assets and / or financial liabilities that are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not held for trading. They are measured at amortised cost using the effective interest method, except where receivables are interest-free loans and without any fixed repayment term or the effect of discounting would be insignificant. In such case, the receivables are stated at cost less impairment loss. Amortised cost is calculated by taking into account any discount or premium on acquisition over the period to maturity. Gains and losses arising from derecognition, impairment or through the amortisation process are recognised in profit or loss.

Financial liabilities

All financial liabilities except for derivatives are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

Impairment of financial assets

At the end of each reporting period, the Fund assesses whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired. The impairment loss of financial assets carried at amortised cost is measured as the difference between the assets' carrying amount and the present value of estimated future cash flow discounted at the financial asset's original effective interest rate. Such impairment loss is reversed in subsequent periods through profit or loss when an increase in the asset's recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to a restriction that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Cash equivalents

For the purpose of the statement of cash flows, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, net of bank overdrafts.

Notes to the Financial Statements

Year ended 30 September 2013

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Fund and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Contributions are accounted for proportionally over the period of coverage. Contributions received in advance represent contributions invoiced and received but not earned at the end of reporting period.

Dividend income from investments and investment incentive income are recognised when the Fund's rights to receive payment have been established.

Interest income from financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Foreign currency translation

The financial statements are presented in the currency of Hong Kong dollars, which is the Fund's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and when a reliable estimate of the amount of obligation can be made. Expenditures for which a provision has been recognised are charged against the related provision in the year in which the expenditures are incurred. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditures expected to be required to settle the obligation. Where the Fund expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

Related parties

A related party is a person or entity that is related to the Fund.

- (a) A person or a close member of that person's family is related to the Fund if that person:
 - (i) has control or joint control over the Fund;
 - (ii) has significant influence over the Fund; or
 - (iii) is a member of the key management personnel of the Fund.
- (b) An entity is related to the Fund if any of the following conditions applies:
 - (i) The entity is controlled or jointly controlled by a person identified in (a).
 - (ii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Notes to the Financial Statements

Year ended 30 September 2013

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Related parties (Continued)

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- (c) dependants of that person or that person's spouse or domestic partner.

Critical accounting estimates and judgements

Estimates and assumptions concerning the future and judgements are made by the Manager in the preparation of the financial statements. They affect the application of the Fund's accounting policies, reported amounts of assets, liabilities, income and expenses, and disclosures made. They are assessed on an on-going basis and are based on experience and relevant factors, including expectations of future events that are believed to be reasonable under the circumstances. Where appropriate, revisions to accounting estimates are recognised in the period of revision and future periods, in case the revision also affects future periods.

Provision for claims

The estimation of the ultimate liability arising from claims made under indemnity is the Fund's most critical accounting estimate.

Full provision is made for the estimated cost of claims notified but not settled at the end of the reporting period and for the estimated cost of claims incurred but not enough reported ("IBNER") by that date. The provision for amounts recoverable from reinsurers and from solicitors' firms is estimated and shown separately in the statement of financial position. Provision is also made for the estimated cost of servicing claims notified but not settled at the reporting date and expenses on IBNER at the end of the reporting period.

Management of the Fund takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Estimates and assumptions have been made in arriving at the provision for claims and reinsurance recoveries thereof. The actual results may be significantly different from those envisaged when these estimates were made. In particular, the estimation of IBNER is based upon actual claims experience using predetermined methodology and is generally subject to a greater degree of uncertainty.

| | 2013 <i>HK\$</i> | 2012 <i>HK\$</i> |
|--|--|--|
| Case reserves Estimated IBNER Estimated allowance for indirect claim handling expenses Risk margin | 165,420,000 160,794,000 14,435,000 57,739,000 | 154,209,000 160,364,000 15,203,000 60,812,000 |
| | 398,388,000 | 390,588,000 |

Profit commission receivable from reinsurers

The estimate of the ultimate profit commission to be receivable from reinsurers involve critical accounting estimate. The Fund estimates that provision based primarily on risk premium, latest expenses, claims paid and claims reserved. Details of profit commission receivable from reinsurers recognised are set out in note 7 to the financial statements.

Notes to the Financial Statements

Year ended 30 September 2013

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Future changes in HKFRS

At the date of authorisation of these financial statements, the HKICPA has issued a number of new / revised HKFRS that are not yet effective for the current year, which the Fund has not early adopted. The Manager anticipates that the adoption of these new / revised HKFRS in the future accounting periods will have no material impact on the results of the Fund.

| 3. | TURNOVER AND OTHER REVENUE | | |
|----|---|---------------------|---------------------|
| J. | TORING VER MID OTHER REVERTOR | 2013 | 2012 |
| | | HK\$ | HK\$ |
| | | 2224 | 11114 |
| | Contribution earned | 360,096,338 | 230,896,746 |
| | Turnover | 360,096,338 | 230,896,746 |
| | Bond interest income | 40,466,163 | 44,481,999 |
| | Deposit interest income | 78,865 | 78,589 |
| | Dividend income | 14,143,404 | 6,790,047 |
| | Investment incentive income | 8,493,619 | 2,425,293 |
| | Profit commission on reinsurance | 159,000,000 | - |
| | Sundry income | 88,435 | 86,122 |
| | Other revenue | 222,270,486 | 53,862,050 |
| | Total revenue | 582,366,824 | 284,758,796 |
| 4. | OPERATING EXPENSES | 2013 <i>HK\$</i> | 2012 <i>HK\$</i> |
| | Accounting fee | 252,000 | 246,000 |
| | Auditor's remuneration | 120,000 | 115,000 |
| | Administration fee paid to Hong Kong Solicitors | 120,000 | 115,000 |
| | Indemnity Fund Limited | 11,134,041 | 11,318,551 |
| | Bank charges | 193,907 | 113,231 |
| | Investments management fee | 7,156,298 | 5,384,568 |
| | Legal and professional fees | 1,536,229 | 806,479 |
| | Reinsurance premium | 92,856,375 | 92,710,192 |
| | Sundry expenses | 57,685 | 32,089 |
| | Write-off of profit commission receivable from reinsurers | 63,748 | - |
| | | 113,370,283 | 110,726,110 |

Notes to the Financial Statements

Year ended 30 September 2013

5. NET MOVEMENT IN CLAIMS PROVISION AND CLAIMS RECEIVABLE RELATING TO REINSURANCE CONTRACTS WITH HIH GROUP

In 2001, three of the major reinsurers used by the Fund, which were part of an insurance group in Australia ("HIH Group"), were placed into liquidation. Given the limited information provided by the liquidators except for certain indications that the financial losses could be very substantial, the Manager has concluded that a full provision against the remaining amounts due from these reinsurers would be appropriate. The amount provided relates to claims extending over the indemnity years 1998 to 2000. During the year, HK\$20,871,242 (2012: HK\$10,022,828) was recovered from the reinsurers and the provision for impairment previously made was reversed and credited to profit or loss.

6. INCOME TAX EXPENSE

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of section 14 of the Inland Revenue Ordinance (Cap. 112), it is not liable to Hong Kong taxation.

7. PROFIT COMMISSION RECEIVABLE FROM REINSURERS

The profit commission relates to slip policies covering the indemnity period from 1 October 2008 to 30 September 2013. The estimation of amount is based on risk premium, expenses, claims paid and claims reserved. Under the slip policies, the Fund shall be entitled to the profit sharing if the slip policies are not cancelled before 30 September 2013. As at 30 September 2012, HK\$127 million was disclosed as a contingent asset since the inflow of economic benefit was then not virtually certain.

The amounts due are interest-free and calculated in accordance with the slip policies, final calculation on profit commission receivable from reinsurers will take place on 30 September 2017. The carrying amount of the amounts due approximates its fair value.

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE

| | Note | 2013 <i>HK\$</i> | 2012 <i>HK\$</i> |
|--|-------|---------------------------|----------------------------|
| Claims provision recoverable from reinsurers and solicitors' firms Less: provision for impairment – HIH Group | (a) _ | 43,530,000 (6,010,000) | 24,914,000 (14,401,000) |
| | _ | 37,520,000 | 10,513,000 |

The Fund does not have any settled claims receivable at the end of the reporting period. The carrying value of claims provision recoverable is considered a reasonable approximation of its fair value.

The Fund allows a credit period of 7 days to its reinsurers. Before accepting any new reinsurers, the Manager performs check on the potential reinsurer's international ratings as well as whether they are regulated by the Hong Kong Insurance Authority.

Notes to the Financial Statements

Year ended 30 September 2013

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE (CONTINUED)

(a) Provision for impairment - HIH Group

The movements in the provision for impairment – HIH Group during the year are as follows:

| | 2013 <i>HK\$</i> | 2012 <i>HK\$</i> |
|--|--|---|
| At beginning of reporting period Amount recovered during the year Increase in provision for impairment | 14,401,000 (20,871,242) 12,480,242 | 23,142,000 (10,022,828) 1,281,828 |
| At the end of reporting period | 6,010,000 | 14,401,000 |

9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| Equity investments | Notes | 2013 <i>HK\$</i> | 2012 <i>HK\$</i> |
|--|------------|---------------------|---------------------|
| - listed in Hong Kong | (a) | 96,292,342 | 22,868,730 |
| - listed outside Hong Kong | (a) | 231,936,867 | 263,299,453 |
| | | 328,229,209 | 286,168,183 |
| Bonds listed outside Hong Kong | (a) | 1,284,760,667 | 575,003,249 |
| Quoted fund investments | <i>(b)</i> | 350,211,206 | 818,965,318 |
| Cash deposits in investment accounts (note 12) | | 90,718,959 | 28,497,966 |
| | | 2,053,920,041 | 1,708,634,716 |

Notes:

- (a) The fair values are based on quoted market prices in active markets at the end of the reporting period.
- (b) The fair values of quoted fund investments are measured by reference to the prices publicly quoted by fund administrators.

10. AMOUNT DUE FROM HONG KONG SOLICITORS INDEMNITY FUND LIMITED

The amount due is unsecured, interest-free and has no fixed repayment term. The carrying amount of the amount due approximates its fair value.

Notes to the Financial Statements

Year ended 30 September 2013

| 11. | ACCOUNTS RECEIVABLE | | |
|-----|--|------------------------|------------------------|
| | | 2013 <i>HK</i> \$ | 2012 <i>HK</i> \$ |
| | Contributions receivable Other receivables | 1,889,278 4,187,520 | 4,046,910 2,504,175 |
| | | 6,076,798 | 6,551,085 |

The contributions receivable represent contributions receivable from legal practitioners. Under the Hong Kong Legal Practitioners Ordinance (Chapter 159), all the legal practitioners in Hong Kong are required to maintain indemnity with the Fund in order to obtain new or renewal practicing certificates from the Law Society of Hong Kong. The carrying amount of contributions receivable and other receivables are considered a reasonable approximation of its fair value.

No credit period is provided by the Fund and all payments are due by 30 September except in the case of new firms, in which case payments are due on presentation of debit notes. All of the Fund's contributions receivable and other receivables have been reviewed for indication of impairment.

Included in the Fund's contributions receivable balance are amounts receivable from legal practitioners with a carrying amount of HK\$1,889,278 (2012: HK\$4,046,910) which are past due within 3 months as at the reporting date for which the Fund has not impaired as there has not been a significant change in its good credit quality and there was no recent history of default and the amounts are still considered recoverable. The Fund does not hold any collateral over these balances.

12. CASH AND CASH EQUIVALENTS

| | 2013 <i>HK</i> \$ | 2012 <i>HK</i> \$ |
|--|---------------------------|---------------------------|
| Cash at bank Cash deposits in investment accounts (note 9) | 214,627,352 90,718,959 | 298,841,623 28,497,966 |
| As stated in statement of cash flows | 305,346,311 | 327,339,589 |

Notes to the Financial Statements

Year ended 30 September 2013

13. MANAGEMENT OF RISKS

The Fund is exposed to insurance risk and financial risks because of the nature of its operations and because of the use of financial instruments in its operating activities.

The carrying amount presented in the statement of financial position relate to the following categories of financial assets and financial liabilities.

| | 2013 | 2012 |
|---|---------------------------------------|---------------|
| | HK\$ | HK\$ |
| Financial assets | | |
| Loans and receivables: | | |
| Claims receivable from reinsurers | 8,116 | - |
| Profit commission receivable from reinsurers | 159,000,000 | 63,748 |
| Outstanding claims provision recoverable from | , , | · |
| reinsurers and solicitors' firms | 37,520,000 | 10,513,000 |
| Amounts due from Hong Kong Solicitors Indemnity | ,, | 1-,-1-,-00 |
| Fund Limited | 1,760,712 | 2,125,921 |
| Accounts receivable | 6,076,798 | 6,551,086 |
| Cash at bank | 214,627,352 | 298,841,623 |
| Cash at bank | 21-1,027,032 | 270,041,023 |
| | 418,992,978 | 318,095,378 |
| | · · · · · · · · · · · · · · · · · · · | |
| Financial assets at fair value through profit or loss | 2,053,920,041 | 1,708,634,716 |
| 77° | | |
| Financial liabilities | | |
| Amortised costs: | | |
| Outstanding claims provision | 398,388,000 | 390,588,000 |
| Amounts payable to reinsurers | - | 150,390 |
| Contributions refundable | 1,364,593 | 2,893,399 |
| | | |
| | 399,752,593 | 393,631,789 |
| | | |

13.1 Insurance risk management

The Fund was established by The Law Society of Hong Kong. Pursuant to the Solicitors (Professional Indemnity) Rules made by the Council of The Law Society of Hong Kong under Section 73A(1) of the Hong Kong Legal Practitioners Ordinance, solicitors are provided with indemnity against loss arising from claims in respect of civil liability incurred in private practices.

The principal risk that the Fund faces is the possibility of the actual claims exceeding the carrying amount of the claims provision. This could occur when the frequency or severity of claims are greater than estimated. Events under indemnity are random and the actual number and amount of claims will vary from year to year from the estimate established using statistical techniques.

Management of the Fund attempts to diversify this risk by entering into reinsurance with reinsurers. Reinsurance does not discharge the Fund's liability as the primary obligor under the indemnity. Failure of reinsurers to honor their obligations could result in losses to the Fund. In order to minimise losses from reinsurers' defaults, the Fund only places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority. To minimise the risk of reinsurer defaults, the Fund has put in place insolvency insurance cover. The cover insures the Fund against the insolvency of one or more of its reinsurers.

Notes to the Financial Statements

Year ended 30 September 2013

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management

The financial risks to which the Fund is exposed include market risk (including currency risk, interest risk and other price risk), credit risk and liquidity risk.

The objective of financial risk management is to ensure that the Fund's overall financial risk is at an acceptable level and that appropriate returns are earned for the level of risk assumed. The Manager appointed four investment managers who operate independently of each other. Two investment managers operate under discretionary investment management agreements which allow them to manager their portfolio within guidelines prescribed by the Company. The remaining two managers offer equity pooled funds which the Fund has invested in since November 2011. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The strategy is to achieve an optimal return without incurring a risk of substantial fluctuations in the value of the accumulated reserves.

(a) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Fund's exposures to currency risk arise from its bank balances and financial assets at fair value through profit or loss, which are primarily denominated in Australian Dollars ("AUD"), United States Dollars ("USD"), British Pounds ("GBP"), Japanese Yen ("JPY"), Singapore Dollars ("SGD"), Renminbi ("RMB") and Euro ("EUR").

The Fund does not hedge its foreign currency risks. However, the Fund's investment managers monitor the foreign currency exposure and will consider hedging significant foreign currency exposure should the need arise.

The following table provides details of the Fund's exposure at the end of the reporting period to foreign exchange risk arising from recognised assets and liabilities denominated in a currency other than the functional currency of the Fund:

| | As at 30. September 2013 | | | | t 30 September 2 | 2012 |
|-----|--|-----------------------------|---|---|-------------------|----------------------|
| | Financial assets at fair value through profit or loss HK\$ | Cash at bank <i>HK\$</i> | Overall net exposure <i>HK</i> \$ | Financial assets at fair value through profit or loss | Cash at bank HKS | Overall net exposure |
| | | | | | | |
| AUD | 47,473,237 | - | 47,473,237 | 46,118,471 | - | 46,118,471 |
| EUR | 209,799,129 | - | 209,799,129 | 227,594,287 | - | 227,594,287 |
| GBP | 95,410,666 | - | 95,410,666 | 67,813,220 | - | 67,813,220 |
| JPY | 39,265,876 | - | 39,265,876 | 27,405,935 | - | 27,405,935 |
| RMB | 32,124,173 | - | 32,124,173 | 31,431,216 | | 31,431,216 |
| SGD | 27,944,806 | - | 27,944,806 | 184,100,386 | - | 184,100,386 |
| USD | 1,473,730,084 | 24,568,976 | 1,498,299,060 | 4,966,697,088 | 3,791,106 | 4,970,488,194 |

Notes to the Financial Statements

Year ended 30 September 2013

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(a) Foreign currency risk (continued)

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the foreign exchange rates of the following foreign currencies against Hong Kong Dollar to which the Fund has significant exposure at the end of the reporting period.

| | 20 | 13 | 2012 | | |
|-----|--|---|--|--|--|
| | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax <i>HK</i> \$ | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax HK\$ | |
| AUD | 5 | 2,373,662 | 5 | 2,305,924 | |
| USD | I | 14,982,991 | 1 | 49,704,882 | |
| GBP | ·5 | 4,770,533 | 5 | 3,390,661 | |
| ЉХ | 5 | 1,963,294 | 5 | 1,370,297 | |
| SGD | 5 | 1,397,240 | 5 | 9,205,019 | |
| RMB | 3 | 963,725 | 3 | 942,936 | |
| EUR | 5 | 10,489,956 | 5 | 11,379,714 | |

This analysis assumes that all other variables remain constant.

Exchange differences arising from financial assets at fair value through profit or loss are classified as change in fair value of financial assets at fair value through profit or loss.

(b) Interest rate risk

The Fund's earnings are affected by changes in the market interest rates due to the impact such changes have on interest income from cash and cash equivalents and financial assets. Investment guidelines are in place and reviewed regularly to provide the general direction for the Fund's investment managers and to monitor the risk undertaken.

At 30 September 2013, it is estimated that a general increase/decrease of 5 basis points (2012: 50 basis points) in interest rates, with all other variables held constant, would increase/decrease the Fund's surplus after income tax and accumulated surplus by approximately HK\$153,000 (2012: HK\$1,636,698). The increase/decrease in basis points represents management's assessment of a reasonably possible change in interest rates over the period until the next reporting date.

Notes to the Financial Statements

Year ended 30 September 2013

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(c) Other price risk

Other price risk relates to the risk that the fair values or future cash flows of a financial instruments will fluctuate because of changes in market prices (other than changes in interest rates and foreign exchange rates). The Fund is exposed to change in market prices of listed equity and debt securities in respect of its investments in listed equity and debt securities classified as financial assets at fair value through profit and loss.

Investments in equity must be confined to publicly listed widely held and traded securities and there are limits on the exposure to an overseas stock market other than a recognised stock exchange and on the equity of any one company.

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the quoted prices for financial assets at fair value through profit or loss to which the Fund has significant exposure at the end of the reporting period.

| | 20 | 013 | 2012 | | |
|--------------------------------|---------------------------------------|---|---|---|--|
| | Increase/ decrease in quoted prices % | Increase/ decrease in surplus after income tax HK\$ | Increase/ decrease in quoted prices % | Increase/ decrease in surplus after income tax HK\$ | |
| Equity investments | 10 | 32,822,921 | 10 | 28,616,813 | |
| Bonds listed outside Hong Kong | 5 | 64,238,033 | 5 | 28,750,162 | |
| Quoted fund investments | 5 | 17,510,560 | 5 | 40,948,266 | |

(d) Liquidity risk

The Fund manages its liquidity and cash flow profiles to ensure the operations maintain optimum level of liquidity at all times sufficient to meet its obligations as and when they fall due.

All of the Fund's financial liabilities will be settled within one year from the reporting date. This is based on the remaining period at the reporting date to the contractual maturity date and at the earliest date the Fund can be required to pay.

Notes to the Financial Statements

Year ended 30 September 2013

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(e) Credit risk

The Fund's credit risk is principally attributable to cash and cash equivalents and receivables from reinsures and solicitor firms.

Cash and cash equivalents are normally placed at financial institutions that have sound credit rating and the Fund considers the credit risk to be insignificant.

Management has a credit policy in place for selection of its reinsurers and approving the credit limits and the exposures to credit risk are monitored such that any outstanding debts are reviewed and followed up on an ongoing basis.

As at the reporting date, the Fund does not hold any collateral from the reinsurers and the Fund has no significant concentration of credit risk, with exposure spreading over a number of reinsurers and counterparties.

Hence, the maximum exposure to credit risk is represented by the carrying amounts of each class of financial assets. The Fund does not provide any other guarantees which would expose the Fund to credit risk.

(f) Fair value measurements recognised in the statement of financial position

The financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

| 2013 Financial assets at fair value | Level 1 <i>HK\$</i> | Level 2 HK\$ | Level 3 <i>HK\$</i> | Total <i>HK</i> 3 |
|--|------------------------|-----------------|------------------------|----------------------|
| through profit or loss: Trading securities | 2,053,920,041 | • | _ | 2,053,920,041 |
| 2012 | | | | |
| | Level I <i>HK</i> S | Level 2 | Level 3 | Total |
| Financial assets at fair value through profit or loss: | на | HK\$ | HK\$ | HK\$ |
| Trading securities | 1,708,634,716 | _ | - | 1,708,634,716 |

Notes to the Financial Statements

Year ended 30 September 2013

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(f) Fair value measurements recognised in the statement of financial position (continued)

During the years ended 30 September 2013 and 2012, there were no transfer between Level 1 and Level 2 fair value measurements, and no transfer into and out of Level 3 fair value measurements.

The fair values have been determined by reference to their quoted bid prices at the reporting date and have been translated using the spot foreign currency rates at the end of the reporting period where appropriate.

14. CAPITAL MANAGEMENT

The Fund's capital management objective is to ensure the Fund's ability to continue as a going concern in order to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong legal Practitioners Ordinance (Chapter 159).

The Fund has no share capital. The Manager of the Fund will actively and regularly review its accumulated surplus and make adjustment on the contributions receivable from legal practitioners in line of change in economic conditions.

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15. CASH GENERATED FROM OPERATIONS

| | 2013 <i>HK</i> \$ | 2012 <i>HK\$</i> |
|---|-------------------------------|------------------------|
| Surplus before income tax | 533,507,445 | 214,980,559 |
| Change in fair value of financial assets at fair value through | | |
| profit or loss (Gain) Loss on disposal of financial assets at fair value | (26,592,445) | (120,159,124) |
| through profit or loss | (44,860,762) | 41,822,560 |
| Interest income | (40,545,028) | (44,560,588) |
| Dividend income from financial assets at fair value through profit or loss | (1.4.1.42.40.4) | (6.500.045) |
| Profit commission on reinsurance | (14,143,404) (159,000,000) | (6,790,047) |
| Write-off of profit commission receivable from reinsurers | 63,748 | - |
| Changes in working capital: | | |
| Increase in claims receivable from reinsurers (Increase) Decrease in outstanding claims provision | (8,116) | ** |
| recoverable from reinsurers and solicitor's firm | (27,007,000) | 17,959,000 |
| Decrease in accounts receivable | 474,287 | 3,862,788 |
| Increase in prepayments | (51,483,000) | - |
| Decrease in amount due from Hong Kong Solicitors Indemnity Fund Limited | 365,210 | 775 620 |
| Increase (Decrease) in outstanding claims provision | 7,800,000 | 775,639 (3,751,000) |
| Increase in accrued charges | 26,088 | 15,985 |
| (Decrease) Increase in amounts payable to reinsurers | (150,390) | 9,074 |
| (Decrease) Increase in contributions received in advance | (41,988,412) | 76,633,510 |
| (Decrease) Increase in contributions refundable | (1,528,806) | 815,316 |
| Cash generated from operations | 134,929,415 | 181,613,672 |

Notes to the Financial Statements

Year ended 30 September 2013

16. RELATED PARTY TRANSACTIONS

During the year, the Fund incurred an administrative fee of HK\$11,134,041 (2012: HK\$11,318,551) payable to Hong Kong Solicitors Indemnity Fund Limited. As at 30 September 2013, the amount due from Hong Kong Solicitors Indemnity Fund Limited ("HKSIFL") was HK\$1,760,712 (2012: HK\$2,125,922). The Fund and HKSIFL are under common control of The Law Society of Hong Kong. The carrying amount of the amount due approximates its fair value.

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

(Incorporated by The Law Society of Hong Kong with limited liability)



PROFESSIONAL INDEMNITY SCHEME 2013/2014 ANNUAL REPORT

Every year a copy of the PIS Annual Report is sent to the Senior Partner of every Hong Kong law firms. If you prefer to receive a scanned copy by email or do not wish to receive a copy, please let us know by email at maggic@hklawsoc.org.hk.

ISSUED June 2015

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

Directors:-

Peter R. Griffiths (Chairman)

Denis G. Brock Albert B.K. Dan Christopher G. Howse Brian W. Gilchrist Peter C.L. Lo

Patrick R. Moss Amirali B. Nasir Na Wai Yan

Kevin C.K. Shum David G. Smyth

Norris H.C. Yang

Members:-

Peter R. Griffiths Heidi K.P. Chu

Christopher G. Howse

Peter C.L. Lo Patrick R. Moss Amirali B. Nasir Norris H.C. Yang

The Law Society of Hong Kong

<u>Company Secretary:</u>-ESSAR Insurance Services Ltd. ("ESSAR")

PIS CLAIMS COMMITTEE

Members:-

Brian W. Gilchrist (Chairman) Colin B. Cohen (Vice-Chairman)

Charles W. Allen Keith M. Brandt Tony K.W. Chow Simon P. Clarke George D. Lamplough Jeffrey H. Lane Ronald W.T. Tong

<u>Secretary:</u>-ESSAR

PROFESSIONAL INDEMNITY ADVISORY COMMITTEE

Members:-

David G. Smyth (Appointed Chairman on 12/11/2014)

Robin S. Peard (Resigned as Chairman on

12/11/2014)

Kevin R. Bowers

Richard Keady (Appointed on 21/1/2015) Lawrence Y.H. Lee* (Resigned on

12/11/2014)

Susan P.S.K. Liang

Ng Wai Yan (Resigned on 13/11/2014 and re-

appointed on 21/1/2015)
Peter K.H. Ngai
Thomas S.T. So
Fiona J. Stewart**
Gareth H. Thomas

Norris H.C. Yang (Resigned on 14/11/2014)

Secretary:-

Gigi Liu, Assistant Director, Professional Indemnity Scheme ("ADPIS")

PIS INVESTMENT SUB-COMMITTEE

Members:-

Peter C.L. Lo (Chairman)

John S. Gale Ip Shing Hing Elen Lau Kher Sheng Le

Kher Sheng Lee Kevin C.K. Shum Norris H.C. Yang

<u>Secretary:</u>-ADPIS

^{*} Consultant of Aon Hong Kong Ltd.

^{**} Account Director, ESSAR

PIS PANEL SOLICITORS SELECTION **BOARD**

Members:-

Wong Kwai Huen (Chairman) Stephen W.S. Hung Kenneth S.Y. Na Amirali B. Nasir

Secretary:-**ADPIS**

WORKING PARTY ON PIS GROSS FEE INCOME REPORTS AND **CONTRIBUTIONS**

Members:-

Ip Shing Hing (Chairman)

Albert B.K. Dan Na Wai Yan Wong Kwai Huen

Secretary:-**ADPIS**

Mazars CPA Limited **AUDITORS**

BANKERS Credit Agricole Corporate & Investment Bank

The Standard Chartered Bank Limited

INVESTMENT MANAGERS Amundi Hong Kong Limited

AllianceBernstein Hong Kong Limited

MFS Investment Management Grantham Mayo Van Otterloo

Aon Hong Kong Limited ("Aon") **BROKER**

CLAIMS AND SCHEME MANAGER: **ESSAR**

(a subsidiary of the Aon Group of Companies)

PANEL SOLICITORS Bird & Bird

(appointed for the period from Deacons 1 February 2013 to 31 January 2018) Fred Kan & Co

Gall

Howse Williams Bowers

P.C. Woo & Co.

Reed Smith Richards Butler

Smyth & Co

Hong Kong Solicitors Indemnity Fund Limited
Registered Office: 3rd Floor, Wing On House, 71 Des Voeux Road, Central, Hong Kong (DX-009100 Central 1)
Registered No. 248603, Company Limited by Guarantee Tel: 2846-0500 Fax: 2845-0387
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THE COMPANY

The Hong Kong Solicitors Indemnity Fund Ltd. ("the Company") is a company limited by guarantee with no share capital. It was set up by The Law Society of Hong Kong ("the Society") on 14 April, 1989 to hold, manage and administer the Solicitors Indemnity Fund ("the Fund") under the Professional Indemnity Scheme ("the Scheme"). As the Company's business is to manage the Scheme and provide indemnity to members through the Fund, and not to operate an insurance business, it does not fall within the provisions of the Insurance Companies Ordinance Cap. 41.

This report from the Directors of the Company gives an account of the activities of the Scheme. The Scheme began operation as an indemnity fund scheme in 1986 after having operated for six years as an ordinary insurance scheme under which firms were issued insurance policies by an independent insurance company on terms negotiated by the Society. During those six years, a significant number of claims were made against solicitors resulting in substantial payments. The underwriters demanded a substantial increase in premiums and the statutory indemnity fund scheme was established to provide the necessary cover by the Society. The Scheme is governed by the Solicitors (Professional Indemnity) Rules ("the Rules") Cap. 159M which set out the scope and conditions of cover.

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of S14 of the Inland Revenue Ordinance, Cap. 112, it is not liable to Hong Kong taxation.

The Directors are responsible for the production of accounts for each indemnity year to provide a true and fair view of the Fund's financial transactions and of the disposition of the Fund's assets and liabilities. It is also the responsibility of the Directors to ensure that proper accounting records are kept which disclose with reasonable accuracy at any time the Fund's financial transactions and assets and liabilities.

Although the auditing of the accounts of the Fund is not a statutory requirement, the Council of the Society considers that in the interests of the Society and its members the Fund's financial position should be annually audited. There is included in this report a reproduction of the audited accounts of the Fund for the indemnity year ended 30 September 2014.

There is a division of responsibility between the Company and the Society's Council.

The **Company** is concerned with the management and administration of the Fund subject to directions by the Council. It considers the recommendations of the Claims Committee, the Professional Indemnity Advisory Committee and the PIS Investment Sub-Committee and advises the Council on matters pertaining to the smooth and effective operation of the Scheme.

The **Council** is responsible for the appointment of the Company's Directors, Panel Solicitors and Committee Members and the enforcement of the Rules. It also supervises the PIS Investment Sub-Committee and monitors the investments of the Fund in conjunction with the Company.

The Claims Committee supervises the conduct and settlement of claims.

The **Professional Indemnity Advisory Committee** reviews, examines and advises on any issue relating to professional indemnity referred to it by the Council, the Company and the Claims Committee.

The **PIS Investment Sub-Committee** was established by the Company for the purpose of reviewing the investment guidelines and performance of the investments of the Fund.

The **PIS Panel Solicitors Selection Board** was established by the Council. Its responsibilities are to establish the procedures necessary for the tendering of panel solicitors for the Scheme and to consider all tender applications and make recommendations to the Council to appoint suitably qualified firms to the panel.

The Working Party on PIS Gross Fee Income Reports and Contributions is responsible for considering and making recommendations to the Council on the appropriate action to be taken against those firms which have, in breach of the Rules, failed to submit an application for indemnity and/or a gross fee income report relating to their annual gross fee income or failed to pay their annual contributions.

All Company Directors and all Committee Members serve on a voluntary basis and receive no remuneration from either the Company or the Society.

THE SCHEME

The Scheme, subject to the conditions and exclusions set out in the Rules, provides solicitors with indemnity against losses arising from claims in respect of civil liability incurred in private practice.

The Scheme's limit of indemnity for each and every claim was increased from HK\$5 million (inclusive of costs) to HK\$10 million (inclusive of costs) on 1 October, 1994.

Some firms have "top-up" insurance in place to cover claims in excess of HK\$10 million. The procurement of such cover, and the amount of the top-up cover, are matters for each individual firm to determine based on the level of risk attached to the work conducted by the firm.

As at 30 September 2014, the total liability incurred by the Scheme for the 2013/14 indemnity year was HK\$39,308,417 of which HK\$5,364,438 was in respect of claim payments (including costs) and HK\$33,943,979 was in respect of claim reserves. Since the inception of the Scheme in 1986 and up to 30 September 2014, the Scheme paid a total of HK\$1,775,742,484 on claims (including costs), and the amount reserved in respect of claims is HK\$191,364,617.

INDEMNITY FUND, REINSURANCE, AND INSOLVENCY COVER

The Scheme's limit of indemnity for each and every claim is HK\$10 million (inclusive of costs). Prior to 1 October 2001, the first HK\$1 million of each claim was paid from the Fund and the remainder was provided by reinsurance. This level of retention was increased to HK\$1.5 million from 1 October 2001 to 30 September 2005.

On 1 October 2005, the Fund has entered into reinsurance arrangements with reinsurers whereby the Fund would be responsible for all claims up to an aggregate amount of HK\$100m (inclusive of costs) and all liability in excess of HK\$100m would be borne by reinsurers. The Company has further extended the programme for another 4 years from 1 October 2009 to 30 September 2013.

On 1 October 2013, the Fund's reinsurance arrangements were renewed with reinsurers for 5 years up to 30 September 2018. Under the new arrangements, the Fund would be responsible for all claims up to an annual aggregate amount of HK\$125m (inclusive of costs) and all liability in excess of HK\$125m would be borne by reinsurers.

An insolvency cover runs in tandem with the reinsurance programme from 1 October 2008 to 30 September 2013. It covers the Fund against the insolvency of one or more of its reinsurers and has been renewed for 5 years up to 30 September 2018.

The Company also took out stop loss insurance prior to 1 October 2001 to limit the aggregate liability of its retention. Where the stop loss limit was exhausted, a drop-down policy was available to cover all claims up to the Scheme's liability limit of HK\$10 million per claim. The stop loss and drop down policies expired on 30 September 2001 and Aon was instructed to arrange renewal of cover. The quotations obtained were considered carefully by the Company and the Council but it was decided the proposed coverage was not, on balance, the best value for money. No stop loss cover was purchased until 1 October 2005 when the above reinsurance arrangements, which could be categorised as stop loss cover without limit, was put in place.

The limits of liability retained by the Indemnity Fund, the cover provided by stop loss insurance and the amounts of reinsurance premiums paid by the Fund over twenty-eight indemnity years up to 2013/14 are shown in Table 1 on page 10.

THE SCHEME'S BROKER/MANAGER

A tender was conducted in 2009 and Aon and ESSAR had been reappointed as the Scheme's Broker and Manager respectively for the period from 1 April 2010 to 31 March 2014. In 2013, the contract has been extended for 4 years up to 31 March 2018.

Aon is responsible for advising the Company on the state of the insurance market and the appropriate reinsurance arrangements and reporting on the financial viability of any underwriter who participates in the Scheme. It is also responsible for conveying the needs of the Scheme to underwriters and negotiating with them the best reinsurance terms for the Scheme.

The Fund places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority.

The Manager handles claims with the assistance of Panel Solicitors and under the supervision of the Claims Committee, collects contributions and maintains proper accounting and statistical records of claims.

Under the brokerage and management agreement between Aon, ESSAR and the Company, Aon agreed to refund all brokerage commission and compensation negotiated with and received by Aon from reinsurers to the Company. A total of HK\$37,425,295.88 was rebated from 1 October 2000 to 30 September 2005 for the placement of reinsurance. All reinsurance premiums paid since 1 October 2005 do not carry any brokerage. HK\$1,800,000 was rebated as brokerage for the placement of the insolvency cover in the first 2 years of the 5 year programme.

CLAIMS HANDLING PROCEDURE

The manner in which claims are handled and reserved is contingent upon the ability to assess, as accurately as possible, the amount at which each claim is likely to be settled which, in turn, determines the true position of the Fund.

The Manager takes the initial step in opening a file upon receipt of a notification of a claim or a potential claim. As for claims (as distinct from potential claims), a reserve is placed on the claim upon completion of a preliminary investigation. Reserves are, therefore, funds set aside for unsettled claims and they represent the Fund's potential liabilities. The amount reserved is the estimated quantum of damages and costs (including defence costs) calculated on the assumption of full liability, taking into account the individual circumstances and the savings that might result from disputing either liability or quantum or both. As the matter proceeds and further information becomes available, the amount of reserve is adjusted accordingly. Thus, the progress of each claim for each individual year is re-assessed at regular (six-monthly) intervals until all claims for that year have been settled or otherwise disposed of. Experience shows that claims can sometimes take up to six years to finalize.

TABLE 1 PROTECTION LIMITS PROVIDED BY THE SCHEME AND REINSURANCE PREMIUMS

| Indemnity Year | No. of members holding practising certificate | Limit of liability of the Indemnity Fund (HK\$) | Stop Loss Cover (HK\$) | Excess of Loss Insurance Premium (HK\$) | Stop Loss Insurance Premium (HK\$) | Insolvency Cover Premium (HK\$) | Total Insurance Premium Paid Per Year (HK\$) |
|-------------------|---|---|------------------------------|--|--|--|---|
| 1986/87 | 1,807 | 25,000,000 | 50,000,000 | 5,500,000 | 1,350,000 | | 6,850,000 |
| 1987/88 | 1,998 | 25,000,000 | 25,000,000 | 12,500,000 | 1,720,000 | | 14,220,000 |
| 1988/89 | 2,152 | 30,000,000 | 20,000,000 | 15,500,000 | 1,600,000 | | 17,100,000 |
| 1989/90 | 2,326 | 30,000,000 | 20,000,000 | 19,500,000 | 1,500,000 | | 21,000,000 |
| 1990/91 | 2,479 | 30,000,000 | 20,000,000 | 22,500,000 | 1,500,000 | | 24,000,000 |
| 1991/92 | 2,721 | 30,000,000 | 40,000,000 | 24,700,000 | 5,250,000 | | 29,950,000 |
| 1992/93 | 2,981 | 30,000,000 | 60,000,000 | 26,000,000 | 5,650,000 | | 31,650,000 |
| 1993/94 | 3,307 | 30,000,000 | 60,000,000 | 29,500,000 | 5,650,000 | | 35,150,000 |
| 1994/95 | 3,596 | 30,000,000 | 60,000,000 | 42,500,000 | 6,515,000 | | 49,015,000 |
| 1995/96 | 3,896 | 30,000,000 | 60,000,000 | 42,500,000 | 7,675,000 | | 50,175,000 |
| 1996/97 | 4,309 | 30,000,000 | 90,000,000 | 37,750,000 | 8,440,000 | | 46,190,000 |
| 1997/98 | 4,619 | 30,000,000 | 90,000,000 | 45,000,000 | 7,755,000 | | 52,755,000 |
| 1998/99 | 4,720 | 90,000,000 (for 3 years) | 100,000,000 (for 3 years) | 100,230,300 (for 2 years) | 8,868,750 (for 3 years) | | 109,099,050 |
| 1999/2000 | 4,890 | | | | | | |
| 2000/01 | 5,070 | | | 83,232,650 | | | 123,253,900 |
| | | | | 40,021,250 ¹ | | | |
| 2001/02 | 5,173 | | | 95,262,865.81 | | | 95,262,865.81 |
| 2002/03 | 5,301 | | | 128,899,595.32 | 21.24 | | 128,899,595.32 |
| 2003/04 | 5,422 | | | 172,230,412.38 | | | 172,230,412.38 |
| 2004/05 | 5,593 | | | 218,023,353.30 | ** | | 218,023,353.30 |
| 2005/06 | 5,757 | 100,000,000 | Unlimited | | 75,000,000 | | 75,000,000 |
| 2006/07 | 5,925 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2007/08 | 6 , 205 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2008/09 | 6,465 | 100,000,000 | Unlimited | | 79,500,000 | 4,100,000 | 83,600,000 |
| 2009/10 | 6,782 | 100,000,000 | Unlimited | *** | 79,500,000 | 7,069,503 ² | 86,569,503 |
| 2010/11 | 7,149 | 100,000,000 | Unlimited | | 79,500,000 | 11,679,500 | 91,179,500 |
| 2011/12 | 7,381 | 100,000,000 | Unlimited | | 79,500,000 | 13,729,500 | 93,229,500 |
| 2012/13 | 7,717 | 100,000,000 | Unlimited | <u></u> | 79,500,000 | 13,729,500 | 93,229,500 |
| 2013/14 | 8,111 | 125,000,000 | Unlimited | мъ | 65,000,000 | 9,500,000 | 74,500,000 |

 ⁽¹⁾ Amount paid to reinsurers in place of HIH.
 (2) Includes pro-rated premium for insolvency cover arranged with effect from 11 May 2010. Please refer to page 8 for details of insolvency cover.

CLAIMS EXPERIENCE

The statistics in Table 2 to Table 20 of this report are set out with the following remarks:-

- (a) It is often difficult to determine under which category a particular claim should fall, given the fact that, among other things, many claims are borderline cases; therefore, the classification of claims should not be treated as conclusive;
- (b) A claim which has been allocated to the current indemnity year may at a later time be allocated to the preceding indemnity year if there was insufficient information available at the time of the notification to determine the exact date when the Indemnified should have become aware of circumstances giving rise to the claim;
- (c) A claim may sometimes be settled by the Indemnified without indemnity being sought from the Scheme if the cost of the claim is lower than the Indemnified firm's deductible. The statistics therefore do not include all those claims which have been lodged but settled outside the Scheme:
- (d) With the exception of Table 2, the claims statistics in the tables are computed on the basis of data collected up to 30 September 2014 excluding the grace period for notification of claims. The statistics for the 2013/14 indemnity year are therefore to that extent incomplete;
- (e) All data have been calculated to their nearest decimal point.

TABLE 2 NUMBER OF CLAIMS INCLUDING NOTIFICATIONS CALCULATED AS AT 30 SEPTEMBER 2014 IN ACCORDANCE WITH THE CLAIMS CLASSIFICATION PROCEDURE ADOPTED BY ESSAR

| Indemnity Year | Number of Claims | Percentage Increase/Decrease from previous year |
|----------------|------------------|---|
| 1986/1987 | 64 | - |
| 1987/1988 | 58 | -9% |
| 1988/1989 | 126 | 117% |
| 1989/1990 | 178 | 41% |
| 1990/1991 | 72 | -60% |
| 1991/1992 | 93 | 29% |
| 1992/1993 | 118 | 27% |
| 1993/1994 | 143 | 21% |
| 1994/1995 | 151 | 6% |
| 1995/1996 | 150 | -1% |
| 1996/1997 | 176 | 17% |
| 1997/1998 | 336 | 91% |
| 1998/1999 | 483 | 44% |
| 1999/2000 | 263 | -46% |
| 2000/2001 | 230 | -13% |
| 2001/2002 | 215 | -7% |
| 2002/2003 | 269 | 25% |
| 2003/2004 | 165 | -39% |
| 2004/2005 | 159 | -4% |
| 2005/2006 | 165 | 4% |
| 2006/2007 | 142 | -14% |
| 2007/2008 | 309 | 118% |
| 2008/2009 | 147 | -52% |
| 2009/2010 | 139 | -5% |
| 2010/2011 | 174 | 25% |
| 2011/2012 | 126 | -28% |
| 2012/2013 | 240 | 90% |
| 2013/2014 | 147 | -39% |

Note: (1) Number of claims includes claims notified within the grace period.

(2) Percentage increase/decrease in the table has been calculated to the nearest decimal point.

TABLE 3 CLAIMS PAID AND RESERVED AS AT 30 SEPTEMBER 2014

| Indemnity | Total Claim | Total Claim | Total Claim Payments |
|-----------|-----------------|-----------------|----------------------|
| Year | Payments (HK\$) | Reserves (HK\$) | & Reserves (HK\$) |
| 1986/1987 | 24,843,393 | _ | 24,843,393 |
| 1987/1988 | 13,673,564 | - | 13,673,564 |
| 1988/1989 | 29,291,950 | - | 29,291,950 |
| 1989/1990 | 12,470,291 | - | 12,470,291 |
| 1990/1991 | 7,581,520 | - | 7,581,520 |
| 1991/1992 | 8, 663, 605 | | 8,663,605 |
| 1992/1993 | 40,361,002 | - | 40,361,002 |
| 1993/1994 | 33,580,438 | | 33,580,438 |
| 1994/1995 | 55,392,583 | 1,216,919 | 56,609,502 |
| 1995/1996 | 80, 837, 814 | | 80,837,814 |
| 1996/1997 | 77,667,007 | 25,376 | 77,692,383 |
| 1997/1998 | 186,915,392 | - | 186,915,392 |
| 1998/1999 | 399,131,115 | 4,324,271 | 403,455,386 |
| 1999/2000 | 81,996,879 | 146,085 | 82,142,964 |
| 2000/2001 | 66,801,589 | 100,000 | 66,901,589 |
| 2001/2002 | 85,127,971 | 2,444,385 | 87,572,356 |
| 2002/2003 | 74,175,332 | 2,360,048 | 76,535,380 |
| 2003/2004 | 63,334,834 | 176,990 | 63,511,824 |
| 2004/2005 | 68,056,455 | 960,251 | 69,016,706 |
| 2005/2006 | 76, 985, 798 | 1,822,459 | 78,808,257 |
| 2006/2007 | 32,629,934 | 7,650,160 | 40,280,094 |
| 2007/2008 | 34,997,203 | 6,484,482 | 41,481,685 |
| 2008/2009 | 65,092,558 | 5,658,268 | 70,750,826 |
| 2009/2010 | 65,343,501 | 17,463,301 | 82,806,802 |
| 2010/2011 | 40,415,511 | 37,166,296 | 77,581,807 |
| 2011/2012 | 30,016,618 | 26, 453, 841 | 56,470,459 |
| 2012/2013 | 14,994,189 | 42,967,506 | 57,961,695 |
| 2013/2014 | 5,364,438 | 33,943,979 | 39,308,417 |
| Total | 1,775,742,484 | 191,364,617 | 1,967,107,101 |

Note: (1) An indemnity year begins on 1 October and ends on 30 September of the following year. There is a grace period of 60 days for notifying claims arising or circumstances giving rise to a claim within an indemnity year: hence claims may be notified on or before 29 November in respect of the indemnity year ended on the preceding 30 September.

The table shows the amount of claims paid out in respect of the indemnity year 1986/87 to 2013/14.

(4)

Claim reserves include reserves for the quantum of a claim, reserves for claimants' costs and defence costs. (5)

⁽²⁾ (3) A payment in respect of a claim notified in an indemnity year is often paid after the indemnity year in which the claim was notified. The table is NOT a representation of amounts paid within the indemnity years in question, but shows the amounts paid IN RESPECT OF the claims notified in each of those indemnity years. As further claims are paid these amounts will be adjusted.

Claim payments include payments in respect of settlement or judgment of a claim, claimants' costs, costs for defending claims and indemnity investigation.

TABLE 4
APPORTIONMENT OF CLAIM PAYMENTS AS AT 30 SEPTEMBER 2014

| indemnity Year | Total claim payments (HK\$) | Claim payments which fall within the Fund's retention (HK\$) | % of claim payments borne by the Fund | Claim payments borne by reinsurers (HK\$) | % of claim payments borne by reinsurers | Deductibles paid by indemnified firms (HK\$) | Deductibles as a % of claim payments |
|-------------------|--------------------------------|---|--|---|---|--|---|
| 1986/87 | 24,843,393 | 6,922,847 | 27.9% | 16,460,546 | 66.3% | 1,460,000 | 5.9% |
| 1987/88 | 13,673,564 | 8,174,223 | 59.8% | 2,974,341 | 21.8% | 2,525,000 | 18.5% |
| 1988/89 | 29,291,950 | 10,058,813 | 34.3% | 17,445,224 | 59.6% | 1,787,913 | 6.1% |
| 1989/90 | 12,470,291 | 10,123,428 | 81.2% | 1,236,863 | 9.9% | 1,110,000 | 8.9% |
| 1990/91 | 7,581,520 | 3,846,085 | 50.7% | 3,098,303 | 40.9% | 637,132 | 8.4% |
| 1991/92 | 8,663,605 | 3,746,767 | 43,2% | 4,000,000 | 46.2% | 916,838 | 10.6% |
| 1992/93 | 40,361,002 | 18,284,644 | 45.3% | 19,227,867 | 47.6% | 2,848,491 | 7.1% |
| 1993/94 | 33,580,438 | 12,806,906 | 38.1% | 13,682,797 | 40.7% | 7,090,735 | 21.1% |
| 1994/95 | 55,392,583 | 18,310,082 | 33.1% | 34,223,830 | 61.8% | 2,858,671 | 5.2% |
| 1995/96 | 80,837,814 | 22,752,567 | 28.1% | 54,076,003 | 66,9% | 4,009,244 | 5.0% |
| 1996/97 | 77,667,007 | 35,139,320 | 45.2% | 36,692,472 | 47.2% | 5,835,215 | 7.5% |
| 1997/98 | 186,915,392 | 60,723,978 | 32.5% | 117,589,329 | 62.9% | 8,602,085 | 4.6% |
| 1998/99 | 399,131,115 | 145,360,354 | 36.4% | 233,769,232 | 58.6% | 20,001,529 | 5.0% |
| 1999/00 | 81,996,879 | 31,229,635 | 38.1% | 45,010,668 | 54.9% | 5,756,576 | 7.0% |
| 2000/01 | 66,801,589 | 29,490,587 | 44.1% | 32,557,321 | 48.7% | 4,753,681 | 7.1% |
| 2001/02 | 85,127,971 | 32,905,555 | 38.7% | 48,424,609 | 56.9% | 3,797,807 | 4.5% |
| 2002/03 | 74,175,332 | 30,634,780 | 41.3% | 39,575,699 | 53.4% | 3,964,853 | 5.3% |
| 2003/04 | 63,334,834 | 25,450,457 | 40.2% | 34,409,680 | 54.3% | 3,474,697 | 5.5% |
| 2004/05 | 68,056,455 | 24,077,800 | 35.4% | 40,722,755 | 59.8% | 3,255,900 | 4.8% |
| 2005/06 | 76,985,798 | 73,264,208 | 95.2% | - | 0.0% | 3,721,590 | 4.8% |
| 2006/07 | 32,629,934 | 30,329,989 | 93.0% | - | 0.0% | 2,299,945 | 7.0% |
| 2007/08 | 34,997,203 | 32,416,458 | 92.6% | _ | 0.0% | 2,580,745 | 7.4% |
| 2008/09 | 65,092,558 | 60,480,058 | 92.9% | _ | 0.0% | 4,612,500 | 7.1% |
| 2009/10 | 65,343,501 | 62,981,439 | 96.4% | _ | 0.0% | 2,362,062 | 3.6% |
| 2010/11 | 40,415,511 | 37,817,181 | 93.6% | | 0.0% | 2,598,330 | 6.4% |
| 2011/12 | 30,016,618 | 26,949,287 | 89.8% | - | 0.0% | 3,067,331 | 10.2% |
| 2012/13 | 14,994,189 | 13,973,237 | 93.2% | - | 0.0% | 1,020,952 | 6.8% |
| 2013/14 | 5,364,438 | 5,244,438 | 97.8% | | 0.0% | 120,000 | 2.2% |
| Total | 1,775,742,484 | 873,495,123 | 49.2% | 795,177,539 | 44.8% | 107,069,822 | 6.0% |

Note: The percentages of the claim payments borne by the Fund and by the reinsurers and the deductibles are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

TABLE 5
APPORTIONMENT OF CLAIM RESERVES AS AT 30 SEPTEMBER 2014

| Indemnity Year | Total claim reserves (HK\$) | Claim reserves to be borne by the Fund (HK\$) | % of reserves borne by the Fund | Claim reserves to be borne by reinsurers (HK\$) | % of reserves borne by reinsurers |
|-------------------|--------------------------------|---|------------------------------------|---|--------------------------------------|
| 1986/87 | • | - | - | - | - |
| 1987/88 | - | | - | - | - |
| 1988/89 | - | - | | - | - |
| 1989/90 | - | | <u>-</u> | _ | |
| 1990/91 | <u> </u> | | - | _ | - |
| 1991/92 | - | - | - | - | - |
| 1992/93 | - | | | _ | |
| 1993/94 | - | - | - | - | - |
| 1994/95 | 1,216,919 | 95,713 | 7.9% | 1,121,206 | 92.1% |
| 1995/96 | - | - | - | - | - |
| 1996/97 | 25,376 | 25,376 | 100.0% | - | - |
| 1997/98 | - | | - | - | - |
| 1998/99 | 4,324,271 | 4,676 | 0.1% | 4,319,595 | 99.9% |
| 1999/00 | 146,085 | 146,085 | 100.0% | | _ |
| 2000/01 | 100,000 | 100,000 | 100.0% | - | - |
| 2001/02 | 2,444,385 | 502,557 | 20.6% | 1,941,828 | 79.4% |
| 2002/03 | 2,360,048 | 2,260,048 | 95.8% | 100,000 | 4.2% |
| 2003/04 | 176,990 | 176,990 | 100.0% | _ | - |
| 2004/05 | 960,251 | 960,251 | 100.0% | - | |
| 2005/06 | 1,822,459 | 1,822,459 | 100.0% | - | - |
| 2006/07 | 7,650,160 | 7,650,160 | 100.0% | - | - |
| 2007/08 | 6,484,482 | 6,484,482 | 100.0% | _ | _ |
| 2008/09 | 5,658,268 | 5,658,268 | 100.0% | - | |
| 2009/10 | 17,463,301 | 17,463,301 | 100.0% | - | |
| 2010/11 | 37,166,296 | 37,166,296 | 100.0% | - | - |
| 2011/12 | 26,453,841 | 26,453,841 | 100.0% | - | _ |
| 2012/13 | 42,967,506 | 42,967,506 | 100.0% | _ | - |
| 2013/14 | 33,943,979 | 33,943,979 | 100.0% | _ | _ |
| Total | 191,364,617 | 183,881,988 | 96.1% | 7,482,629 | 3.9% |

Note: All claims notified in the 1986/87, 1987/88, 1988/89, 1989/90, 1990/91, 1991/92, 1992/93, 1993/94, 1995/96 and 1997/98 indemnity years have been settled. There is no outstanding reserve for the claims in those indemnity years.

TABLE 6
PANEL SOLICITORS' COSTS AS AT 30 SEPTEMBER 2014 AS A PROPORTION OF
CLAIM PAYMENTS AND CLAIM RESERVES

| Indemnity Year | Total claim payments (HK\$) | Panel Solicitors' costs (HK\$) | Panel Solicitors' costs as a % of claim payments | Total claim reserves (HK\$) | Reserves for Panel Solicitors' costs (HK\$) | Reserves for Panel Solicitors' costs as a % of claim reserves |
|-------------------|-----------------------------------|--------------------------------------|--|-----------------------------------|---|--|
| 1986/87 | 24,843,393 | 5,174,616 | 20.8% | - | | • |
| 1987/88 | 13,673,564 | 5,381,029 | 39.4% | - | - | - |
| 1988/89 | 29,291,950 | 7,111,194 | 24.3% | | <u>.</u> | _ |
| 1989/90 | 12,470,291 | 7,995,055 | 64.1% | | - | - |
| 1990/91 | 7,581,520 | 3,344,250 | 44.1% | - | <u>.</u> | |
| 1991/92 | 8,663,605 | 3,327,344 | 38.4% | | - | <u> </u> |
| 1992/93 | 40,361,002 | 9,927,565 | 24.6% | | - | - |
| 1993/94 | 33,580,438 | 15,663,625 | 46.6% | - | - | • |
| 1994/95 | 55,392,583 | 11,479,623 | 20.7% | 1,216,919 | 1,183,821 | 97.3% |
| 1995/96 | 80,837,814 | 19,064,073 | 23.6% | - | - . | - |
| 1996/97 | 77,667,007 | 21,332,822 | 27.5% | 25,376 | 25,376 | 100.0% |
| 1997/98 | 186,915,392 | 54,537,290 | 29.2% | | | - |
| 1998/99 | 399,131,115 | 104,521,056 | 26.2% | 4,324,271 | 324,271 | 7.5% |
| 1999/00 | 81,996,879 | 34,260,578 | 41.8% | 146,085 | 96,085 | 65.8% |
| 2000/01 | 66,801,589 | 26,799,982 | 40.1% | 100,000 | 100,000 | 100.0% |
| 2001/02 | 85,127,971 | 42,801,244 | 50.3% | 2,444,385 | 219,385 | 9.0% |
| 2002/03 | 74,175,332 | 27,922,031 | 37.6% | 2,360,048 | 460,048 | 19.5% |
| 2003/04 | 63,334,834 | 19,894,867 | 31.4% | 176,990 | 126,990 | 71.7% |
| 2004/05 | 68,056,455 | 13,613,514 | 20.0% | 960,251 | 960,251 | 100.0% |
| 2005/06 | 76,985,798 | 33,700,395 | 43.8% | 1,822,459 | 322,459 | 17.7% |
| 2006/07 | 32,629,934 | 9,646,579 | 29.6% | 7,650,160 | 1,187,660 | 15.5% |
| 2007/08 | 34,997,203 | 14,060,738 | 40.2% | 6,484,482 | 484,482 | 7.5% |
| 2008/09 | 65,092,558 | 23,959,586 | 36.8% | 5,658,268 | 1,458,268 | 25.8% |
| 2009/10 | 65,343,501 | 24,362,673 | 37.3% | 17,463,301 | 2,799,907 | 16.0% |
| 2010/11 | 40,415,511 | 19,305,205 | 47.8% | 37,166,296 | 3,676,296 | 9.9% |
| 2011/12 | 30,016,618 | 14,165,406 | 47.2% | 26,453,841 | 2,989,529 | 11.3% |
| 2012/13 | 14,994,189 | 10,705,179 | 71.4% | 42,967,506 | 5,517,506 | 12.8% |
| 2013/14 | 5,364,438 | 4,324,437 | 80.6% | 33,943,979 | 8,398,579 | 24.7% |
| Total | 1,775,742,484 | 588,381,956 | 33.1% | 191,364,617 | 30,330,913 | 15.8% |

TABLE 7

COMPARISON OF REINSURANCE PREMIUMS PAID, CONTRIBUTIONS COLLECTED AND CLAIMS LOSSES

| Indemnity Year | Claims Losses (HK\$ million) | Annual Contributions (HK\$) | No. of Claims | Contractual Reinsurance Premium (HK\$) | Actual Reinsurance Premium (HK\$) |
|-------------------|---------------------------------|--------------------------------|------------------|--|--|
| 1998/1999 | 403.5 | 112,178,110 | 483 | 109,099,050 2 years excess of loss | 109,099,050 |
| 1999/2000 | 82.1 | 85,231,403 | 263 | 3 years stop loss | 109,099,000 |
| 2000/2001 | 66.9 | 95,910,707 | 230 | 83,232,650 | 123,253,900 (40,021,250 for HIH Replacement) |
| 2001/2002 | 87.6 | 236,886,755 | 215 | 113,625,000 | 95,262,865.81 |
| 2002/2003 | 76.5 | 222,237,005 | 269 | 164,756,250 | 128,899,595.32 |
| 2003/2004 | 63,5 | 219,607,685 | 165 | 238,896,563 | 172,230,412.38 |
| 2004/2005 | 69.0 | 217,611,219 | 159 | 340,427,602 | 218,023,353.30 |
| 2005/2006 | 78.8 | 242,335,709 | 165 | 75,000,000 | 75,000,000 |
| 2006/2007 | 40.3 | 256,756,900 | 142 | 79,500,000 | 79,500,000 |
| 2007/2008 | 41.5 | 283,223,840 | 309 | 79,500,000 | 79,500,000 |
| 2008/2009 | 70.8 | 318,613,840 | 147 | 79,500,000 | 79,500,000 |
| 2009/2010 | 82.8 | 301,445,650 | 139 | 79,500,000 | 79,500,000 |
| 2010/2011 | 77.6 | 309,996,404 | 174 | 79,500,000 | 79,500,000 |
| 2011/2012 | 56.5 | 362,665,656 | 126 | 79,500,000 | 79,500,000 |
| 2012/2013 | 58.0 | 366,030,827 | 240 | 79,500,000 | 79,500,000 |
| 2013/2014 | 39.3 | 369,457,239 | 147 | 65,000,000 | 65,000,000 |

- (1) Claims Losses include claim payments and reserves and are calculated to the nearest decimal point.
- (2) Annual Contributions include claims loadings.
- (3) Contractual reinsurance premiums differ from actual premiums paid as the 5-year reinsurance programme (from 2000/2001 to 2004/2005) provided for a reduction in premium should there be a decrease in claims during the 5 years.
- (4) Contribution before reduction is used for 2010/2011, 2011/2012 and 2013/2014 indemnity years.
- (5) Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

TABLE 8

COMPARISON OF CONTRIBUTIONS AND CLAIMS BY FIRM SIZE
(1 OCTOBER 2013 - 30 SEPTEMBER 2014)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims | % of Firms with Claims | Total No. of Claims | % of Total No. of Claims | Contribution Payments (HK\$ thousand) | Claim Payments (HK\$ thousand) | Claim Reserves (HK\$ thousand) |
|---------------------------------|-----------------|-----------------------------|---------------------------|------------------------|--------------------------------|---|---|---|
| 1 | 174 | 7 | 4.02% | 9 | 6.12% | 12,647.3 | 457.2 | 2,803.7 |
| 2 to 5 | 430 | 33 | 7.67% | 40 | 27.21% | 89,256.2 | 2,924.1 | 11,041.8 |
| 6 to 10 | 126 | 18 | 14.29% | 22 | 14.97% | 57,348.3 | 1,042.7 | 238.9 |
| 11 to 20 | 60 | 12 | 20.00% | 15 | 10.20% | 45,136.0 | 940.4 | 19,859.6 |
| 21 to 30 | 30 | 6 | 20.00% | 11 | 7.48% | 50,146.4 | 0.0 | 0.0 |
| 31 to 50 | 17 | 9 | 52.94% | 15 | 10.20% | 33,635.4 | 0.0 | 0.0 |
| Over 50 | 15 | 9 | 60.00% | 35 | 23.81% | 81,287.6 | 0.0 | 0.0 |
| Total | 852 | 94 | 11.03% | 147 | | 369,457.2 | 5,364.4 | 33,944.0 |

The percentages of the number of claims are calculated to the nearest decimal point only. The aggregation of these percentages may not therefore add up to 100%.

Contribution before reduction is used for 2013/2014 indemnity year.

Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

TABLE 9

CONTRIBUTIONS AND CLAIMS LOADINGS
(1 OCTOBER 2013 – 30 SEPTEMBER 2014)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims Loadings | % of Firms with Claims Loadings | Contribution Payments (HK\$ thousand) | Claims Loadings (HK\$ thousand) | Claims Loadings as a % of Contribution Payments |
|---------------------------------|-----------------|---|------------------------------------|---|---------------------------------------|---|
| 1 | 174 | 2 | 1.15% | 12,647.3 | 272.8 | 2.16% |
| 2 to 5 | 430 | 26 | 6.05% | 89,256.2 | 3,296.3 | 3.69% |
| 6 to 10 | 126 | 16 | 12.70% | 57,348.3 | 1,904.3 | 3.32% |
| 11 to 20 | 60 | 5 | 8.33% | 45,136.0 | 1,605.5 | 3.56% |
| 21 to 30 | 30 | 2 | 6.67% | 50,146.4 | 620.8 | 1.24% |
| 31 to 50 | 17 | 5 | 29.41% | 33,635.4 | 1,594.8 | 4.74% |
| Over 50 | 15 | 4 | 26.67% | 81,287.6 | 1,678.0 | 2.06% |
| Total | 852 | 60 | 7.04% | 369,457.2 | 10,972.5 | 2.97% |

Contribution before reduction is used for 2013/2014 indemnity year.

Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

TABLE 10

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME AS AT 30 SEPTEMBER 2014

| Indemnity Year | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contributions as a % of Gross Fees |
|----------------|--|---------------------------------|---------------------------------------|
| 1997/98 | 11,786,875,405 | 106,778,078 | 0.91% |
| 1998/99 | 13,111,052,058 | 112,178,110 | 0.86% |
| 1999/00 | 11,089,453,975 | 85,231,403 | 0.77% |
| 2000/01 | 11,015,561,030 | 95,910,707 | 0.87% |
| 2001/02 | 11,619,410,157 | 236,886,755 | 2.04% |
| 2002/03 | 11,221,835,142 | 355,129,255 * | 3.16% |
| 2003/04 | 10,921,884,902 | 219,607,685 | 2.01% |
| 2004/05 | 10,635,107,496 | 217,611,219 | 2.05% |
| 2005/06 | 11,725,199,370 | 242,335,709 | 2.07% |
| 2006/07 | 12,906,183,745 | 256,756,900 | 1.99% |
| 2007/08 | 15,069,395,251 | 283,223,840 | 1.88% |
| 2008/09 | 18,446,786,551 | 318,613,840 | 1.73% |
| 2009/10 | 18,586,558,400 | 301,445,650 | 1.62% |
| 2010/11 | 18,337,954,982 | 309,996,404 | 1.69% |
| 2011/12 | 20,980,069,083 | 362,665,656 | 1.73% |
| 2012/13 | 22,091,586,220 | 366,030,827 | 1.66% |
| 2013/14 | 22,910,937,538 | 369,457,239 | 1.61% |

⁽¹⁾ Contribution before reduction is used for 2010/2011, 2011/2012 and 2013/2014 indemnity years.

⁽²⁾ Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

^{*} Shortfall Contributions are included in the Contributions collected for the 2002/03 indemnity year.

TABLE 11

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME BY FIRM SIZE (1 OCTOBER 2013 – 30 SEPTEMBER 2014) (including firms which ceased practice)

| No. of Solicitors in Firm | No. of Firms | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contribution Payments as a % of Gross Fee Income |
|---------------------------------|-----------------|---|---------------------------------|---|
| 1 | 174 | 296,434,438 | 12,647,280 | 4.27% |
| 2 to 5 | 430 | 2,755,479,681 | 89,256,190 | 3.24% |
| 6 to 10 | 126 | 2,528,410,515 | 57,348,320 | 2.27% |
| 11 to 20 | 60 | 2,469,547,222 | 45,135,998 | 1.83% |
| 21 to 30 | 30 | 4,104,999,279 | 50,146,404 | 1.22% |
| 31 to 50 | 17 | 2,798,972,814 | 33,635,421 | 1.20% |
| Over 50 | 15 | 7,957,093,589 | 81,287,626 | 1.02% |
| Total | 852 | 22,910,937,538 | 369,457,239 | 1.61% |

Contribution before reduction is used for 2013/2014 indemnity year.

Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

TABLE 12 - DEVELOPMENT OF CLAIMS AS AT 30 SEPTEMBER 2014

| | Claims | Closed | Claims (| | |
|----------------|--------------|-----------------|----------------------------|-------------------------------|-------|
| Indemnity Year | With Payment | Without Payment | With Reserve or Payment | Without Reserve or Payment | Total |
| 1986/1987 | 26 | 38 | 0 | 0 | 64 |
| 1987/1988 | 27 | 31 | 0 | 0 | 58 |
| 1988/1989 | 41 | 85 | 0 | 0 | 126 |
| 1989/1990 | 117 | 61 | 0 | 0 | 178 |
| 1990/1991 | 15 | 57 | О | О | 72 |
| 1991/1992 | 22 | 71 | 0 | 0 | 93 |
| 1992/1993 | 51 | 67 | 0 | 0 | 118 |
| 1993/1994 | 66 | 77 | 0 | o | 143 |
| 1994/1995 | 36 | 113 | 2 | o | 151 |
| 1995/1996 | 44 | 106 | 0 | o | 150 |
| 1996/1997 | 59 | 115 | 2 | 0 | 176 |
| 1997/1998 | 128 | 208 | 0 | o | 336 |
| 1998/1999 | 296 | 182 | 5 | 0 | 483 |
| 1999/2000 | 66 | 195 | 2 | o | 263 |
| 2000/2001 | 58 | 166 | 5 | 1 | 230 |
| 2001/2002 | 57 | 151 | 4 | 3 | 215 |
| 2002/2003 | 45 | 212 | 11 | 1 | 269 |
| 2003/2004 | 39 | 123 | 3 | 0 | 165 |
| 2004/2005 | 26 | 127 | 2 | 4 | 159 |
| 2005/2006 | 24 | 132 | 3 | 6 | 165 |
| 2006/2007 | 19 | 108 | 8 | 7 | 142 |
| 2007/2008 | 22 | 255 | 8 | 24 | 309 |
| 2008/2009 | 24 | 48 | 7 | 68 | 147 |
| 2009/2010 | 16 | 42 | 10 | 71 | 139 |
| 2010/2011 | 9 | 38 | 11 | 116 | 174 |
| 2011/2012 | 18 | 16 | 12 | 80 | 126 |
| 2012/2013 | 5 | 20 | 24 | 191 | 240 |
| 2013/2014 | 0 | 6 | 17 | 124 | 147 |
| TOTAL | 1,356 | 2,850 | 136 | 696 | 5,038 |

TABLE 13
OUTSTANDING LIABILITIES OF THE FUND

| Indemnity Year | Total Claim Payments (HK\$) | Total Claim Reserves (HK\$) | Total Claim Payments & Reserves (HK\$) | Outstanding Liabilities of the Fund (HK\$) |
|----------------|--------------------------------|--------------------------------|---|--|
| 1986/1987 | 24,843,393 | - | 24,843,393 | - |
| 1987/1988 | 13,673,564 | - | 13,673,564 | - |
| 1988/1989 | 29,291,950 | • | 29,291,950 | |
| 1989/1990 | 12,470,291 | - | 12,470,291 | |
| 1990/1991 | 7,581,520 | - | 7,581,520 | |
| 1991/1992 | 8,663,605 | | 8,663,605 | |
| 1992/1993 | 40,361,002 | 1 | 40,361,002 | - |
| 1993/1994 | 33,580,438 | = | 33,580,438 | <u>-</u> |
| 1994/1995 | 55,392,583 | 1,216,919 | 56,609,502 | 1,037,526 |
| 1995/1996 | 80,837,814 | | 80,837,814 | <u> </u> |
| 1996/1997 | 77,667,007 | 25,376 | 77,692,383 | 8,882 |
| 1997/1998 | 186,915,392 | . | 186,915,392 | |
| 1998/1999 | 399,131,115 | 4,324,271 | 403,455,386 | 1 |
| 1999/2000 | 81,996,879 | 146,085 | 82,142,964 | 11,635,366 |
| 2000/2001 | 66,801,589 | 100,000 | 66,901,589 | J |
| 2001/2002 | 85,127,971 | 2,444,385 | 87,572,356 | 502,557 |
| 2002/2003 | 74,175,332 | 2,360,048 | 76,535,380 | 2,260,048 |
| 2003/2004 | 63,334,834 | 176,990 | 63,511,824 | 176,990 |
| 2004/2005 | 68,056,455 | 960,251 | 69,016,706 | 960,251 |
| 2005/2006 | 76,985,798 | 1,822,459 | 78,808,257 | 1,822,459 |
| 2006/2007 | 32,629,934 | 7,650,160 | 40,280,094 | 7,650,160 |
| 2007/2008 | 34,997,203 | 6,484,482 | 41,481,685 | 6,484,482 |
| 2008/2009 | 65,092,558 | 5,658,268 | 70,750,826 | 5,658,268 |
| 2009/2010 | 65,343,501 | 17,463,301 | 82,806,802 | 17,463,301 |
| 2010/2011 | 40,415,511 | 37,166,296 | 77,581,807 | 37,166,296 |
| 2011/2012 | 30,016,618 | 26,453,841 | 56,470,459 | 26,453,841 |
| 2012/2013 | 14,994,189 | 42,967,506 | 57,961,695 | 42,967,506 |
| 2013/2014 | 5,364,438 | 33,943,979 | 39,308,417 | 33,943,979 |
| Total | 1,775,742,484 | 191,364,617 | 1,967,107,101 | 196,191,912 |

Note: Outstanding liabilities include claim reserves to be borne by the Fund, and liabilities to be borne by the Fund as a result of the insolvency of HIH Casualty and General Insurance Ltd, FAI General Insurance Company Ltd and FAI First Pacific Insurance Co. Ltd.

TABLE 14

COMPARISON OF CONTRIBUTIONS, CLAIMS LOADINGS AND LOSSES

| Indemnity Year | Annual Contributions (HK\$) | Claims Loadings (HK\$) | Total Incurred Losses (HK\$) | Loadings as % of Losses | Loadings as % of Contributions | Recovery by way of Deductibles (HK\$) |
|----------------|-----------------------------------|---------------------------|---------------------------------|----------------------------|-----------------------------------|--|
| 1997/1998 | 106,778,078 | 3,996,258 | 186,915,392 | 2.14% | 3.74% | 8,602,085 |
| 1998/1999 | 112,178,110 | 5,815,656 | 403,455,386 | 1.44% | 5.18% | 20,001,529 |
| 1999/2000 | 85,231,403 | 4,187,326 | 82,142,964 | 5.10% | 4.91% | 5,756,576 |
| 2000/2001 | 95,910,707 | 5,547,161 | 66,901,589 | 8.29% | 5.78% | 4,753,681 |
| 2001/2002 | 236, 886, 755 | 17,716,648 | 87,572,356 | 20.23% | 7.48% | 3,797,807 |
| 2002/2003 | 222,237,005 | 12,044,600 | 76,535,380 | 15.74% | 5.42% | 3,964,853 |
| 2003/2004 | <i>219,607,685</i> | 10,909,400 | 63,511,824 | 17.18% | 4.97% | 3,474,697 |
| 2004/2005 | 217,611,219 | 10,485,444 | 69,016,706 | 15.19% | 4.82% | 3,255,900 |
| 2005/2006 | 242,335,709 | 9,119,595 | 78,808,257 | 11.57% | 3.76% | 3,721,590 |
| 2006/2007 | 256,756,900 | 9,946,895 | 40,280,094 | 24.69% | 3.87% | 2,299,945 |
| 2007/2008 | 283, 223, 840 | 9,504,563 | 41,481,685 | 22.91% | 3.36% | 2,580,745 |
| 2008/2009 | 318,613,840 | 7,765,371 | 70,750,826 | 10.98% | 2.44% | 4,612,500 |
| 2009/2010 | 301,445,650 | 7,518,788 | 82,806,802 | 9.08% | 2.49% | 2,362,062 |
| 2010/2011 | 309,996,404 | 9,017,161 | 77,581,807 | 11.62% | 2.91% | 2,598,330 |
| 2011/2012 | 362,665,656 | 11,358,408 | 56,470,459 | 20.11% | 3.13% | 3,067,331 |
| 2012/2013 | 366,030,827 | 14,052,008 | 57,961,695 | 24.24% | 3.84% | 1,020,952 |
| 2013/2014 | 369,457,239 | 10,972,544 | 39,308,417 | 27.91% | 2.97% | 120,000 |

- (1) Total incurred losses include claim payments and reserves, some of which are covered by the deductibles paid by indemnified firms.
- (2) Annual Contributions include claims loadings.
- (3) Contribution before reduction is used for 2010/2011, 2011/2012 and 2013/2014 indemnity years.
- (4) Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

TABLE 15

FREQUENCY OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2009 – 30 SEPTEMBER 2014)

| | | | | | | INDE | MNITY Y | EAR | *************************************** | | | |
|------------------------------------|---------|--------------------------------|---------|--------------------------------|---------|-----------------------------------|---------|-----------------------------------|---|-----------------------------------|----------|---|
| AREA OF PRACTICE | 2009/10 | % of Total No. of Claims | 2010/11 | % of Total No. of Claims | 2011/12 | % of Total No. of Claims | 2012/13 | % of Total No. of Claims | 2013/14 | % of Total No. of Claims | in the 5 | % of Total No. of Claims in 5 Indemnity Years |
| COMMERCIAL | 18 | 12.95% | 18 | 10.34% | 22 | 17.46% | 20 | 8.33% | 20 | 13.61% | 98 | 11.86% |
| CONVEYANCING | 48 | 34.53% | 39 | 22.41% | 36 | 28.57% | 114 | 47.50% | 40 | 27.21% | 277 | 33.54% |
| LITIGATION | 48 | 34.53% | 67 | 38.51% | 47 | 37.30% | 61 | 25.42% | 51 | 34.69% | 274 | 33.17% |
| PROBATE | 1 | 0.72% | 3 | 1.72% | 3 | 2.38% | 12 | 5.00% | 12 | 8.16% | 31 | 3.75% |
| LANDLORD & TENANT | 0 | 0.00% | 1 | 0.57% | 0 | 0.00% | 6 | 2.50% | 4 | 2.72% | 11 | 1.33% |
| PATENTS, TRADEMARKS | 16 | 11.51% | 19 | 10.92% | 5 | 3.97% | 13 | 5.42% | 11 | 7.48% | 64 | 7.75% |
| TAX MATTERS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| BREACH OF CONFIDENTIAL INFORMATION | 0 | 0.00% | О | 0.00% | 0 | 0.00% | 5 | 2.08% | 1 | 0.68% | 6 | 0.73% |
| DATA BREACH | 0 | 0.00% | 0 | 0.00% | О | 0.00% | 1 | 0.42% | 0 | 0.00% | 1 | 0.12% |
| OTHERS | 8 | 5.76% | 27 | 15.52% | 13 | 10.32% | 8 | 3.33% | 8 | 5.44% | 64 | 7.75% |
| TOTAL | 139 | | 174 | | 126 | | 240 | | 147 | | 826 | |

Note: (1) The percentages of the number of claims in each area of practice are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

^{(2) &}quot;Breach of Confidential Information" and "Data Breach" are newly classified and are added as new items in 2012/2013 indemnity year.

TABLE 16

VALUE OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2009 – 30 SEPTEMBER 2014)

| | | | | | | INDEM | INITY YEAR | | 10000 | | | |
|--|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|----------------------------------|--|---|
| AREA OF PRACTICE | 2009/2010 (HK\$) | % of Total Value of Claims | 2010/2011 (HK\$) | % of Total Value of Claims | 2011/2012 (HK\$) | % of Total Value of Claims | 2012/2013 (HK\$) | % of Total Value of Claims | 2013/2014 (HK\$) | % of Total Value of Claims | Total Value of Claims in 5 Indemnity Years (HK\$) | % of Total Value of Claims in 5 Indemnity Years |
| COMMERCIAL | 12,735,883 | 15.38% | 10,156,424 | 13.09% | 23,425,146 | 41.48% | 10,356,344 | 17.87% | 10,830,975 | 27.55% | 67,504,772 | 21.49% |
| CONVEYANCING | 41,100,805 | 49.63% | 31,570,947 | 40.69% | 19,110,186 | 33.84% | 27,105,582 | 46.76% | 8,214,479 | 20.90% | 127,101,999 | 40.46% |
| LITIGATION | 28,689,493 | 34.65% | 35,325,948 | 45.53% | 7,230,901 | 12.80% | 20,300,555 | 35.02% | 16,316,464 | 41.51% | 107,863,361 | 34.34% |
| PROBATE | | | - | - , | 5,675,958 | 10.05% | 199,214 | 0.34% | 1,729,910 | 4.40% | 7,605,082 | 2.42% |
| LANDLORD & TENANT | - | - | - | - | - | - | - | - | 1,716,589 | 4.37% | 1,716,589 | 0.55% |
| PATENTS, TRADEMARKS | - | - | - | - | - | - | _ | | ••• | _ | - | - |
| TAX MATTERS | - | - | - | - | _ | - | - | - | - - | | - | _ |
| BREACH OF CONFIDENTIAL INFORMATION | 1 | - | - | 1 | - | · | | - | - | - | - | - |
| DATA BREACH | | - | _ | _ | - | - | - | - | - | - | - | |
| OTHERS | 280,621 | 0.34% | 528,488 | 0.68% | 1,028,268 | 1.82% | | - | 500,000 | 1.27% | 2,337,377 | 0.74% |
| TOTAL | 82,806,802 | | 77,581,807 | | 56,470,459 | | 57,961,695 | | 39,308,417 | | 314,129,180 | |

Note: (1) Value of claims includes claims paid and reserved.

The percentages of the value of claims in each area of practice are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

^{(2) &}quot;Breach of Confidential Information" and "Data Breach" are newly classified and are added as new items in 2012/2013 indemnity year.

TABLE 17

NUMBER OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING
(1 OCTOBER 2009 - 30 SEPTEMBER 2014)

| | | INE | EMNITY Y | 'EAR | | | |
|---|---------|---------|-----------|---------|---------|---|--|
| Type of Errors in Conveyancing | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | Total no. of a Claims in 5 indemnity years | % of Total No. of Claims in Conveyancing |
| | | N | O. OF CLA | IMS | | • | |
| Breach of undertaking | 2 | 0 | 1 | 0 | 0 | 3 | 1.1% |
| Conflict of Interest | 2 | 0 | 1 | 2 | 1 | 6 | 2.2% |
| Defective service | 0 | 0 | 0 | 74 | o | 74 | 26.7% |
| Delay irrespective of time limits | 1 | 0 | 0 | 2 | 1 | 4 | 1.4% |
| Failure to spot/investigate defect | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to act per client's instruction | 2 | 2 | 5 | 3 | 4 | 16 | 5.8% |
| Failure to advise correctly | 12 | 9 | 10 | 17 | 15 | 63 | 22.7% |
| Failure to answer requisitions | 5 | 4 | 2 | 2 | 3 | 16 | 5.8% |
| Failure to check client's I.D. | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to investigate title | 7 | 7 | 4 | 1 | 2 | 21 | 7.6% |
| Failure to search properly | 1 | 0 | 0 | 0 | 1 | 2 | 0.7% |
| Failure to supervise | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to verify/check information | 0 | 1 | 3 | 0 | 2 | 6 | 2.2% |
| Fraud by clients* | 2 | 0 | 4 | 5 | 1 | 12 | 4.3% |
| Fraud by employee* | 0 | 3 | 0 | 1 | 0 | 4 | 1.4% |
| Fraud by principal* | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Incorrect preparation/drafting | 3 | 1 | 1 | 3 | 0 | 8 | 2.9% |
| Insufficient information | 1 | 0 | 1 | 1 | 0 | 3 | 1.1% |
| Late notices/requisitions | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Late/failed registration | 1 | 0 | 1 | 0 | 1 | 3 | 1.1% |
| Late/failed stamping | 0 | 1 | 0 | 0 | 0 | 1 | 0.4% |
| Loss of documents | 1 | 3 | 0 | 0 | 1 | 5 | 1.8% |
| Missed time limits | 1 | 0 | 0 | 1 | 0 | 2 | 0.7% |
| No apparent negligence | 5 | 2 | 2 | 1 | 2 | 12 | 4.3% |
| Other failure to take correct action | 1 | 6 | 1 | 1 | 4 | 13 | 4.7% |
| Causes not specified | 1 | 0 | 0 | 0 | 2 | 3 | 1.1% |
| Total | 48 | 39 | 36 | 114 | 40 | 277 | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

VALUE OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING (1 OCTOBER 2009 - 30 SEPTEMBER 2014)

TABLE 18

| | | IND | EMNITY YEAR | | | Total Value of | % of Total Value | |
|--|------------|------------|--------------|------------|-----------|-----------------------------|------------------------------|--|
| Type of Errors in Conveyancing | 2009/10 | 2010/2011 | 2011/2012 | 2012/2013 | 2013/2014 | Claims ** in 5 indemnity | of Claims in Conveyancing | |
| | | VALUE | OF CLAIMS (H | IK\$) | | years (HK\$) | Conveyancing | |
| Breach of undertaking | - | - | - | - | - | - | 0.0% | |
| Conflict of interest | _ | - | - | • | - | • | 0.0% | |
| Defective service | - | _ | • | - | - | - | 0.0% | |
| Delay irrespective of time limits | 1,211,209 | - | - | - | - | 1,211,209 | 1.0% | |
| Failure to spot/investigate defect | | - | _ | - | - | - | 0.0% | |
| Failure to act per client's instruction | 5,197,855 | - | 996,245 | 1,233,199 | 800,000 | 8,227,299 | 6.5% | |
| Failure to advise correctly | 21,632,306 | 6,091,164 | 562,504 | 8,500,909 | 7,414,479 | 44,201,362 | 34.8% | |
| Failure to answer requisitions | 3,422,441 | 6,191,316 | 5,339,899 | 4,619,828 | _ | 19,573,484 | 15.4% | |
| Failure to check client's I.D. | - | - | - | - | _ | - | 0.0% | |
| Failure to investigate title | 4,632,988 | - | 2,558,536 | - | • | 7,191,524 | 5.7% | |
| Failure to search properly | 966,907 | - | - | - | · | 966,907 | 0.8% | |
| Failure to supervise | | _ | - | • | | • | 0.0% | |
| Failure to verify/check information | | _ | 559,842 | - | • | 559,842 | 0.4% | |
| Fraud by clients* | 4,032,039 | _ | 8,800,908 | 9,776,300 | | 22,609,247 | 17.8% | |
| Fraud by employee* | - | 1,266,028 | | 565,979 | - | 1,832,007 | 1.4% | |
| Fraud by principal* | _ | - | | - | | | 0.0% | |
| Incorrect preparation/drafting | _ | | M | - | - | • | 0.0% | |
| Insufficient information | <u>-</u> | _ | . | - | • | - | 0.0% | |
| Late notices/requisitions | - | - | - | - | | - | 0.0% | |
| Late/failed registration | | _ | _ | - | - | - | 0.0% | |
| Late/failed stamping | <u>-</u> | _ | | - | | - | 0.0% | |
| Loss of documents | <u></u> | _ | - | - | - | - | 0.0% | |
| Missed time limits | | _ | | 2,409,367 | | 2,409,367 | 1.9% | |
| No apparent negligence | 5,060 | 9,674,181 | 182,252 | - | | 9,861,493 | 7.8% | |
| Other failure to take correct action | • | 8,348,258 | 110,000 | | - | 8,458,258 | 6.7% | |
| Causes not specified | - | - | _ | - | _ | - | 0.0% | |
| Total | 41,100,805 | 31,570,947 | 19,110,186 | 27,105,582 | 8,214,479 | 127,101,999 | | |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

^{**} Value of claims includes claims paid and reserved.

TABLE 19
LOSS RATIOS AS AT 30 SEPTEMBER 2014

| Indemnity Year | Number of claims | Annual Contributions (HK\$) | Claims Losses (HK\$) | Loss ratio |
|----------------|------------------|--------------------------------|-------------------------|------------|
| 1997/98 | 336 | 106,778,078 | 186,915,392 | 175% |
| 1998/99 | 483 | 112,178,110 | 403,455,386 | 360% |
| 1999/00 | 263 | 85,231,403 | 82,142,964 | 96% |
| 2000/01 | 230 | 95,910,707 | 66,901,589 | 70% |
| 2001/02 | 215 | 236,886,755 | 87,572,356 | 37% |
| 2002/03 | 269 | 222,237,005 | 76,535,380 | 34% |
| 2003/04 | 165 | 219,607,685 | 63,511,824 | 29% |
| 2004/05 | 159 | 217,611,219 | 69,016,706 | 32% |
| 2005/06 | 165 | 242,335,709 | 78,808,257 | 33% |
| 2006/07 | 142 | 256,756,900 | 40,280,094 | 16% |
| 2007/08 | 309 | 283,223,840 | 41,481,685 | 15% |
| 2008/09 | 147 | 318,613,840 | 70,750,826 | 22% |
| 2009/10 | 139 | 301,445,650 | 82,806,802 | 27% |
| 2010/11 | 174 | 309,996,404 | 77,581,807 | 25% |
| 2011/12 | 126 | 362,665,656 | 56,470,459 | 16% |
| 2012/13 | 240 | 366,030,827 | 57,961,695 | 16% |
| 2013/14 | 147 | 369,457,239 | 39,308,417 | 11% |

- Loss ratio is the ratio of contributions to claims losses (claims paid and reserved).
 100% loss ratio means the contributions equal to the incurred losses.
 200% loss ratio means the amount of claims losses is double the contributions collected.
- (2) Whilst the higher the ratio, the greater the amount by which claims losses exceed the contributions collected, it should be borne in mind it takes about 4 years before claims are sufficiently developed to provide a figure close to a final loss ratio. The loss ratios for the 2009/10 indemnity year onwards cannot therefore be taken as the final loss ratios.
- (3) Contribution before reduction is used for 2010/2011, 2011/2012 and 2013/2014 indemnity years.
- (4) Adjustment to Contribution reduction for 2010/2011 is included in 2013/2014 indemnity year.

TABLE 20
ANTICIPATED MAXIMUM SHORTFALL AS A RESULT OF THE INSOLVENCY OF HIH CASUALTY AND GENERAL INSURANCE LTD.
("HIH"), FAI GENERAL INSURANCE COMPANY LTD. ("FAI") AND FAI FIRST PACIFIC INSURANCE CO. LTD. ("FAI PACIFIC") AS AT 30 SEPTEMBER 2014

(1) Outstanding claims provision recoverable from reinsurers

| Indemnity | (a) Exc | cess of Loss | Layer | (b) S | top Loss Lay | /er | (c) "Incurred | but not report | ed" reserve # | Total |
|-------------------|--------------|--------------|-------------|-------|--------------|-------------|---------------|----------------|---------------|-------------|
| Year | HIH | FAI | FAI Pacific | НІН | FAI | FAI Pacific | НІН | FAI | FAI Pacific | (a)+(b)+(c) |
| 1988/89 | - | - | - | _ | - | - | - | - | - | |
| 1989/90 | - | - | - | - | - | _ | - | - | - | |
| 1990/91 | - | <u></u> | _ | - | • | _ | - | - | - | |
| 1991/92 | - | - | - | - | | _ | | - | - | - |
| 1992/93 | - | - | - | - | _ | - | - | - | - | |
| 1993/94 | - | - | - | _ | - | - | - | _ | - | |
| 1994/95 | 493,331 | | 448,482 | - | - | - | (91) | - | (82) | 941,640 |
| 1995/96 | - | - | - | - | - | - | - | - | - | |
| 1996/97 | - | - | - | - | - | 8,882 | - | - | - | 8,882 |
| 1997/98 | - | - | - | - | - | - | - | - | - | |
| 1997/98~2000/2001 | N/A | N/A | N/A | N/A | N/A | N/A | (179) | _ | (132) | (311) |
| 1998/99~1999/2000 | 11,635,366 * | _ | _ | _ | _ | | - | _ | - | 11,635,366 |
| 1994/95 | 493,331 | _ | 448,482 | _ | - | - | (91) | - | (82) | 941,640 |
| 2001/2002 | - | _ | - | - | _ | - | - | - | - | |
| 2001/02 | - | | - | - | - | - | - | - | - | |
| 2002/03 | - | - | - | - | - | - | | - | - | |
| 2003/04 | - | <u></u> | - | _ | - | - | - | - | - | |
| 2004/05 | - | _ | - | - | - | - | - | - | - | |
| 2005/06 | - | - | - | - | - | - | - | - | - | , |
| 2006/07 | | _ | - | | _ | - | - | - | - | |
| 2007/08 | - | _ | - | - | _ | - | - | - | - | |
| 2008/09 | _ | - | - | - | - | - | _ | - | - | |
| 2009/10 | - | - | - | - | - | - | _ | - | - | |
| 2010/11 | _ | _ | - | - | _ | - | | - | - | |
| 2011/12 | _ | _ | - | | _ | - | - | - | - | |
| 2012/13 | - | - | - | - | - | _ | _ | | - | |
| 2013/14 | - | _ | - | - | | | | - | _ | |
| | 12,128,697 | - | 448,482 | _ | | 8,882 | (270) | - | (214) | 12,585,577 |

^{*} including the drop down cover totalling \$8,374,071

(2) Claims receivables from reinsurers

| Indemnity | (a) Excess of Loss Layer | | | (b) S | Stop Loss Lay | rer | (c) Drop Down Layer | Total |
|-----------------|--------------------------|-----------|-------------|------------|---------------|-------------|---------------------|-------------|
| Year | НІН | FAI | FAI Pacific | HIH | FAI | FAI Pacific | HIH | (a)+(b)+(c) |
| 1988/89-99/2000 | 232,249,360 | 1,365,851 | 48,372,796 | N/A | N/A | N/A | N/A | 281,988,007 |
| 1997/98-2000/01 | N/A | N/A | N/A | 37,500,000 | 1 | 8,628,414 | 8,184,747 | 54,313,161 |
| | 232,249,360 | 1,365,851 | 48,372,796 | 37,500,000 | - | 8,628,414 | 8,184,747 | 336,301,168 |

[#] no stop loss insurance since 2001/02

ONGOING ISSUES

1. HIH REINSURERS

HIH Casualty and General Insurance Ltd. ("HIH"), FAI General Insurance Company Ltd. ("FAI") and FAI First Pacific Insurance Co. Ltd. ("FAI Pacific") ("the HIH reinsurers") were the excess of loss and stop loss insurers for the Scheme from 1987 onwards. The first 2 above-mentioned companies were placed in provisional liquidation on 15 March 2001 and the third went into provisional liquidation on 9 April 2001. A winding-up order was subsequently made against the first 2 companies on 27 August 2001. A provision has been made in the Fund Accounts to cover the anticipated maximum shortfall. The anticipated maximum shortfall as at 30 September 2014 is set out in table 20.

The Company has also conducted an actuarial study on the total outstanding liabilities of the Fund. Having taken into account the default of the HIH reinsurers, the total outstanding liabilities of the Fund as at 30 September 2014 was approximately HK\$371.741m.

The Company is a member of the Committees of Inspection and the Creditors' Committees of HIH and FAI. The Liquidator has commenced proceedings against various parties including the former directors, auditors and actuary of the companies in the HIH group based on his investigation and the findings of the Royal Commission in Australia. Some of the proceedings have been settled. Schemes of arrangement were implemented in respect of HIH and FAI on 30 May 2006. As of 15 April 2015, a total of US\$13,859,364.05 was paid by HIH, of which US\$929,276.05 was repaid to reinsurers who replaced HIH in accordance with the reinsurance policies. A total of US\$105,999.12 was paid by FAI as interim dividends. The Company is also a member of the Creditors' Committee of FAI Pacific in Hong Kong. A scheme of arrangement was implemented in respect of the provisional liquidation in Hong Kong on 30 November 2002. As of 15 April 2015, a total of HK\$29,364,649.08 was paid by FAI First Pacific as interim dividend and threshold payments i.e. settlements for small claims.

The HIH scheme of arrangement has entered its final stages, however a key issue affecting the timing of the closure of the scheme is the complex intercompany positions. The finalization of the scheme is still in progress.

2. QUALIFYING INSURERS SCHEME ("QIS") OR OTHER ALTERNATIVES

At an Extraordinary General Meeting ("EGM") of the Law Society on 16 November 2004, Members voted by a majority of 316 to 255 to replace the Scheme with a QIS.

A notice of EGM, the QIS Rules, the qualifying insurer's agreement, the assigned risk pool management agreement and an explanatory note were issued to the Members on 11 April 2006.

Having considered the structure of the QIS proposed in the QIS Rules and the other documents, members voted in the EGM on 27 April 2006 by a majority of 1873 to 506 against the implementation of such a scheme.

The Council has set up the PIS Review Working Party ("the Working Party") to consider how to improve the Scheme or such other alternative insurance or indemnity schemes as may be viable. An actuarial analysis of the present contribution formula was performed and provided the following findings:

- The current contribution formula is sufficient to cover the total claims and expenses of administering the Scheme;
- The three rating factors currently used in the formula, namely the average number of principals, average number of assistants and gross fee income are all positively correlated with the net incurred costs and the number of reported claims;
- Any additional rating factors to be introduced to the formula will need to be obtained from members without causing an excessive burden and be verifiable. The Rules will also need to be amended to authorise the collection of such data;
- As with any formula structure, cross subsidization exists and large firms were found to contribute more than the cost attributable to them. Small firms contributed less than or equal to their share of the cost while medium size firms showed mixed results.

The Working Party also appointed Lockton Companies (Hong Kong) Limited to consider the feasibility of a master policy scheme in Hong Kong. It was noted certain features of the Scheme, such as unlimited aggregate cover, are not currently supported by commercial insurers. Additional exclusions are also likely to be imposed by commercial insurers.

In 2010, the Rules have been amended to provide contribution reductions to member firms. After consideration of actuarial advice, claims experience and the financial position of the Fund, contribution reductions of 331/3% were provided in the indemnity years of 2010/11, 2011/12, 2013/14 & 2014/15. The amount of reduction made totaled approximately HK\$470m.

The Working Party recommended to Council that cover be continued to be provided to members under the PIS. The recommendation has been adopted by Council and the Working Party was then disbanded on 5 February 2013.

PERFORMANCE OF THE FUND'S INVESTMENTS

Mercer Investment Consulting Limited has been the Company's investment consultant since December 2010. In 2011, the PIS Investment Subcommittee ("Subcommittee") conducted a portfolio structure review and health check of investment managers. It was resolved that two additional global equity managers would be appointed to take over the equity portfolio managed by AllianceBernstein Hong Kong Limited ("AllianceBernstein").

The current investment managers of the Fund are as follows:

- Amundi Hong Kong Limited ("Amundi")
- AllianceBernstein
- MFS Investment Management ("MFS")
- Grantham Mayo van Otterloo ("GMO")

The Subcommittee meets every quarter to monitor the investment managers and the guidelines for the investments. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The investment objectives, guidelines and restrictions are summarised as follows:

Investment Objectives:

- to preserve capital and to maximize total return on the portfolio; and
- regarding the bond portfolio, to outperform the Barclays Capital Global Aggregate Index.

Amundi's portfolio consists of both equities and bonds and the portfolio Investment Guidelines and Restrictions are as follows:

- allowable range in equities: 20% 35%
- allowable range in bonds: 55% 80%
- allowable range in cash: 0% 10%

Total: 100%

The AllianceBernstein portfolio consists of bonds only.

Investments made via the other two managers are in the form of equity pooled funds, as follows:

- MFS Global Concentrated Equity Fund
- GMO Global Equity Allocation Fund

The net returns on the portfolios managed by the investment managers for the 12 month period ended 31 December for the past 3 years were as follows:

| | | <u>Net Return</u> | | | | |
|-------------------|-------------------|-------------------|-------------|-------------|--|--|
| | Type of portfolio | <u>2012</u> | <u>2013</u> | <u>2014</u> | | |
| Amundi | Equity and bonds | 9.68% | 6.44% | 3.40% | | |
| AllianceBernstein | Bonds | 3.86% | 0.27% | 7.22% | | |
| MFS* | Equity | 24.13% | 29.55% | 7.46% | | |
| GMO* | Equity | 13.56% | 19.95% | -1.84% | | |

^{*}MFS and GMO were appointed in December 2011.

CONCLUSION

The Company's policy is to resolve claims promptly for the benefit of the Fund. However, unmeritorious claims are vigorously defended. Each claim is carefully considered on its own merits.

The Board of Directors of the Company would like to record their appreciation to all members of the relevant PIS Committees and Working Parties for their hard work during the year and the time they gave so freely to serve the profession.

ADPIS 13/14 AR (2130711)

Audited Financial Statements

Hong Kong Solicitors Indemnity Fund
30 September 2014



Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

We have audited the financial statements of Hong Kong Solicitors Indemnity Fund (the "Fund") set out on pages 3 to 21, which comprise the statement of financial position as at 30 September 2014, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Manager's responsibility for the financial statements

The Manager of the Fund is responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and for such internal control as the Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the HKICPA. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Fund as at 30 September 2014 and of its surplus and cash flows for the year then ended in accordance with HKFRS.

Certified Public Accountants Hong Kong, 25 February 2015

Chan Wai Man

Practising Certificate number: P02487

Statement of Comprehensive Income Year ended 30 September 2014

| | Note | 2014 | 2013 |
|--|------|---------------|---------------|
| | | HK\$ | HK\$ |
| m | 2 | 250 929 104 | 260 006 229 |
| Turnover | 3 | 250,928,104 | 360,096,338 |
| Gain on disposal of financial assets at fair value through profit or loss | | 7,047,881 | 44,860,762 |
| Change in fair value of financial assets at fair value through | | .,, | ,, |
| profit or loss | | 48,788,509 | 26,592,445 |
| Net claims incurred | | (66,321,010) | (27,813,545) |
| Other revenue | 3 | 72,362,363 | 222,270,486 |
| Operating expenses | 4 | (108,711,902) | (113,370,283) |
| | | | |
| Surplus from operations | | 204,093,945 | 512,636,203 |
| Add: Net movement in claims provision and claims receivable relating to reinsurance contracts with | | | |
| HIH Group | 5 | 23,420,676 | 20,871,242 |
| * · · | | | |
| Surplus before income tax | | 227,514,621 | 533,507,445 |
| Income tax expense | 6 | 12 | |
| Surplus for the year | | 227,514,621 | 533,507,445 |
| Other comprehensive income for the year | | - | *** |
| Total comprehensive income for the year | | 227,514,621 | 533,507,445 |
| | | | |

Statement of Financial Position

At 30 September 2014

| | Note | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|---|------|--------------------------|--------------------------|
| Non-current assets | | 4=0.000.000 | 150 000 000 |
| Profit commission receivable from reinsurers | 7 | 159,000,000 | 159,000,000 |
| Current assets | | | |
| Claims receivable from reinsurers | | _ | 8,116 |
| Claims provision recoverable and claims receivable | 8 | 17,274,000 | 37,520,000 |
| Financial assets at fair value through profit or loss | g | 2,328,619,077 | 2,053,920,041 |
| Amount due from Hong Kong Solicitors Indemnity | r | - ,,, | ,,- |
| Fund Limited | 10 | 1,769,644 | 1,760,712 |
| Accounts receivable | 11 | 4,577,239 | 6,076,798 |
| Prepayments | | 52,000,000 | 65,212,500 |
| Cash at bank | 12 | 208,781,256 | 214,627,352 |
| | | 2,613,021,216 | 2,379,125,519 |
| Current liabilities | | . , | |
| Outstanding claims provision | | 391,006,000 | 398,388,000 |
| Accrued charges Contributions received in advance | | 196,571 | 213,541 |
| Contributions received in advance Contributions refundable | | 231,428,647 1,159,588 | 217,443,596 1,364,593 |
| Controllous retaildable | | 1,137,300 | 1,304,373 |
| | | 623,790,806 | 617,409,730 |
| Net current assets | | 1,989,230,410 | 1,761,715,789 |
| NET ASSETS | | 2,148,230,410 | 1,920,715,789 |
| | | | |
| Reserves | | | |
| Accumulated fund | | 2,148,230,410 | 1,920,715,789 |

Approved and authorised for issued by the Manager on 25 February 2015

Director

Director

Statement of Changes in Equity Year ended 30 September 2014

| | Accumulated fund <i>HK</i> \$ |
|--|-------------------------------------|
| At 1 October 2012 | 1,387,208,344 |
| Surplus for the year and total comprehensive income for the year | 533,507,445 |
| At 30 September 2013 and 1 October 2013 | 1,920,715,789 |
| Surplus for the year and total comprehensive income for the year | 227,514,621 |
| At 30 September 2014 | 2,148,230,410 |

Statement of Cash Flows Year ended 30 September 2014

| | Note | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|---|------|--|--|
| OPERATING ACTIVITIES | | | |
| Cash generated from operations | 15 | 156,972,859 | 134,929,415 |
| Net cash from operating activities | | 156,972,859 | 134,929,415 |
| INVESTING ACTIVITIES Proceeds from disposal of financial assets at fair value through profit or loss Purchases of financial assets at fair value through profit or loss Interest received Dividend income | | 1,540,714,831 (1,773,473,257) 41,806,583 14,237,108 | 1,055,453,068 (1,267,064,193) 40,545,028 14,143,404 |
| Net cash used in investing activities | | (176,714,735) | (156,922,693) |
| Net decrease in cash and cash equivalents | | (19,741,876) | (21,993,278) |
| Cash and cash equivalents at beginning of year | | 305,346,311 | 327,339,589 |
| Cash and cash equivalents at end of year | 12 | 285,604,435 | 305,346,311 |

Notes to the Financial Statements

Year ended 30 September 2014

1. GENERAL

Hong Kong Solicitors Indemnify Fund (the "Fund") was established by The Law Society of Hong Kong to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159). The Fund is managed by the Hong Kong Solicitors Indemnity Fund Limited (the "Manager"), a company limited by guarantee.

2. PRINCIPAL ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and accounting principles generally accepted in Hong Kong.

These financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2013 financial statements. The new / revised HKFRSs that are relevant to the Fund and effective from the current year had no significant effects on the results and financial position of the Fund for the current and prior years. A summary of the principal accounting policies adopted by the Fund is set out below.

Adoption of new / revised HKFRSs

Amendments to HKAS 1: Presentation of items of other comprehensive income

The amendments to HKAS 1 require entities to group together items within other comprehensive income that will not be reclassified to profit or loss separately from items that may be reclassified subsequently to profit or loss if certain conditions are met. Other than the presentation changes, the application of the amendments does not have an impact on the amounts recognised.

Further, these amendments change the title for the "statement of comprehensive income" to the "statement of profit or loss and other comprehensive income". However, HKAS 1 retains the option to use titles for the statement other than those used in HKAS 1. The Fund continues to use the "statement of comprehensive income" instead of the "statement of profit or loss and other comprehensive income".

Basis of measurement

The measurement basis used in the preparation of these financial statements is historical cost, except for the financial assets at fair value through profit or loss which are measured at fair value as explained in the accounting policies set out below.

Financial instruments

Recognition and derecognition

Financial assets and financial liabilities are recognised when and only when the Fund becomes a party to the contractual provisions of the instruments and on a trade date basis.

A financial asset is derecognised when and only when (i) the Fund's contractual rights to future cash flows from the financial asset expire or (ii) the Fund transfers the financial asset and either (a) the Fund transfers substantially all the risks and rewards of ownership of the financial asset, or (b) the Fund neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset but it does not retain control of the financial asset.

Notes to the Financial Statements

Year ended 30 September 2014

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Financial instruments (Continued)

Recognition and derecognition (Continued)

A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires.

Classification and measurement

Financial assets or financial liabilities are initially recognised at their fair value plus, in the case of financial assets or financial liabilities not carried at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets or financial liabilities.

1) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. They are carried at fair value, with any resultant gain and loss recognised in profit or loss.

Financial assets are classified as held for trading if they are (i) acquired principally for the purpose of selling in the near future; (ii) part of a portfolio of identified financial instruments that the Fund manages together and has a recent actual pattern of short-term profit-taking; or (iii) derivatives that are not financial guarantee contracts or not designated and effective hedging instruments.

Financial assets are designated at initial recognition as at fair value through profit or loss only if (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; or (ii) they are part of a group of financial assets and / or financial liabilities that are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy.

2) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not held for trading. They are measured at amortised cost using the effective interest method, except where receivables are interest-free loans and without any fixed repayment term or the effect of discounting would be insignificant. In such case, the receivables are stated at cost less impairment loss. Amortised cost is calculated by taking into account any discount or premium on acquisition over the period to maturity. Gains and losses arising from derecognition, impairment or through the amortisation process are recognised in profit or loss.

3) Financial liabilities

All financial liabilities except for derivatives are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

Impairment of financial assets

At the end of each reporting period, the Fund assesses whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired. The impairment loss of financial assets carried at amortised cost is measured as the difference between the assets' carrying amount and the present value of estimated future cash flow discounted at the financial asset's original effective interest rate. Such impairment loss is reversed in subsequent periods through profit or loss when an increase in the asset's recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to a restriction that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Notes to the Financial Statements

Year ended 30 September 2014

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Cash equivalents

For the purpose of the statement of cash flows, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, net of bank overdrafts.

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Fund and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Contributions are accounted for proportionally over the period of coverage. Contributions received in advance represent contributions invoiced and received but not earned at the end of reporting period.

Dividend income from investments and investment incentive income are recognised when the Fund's rights to receive payment have been established.

Interest income from financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Foreign currency translation

The financial statements are presented in the currency of Hong Kong dollars, which is the Fund's functional currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and when a reliable estimate of the amount of obligation can be made. Expenditures for which a provision has been recognised are charged against the related provision in the year in which the expenditures are incurred. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditures expected to be required to settle the obligation. Where the Fund expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

Related parties

A related party is a person or entity that is related to the Fund.

- (a) A person or a close member of that person's family is related to the Fund if that person:
 - (i) has control or joint control over the Fund;
 - (ii) has significant influence over the Fund; or
 - (iii) is a member of the key management personnel of the Fund.
- (b) An entity is related to the Fund if any of the following conditions applies:
 - (i) The entity is controlled or jointly controlled by a person identified in (a).
 - (ii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Notes to the Financial Statements

Year ended 30 September 2014

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Related parties (Continued)

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- (c) dependants of that person or that person's spouse or domestic partner.

Critical accounting estimates and judgements

Estimates and assumptions concerning the future and judgements are made by the Manager in the preparation of the financial statements. They affect the application of the Fund's accounting policies, reported amounts of assets, liabilities, income and expenses, and disclosures made. They are assessed on an on-going basis and are based on experience and relevant factors, including expectations of future events that are believed to be reasonable under the circumstances. Where appropriate, revisions to accounting estimates are recognised in the period of revision and future periods, in case the revision also affects future periods.

Provision for claims

The estimation of the ultimate liability arising from claims made under indemnity is the Fund's most critical accounting estimate.

Full provision is made for the estimated cost of claims notified but not settled at the end of the reporting period and for the estimated cost of claims incurred but not enough reported ("IBNER") by that date. The provision for amounts recoverable from reinsurers and from solicitors' firms is estimated and shown separately in the statement of financial position. Provision is also made for the estimated cost of servicing claims notified but not settled at the reporting date and expenses on IBNER at the end of the reporting period.

Management of the Fund takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Estimates and assumptions have been made in arriving at the provision for claims and reinsurance recoveries thereof. The actual results may be significantly different from those envisaged when these estimates were made. In particular, the estimation of IBNER is based upon actual claims experience using predetermined methodology and is generally subject to a greater degree of uncertainty.

| | 2014 HK\$ | 2013 <i>HK\$</i> |
|--|--|--|
| Case reserves Estimated IBNER Estimated allowance for indirect claim handling expenses Risk margin | 191,365,000 124,892,000 14,950,000 59,799,000 | 165,420,000 160,794,000 14,435,000 57,739,000 |
| | 391,006,000 | 398,388,000 |

Profit commission receivable from reinsurers

The estimate of the ultimate profit commission to be receivable from reinsurers involve critical accounting estimate. The Fund estimates that provision based primarily on risk premium, latest expenses, claims paid and claims reserved. Details of profit commission receivable from reinsurers recognised are set out in note 7 to the financial statements.

Notes to the Financial Statements

Year ended 30 September 2014

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Future changes in HKFRS

At the date of authorisation of these financial statements, the HKICPA has issued a number of new / revised HKFRS that are not yet effective for the current year, which the Fund has not early adopted. The Manager anticipates that the adoption of these new / revised HKFRS in the future accounting periods will have no material impact on the results of the Fund.

| 3. | TURNOVER AND OTHER REVENUE | | |
|----|--|---------------------|----------------------|
| э. | TURNOVER AND OTHER REVENUE | 2014 | 2013 |
| | | HKS | HK\$ |
| | | | |
| | Contribution earned | 250,928,104 | 360,096,338 |
| | Turnover | 250,928,104 | 360,096,338 |
| | Bond interest income | 41,752,917 | 40,466,163 |
| | Deposit interest income | 53,666 | 78,865 |
| | Dividend income | 14,237,108 | 14,143,404 |
| | Investment incentive income | 16,210,448 | 8,493,619 |
| | Profit commission on reinsurance | - | 159,000,000 |
| | Sundry income | 108,224 | 88,435 |
| | Other revenue | 72,362,363 | 222,270,486 |
| | Total revenue | 323,290,467 | 582,366,824 |
| 4. | OPERATING EXPENSES | 2014 <i>HK\$</i> | 2013 <i>HK</i> \$ |
| | | | |
| | Accounting fee | 264,000 | 252,000 |
| | Auditor's remuneration Administration fee paid to Hong Kong Solicitors | 123,000 | 120;000 |
| | Indemnity Fund Limited | 11,317,312 | 11,134,041 |
| | Bank charges | 51,284 | 193,907 |
| | Investments management fee | 8,826,643 | 7,156,298 |
| | Legal and professional fees | 973,181 | 1,536,229 |
| | Reinsurance premium | 87,126,875 | 92,856,375 |
| | Sundry expenses | 29,607 | 57,685 |
| | Write-off of profit commission receivable from reinsurers | - | 63,748 |
| | | 108,711,902 | 113,370,283 |

Notes to the Financial Statements

Year ended 30 September 2014

5. NET MOVEMENT IN CLAIMS PROVISION AND CLAIMS RECEIVABLE RELATING TO REINSURANCE CONTRACTS WITH HIH GROUP

In 2001, three of the major reinsurers used by the Fund, which were part of an insurance group in Australia ("HIH Group"), were placed into liquidation. Given the limited information provided by the liquidators at that time except for certain indications that the financial losses could be very substantial, the Manager has concluded that a full provision against the remaining amounts due from these reinsurers would be appropriate. The amount provided relates to claims extending over the indemnity years 1998 to 2000. During the year, HK\$23,420,676 (2013: HK\$20,871,242) was recovered from the reinsurers and the provision for impairment previously made was reversed and credited to profit or loss.

6. INCOME TAX EXPENSE

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of section 14 of the Inland Revenue Ordinance (Cap. 112), it is not liable to Hong Kong taxation.

7. PROFIT COMMISSION RECEIVABLE FROM REINSURERS

The profit commission relates to slip policies covering the indemnity period from 1 October 2008 to 30 September 2013. The estimation of amount is based on risk premium, expenses, claims paid and claims reserved. Under the slip policies, the Fund shall be entitled to the profit sharing if the slip policies were not cancelled before 30 September 2013.

The amounts due are interest-free and calculated in accordance with the slip policies, final calculation on profit commission receivable from reinsurers will take place on 30 September 2017. The carrying amount of the amounts due approximates its fair value.

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE

| | Note | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|--|-------|---------------------------|---------------------------|
| Claims provision recoverable from reinsurers and solicitors' firms Less: provision for impairment – HIH Group | (a) _ | 21,666,000 (4,392,000) | 43,530,000 (6,010,000) |
| | _ | 17,274,000 | 37,520,000 |

The Fund does not have any settled claims receivable at the end of the reporting period. The carrying value of claims provision recoverable is considered a reasonable approximation of its fair value.

The Fund allows a credit period of 7 days to its reinsurers. Before accepting any new reinsurers, the Manager performs check on the potential reinsurer's international ratings as well as whether they are regulated by the Hong Kong Insurance Authority.

Notes to the Financial Statements

Year ended 30 September 2014

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE (CONTINUED)

(a) Provision for impairment - HIH Group

The movements in the provision for impairment – HIH Group during the year are as follows:

| | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|---|---|--|
| At beginning of reporting period Amount recovered during the year | 6,010,000 (23,420,676) 21,802,676 | 14,401,000 (20,871,242) 12,480,242 |
| Increase in provision for impairment | 21,002,070 | 12,400,242 |
| At the end of reporting period | 4,392,000 | 6,010,000 |

9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| | Notes | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|--|------------|---------------------|---------------------|
| Equity investments | , . | • , | |
| - listed in Hong Kong | (a) | 63,041,830 | 96,292,342 |
| - listed outside Hong Kong | (a) | 287,341,657 | 231,936,867 |
| | | 350,383,487 | 328,229,209 |
| Bonds listed outside Hong Kong | (a) | 1,495,468,578 | 1,284,760,667 |
| Quoted fund investments | <i>(b)</i> | 405,943,833 | 350,211,206 |
| Cash deposits in investment accounts (note 12) | . , | 76,823,179 | 90,718,959 |
| | | 2,328,619,077 | 2,053,920,041 |

Notes:

- (a) The fair values are based on quoted market prices in active markets at the end of the reporting period.
- (b) The fair values of quoted fund investments are measured by reference to the prices publicly quoted by fund administrators.

Notes to the Financial Statements

Year ended 30 September 2014

10. AMOUNT DUE FROM HONG KONG SOLICITORS INDEMNITY FUND LIMITED

The amount due is unsecured, interest-free and has no fixed repayment term. The carrying amount of the amount due approximates its fair value.

11. ACCOUNTS RECEIVABLE

| | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|--|------------------------|------------------------|
| Contributions receivable Other receivables | 2,419,752 2,157,487 | 1,889,278 4,187,520 |
| | 4,577,239 | 6,076,798 |

The contributions receivable represent contributions receivable from legal practitioners. Under the Hong Kong Legal Practitioners Ordinance (Chapter 159), all the legal practitioners in Hong Kong are required to maintain indemnity with the Fund in order to obtain new or renewal practicing certificates from the Law Society of Hong Kong. The carrying amounts of contributions receivable and other receivables are considered a reasonable approximation of their fair values.

No credit period is provided by the Fund and all payments are due by 30 September except in the case of new firms, in which case payments are due on presentation of debit notes. All of the Fund's contributions receivable and other receivables have been reviewed for indication of impairment.

As discussed above, the whole contributions receivable balance is past due but within 3 months as at the reporting date for which the Fund has not impaired as there has not been a significant change in its good credit quality. There was no recent history of default and the amounts are still considered recoverable. The Fund does not hold any collateral over these balances.

12. CASH AND CASH EQUIVALENTS

| | | HK\$ | HK\$ |
|--|-----|---------------------------|---------------------------|
| Cash at bank Cash deposits in investment accounts (note 9) | • | 208,781,256 76,823,179 | 214,627,352 90,718,959 |
| As stated in statement of cash flows | _ ! | 285,604,435 | 305,346,311 |

2014

2012

Notes to the Financial Statements

Year ended 30 September 2014

13. MANAGEMENT OF RISKS

The Fund is exposed to insurance risk and financial risks because of the nature of its operations and the use of financial instruments in its operating activities.

The carrying amount presented in the statement of financial position relate to the following categories of financial assets and financial liabilities.

| Financial assets Loans and receivables: Claims receivable from reinsurers 159,000,000 159,000,000 Outstanding claims provision receivable from reinsurers and solicitors' firms 17,274,000 37,520,000 Amounts due from Hong Kong Solicitors Indemnity 1,769,644 1,760,712 Accounts receivable 4,577,239 6,076,798 Cash at bank 208,781,256 214,627,352 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | | 2014 | 2013 |
|--|---|---------------|---------------|
| Loans and receivables: Claims receivable from reinsurers - 8,116 Profit commission receivable from reinsurers 159,000,000 159,000,000 Outstanding claims provision recoverable from reinsurers and solicitors' firms 17,274,000 37,520,000 Amounts due from Hong Kong Solicitors Indemnity Fund Limited 1,769,644 1,760,712 Accounts receivable 4,577,239 6,076,798 Cash at bank 208,781,256 214,627,352 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | Einansial agests | HK\$ - | HK\$ |
| Claims receivable from reinsurers | | | |
| Profit commission receivable from reinsurers 159,000,000 159,000,000 Outstanding claims provision recoverable from reinsurers and solicitors' firms 17,274,000 37,520,000 Amounts due from Hong Kong Solicitors Indemnity Fund Limited 1,769,644 1,760,712 Accounts receivable 4,577,239 6,076,798 Cash at bank 208,781,256 214,627,352 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | | | 0 116 |
| Outstanding claims provision recoverable from reinsurers and solicitors' firms 17,274,000 37,520,000 Amounts due from Hong Kong Solicitors Indemnity Fund Limited 1,769,644 1,760,712 Accounts receivable 4,577,239 6,076,798 Cash at bank 208,781,256 214,627,352 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | ······································ | 150 000 000 | |
| reinsurers and solicitors' firms Amounts due from Hong Kong Solicitors Indemnity Fund Limited Accounts receivable Cash at bank Financial assets at fair value through profit or loss At amortised costs: Outstanding claims provision Contributions refundable 1,769,644 1,760,712 4,577,239 6,076,798 208,781,256 214,627,352 391,402,139 418,992,978 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 391,006,000 398,388,000 1,159,588 1,364,593 | | 139,000,000 | 139,000,000 |
| Amounts due from Hong Kong Solicitors Indemnity Fund Limited Accounts receivable Cash at bank 1,769,644 1,760,712 4,577,239 6,076,798 208,781,256 214,627,352 391,402,139 418,992,978 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 391,006,000 398,388,000 1,159,588 1,364,593 | | 17 27 4 000 | 27 520 000 |
| Fund Limited 1,769,644 1,760,712 Accounts receivable 4,577,239 6,076,798 Cash at bank 208,781,256 214,627,352 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | | 17,274,000 | 37,520,000 |
| Accounts receivable 4,577,239 6,076,798 Cash at bank 208,781,256 214,627,352 391,402,139 418,992,978 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | • • | 1.500.044 | 1 7/0 710 |
| Cash at bank 208,781,256 214,627,352 391,402,139 418,992,978 Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 391,006,000 398,388,000 1,159,588 1,364,593 Contributions refundable 1,159,588 | | • • | |
| Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 391,006,000 398,388,000 1,159,588 1,364,593 | | | |
| Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 391,006,000 398,388,000 1,159,588 1,364,593 | Cash at bank | 208,781,256 | 214,627,352 |
| Financial assets at fair value through profit or loss 2,328,619,077 2,053,920,041 Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 391,006,000 398,388,000 1,159,588 1,364,593 | · | 301 402 130 | 419 002 079 |
| Financial liabilities At amortised costs: Outstanding claims provision Contributions refundable 791,006,000 398,388,000 1,159,588 1,364,593 | | 371,402,137 | 410,992,970 |
| At amortised costs: 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | Financial assets at fair value through profit or loss | 2,328,619,077 | 2,053,920,041 |
| At amortised costs: 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | | | |
| Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | Financial liabilities | | |
| Outstanding claims provision 391,006,000 398,388,000 Contributions refundable 1,159,588 1,364,593 | | | |
| Contributions refundable 1,159,588 1,364,593 | Outstanding claims provision | 391,006,000 | 398,388,000 |
| | • | | 1,364,593 |
| 392,165,588 399,752,593 | | | |
| | | 392,165,588 | 399,752,593 |

13.1 Insurance risk management

The Fund was established by The Law Society of Hong Kong. Pursuant to the Solicitors (Professional Indemnity) Rules made by the Council of The Law Society of Hong Kong under Section 73A(I) of the Hong Kong Legal Practitioners Ordinance, solicitors are provided with indemnity against loss arising from claims in respect of civil liability incurred in private practices.

The principal risk that the Fund faces is the possibility of the actual claims exceeding the carrying amount of the claims provision. This could occur when the frequency or severity of claims are greater than estimated. Events under indemnity are random and the actual number and amount of claims will vary from year to year from the estimate established using statistical techniques.

Management of the Fund attempts to diversify this risk by entering into reinsurance with reinsurers. Reinsurance does not discharge the Fund's liability as the primary obligor under the indemnity. Failure of reinsurers to honor their obligations could result in losses to the Fund. In order to minimise losses from reinsurers' defaults, the Fund only places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority. To minimise the risk of reinsurer defaults, the Fund has put in place insolvency insurance cover. The cover insures the Fund against the insolvency of one or more of its reinsurers.

Notes to the Financial Statements

Year ended 30 September 2014

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management

The financial risks to which the Fund is exposed include market risk (including currency risk, interest risk and other price risk), liquidity risk and credit risk.

The objective of financial risk management is to ensure that the Fund's overall financial risk is at an acceptable level and that appropriate returns are earned for the level of risk assumed. The Manager appointed four investment managers who operate independently of each other. Two investment managers operate under discretionary investment management agreements which allow them to manage their portfolio within guidelines prescribed by the Manager. The remaining two managers offer equity pooled funds which the Fund has invested in since November 2011. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The strategy is to achieve an optimal return without incurring a risk of substantial fluctuations in the value of the accumulated reserves.

(a) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Fund's exposures to currency risk arise from its bank balances and financial assets at fair value through profit or loss, which are primarily denominated in Australian Dollars ("AUD"), United States Dollars ("USD"), British Pounds ("GBP"), Japanese Yen ("JPY"), Renminbi ("RMB") and Euro ("EUR").

The Fund does not hedge its foreign currency risks. However, the Fund's investment managers monitor the foreign currency exposure and will consider hedging significant foreign currency exposure should the need arises.

The following table provides details of the Fund's exposure at the end of the reporting period to foreign exchange risk arising from recognised assets and liabilities denominated in a currency other than the functional currency of the Fund:

| | As a | t 30 September 2 | 014 | As at 30 September 2013 | | .013 |
|-----|--|-----------------------------|---------------------------------|--|-----------------------------|---------------------------------|
| | Financial assets at fair value through profit or loss HK\$ | Cash at bank <i>HK\$</i> | Overall net exposure HK\$ | Financial assets at fair value through profit or loss HK\$ | Cash at bank <i>HK\$</i> | Overall net exposure HK\$ |
| AUD | 18,307,475 | _ | 18,307,475 | 47,473,237 | - | 47,473,237 |
| EUR | 76,521,039 | - | 76,521,039 | 209,799,129 | - | 209,799,129 |
| GBP | 25,989,614 | - | 25,989,614 | 95,410,666 | - | 95,410,666 |
| JPY | 36,517,414 | | 36,517,414 | 39,265,876 | , - | 39,265,876 |
| RMB | 53,476,611 | | 53,476,611 | 32,124,173 | | 32,124,173 |
| USD | 1,991,317,470 | 11,819,399 | 2,003,136,869 | 1,473,730,084 | 24,568,976 | 1,498,299,060 |

Notes to the Financial Statements

Year ended 30 September 2014

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(a) Foreign currency risk (continued)

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the foreign exchange rates of the following foreign currencies against Hong Kong Dollar to which the Fund has significant exposure at the end of the reporting period.

| | 2014 | | 20 | 13 |
|-------|--|--|--|---|
| | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax HK\$ | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax HK\$ |
| AUD . | . 5 | 915,374 | 5 | 2,373,662 |
| EUR | 5 | 3,826,052 | 5 | 10,489,956 |
| GBP | 5 | 1,299,481 | 5 | 4,770,533 |
| JPY | 5 | 1,825,871 | 5 | 1,963,294 |
| RMB | 3 | 1,604,298 | 3 | 963,725 |
| USD | 1 | 20,031,369 | 1 | 14,982,991 |

This analysis assumes that all other variables remain constant.

Exchange differences arising from financial assets at fair value through profit or loss are classified as change in fair value of financial assets at fair value through profit or loss.

(b) Interest rate risk

The Fund's earnings are affected by changes in the market interest rates due to the impact such changes have on interest income from cash and cash equivalents and financial assets. Investment guidelines are in place and reviewed regularly to provide the general direction for the Fund's investment managers and to monitor the risk undertaken.

At 30 September 2014, it is estimated that a general increase/decrease of 5 basis points (2013: 5 basis points) in interest rates, with all other variables held constant, would increase/decrease the Fund's surplus after income tax and accumulated surplus by approximately HK\$143,000 (2013: HK\$153,000). The increase/decrease in basis points represents management's assessment of a reasonably possible change in interest rates over the period until the next reporting date.

Notes to the Financial Statements

Year ended 30 September 2014

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(c) Other price risk

Other price risk relates to the risk that the fair values or future cash flows of a financial instruments will fluctuate because of changes in market prices (other than changes in interest rates and foreign exchange rates). The Fund is exposed to change in market prices of listed equity and debt securities in respect of its investments in listed equity and debt securities classified as financial assets at fair value through profit and loss.

Investments in equity must be confined to publicly listed widely held and traded securities and there are limits on the exposure to an overseas stock market other than a recognised stock exchange and on the equity of any one company.

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the quoted prices for financial assets at fair value through profit or loss to which the Fund has significant exposure at the end of the reporting period.

| | 2014 | | 2013 | |
|--------------------------------|---|---|---|---|
| | Increase/ decrease in quoted prices % | Increase/ decrease in surplus <i>HK</i> \$ | Increase/ decrease in quoted prices % | Increase/ decrease in surplus HK\$ |
| Equity investments | 10 | 35,038,349 | 10 | 32,822,921 |
| Bonds listed outside Hong Kong | 5 | 74,773,429 | 5 | 64,238,033 |
| Quoted fund investments | 5 | 20,297,192 | 5 | 17,510,560 |

(d) Liquidity risk

The Fund manages its liquidity and cash flow profiles to ensure the operations maintain optimum level of liquidity at all times sufficient to meet its obligations as and when they fall due.

All of the Fund's financial liabilities will be settled within one year from the reporting date. This is based on the remaining period at the reporting date to the contractual maturity date and at the earliest date the Fund can be required to pay.

Notes to the Financial Statements

Year ended 30 September 2014

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(e) Credit risk

The Fund's credit risk is principally attributable to cash and cash equivalents and receivables from reinsurers and solicitor firms.

Cash and cash equivalents are normally placed at financial institutions that have sound credit rating and the Fund considers the credit risk to be insignificant.

Management has a credit policy in place for selection of its reinsurers and approving the credit limits and the exposures to credit risk are monitored such that any outstanding debts are reviewed and followed up on an ongoing basis.

As at the reporting date, the Fund does not hold any collateral from the reinsurers and the Fund has no significant concentration of credit risk, with exposure spreading over a number of reinsurers and counterparties.

Hence, the maximum exposure to credit risk is represented by the carrying amounts of each class of financial assets. The Fund does not provide any other guarantees which would expose the Fund to credit risk.

(f) Fair value measurements recognised in the statement of financial position

The financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

| <u>2014</u> | Level 1 <i>HK\$</i> | Level 2 HK\$ | Level 3 <i>HK\$</i> | . Total <i>HK</i> \$ |
|--|------------------------|-----------------|------------------------|-------------------------|
| Financial assets at fair value through profit or loss: | 11174 | 1111.0 | | 111.φ |
| Trading securities | 2,328,619,077 | | | 2,328,619,077 |
| 2013 | | | | • |
| | Level 1 | Level 2 | Level 3 | Total |
| | <i>HK</i> \$ | HK\$ | HKS | HK\$ |
| Financial assets at fair value through profit or loss: | | | | , |
| Trading securities | 2,053,920,041 | | | 2,053,920,041 |

Notes to the Financial Statements

Year ended 30 September 2014

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(f) Fair value measurements recognised in the statement of financial position (continued)

During the years ended 30 September 2014 and 2013, there were no transfer between Level 1 and Level 2 fair value measurements, and no transfer into and out of Level 3 fair value measurements.

The fair values have been determined by reference to their quoted bid prices at the reporting date and have been translated using the spot foreign currency rates at the end of the reporting period where appropriate.

14. CAPITAL MANAGEMENT

The Fund's capital management objective is to ensure the Fund's ability to continue as a going concern in order to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159).

The Fund has no share capital. The Manager of the Fund will actively and regularly review its accumulated surplus and make adjustment on the contributions receivable from legal practitioners in line of change in economic conditions.

15. CASH GENERATED FROM OPERATIONS

| CASH GENERATED FROM OF ERATIONS | 2014 HK\$ | 2013 <i>HK\$</i> |
|--|----------------|---------------------|
| Surplus before income tax Change in fair value of financial assets at fair value through | 227,514,621 | 533,507,445 |
| profit or loss | . (48,788,509) | (26,592,445) |
| Gain on disposal of financial assets at fair value through profit or loss | (7,047,881) | (44,860,762) |
| Interest income | (41,806,583) | (40,545,028) |
| Dividend income from financial assets at fair value through | | |
| profit or loss | (14,237,108) | (14,143,404) |
| Profit commission on reinsurance | • | (159,000,000) |
| Write-off of profit commission receivable from reinsurers | - | 63,748 |
| Changes in working capital: | | |
| Decrease (Increase) in claims receivable from reinsurers | 8,116 | (8,116) |
| Decrease (Increase) in outstanding claims provision | | |
| recoverable from reinsurers and solicitor's firm | 20,246,000 | (27,007,000) |
| Decrease in accounts receivable | 1,499,559 | 474,287 |
| Decrease (Increase) in prepayments | 13,212,500 | (51,483,000) |
| (Increase) Decrease in amount due from Hong Kong | • | |
| Solicitors Indemnity Fund Limited | (8,932) | 365,210 |
| (Decrease) Increase in outstanding claims provision | (7,382,000) | 7,800,00 0 |
| (Decrease) Increase in accrued charges | (16,970) | 26,088 |
| Decrease in amounts payable to reinsurers | • | (150,390) |
| Increase (Decrease) in contributions received in advance | 13,985,051 | (41,988,412) |
| Decrease in contributions refundable | (205,005) | (1,528,806) |
| Cash generated from operations | 156,972,859 | 134,929,415 |

Notes to the Financial Statements

Year ended 30 September 2014

16. RELATED PARTY TRANSACTIONS

During the year, the Fund incurred an administrative fee of HK\$11,317,312 (2013: HK\$11,134,041) payable to the Manager. As at 30 September 2014, the amount due from the Manager was HK\$1,769,644 (2013: HK\$1,760,712). The Fund and the Manager are under common control of The Law Society of Hong Kong. The carrying amount of the amount due approximates its fair value.

17. CONTINGENT ASSETS

| | 2014 <i>HK\$</i> | 2013 <i>HK\$</i> |
|-----------------------------------|---------------------|---|
| Profit commission from reinsurers | 26,000,000 | or statement against the control of |

The profit commission relates to slip policies covering the indemnity period from 1 October 2014 to 30 September 2018. The calculation of profit commission shall take place on 30 September 2018. Under the slip policies, the Fund shall not be entitled to any profit sharing if the slip policies are cancelled before 30 September 2018 except for certain events. No contingent assets have been recognised.

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

(Incorporated by The Law Society of Hong Kong with limited liability)



PROFESSIONAL INDEMNITY SCHEME 2014/2015 ANNUAL REPORT

Copies of the PIS Annual Report are sent to Senior Partners of all Hong Kong law firms. If you do not wish to receive a copy or prefer to receive a scanned copy by email, please let us know by email at maggic@hklawsoc.org.hk.

ISSUED June 2016

HONG KONG SOLICITORS INDEMNITY FUND LIMITED

Directors:-

Peter R. Griffiths (Chairman)

Denis G. Brock Albert B.K. Dan

Christopher G. Howse

Brian W. Gilchrist

Peter C.L. Lo

Patrick R. Moss

Amirali B. Nasir

Na Wai Yan

Kevin C.K. Shum

David G. Smyth

Norris H.C. Yang

Members:-

Peter R. Griffiths

Heidi K.P. Chu

Christopher G. Howse

Peter C.L. Lo

Patrick R. Moss

Amirali B. Nasir

Norris H.C. Yang

The Law Society of Hong Kong

Company Secretary:-

ESSAR Insurance Services Ltd.

("ESSAR")

(200/ 11 /)

PIS CLAIMS COMMITTEE

Members:-

Brian W. Gilchrist (Chairman)

Colin B. Cohen (Vice-Chairman)

Charles W. Allen

Keith M. Brandt

Tony K.W. Chow

Simon P. Clarke

George D. Lamplough

Jeffrey H. Lane

Ronald W.T. Tong

Secretary:-

ESSAR

PROFESSIONAL INDEMNITY ADVISORY COMMITTEE

Members:-

David G. Smyth (Chairman)

Kevin R. Bowers

Richard Keady

Susan P.S.K. Liang

Ng Wai Yan

Peter K.H. Ngai

Robin S. Peard

Thomas S.T. So

Fiona J. Stewart*

Gareth H. Thomas

* Account Director, ESSAR

Secretary:-

Gigi Liu, Assistant Director, Professional Indemnity Scheme ("ADPIS")

PIS INVESTMENT SUB-COMMITTEE

Members:-

Peter C.L. Lo (Chairman)

John S. Gale

Ip Shing Hing

Elen Lau

Kher Shena Lee

Kevin C.K. Shum

Norris H.C. Yang

Secretary:-

ADPIS

PIS PANEL SOLICITORS SELECTION **BOARD**

Members:-

Wong Kwai Huen (Chairman) Stephen W.S. Hung Kenneth S.Y. Na Amirali B. Nasir

Secretary:-**ADPIS**

WORKING PARTY ON PIS GROSS FEE INCOME REPORTS AND **CONTRIBUTIONS**

Members:-

Ip Shing Hing (Chairman)

Albert B.K. Dan Ng Wai Yan Wong Kwai Huen

Secretary:-**ADPIS**

AUDITORS Mazars CPA Limited

BANKERS Credit Agricole Corporate & Investment Bank

The Standard Chartered Bank Limited

INVESTMENT MANAGERS Amundi Hong Kong Limited

AllianceBernstein Hong Kong Limited

MFS Investment Management Grantham Mayo Van Otterloo

BROKER Aon Hong Kong Limited ("Aon")

CLAIMS AND SCHEME MANAGER **ESSAR**

(a subsidiary of the Aon Group of Companies)

PANEL SOLICITORS

(appointed for the period from

1 February 2013 to 31 January 2018)

Bird & Bird Deacons

Fred Kan & Co

Howse Williams Bowers

P.C. Woo & Co.

Reed Smith Richards Butler

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| | INSOLVENCY OF HIH CASUALTY AND GENERAL INSURANCE LTD. ("HIH"), FAI GENERAL INSURANCE COMPANY LIMITED ("FAI") AND FAI FIRST PACIFIC INSURANCE CO. LTD. ("FAI PACIFIC") AS AT 30 SEPTEMBER 2015 | 30 |
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THE COMPANY

The Hong Kong Solicitors Indemnity Fund Ltd. ("Company") is a company limited by guarantee with no share capital. It was set up by The Law Society of Hong Kong ("Society") on 14 April, 1989 to hold, manage and administer the Solicitors Indemnity Fund ("Fund") under the Professional Indemnity Scheme ("Scheme"). As the Company's business is to manage the Scheme and provide indemnity to members through the Fund, and not to operate an insurance business, it does not fall within the provisions of the Insurance Companies Ordinance Cap. 41.

This report from the Directors of the Company gives an account of the activities of the Scheme. The Scheme began operation as an indemnity fund scheme in 1986 after having operated for six years as an ordinary insurance scheme under which firms were issued insurance policies by an independent insurance company on terms negotiated by the Society. During those six years, a significant number of claims were made against solicitors resulting in substantial payments. The underwriters demanded a substantial increase in premiums and the statutory indemnity fund scheme was established to provide the necessary cover by the Society. The Scheme is governed by the Solicitors (Professional Indemnity) Rules ("the Rules") Cap. 159M which set out the scope and conditions of cover.

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of S14 of the Inland Revenue Ordinance, Cap. 112, it is not liable to Hong Kong taxation.

The Directors are responsible for the production of accounts for each indemnity year to provide a true and fair view of the Fund's financial transactions and of the disposition of the Fund's assets and liabilities. It is also the responsibility of the Directors to ensure that proper accounting records are kept which disclose with reasonable accuracy at any time the Fund's financial transactions and assets and liabilities.

Although the auditing of the accounts of the Fund is not a statutory requirement, the Council of the Society ("Council") considers that in the interests of the Society and its members the Fund's financial position should be annually audited. There is included in this report a reproduction of the audited accounts of the Fund for the indemnity year ended 30 September 2015.

There is a division of responsibility between the Company and the Society's Council.

The **Company** is concerned with the management and administration of the Fund subject to directions by the Council. It considers the recommendations of the Claims Committee, the Professional Indemnity Advisory Committee and the PIS Investment Sub-Committee and advises the Council on matters pertaining to the smooth and effective operation of the Scheme.

The **Council** is responsible for the appointment of the Company's Directors, Panel Solicitors and Committee Members and the enforcement of the Rules. It also supervises the PIS Investment Sub-Committee and monitors the investments of the Fund in conjunction with the Company.

The Claims Committee supervises the conduct and settlement of claims.

The **Professional Indemnity Advisory Committee** reviews, examines and advises on any issue relating to professional indemnity referred to it by the Council, the Company and the Claims Committee.

The **PIS Investment Sub-Committee** was established by the Company for the purpose of reviewing the investment guidelines and performance of the investments of the Fund.

The **PIS Panel Solicitors Selection Board** was established by the Council. Its responsibilities are to establish the procedures necessary for the tendering of panel solicitors for the Scheme and to consider all tender applications and make recommendations to the Council to appoint suitably qualified firms to the panel.

The **Working Party on PIS Gross Fee Income Reports and Contributions** is responsible for considering and making recommendations to the Council on the appropriate action to be taken against those firms which have, in breach of the Rules, failed to submit an application for indemnity and/or a gross fee income report relating to their annual gross fee income or failed to pay their annual contributions.

All Company Directors and all Committee Members serve on a voluntary basis and receive no remuneration from either the Company or the Society.

THE SCHEME

The Scheme, subject to the conditions and exclusions set out in the Rules, provides solicitors with indemnity against losses arising from claims in respect of civil liability incurred in private practice.

The Scheme's limit of indemnity for each and every claim was increased from HK\$5 million (inclusive of costs) to HK\$10 million (inclusive of costs) on 1 October, 1994.

Some firms have "top-up" insurance in place to cover claims in excess of HK\$10 million. The procurement of such cover, and the amount of the top-up cover, are matters for each individual firm to determine based on the level of risk attached to the work conducted by the firm.

As at 30 September 2015, the total liability incurred by the Scheme for the 2014/15 indemnity year was HK\$19,542,853 of which HK\$3,616,022 was in respect of claim payments (including costs) and HK\$15,926,831 was in respect of claim reserves. Since the inception of the Scheme in 1986 and up to 30 September 2015, the Scheme paid a total of HK\$1,844,389,439 on claims (including costs), and the amount reserved in respect of claims is HK\$168,750,836.

INDEMNITY FUND. REINSURANCE, AND INSOLVENCY COVER

The Scheme's limit of indemnity for each and every claim is HK\$10 million (inclusive of costs). Prior to 1 October 2001, the first HK\$1 million of each claim was paid from the Fund and the remainder was provided by reinsurance. This level of retention was increased to HK\$1.5 million from 1 October 2001 to 30 September 2005.

On 1 October 2005, the Fund has entered into reinsurance arrangements with reinsurers whereby the Fund would be responsible for all claims up to an aggregate amount of HK\$100m (inclusive of costs) and all liability in excess of HK\$100m would be borne by reinsurers. The Company has further extended the programme for another 4 years from 1 October 2009 to 30 September 2013.

On 1 October 2013, the Fund's reinsurance arrangements were renewed with reinsurers for 5 years up to 30 September 2018. Under the new arrangements, the Fund would be responsible for all claims up to an annual aggregate amount of HK\$125m (inclusive of costs) and all liability in excess of HK\$125m would be borne by reinsurers.

An insolvency cover runs in tandem with the reinsurance programme from 1 October 2008 to 30 September 2013. It covers the Fund against the insolvency of one or more of its reinsurers and has been renewed for 5 years up to 30 September 2018.

The Company also took out stop loss insurance prior to 1 October 2001 to limit the aggregate liability of its retention. Where the stop loss limit was exhausted, a drop-down policy was available to cover all claims up to the Scheme's liability limit of HK\$10 million per claim. The stop loss and drop down policies expired on 30 September 2001 and Aon was instructed to arrange renewal of cover. The quotations obtained were considered carefully by the Company and the Council but it was decided the proposed coverage was not, on balance, the best value for money. No stop loss cover was purchased until 1 October 2005 when the above reinsurance arrangements, which could be categorised as stop loss cover without limit, was put in place.

The limits of liability retained by the Indemnity Fund, the cover provided by stop loss insurance and the amounts of reinsurance premiums paid by the Fund over twenty-nine indemnity years up to 2014/15 are shown in Table 1 on page 10.

THE SCHEME'S BROKER AND MANAGER ("Manager")

A tender was conducted in 2009 and Aon and ESSAR had been reappointed as the Manager for the period from 1 April 2010 to 31 March 2014. In 2013, the contract has been extended for 4 years up to 31 March 2018.

Aon is responsible for advising the Company on the state of the insurance market and the appropriate reinsurance arrangements and reporting on the financial viability of any underwriter who participates in the Scheme. It is also responsible for conveying the needs of the Scheme to underwriters and negotiating with them the best reinsurance terms for the Scheme.

The Fund places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority.

The Manager handles claims with the assistance of Panel Solicitors and under the

supervision of the Claims Committee, collects contributions and maintains proper accounting and statistical records of claims.

Under the brokerage and management agreement between Aon, ESSAR and the Company, Aon agreed to refund all brokerage commission and compensation negotiated with and received by Aon from reinsurers to the Company. A total of HK\$37,425,295.88 was rebated from 1 October 2000 to 30 September 2005 for the placement of reinsurance. All reinsurance premiums paid since 1 October 2005 do not carry any brokerage. HK\$1,800,000 was rebated as brokerage for the placement of the insolvency cover in the first 2 years of the 5 year programme.

CLAIMS HANDLING PROCEDURE

The manner in which claims are handled and reserved is contingent upon the ability to assess, as accurately as possible, the amount at which each claim is likely to be settled which, in turn, determines the true position of the Fund.

The Manager takes the initial step in opening a file upon receipt of a notification of a claim or a potential claim. As for claims (as distinct from potential claims), a reserve is placed on the claim upon completion of a preliminary investigation. Reserves are, therefore, funds set aside for unsettled claims and they represent the Fund's potential liabilities. The amount reserved is the estimated quantum of damages and costs (including defence costs) calculated on the assumption of full liability, taking into account the individual circumstances and the savings that might result from disputing either liability or quantum or both. As the matter proceeds and further information becomes available, the amount of reserve is adjusted accordingly. Thus, the progress of each claim for each individual year is reassessed at regular (six-monthly) intervals until all claims for that year have been settled or otherwise disposed of. Experience shows that claims can sometimes take up to six years to finalize.

TABLE 1 PROTECTION LIMITS PROVIDED BY THE SCHEME AND REINSURANCE PREMIUMS

| Indemnity Year | No. of members holding practising certificate | Limit of liability of the Indemnity Fund (HK\$) | Stop Loss Cover (HK\$) | Excess of Loss Insurance Premium (HK\$) | Stop Loss Insurance Premium (HK\$) | Insolvency Cover Premium (HK\$) | Total Insurance Premium Paid Per Year (HK\$) |
|-------------------|---|---|------------------------------|--|--|--|---|
| 1986/87 | 1,807 | 25,000,000 | 50,000,000 | 5,500,000 | 1,350,000 | | 6,850,000 |
| 1987/88 | 1,998 | 25,000,000 | 25,000,000 | 12,500,000 | 1,720,000 | | 14,220,000 |
| 1988/89 | 2,152 | 30,000,000 | 20,000,000 | 15,500,000 | 1,600,000 | | 17,100,000 |
| 1989/90 | 2,326 | 30,000,000 | 20,000,000 | 19,500,000 | 1,500,000 | | 21,000,000 |
| 1990/91 | 2,479 | 30,000,000 | 20,000,000 | 22,500,000 | 1,500,000 | | 24,000,000 |
| 1991/92 | 2,721 | 30,000,000 | 40,000,000 | 24,700,000 | 5,250,000 | | 29,950,000 |
| 1992/93 | 2,981 | 30,000,000 | 60,000,000 | 26,000,000 | 5,650,000 | | 31,650,000 |
| 1993/94 | 3,307 | 30,000,000 | 60,000,000 | 29,500,000 | 5,650,000 | | 35,150,000 |
| 1994/95 | 3,596 | 30,000,000 | 60,000,000 | 42,500,000 | 6,515,000 | | 49,015,000 |
| 1995/96 | 3,896 | 30,000,000 | 60,000,000 | 42,500,000 | 7,675,000 | | 50,175,000 |
| 1996/97 | 4,309 | 30,000,000 | 90,000,000 | 37,750,000 | 8,440,000 | | 46,190,000 |
| 1997/98 | 4,619 | 30,000,000 | 90,000,000 | 45,000,000 | 7,755,000 | | 52,755,000 |
| 1998/99 | 4,720 | 90,000,000 (for 3 years) | 100,000,000 (for 3 years) | 100,230,300 (for 2 years) | 8,868,750 (for 3 years) | _ | 109,099,050 |
| 1999/2000 | 4,890 | | _ | _ | | m-r- | _ |
| 2000/01 | 5,070 | | =- | 83,232,650 | | == | 123,253,900 |
| | | | | 40,021,250 ¹ | | | |
| 2001/02 | 5,173 | | | 95,262,865.81 | | _ | 95,262,865.81 |
| 2002/03 | 5,301 | | | 128,899,595.32 | | _ | 128,899,595.32 |
| 2003/04 | 5,422 | | | 172,230,412.38 | | | 172,230,412.38 |
| 2004/05 | 5,593 | | | 218,023,353.30 | | | 218,023,353.30 |
| 2005/06 | 5,757 | 100,000,000 | Unlimited | _ | 75,000,000 | | 75,000,000 |
| 2006/07 | 5,925 | 100,000,000 | Unlimited | _ | 79,500,000 | | 79,500,000 |
| 2007/08 | 6,205 | 100,000,000 | Unlimited | | 79,500,000 | | 79,500,000 |
| 2008/09 | 6,465 | 100,000,000 | Unlimited | | 79,500,000 | 4,100,000 | 83,600,000 |
| 2009/10 | 6,782 | 100,000,000 | Unlimited | ш_ | 79,500,000 | 7,069,503 ² | 86,569,503 |
| 2010/11 | 7,149 | 100,000,000 | Unlimited | | 79,500,000 | 11,679,500 | 91,179,500 |
| 2011/12 | 7,381 | 100,000,000 | Unlimited | | 79,500,000 | 13,729,500 | 93,229,500 |
| 2012/13 | 7,717 | 100,000,000 | Unlimited | | 79,500,000 | 13,729,500 | 93,229,500 |
| 2013/14 | 8,111 | 125,000,000 | Unlimited | | 65,000,000 | 9,500,000 | 74,500,000 |
| 2014/15 | 8,503 | 125,000,000 | Unlimited | | 65,000,000 | 9,500,000 | 74,500,000 |

Note:

 ⁽¹⁾ Amount paid to reinsurers in place of HIH.
 (2) Includes pro-rated premium for insolvency cover arranged with effect from 11 May 2010. Please refer to page 8 for details of insolvency cover.

CLAIMS EXPERIENCE

The statistics in Table 2 to Table 20 of this report are set out with the following remarks:-

- (a) It is often difficult to determine under which category a particular claim should fall, given the fact that, among other things, many claims are borderline cases; therefore, the classification of claims should not be treated as conclusive;
- (b) A claim which has been allocated to the current indemnity year may at a later time be allocated to the preceding indemnity year if there was insufficient information available at the time of the notification to determine the exact date when the Indemnified should have become aware of circumstances giving rise to the claim;
- (c) A claim may sometimes be settled by the Indemnified without indemnity being sought from the Scheme if the cost of the claim is lower than the Indemnified firm's deductible. The statistics therefore do not include all those claims which have been lodged but settled outside the Scheme;
- (d) With the exception of Table 2, the claims statistics in the tables are computed on the basis of data collected up to 30 September 2015 excluding the grace period for notification of claims. The statistics for the 2014/15 indemnity year are therefore to that extent incomplete;
- (e) All data have been calculated to their nearest decimal point.

TABLE 2 NUMBER OF CLAIMS INCLUDING NOTIFICATIONS CALCULATED AS AT 30 SEPTEMBER 2015 IN ACCORDANCE WITH THE CLAIMS CLASSIFICATION PROCEDURE ADOPTED BY ESSAR

| Indemnity Year | Number of Claims | Percentage Increase/Decrease from previous year |
|----------------|------------------|---|
| 1986/1987 | 64 | _ |
| 1987/1988 | 58 | -9% |
| 1988/1989 | 126 | 117% |
| 1989/1990 | 178 | 41% |
| 1990/1991 | 72 | -60% |
| 1991/1992 | 93 | 29% |
| 1992/1993 | 118 | 27% |
| 1993/1994 | 143 | 21% |
| 1994/1995 | 151 | 6% |
| 1995/1996 | 150 | -1% |
| 1996/1997 | 176 | 17% |
| 1997/1998 | 336 | 91% |
| 1998/1999 | 483 | 44% |
| 1999/2000 | 263 | -46% |
| 2000/2001 | 230 | -13% |
| 2001/2002 | 215 | -7% |
| 2002/2003 | 269 | 25% |
| 2003/2004 | 165 | -39% |
| 2004/2005 | 159 | -4% |
| 2005/2006 | 165 | 4% |
| 2006/2007 | 142 | -14% |
| 2007/2008 | 309 | 118% |
| 2008/2009 | 147 | -52% |
| 2009/2010 | 139 | -5% |
| 2010/2011 | 174 | 25% |
| 2011/2012 | 127 | -27% |
| 2012/2013 | 241 | 90% |
| 2013/2014 | 150 | -38% |
| 2014/2015 | 133 | -11% |

Note: (1) Number of claims includes claims notified within the grace period.

⁽²⁾ Percentage increase/decrease in the table has been calculated to the nearest decimal point.

TABLE 3
CLAIMS PAID AND RESERVED AS AT 30 SEPTEMBER 2015

| Indemnity | Total Claim | Total Claim | Total Claim Payments |
|-----------|-----------------|-----------------|----------------------|
| Year | Payments (HK\$) | Reserves (HK\$) | & Reserves (HK\$) |
| 1986/1987 | 24,843,393 | | 24,843,393 |
| 1987/1988 | 13,673,564 | <u></u> | 13,673,564 |
| 1988/1989 | 29,291,950 | - | 29,291,950 |
| 1989/1990 | 12,470,291 | - | 12,470,291 |
| 1990/1991 | 7,581,520 | - | 7,581,520 |
| 1991/1992 | 8,663,605 | - | 8,663,605 |
| 1992/1993 | 40,361,002 | - | 40,361,002 |
| 1993/1994 | 33,580,438 | | 33,580,438 |
| 1994/1995 | 55,427,105 | 192,446 | 55,619,551 |
| 1995/1996 | 80,837,814 | 1 | 80,837,814 |
| 1996/1997 | 77,667,007 | 25,376 | 77,692,383 |
| 1997/1998 | 186,915,392 | | 186,915,392 |
| 1998/1999 | 399,131,115 | 2,174,271 | 401,305,386 |
| 1999/2000 | 81,993,132 | 131,141 | 82,124,273 |
| 2000/2001 | 66,826,302 | 156,269 | 66,982,571 |
| 2001/2002 | 85,127,971 | 2,235,216 | 87,363,187 |
| 2002/2003 | 74,154,020 | 100,000 | 74,254,020 |
| 2003/2004 | 63,334,034 | 176,990 | 63,511,024 |
| 2004/2005 | 67,253,868 | 1,762,839 | 69,016,707 |
| 2005/2006 | 76,987,066 | 330,495 | 77,317,561 |
| 2006/2007 | 33,336,237 | 6,206,667 | 39,542,904 |
| 2007/2008 | 35,618,603 | 5,480,885 | 41,099,488 |
| 2008/2009 | 67,237,447 | 2,151,431 | 69,388,878 |
| 2009/2010 | 68,929,957 | 15,417,106 | 84,347,063 |
| 2010/2011 | 42,819,440 | 34,553,253 | 77,372,693 |
| 2011/2012 | 41,469,219 | 13,052,211 | 54,521,430 |
| 2012/2013 | 40,804,045 | 18,570,447 | 59,374,492 |
| 2013/2014 | 24,437,880 | 50,106,962 | 74,544,842 |
| 2014/2015 | 3,616,022 | 15,926,831 | 19,542,853 |
| Total | 1,844,389,439 | 168,750,836 | 2,013,140,275 |

- Note: (1)

 An indemnity year begins on 1 October and ends on 30 September of the following year. There is a grace period of 60 days for notifying claims arising or circumstances giving rise to a claim within an indemnity year: hence claims may be notified on or before 29 November in respect of the indemnity year ended on the preceding 30 September.
 - (2) The table shows the amount of claims paid out in respect of the indemnity year 1986/87 to 2014/15.
 - (3) A payment in respect of a claim notified in an indemnity year is often paid after the indemnity year in which the claim was notified. The table is NOT a representation of amounts paid within the indemnity years in question, but shows the amounts paid IN RESPECT OF the claims notified in each of those indemnity years. As further claims are paid these amounts will be adjusted.
 - (4) Claim payments include payments in respect of settlement or judgment of a claim, claimants' costs, costs for defending claims and indemnity investigation.
 - (5) Claim reserves include reserves for the quantum of a claim, reserves for claimants' costs and defence costs.

TABLE 4
APPORTIONMENT OF CLAIM PAYMENTS AS AT 30 SEPTEMBER 2015

| Indemnity Year | Total claim payments (HK\$) | Claim payments which fall within the Fund's retention (HK\$) | % of claim payments borne by the Fund | Claim payments borne by reinsurers (HK\$) | % of claim payments borne by reinsurers | Deductibles paid by indemnified firms (HK\$) | Deductibles as a % of claim payments |
|-------------------|--------------------------------|---|--|---|---|---|---|
| 1986/87 | 24,843,393 | 6,922,847 | 27.9% | 16,460,546 | 66.3% | 1,460,000 | 5.9% |
| 1987/88 | 13,673,564 | 8,174,223 | 59.8% | 2,974,341 | 21.8% | 2,525,000 | 18.5% |
| 1988/89 | 29,291,950 | 10,058,813 | 34.3% | 17,445,224 | 59.6% | 1,787,913 | 6.1% |
| 1989/90 | 12,470,291 | 10,123,428 | 81.2% | 1,236,863 | 9.9% | 1,110,000 | 8.9% |
| 1990/91 | 7,581,520 | 3,846,085 | 50.7% | 3,098,303 | 40.9% | 637,132 | 8.4% |
| 1991/92 | 8,663,605 | 3,746,767 | 43.2% | 4,000,000 | 46.2% | 916,838 | 10.6% |
| 1992/93 | 40,361,002 | 18,284,644 | 45.3% | 19,227,867 | 47.6% | 2,848,491 | 7.1% |
| 1993/94 | 33,580,438 | 12,806,906 | 38.1% | 13,682,797 | 40.7% | 7,090,735 | 21.1% |
| 1994/95 | 55,427,105 | 18,344,604 | 33.1% | 34,223,830 | 61.7% | 2,858,671 | 5.2% |
| 1995/96 | 80,837,814 | 22,752,567 | 28.1% | 54,076,003 | 66.9% | 4,009,244 | 5.0% |
| 1996/97 | 77,667,007 | 35,139,320 | 45.2% | 36,692,472 | 47.2% | 5,835,215 | 7.5% |
| 1997/98 | 186,915,392 | 60,723,978 | 32.5% | 117,589,329 | 62.9% | 8,602,085 | 4.6% |
| 1998/99 | 399,131,115 | 145,360,354 | 36.4% | 233,769,232 | 58.6% | 20,001,529 | 5.0% |
| 1999/00 | 81,993,132 | 31,229,635 | 38.1% | 45,006,921 | 54.9% | 5,756,576 | 7.0% |
| 2000/01 | 66,826,302 | 29,490,587 | 44.1% | 32,582,034 | 48.8% | 4,753,681 | 7.1% |
| 2001/02 | 85,127,971 | 32,905,555 | 38.7% | 48,424,609 | 56.9% | 3,797,807 | 4.5% |
| 2002/03 | 74,154,020 | 30,526,964 | 41.2% | 39,587,203 | 53.4% | 4,039,853 | 5.4% |
| 2003/04 | 63,334,034 | 25,450,457 | 40.2% | 34,408,880 | 54.3% | 3,474,697 | 5.5% |
| 2004/05 | 67,253,868 | 23,275,213 | 34.6% | 40,722,755 | 60.6% | 3,255,900 | 4.8% |
| 2005/06 | 76,987,066 | 73,265,476 | 95.2% | - | 0.0% | 3,721,590 | 4.8% |
| 2006/07 | 33,336,237 | 30,921,292 | 92.8% | _ | 0.0% | 2,414,945 | 7.2% |
| 2007/08 | 35,618,603 | 33,037,858 | 92.8% | - | 0.0% | 2,580,745 | 7.2% |
| 2008/09 | 67,237,447 | 62,624,947 | 93.1% | | 0.0% | 4,612,500 | 6.9% |
| 2009/10 | 68,929,957 | 66,402,895 | 96.3% | - | 0.0% | 2,527,062 | 3.7% |
| 2010/11 | 42,819,440 | 40,021,110 | 93.5% | - | 0.0% | 2,798,330 | 6.5% |
| 2011/12 | 41,469,219 | 38,256,887 | 92.3% | - | 0.0% | 3,212,332 | 7.7% |
| 2012/13 | 40,804,045 | 39,050,594 | 95.7% | | 0.0% | 1,753,451 | 4.3% |
| 2013/14 | 24,437,880 | 23,570,380 | 96.5% | _ | 0.0% | 867,500 | 3.5% |
| 2014/15 | 3,616,022 | 3,496,022 | 96.7% | - | 0.0% | 120,000 | 3.3% |
| Total Note: | 1,844,389,439 | 939,810,408 | 51.0% | 795,209,209 | 43.1% | 109,369,822 | 5,9% |

Note: The percentages of the claim payments borne by the Fund and by the reinsurers and the deductibles are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

TABLE 5
APPORTIONMENT OF CLAIM RESERVES AS AT 30 SEPTEMBER 2015

| Indemnity Year | Total claim reserves (HK\$) | Claim reserves to be borne by the Fund (HK\$) | % of reserves borne by the Fund | Claim reserves to be borne by reinsurers (HK\$) | % of reserves borne by reinsurers |
|-------------------|--------------------------------|---|------------------------------------|---|--------------------------------------|
| 1986/87 | - | | | - | _ |
| 1987/88 | | - | ~ | - | |
| 1988/89 | | - | - | - | .= |
| 1989/90 | ···· | - | - | - | - |
| 1990/91 | - | - | - | - | - |
| 1991/92 | | - | - | - | - |
| 1992/93 | • | - | ~ | - | - |
| 1993/94 | | - | - | <u></u> | - |
| 1994/95 | 192,446 | 92,446 | 48.0% | 100,000 | 52.0% |
| 1995/96 | - | - | - | - | - |
| 1996/97 | 25,376 | 25,376 | 100.0% | | |
| 1997/98 | - | - | - | - | - |
| 1998/99 | 2,174,271 | 4,676 | 0.2% | 2,169,595 | 99.8% |
| 1999/00 | 131,141 | 131,141 | 100.0% | - | - |
| 2000/01 | 156,269 | 100,000 | 64.0% | 56,269 | 36.0% |
| 2001/02 | 2,235,216 | 293,388 | 13.1% | 1,941,828 | 86.9% |
| 2002/03 | 100,000 | - | | 100,000 | 100.0% |
| 2003/04 | 176,990 | 176,990 | 100.0% | - | - |
| 2004/05 | 1,762,839 | 1,762,839 | 100.0% | - | - |
| 2005/06 | 330,495 | 330,495 | 100.0% | - | - |
| 2006/07 | 6,206,667 | 6,206,667 | 100.0% | | - |
| 2007/08 | 5,480,885 | 5,480,885 | 100.0% | | - |
| 2008/09 | 2,151,431 | 2,151,431 | 100.0% | | - |
| 2009/10 | 15,417,106 | 15,417,106 | 100.0% | - | - |
| 2010/11 | 34,553,253 | 34,553,253 | 100.0% | | |
| 2011/12 | 13,052,211 | 13,052,211 | 100.0% | - | |
| 2012/13 | 18,570,447 | 18,570,447 | 100.0% | _ | _ |
| 2013/14 | 50,106,962 | 50,106,962 | 100.0% | - | |
| 2014/15 | 15,926,831 | 15,926,831 | 100.0% | - | |
| Total | 168,750,836 | 164,383,144 | 97.4% | 4,367,692 | 2.6% |

Note: All claims notified in the 1986/87, 1987/88, 1988/89, 1989/90, 1990/91, 1991/92, 1992/93, 1993/94, 1995/96 and 1997/98 indemnity years have been settled. There is no outstanding reserve for the claims in those indemnity years.

TABLE 6
PANEL SOLICITORS' COSTS AS AT 30 SEPTEMBER 2015 AS A PROPORTION OF CLAIM
PAYMENTS AND CLAIM RESERVES

| Indemnity Year | Total claim payments (HK\$) | Panel Solicitors' costs (HK\$) | Panel Solicitors' costs as a % of claim payments | Total claim reserves (HK\$) | Reserves for Panel Solicitors' costs (HK\$) | Reserves for Panel Solicitors' costs as a % of claim reserves |
|-------------------|-----------------------------------|--------------------------------------|--|--------------------------------|---|--|
| 1986/87 | 24,843,393 | 5,174,616 | 20.8% | - | _ | <u>.</u> |
| 1987/88 | 13,673,564 | 5,381,029 | 39.4% | _ | - | _ |
| 1988/89 | 29,291,950 | 7,111,194 | 24.3% | - | | |
| 1989/90 | 12,470,291 | 7,995,055 | 64.1% | - | | |
| 1990/91 | 7,581,520 | 3,344,250 | 44.1% | - | <u>-</u> | _ |
| 1991/92 | 8,663,605 | 3,327,344 | 38.4% | - | _ | page . |
| 1992/93 | 40,361,002 | 9,927,565 | 24.6% | | _ | |
| 1993/94 | 33,580,438 | 15,663,625 | 46.6% | | _ | - |
| 1994/95 | 55,427,105 | 11,514,145 | 20.8% | 192,446 | 192,446 | 100.0% |
| 1995/96 | 80,837,814 | 19,064,073 | 23.6% | - | - | ua. |
| 1996/97 | 77,667,007 | 21,332,822 | 27.5% | 25,376 | 25,376 | 100.0% |
| 1997/98 | 186,915,392 | 54,537,290 | 29.2% | _ | _ | |
| 1998/99 | 399,131,115 | 104,521,056 | 26.2% | 2,174,271 | 174,271 | 8.0% |
| 1999/00 | 81,993,132 | 34,256,831 | 41.8% | 131,141 | 81,141 | 61.9% |
| 2000/01 | 66,826,302 | 26,824,696 | 40.1% | 156,269 | 156,269 | 100.0% |
| 2001/02 | 85,127,971 | 42,801,244 | 50.3% | 2,235,216 | 110,216 | 4.9% |
| 2002/03 | 74,154,020 | 27,900,719 | 37.6% | 100,000 | - | . |
| 2003/04 | 63,334,034 | 19,894,067 | 31.4% | 176,990 | 126,990 | 71.7% |
| 2004/05 | 67,253,868 | 12,810,926 | 19.0% | 1,762,839 | 1,762,839 | 100.0% |
| 2005/06 | 76,987,066 | 33,701,661 | 43.8% | 330,495 | 130,495 | 39.5% |
| 2006/07 | 33,336,237 | 10,352,881 | 31.1% | 6,206,667 | 656,667 | 10.6% |
| 2007/08 | 35,618,603 | 14,247,374 | 40.0% | 5,480,885 | 480,885 | 8.8% |
| 2008/09 | 67,237,447 | 24,386,876 | 36.3% | 2,151,431 | 501,431 | 23.3% |
| 2009/10 | 68,929,957 | 26,056,935 | 37.8% | 15,417,106 | 2,866,948 | 18.6% |
| 2010/11 | 42,819,440 | 22,938,169 | 53.6% | 34,553,253 | 2,293,916 | 6.6% |
| 2011/12 | 41,469,219 | 17,023,008 | 41.0% | 13,052,211 | 552,211 | 4.2% |
| 2012/13 | 40,804,045 | 17,380,195 | 42.6% | 18,570,447 | 3,442,399 | 18.5% |
| 2013/14 | 24,437,880 | 17,984,703 | 73.6% | 50,106,962 | 6,737,847 | 13.4% |
| 2014/15 | 3,616,022 | 3,616,022 | 100.0% | 15,926,831 | 2,926,831 | 18.4% |
| Total | 1,844,389,439 | 621,070,371 | 33.7% | 168,750,836 | 23,219,178 | 13.8% |

TABLE 7

COMPARISON OF REINSURANCE PREMIUMS PAID, CONTRIBUTIONS COLLECTED AND CLAIMS LOSSES

| Indemnity Year | Claims Losses (HK\$ million) | Annual Contributions (HK\$) | No. of Claims | Contractual Reinsurance Premium (HK\$) | Actual Reinsurance Premium (HK\$) |
|-------------------|---------------------------------|--------------------------------|------------------|---|--|
| 1998/1999 | 401.3 | 112,178,110 | 483 | 109,099,050 | 109,099,050 |
| 1999/2000 | 82.1 | 85,231,403 | 263 | - 2 years excess of loss 3 years stop loss | 109,099,000 |
| 2000/2001 | 67.0 | 95,910,707 | 230 | 83,232,650 | 123,253,900 (40,021,250 for HIH Replacement) |
| 2001/2002 | 87.4 | 236, 886, 755 | 215 | 113,625,000 | 95,262,865.81 |
| 2002/2003 | 74.3 | 222,237,005 | 269 | 164,756,250 | 128,899,595.32 |
| 2003/2004 | 63.5 | 219,607,685 | 165 | 238,896,563 | 172,230,412.38 |
| 2004/2005 | 69.0 | 217,611,219 | 159 | 340,427,602 | 218,023,353.30 |
| 2005/2006 | 77.3 | 242,335,709 | 165 | 75,000,000 | 75,000,000 |
| 2006/2007 | 39.5 | 256,756,900 | 142 | 79,500,000 | 79,500,000 |
| 2007/2008 | 41.1 | 283,223,840 | 309 | 79,500,000 | 79,500,000 |
| 2008/2009 | 69.4 | 318,613,840 | 147 | 79,500,000 | 79,500,000 |
| 2009/2010 | 84.3 | 301,445,650 | 139 | 79,500,000 | 79,500,000 |
| 2010/2011 | 77.4 | 309, 996, 404 | 174 | 79,500,000 | 79,500,000 |
| 2011/2012 | 54.5 | 362,665,656 | 127 | 79,500,000 | 79,500,000 |
| 2012/2013 | 59.4 | 366,030,827 | 241 | 79,500,000 | 79,500,000 |
| 2013/2014 | 74.5 | 369,460,742 | 150 | 65,000,000 | 65,000,000 |
| 2014/2015 | 19.5 | 390,057,677 | 133 | 65,000,000 | 65,000,000 |

Note:

- (1) Claims Losses include claim payments and reserves and are calculated to the nearest decimal point.
- (2) Annual Contributions include claims loadings.
- (3) Contractual reinsurance premiums differ from actual premiums paid as the 5-year reinsurance programme (from 2000/2001 to 2004/2005) provided for a reduction in premium should there be a decrease in claims during the 5 years.
- (4) Contribution before reduction is used for 2010/2011, 2011/2012, 2013/2014 and 2014/2015 indemnity years.
- (5) Adjustment to Contribution reduction for 2010/2011 and 2011/2012 are included in 2013/2014 and 2014/2015 indemnity year respectively.

TABLE 8

COMPARISON OF CONTRIBUTIONS AND CLAIMS BY FIRM SIZE (1 OCTOBER 2014 - 30 SEPTEMBER 2015)

(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims | % of Firms with Claims | Total No. of Claims | % of Total No. of Claims | Contribution Payments (HK\$ thousand) | Claim Payments (HK\$ thousand) | Claim Reserves (HK\$ thousand) |
|---------------------------------|-----------------|-----------------------------|---------------------------|------------------------|--------------------------------|---|---|---|
| 1 | 191 | 3 | 1.57% | 3 | 2.26% | 13,937.1 | 0.0 | 0.0 |
| 2 to 5 | 432 | 33 | 7.64% | 40 | 30.08% | 84,894.1 | 1,508.4 | 2,898.7 |
| 6 to 10 | 128 | 11 | 8.59% | 14 | 10.53% | 59,794.0 | 632.2 | 1,396.9 |
| 11 to 20 | 63 | 12 | 19.05% | 18 | 13.53% | 48,384.4 | 701.2 | 1,203.2 |
| 21 to 30 | 28 | 6 | 21.43% | 10 | 7.52% | 46,982.3 | 212.4 | 10,350.0 |
| 31 to 50 | 20 | 8 | 40.00% | 17 | 12.78% | 41,140.9 | 0.0 | 0.0 |
| Over 50 | 15 | 8 | 53.33% | 31 | 23.31% | 94,924.9 | 561.8 | 78.0 |
| Total | 877 | 81 | 9.24% | 133 | | 390,057.7 | 3,616.0 | 15,926.8 |

Note:

The percentages of the number of claims are calculated to the nearest decimal point only. The aggregation of these percentages may not therefore add up to 100%.

Contribution before reduction is used for 2014/2015 indemnity year.

Adjustment to Contribution reduction for 2011/2012 is included in 2014/2015 indemnity year.

TABLE 9

CONTRIBUTIONS AND CLAIMS LOADINGS
(1 OCTOBER 2014 – 30 SEPTEMBER 2015)
(including firms which ceased practice and firms which changed names)

| No. of Solicitors in Firm | No. of Firms | No. of Firms with Claims Loadings | % of Firms with Claims Loadings | Contribution Payments (HK\$ thousand) | Claims Loadings (HK\$ thousand) | Claims Loadings as a % of Contribution Payments |
|---------------------------------|-----------------|---|------------------------------------|---|---------------------------------------|---|
| 1 | 191 | 1 | 0.52% | 13,937.1 | 191.1 | 1.37% |
| 2 to 5 | 432 | 24 | 5.56% | 84, 894. 1 | 2,281.0 | 2.69% |
| 6 to 10 | 128 | 9 | 7.03% | 59,79 4 .0 | 1,276.3 | 2.13% |
| 11 to 20 | 63 | 4 | 6.35% | 48,384.4 | 1,529.4 | 3.16% |
| 21 to 30 | 28 | 2 | 7.14% | 46,982.3 | 690.0 | 1.47% |
| 31 to 50 | 20 | 2 | 10.00% | 41,140.9 | 1,248.8 | 3.04% |
| Over 50 | 15 | 3 | 20.00% | 94,924.9 | 1,306.2 | 1.38% |
| Total | 877 | 45 | 5.13% | 390,057.7 | 8,522.8 | 2.19% |

Note:

Contribution before reduction is used for 2014/2015 indemnity year.

Adjustment to Contribution reduction for 2011/2012 is included in 2014/2015 indemnity year.

TABLE 10

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME AS AT 30 SEPTEMBER 2015

| Indemnity Year | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contributions as a % of Gross Fees |
|----------------|--|---------------------------------|---------------------------------------|
| 1997/98 | 11,786,875,405 | 106,778,078 | 0.91% |
| 1998/99 | 13,111,052,058 | 112,178,110 | 0.86% |
| 1999/00 | 11,089,453,975 | 85,231,403 | 0.77% |
| 2000/01 | 11,015,561,030 | 95,910,707 | 0.87% |
| 2001/02 | 11,619,410,157 | 236, 886, 755 | 2.04% |
| 2002/03 | 11,221,835,142 | 355,129,255 * | 3.16% |
| 2003/04 | 10,921,884,902 | 219,607,685 | 2.01% |
| 2004/05 | 10,635,107,496 | 217,611,219 | 2.05% |
| 2005/06 | 11,725,199,370 | 242,335,709 | 2.07% |
| 2006/07 | 12,906,183,745 | 256,756,900 | 1.99% |
| 2007/08 | 15,069,395,251 | 283,223,840 | 1.88% |
| 2008/09 | 18,446,786,551 | 318,613,840 | 1.73% |
| 2009/10 | 18,586,558,400 | 301,445,650 | 1.62% |
| 2010/11 | 18,337,954,982 | 309,996,404 | 1.69% |
| 2011/12 | 20,980,069,083 | 362,665,656 | 1.73% |
| 2012/13 | 22,091,586,220 | 366,030,827 | 1.66% |
| 2013/14 | 22,910,937,538 | 369,460,742 | 1.61% |
| 2014/15 | 25,195,546,098 | 390,057,677 | 1.55% |

Note:

⁽¹⁾ Contribution before reduction is used for 2010/2011, 2011/2012, 2013/2014 and 2014/2015 indemnity years.

⁽²⁾ Adjustment to Contribution reduction for 2010/2011 and 2011/2012 are included in 2013/2014 and 2014/2015 indemnity year respectively.

^{*} Shortfall Contributions are included in the Contributions collected for the 2002/03 indemnity year.

TABLE 11

COMPARISON OF CONTRIBUTIONS AND GROSS FEE INCOME BY FIRM SIZE (1 OCTOBER 2014 – 30 SEPTEMBER 2015) (including firms which ceased practice)

| No. of Solicitors in Firm | No. of Firms | Gross Fees of the Profession (HK\$) | Contribution Payments (HK\$) | Contribution Payments as a % of Gross Fee Income |
|---------------------------------|--------------|---|---------------------------------|--|
| 1 | 191 | 330,970,365 | 13,937,067 | 4.21% |
| 2 to 5 | 432 | 2,700,462,336 | 84,894,142 | 3.14% |
| 6 to 10 | 128 | 2,575,569,711 | 59,793,952 | 2.32% |
| 11 to 20 | 63 | 2,792,964,271 | 48,384,409 | 1.73% |
| 21 to 30 | 28 | 4,198,647,745 | 46,982,291 | 1.12% |
| 31 to 50 | 20 | 3,350,102,346 | 41,140,866 | 1.23% |
| Over 50 | 15 | 9,246,829,324 | 94,924,950 | 1.03% |
| Total | 877 | 25,195,546,098 | 390,057,677 | 1.55% |

Note: Contribution before reduction is used for 2014/2015 indemnity year.

Adjustment to Contribution reduction for 2011/2012 is included in 2014/2015 indemnity year.

TABLE 12 - DEVELOPMENT OF CLAIMS AS AT 30 SEPTEMBER 2015

| hada | Clain | ns Closed | Claims (| | | |
|----------------|--------------|-----------------|----------------------------|-------------------------------|-------|--|
| Indemnity Year | With Payment | Without Payment | With Reserve or Payment | Without Reserve or Payment | Total | |
| 1986/1987 | 26 | 38 | 0 | 0 | 64 | |
| 1987/1988 | 27 | 31 | 0 | 0 | 58 | |
| 1988/1989 | 41 | 85 | 0 | 0 | 126 | |
| 1989/1990 | 117 | 61 | 0 | 0 | 178 | |
| 1990/1991 | 15 | 57 | 0 | 0 | 72 | |
| 1991/1992 | 22 | 71 | 0 | 0 | 93 | |
| 1992/1993 | 51 | 67 | 0 | 0 | 118 | |
| 1993/1994 | 66 | 77 | 0 | 0 | 143 | |
| 1994/1995 | 36 | 113 | 2 | 0 | 151 | |
| 1995/1996 | 44 | 106 | 0 | 0 | 150 | |
| 1996/1997 | 59 | 115 | 2 | o | 176 | |
| 1997/1998 | 128 | 208 | 0 | 0 | 336 | |
| 1998/1999 | 298 | 182 | 3 | o | 483 | |
| 1999/2000 | 67 | 195 | 1 | o | 263 | |
| 2000/2001 | 58 | 166 | 5 | 1 | 230 | |
| 2001/2002 | 58 | 151 | 3 | 3 | 215 | |
| 2002/2003 | 50 | 216 | 3 | 0 | 269 | |
| 2003/2004 | 39 | 123 | 3 | 0 | 165 | |
| 2004/2005 | 26 | 129 | 2 | 2 | 159 | |
| 2005/2006 | 25 | 137 | 2 | 1 | 165 | |
| 2006/2007 | 21 | 113 | 6 | 2 | 142 | |
| 2007/2008 | 27 | 275 | 3 | 4 | 309 | |
| 2008/2009 | 25 | 88 | 6 | 28 | 147 | |
| 2009/2010 | 19 | 52 | 7 | 61 | 139 | |
| 2010/2011 | 9 | 51 | 10 | 104 | 174 | |
| 2011/2012 | 21 | 26 | 10 | 70 | 127 | |
| 2012/2013 | 8 | 33 | 24 | 176 | 241 | |
| 2013/2014 | 1 | 18 | 26 | 105 | 150 | |
| 2014/2015 | 0 | 8 | 11 | 114 | 133 | |
| TOTAL | 1,384 | 2,992 | 129 | 671 | 5,176 | |

TABLE 13
OUTSTANDING LIABILITIES OF THE FUND

| Indemnity Year | Total Claim Payments (HK\$) | Total Claim Reserves (HK\$) | Total Claim Payments & Reserves (HK\$) | Outstanding Liabilities of the Fund (HK\$) |
|----------------|--------------------------------|--------------------------------|---|---|
| 1986/1987 | 24,843,393 | _ | 24,843,393 | - |
| 1987/1988 | 13,673,564 | - | 13,673,564 | |
| 1988/1989 | 29,291,950 | <u>-</u> | 29,291,950 | - |
| 1989/1990 | 12,470,291 | - | 12,470,291 | - |
| 1990/1991 | 7,581,520 | _ | 7,581,520 | |
| 1991/1992 | 8,663,605 | | 8,663,605 | - : |
| 1992/1993 | 40,361,002 | _ | 40,361,002 | - |
| 1993/1994 | 33,580,438 | _ | 33,580,438 | - |
| 1994/1995 | 55,427,105 | 192,446 | 55,619,551 | 176,446 |
| 1995/1996 | 80,837,814 | - | 80,837,814 | |
| 1996/1997 | 77,667,007 | 25,376 | 77,692,383 | 8, 882 |
| 1997/1998 | 186,915,392 | - | 186,915,392 | <u></u> |
| 1998/1999 | 399,131,115 | 2,174,271 | 401,305,386 | |
| 1999/2000 | 81,993,132 | 131,141 | 82,124,273 | 10,000,833 |
| 2000/2001 | 66,826,302 | 156,269 | 66,982,571 | |
| 2001/2002 | 85,127,971 | 2,235,216 | 87,363,187 | 293,388 |
| 2002/2003 | 74,154,020 | 100,000 | 74,254,020 | - |
| 2003/2004 | 63,334,034 | 176,990 | 63,511,024 | 176,990 |
| 2004/2005 | 67,253,868 | 1,762,839 | 69,016,707 | 1,762,839 |
| 2005/2006 | 76,987,066 | 330,495 | 77,317,561 | 330,495 |
| 2006/2007 | 33,336,237 | 6,206,667 | 39,542,904 | 6,206,667 |
| 2007/2008 | 35,618,603 | 5,480,885 | 41,099,488 | 5,480,885 |
| 2008/2009 | 67,237,447 | 2,151,431 | 69,388,878 | 2,151,431 |
| 2009/2010 | 68,929,957 | 15,417,106 | 84,347,063 | 15,417,106 |
| 2010/2011 | 42,819,440 | 34,553,253 | 77,372,693 | 34,553,253 |
| 2011/2012 | 41,469,219 | 13,052,211 | 54,521,430 | 13,052,211 |
| 2012/2013 | 40,804,045 | 18,570,447 | 59,374,492 | 18,570,447 |
| 2013/2014 | 24,437,880 | 50,106,962 | 74,544,842 | 50,106,962 |
| 2014/2015 | 3,616,022 | 15,926,831 | 19,542,853 | 15,926,831 |
| Total | 1,844,389,439 | 168,750,836 | 2,013,140,275 | 174,215,666 |

Note: Outstanding liabilities include claim reserves to be borne by the Fund, and liabilities to be borne by the Fund as a result of the insolvency of HIH Casualty and General Insurance Ltd, FAI General Insurance Company Ltd and FAI First Pacific Insurance Co. Ltd.

TABLE 14

COMPARISON OF CONTRIBUTIONS, CLAIMS LOADINGS AND LOSSES

| Indemnity Year | Annual Contributions (HK\$) | Claims Loadings (HK\$) | Total Incurred Losses (HK\$) | Loadings as % of Losses | Loadings as % of Contributions | Recovery by way of Deductibles (HK\$) | |
|----------------|-----------------------------------|---------------------------|------------------------------|----------------------------|-----------------------------------|--|--|
| 1997/1998 | 106,778,078 | 3,996,258 | 186,915,392 | 2.14% | 3.74% | 8,602,085 | |
| 1998/1999 | 112,178,110 | 5,815,656 | 401,305,386 | 1.45% | 5.18% | 20,001,529 | |
| 1999/2000 | 85,231,403 | 4,187,326 | 82,124,273 | 5.10% | 4.91% | 5,756,576 | |
| 2000/2001 | 95,910,707 | 5,547,161 | 66,982,571 | 8.28% | 5.78% | 4,753,681 | |
| 2001/2002 | 236,886,755 | 17,716,648 | 87,363,187 | 20.28% | 7.48% | 3,797,807 | |
| 2002/2003 | 222,237,005 | 12,044,600 | 74,254,020 | 16.22% | 5.42% | 4,039,853 | |
| 2003/2004 | 219,607,685 | 10,909,400 | 63,511,024 | 17.18% | 4.97% | 3,474,697 | |
| 2004/2005 | 217,611,219 | 10,485,444 | 69,016,707 | 15.19% | 4.82% | 3,255,900 | |
| 2005/2006 | 242,335,709 | 9,119,595 | 77,317,561 | 11.79% | 3.76% | 3,721,590 | |
| 2006/2007 | 256,756,900 | 9,946,895 | 39,542,904 | 25.15% | 3.87% | 2,414,945 | |
| 2007/2008 | 283,223,840 | 9,504,563 | 41,099,488 | 23.13% | 3.36% | 2,580,745 | |
| 2008/2009 | 318,613,840 | 7,765,371 | 69,388,878 | 11.19% | 2.44% | 4,612,500 | |
| 2009/2010 | 301,445,650 | 7,518,788 | 84,347,063 | 8.91% | 2.49% | 2,527,062 | |
| 2010/2011 | 309,996,404 | 9,017,161 | 77,372,693 | 11.65% | 2.91% | 2,798,330 | |
| 2011/2012 | 362,665,656 | 11,358,408 | 54,521,430 | 20.83% | 3.13% | 3,212,332 | |
| 2012/2013 | 366,030,827 | 14,052,008 | 59,374,492 | 23.67% | 3.84% | 1,753,451 | |
| 2013/2014 | 369,460,742 | 10,972,544 | 74,544,842 | 14.72% | 2.97% | 867,500 | |
| 2014/2015 | 390,057,677 | 8,522,812 | 19,542,853 | 43.61% | 2.19% | 120,000 | |

Note:

- (1) Total incurred losses include claim payments and reserves, some of which are covered by the deductibles paid by indemnified firms.
- (2) Annual Contributions include claims loadings.
- (3) Contribution before reduction is used for 2010/2011, 2011/2012, 2013/2014 and 2014/2015 indemnity years.
- (4) Adjustment to Contribution reduction for 2010/2011 and 2011/2012 are included in 2013/2014 and 2014/2015 indemnity year respectively.

TABLE 15 FREQUENCY OF CLAIMS BY AREA OF PRACTICE (1 OCTOBER 2010 - 30 SEPTEMBER 2015)

| | INDEMNITY YEAR | | | | | | | | | | | |
|------------------------------------|----------------|--------------------------------|---------|--------------------------------|---------|--------------------------------|---------|--------------------------------|---------|--------------------------------|---|---|
| AREA OF PRACTICE | 2010/11 | % of Total No. of Claims | 2011/12 | % of Total No. of Claims | 2012/13 | % of Total No. of Claims | 2013/14 | % of Total No. of Claims | 2014/15 | % of Total No. of Claims | Total No. of Claims in the 5 Indemnity Years | % of Total No. of Claims in 5 Indemnity Years |
| COMMERCIAL | 18 | 10.34% | 23 | 18.11% | 20 | 8.30% | 20 | 13.33% | 27 | 20.30% | 108 | 13.09% |
| CONVEYANCING | 39 | 22.41% | 36 | 28.35% | 114 | 47.30% | 41 | 27.33% | 26 | 19.55% | 256 | 31.03% |
| LITIGATION | 67 | 38.51% | 47 | 37.01% | 62 | 25.73% | 54 | 36.00% | 50 | 37.59% | 280 | 33.94% |
| PROBATE | 3 | 1.72% | 3 | 2.36% | 12 | 4.98% | 12 | 8.00% | 9 | 6.77% | 39 | 4.73% |
| LANDLORD & TENANT | 1 | 0.57% | 0 | 0.00% | 6 | 2.49% | 4 | 2.67% | 0 | 0.00% | 11 | 1.33% |
| PATENTS, TRADEMARKS | 19 | 10.92% | 5 | 3.94% | 13 | 5.39% | 11 | 7.33% | 12 | 9.02% | 60 | 7.27% |
| TAX MATTERS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 3 | 2.26% | 3 | 0.36% |
| BREACH OF CONFIDENTIAL INFORMATION | 0 | 0.00% | 0 | 0.00% | 5 | 2.07% | 1 | 0.67% | 1 | 0.75% | 7 | 0.85% |
| DATA BREACH | 0 | 0.00% | 0 | 0.00% | 1 | 0.41% | 0 | 0.00% | 0 | 0.00% | 1 | 0.12% |
| OTHERS | 27 | 15.52% | 13 | 10.24% | 8 | 3.32% | 7 | 4.67% | 5 | 3.76% | 60 | 7.27% |
| TOTAL | 174 | | 127 | | 241 | | 150 | | 133 | | 825 | |

Note: (1) The percentages of the number of claims in each area of practice are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

^{(2) &}quot;Breach of Confidential Information" and "Data Breach" are newly classified and are added as new items in 2012/2013 indemnity year.

TABLE 16

VALUE OF CLAIMS BY AREA OF PRACTICE
(1 OCTOBER 2010 – 30 SEPTEMBER 2015)

| | INDEMNITY YEAR | | | | | | | | | | | |
|------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|---------------------|-------------------------------------|--|--|
| AREA OF PRACTICE | 2010/2011 (HK\$) | % of Total Value of Claims | 2011/2012 (HK\$) | % of Total Value of Claims | 2012/2013 (HK\$) | % of Total Value of Claims | 2013/2014 (HK\$) | % of Total Value of Claims | 2014/2015 (HK\$) | % of Total Value of Claims | Total Value of Claims in 5 Indemnity Years (HK\$) | % of Total Value of Claims in 5 Indemnity Years |
| COMMERCIAL | 10,146,424 | 13.11% | 23,149,421 | 42.46% | 7,104,881 | 11.97% | 11,329,499 | 15.20% | 1,564,406 | 8.01% | 53,294,631 | 18.68% |
| CONVEYANCING | 32,301,764 | 41.75% | 16,073,288 | 29.48% | 30,982,722 | 52.18% | 25,111,194 | 33,69% | 2,440,716 | 12.49% | 106,909,684 | 37.47% |
| LITIGATION | 34,396,017 | 44.45% | 8,594,495 | 15.76% | 20,737,180 | 34.93% | 32,421,959 | 43.49% | 4,743,389 | 24.27% | 100,893,040 | 35.36% |
| PROBATE | - | - | 5,675,958 | 10.41% | 199,214 | 0.34% | 1,729,910 | 2.32% | 680,854 | 3.48% | 8,285,936 | 2.90% |
| LANDLORD & TENANT | - | - | - | - | - | - | 3,379,338 | 4.53% | | - | 3,379,338 | 1.18% |
| PATENTS, TRADEMARKS | | | | | - | - | - | - | | - | | _ |
| TAX MATTERS | <u>-</u> | | | | - | *** | - | - | 10,084,660 | 51.60% | 10,084,660 | 3.53% |
| BREACH OF CONFIDENTIAL INFORMATION | - | <u></u> | | <u>.</u> | - | - | - | - | - | _ | - | - |
| DATA BREACH | - | <u></u> | | - | <u>-</u> | - | | - | - | - | - | - |
| OTHERS | 528,488 | 0.68% | 1,028,268 | 1.89% | 350,495 | 0.59% | 572,942 | 0.77% | 28,828 | 0.15% | 2,509,021 | 0.88% |
| TOTAL | 77,372,693 | | 54,521,430 | | 59,374,492 | | 74,544,842 | | 19,542,853 | | 285,356,310 | |

Note:

⁽¹⁾ Value of claims includes claims paid and reserved.

The percentages of the value of claims in each area of practice are calculated to the nearest decimal point only. The aggregation of these percentages in respect of each indemnity year may not therefore add up to 100%.

^{(2) &}quot;Breach of Confidential Information" and "Data Breach" are newly classified and are added as new items in 2012/2013 indemnity year.

TABLE 17

NUMBER OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING
(1 OCTOBER 2010 - 30 SEPTEMBER 2015)

| | INDEMNITY YEAR | | | | | | |
|---|----------------|---------|-----------|---------|---------|---|--|
| Type of Errors in Conveyancing | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | Total no. of Claims in 5 indemnity vears | % of Total No. of Claims in Conveyancing |
| | | NO | . OF CLAI | MS | | , | |
| Breach of undertaking | 0 | 1 | 0 | 0 | 0 | 1 | 0.4% |
| Conflict of Interest | 0 | 1 | 2 | 1 | 2 | 6 | 2.3% |
| Defective service | 0 | 0 | 74 | 0 | o | 74 | 28.9% |
| Delay irrespective of time limits | 0 | 0 | 2 | 1 | 2 | 5 | 2.0% |
| Failure to spot/investigate defect | 0 | 0 | 0 | О | 0 | 0 | 0.0% |
| Failure to act per client's instruction | 2 | 5 | 3 | 4 | 1 | 15 | 5.9% |
| Failure to advise correctly | 9 | 10 | 17 | 16 | 9 | 61 | 23.8% |
| Failure to answer requisitions | 4 | 2 | 2 | 3 | 1 | 12 | 4.7% |
| Failure to check client's I.D. | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Failure to investigate title | 7 | 4 | 1 | 2 | 3 | 17 | 6.6% |
| Failure to search properly | 0 | 0 | 0 | 1 | 0 | 1 | 0.4% |
| Failure to supervise | 0 | 0 | О | 0 | О | 0 | 0.0% |
| Failure to verify/check information | 1 | 3 | О | 2 | 0 | 6 | 2.3% |
| Fraud by clients* | 0 | 4 | 5 | 1 | 1 | 11 | 4.3% |
| Fraud by employee* | 3 | 0 | 1 | 0 | О | 4 | 1.6% |
| Fraud by principal* | 0 | 0 | 0 | 0 | О | 0 | 0.0% |
| Incorrect preparation/drafting | 1 | 1 | 3 | 0 | 1 | 6 | 2.3% |
| Insufficient information | О | 1 | 1 | 0 | 1 | 3 | 1.2% |
| Late notices/requisitions | 0 | 0 | О | 0 | О | 0 | 0.0% |
| Late/failed registration | 0 | 1 | 0 | 2 | О | 3 | 1.2% |
| Late/failed stamping | 1 | 0 | 0 | 0 | 1 | 2 | 0.8% |
| Loss of documents | 3 | 0 | 0 | 1 | О | 4 | 1.6% |
| Missed time limits | О | 0 | 1 | 0 | 1 | 2 | 0.8% |
| No apparent negligence | 2 | 2 | 1 | 2 | 1 | 8 | 3.1% |
| Other failure to take correct action | 6 | 1 | 1 | 4 | 2 | 14 | 5.5% |
| Causes not specified | 0 | 0 | 0 | 1 | О | 1 | 0.4% |
| Total | 39 | 36 | 114 | 41 | 26 | 256 | 1 |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

VALUE OF CLAIMS BY TYPE OF ERRORS IN CONVEYANCING (1 OCTOBER 2010 - 30 SEPTEMBER 2015)

TABLE 18

| | | IN. | Total Value of | % of Total Value | | | |
|---|------------|---|----------------|------------------|--------------|-----------------------------|------------------------------|
| Type of Errors in Conveyancing | 2010/11 | 2010/11 2011/2012 2012/2013 2013/2014 2014/2015 | | | | Claims ** in 5 indemnity | of Claims in Conveyancing |
| | | VALU | E OF CLAIMS | (HK\$) | | years (HK\$) | |
| Breach of undertaking | _ | - | - | - | _ | - | 0.0% |
| Conflict of interest | - | - | - | 1,066,517 | 223,471 | 1,289,988 | 1.2% |
| Defective service | | - | - | - | - | 1 | 0.0% |
| Delay irrespective of time limits | - | - | - | - | 1,739,506 | 1,739,506 | 1.6% |
| Failure to spot/investigate defect | - | - | - | - | - | | 0.0% |
| Failure to act per client's instruction | - | 1,001,310 | 1,233,199 | 2,301,116 | - | 4,535,625 | 4.2% |
| Failure to advise correctly | 6,321,981 | 562,504 | 8,439,274 | 21,743,561 | 477,739 | 37,545,059 | 35.1% |
| Failure to answer requisitions | 6,191,316 | 1,039,900 | 4,559,751 | - | - | 11,790,967 | 11.0% |
| Failure to check client's I.D. | - | - | - | - | - | | 0.0% |
| Failure to investigate title | | 3,068,535 | - | - | | 3,068,535 | 2.9% |
| Failure to search properly | - | • | - | - | - | 1 | 0.0% |
| Failure to supervise | - | - | - | - | - | - | 0.0% |
| Failure to verify/check information | - | 1,307,879 | - | | - | 1,307,879 | 1.2% |
| Fraud by clients* | - | 8,800,908 | 11,746,300 | - | _ | 20,547,208 | 19.2% |
| Fraud by employee* | 1,266,028 | - | 565,979 | - | - | 1,832,007 | 1.7% |
| Fraud by principal* | - | - | | | - | - | 0.0% |
| Incorrect preparation/drafting | - | - | 674,797 | - | - | 674,797 | 0.6% |
| Insufficient information | - | - | 1,003,775 | - | _ | 1,003,775 | 0.9% |
| Late notices/requisitions | - | | - | - | - | _ | 0.0% |
| Late/failed registration | - | - | - | - | - | - | 0.0% |
| Late/failed stamping | - | - | _ | - | | - | 0.0% |
| Loss of documents | - | - | - | - | - | - | 0.0% |
| Missed time limits | - | - | 2,759,647 | - | - | 2,759,647 | 2.6% |
| No apparent negligence | 10,174,181 | 182,252 | - | - | _ | 10,356,433 | 9.7% |
| Other failure to take correct action | 8,348,258 | 110,000 | - | - | _ | 8,458,258 | 7.9% |
| Causes not specified | - | - | - | - | - | - | 0.0% |
| Total | 32,301,764 | 16,073,288 | 30,982,722 | 25,111,194 | 2,440,716 | 106,909,684 | ····· |

^{*} Data only include those claims where the major cause giving rise to the claims is fraud.

^{**} Value of claims includes claims paid and reserved.

TABLE 19
LOSS RATIOS AS AT 30 SEPTEMBER 2015

| Indemnity Year | Number of claims | Annual Contributions (HK\$) | Claims Losses (HK\$) | Loss ratio |
|----------------|------------------|--------------------------------|-------------------------|------------|
| 1997/98 | 336 | 106,778,078 | 186,915,392 | 175% |
| 1998/99 | 483 | 112,178,110 | 401,305,386 | 358% |
| 1999/00 | 263 | 85,231,403 | 82,124,273 | 96% |
| 2000/01 | 230 | 95,910,707 | 66,982,571 | 70% |
| 2001/02 | 215 | 236, 886, 755 | 87,363,187 | 37% |
| 2002/03 | 269 | 222,237,005 | 74,254,020 | 33% |
| 2003/04 | 165 | 219,607,685 | 63,511,024 | 29% |
| 2004/05 | 159 | 217,611,219 | 69,016,707 | 32% |
| 2005/06 | 165 | 242,335,709 | 77,317,561 | 32% |
| 2006/07 | 142 | 256,756,900 | 39,542,904 | 15% |
| 2007/08 | 309 | 283,223,840 | 41,099,488 | 15% |
| 2008/09 | 147 | 318,613,840 | 69,388,878 | 22% |
| 2009/10 | 139 | 301,445,650 | 84,347,063 | 28% |
| 2010/11 | 174 | 309,996,404 | 77,372,693 | 25% |
| 2011/12 | 127 | 362,665,656 | 54,521,430 | 15% |
| 2012/13 | 241 | 366,030,827 | 59,374,492 | 16% |
| 2013/14 | 150 | 369,460,742 | 74,544,842 | 20% |
| 2014/15 | 133 | 390,057,677 | 19,542,853 | 5% |

Note:

- (1) Loss ratio is the ratio of contributions to claims losses (claims paid and reserved).
 100% loss ratio means the contributions equal to the incurred losses.
 200% loss ratio means the amount of claims losses is double the contributions collected.
- (2) Whilst the higher the ratio, the greater the amount by which claims losses exceed the contributions collected, it should be borne in mind it takes about 4 years before claims are sufficiently developed to provide a figure close to a final loss ratio. The loss ratios for the 2011/12 indemnity year onwards cannot therefore be taken as the final loss ratios.
- (3) Contribution before reduction is used for 2010/2011, 2011/2012, 2013/2014 and 2014/2015 indemnity years.
- (4) Adjustment to Contribution reduction for 2010/2011 and 2011/2012 are included in 2013/2014 and 2014/2015 indemnity year respectively.

TABLE 20
ANTICIPATED MAXIMUM SHORTFALL AS A RESULT OF THE INSOLVENCY OF HIH CASUALTY AND GENERAL INSURANCE LTD. ("HIH"),
FAI GENERAL INSURANCE COMPANY LTD. ("FAI") AND FAI FIRST PACIFIC INSURANCE CO. LTD. ("FAI PACIFIC") AS AT 30 SEPTEMBER
2015

(1) Outstanding claims provision recoverable from reinsurers

| Indemnity | ndemnity (a) Excess of Loss Layer | | | (b) | (b) Stop Loss Layer | | | (c) "Incurred but not reported" reserve # | | |
|-------------------|-----------------------------------|-----|-------------|-------|---------------------|-------------|--------------|---|-------------|-------------|
| Year | HIH | FAI | FAI Pacific | нін [| FAI | FAI Pacific | HIH | FAI | FAI Pacific | (a)+(b)+(c) |
| 1988/89 | - | - | - | - | - | - | - | - | - | <u></u> |
| 1989/90 | - | - | - | - | - | - | - | - | - | - |
| 1990/91 | - | - | - | - | - | _ | - | - | - | - |
| 1991/92 | - | - | - | - | _ | - | - | - | - | - |
| 1992/93 | - | - | - | - | - | 1 | - | - | - | - |
| 1993/94 | - | - | - | - 1 | ŧ | - | • | _ | - | _ |
| 1994/95 | 44,000 | - | 40,000 | - | - | - | - | - | - | 84,000 |
| 1995/96 | - | - | - | - | - | - | - | - | - | - |
| 1996/97 | - | - | - | - | - | 8,882 | | - | - | 8,882 |
| 1997/98 | - | - | - | - | - | - | - | - | - | - |
| 1997/98~2000/2001 | N/A | N/A | N/A | N/A | N/A | N/A | (242) | - | (132) | (374) |
| 1998/99~1999/2000 | 10,000,833 * | - | - | - | - | - | - | - | - | 10,000,833 |
| 1998/99~2000/2001 | - | • | - | - | | - | - | - | - | _ |
| 2001/2002 | - | _ | - | - | _ | - | - | - | - | - |
| 2001/02 | - | | - | - | - | ŧ | | - | - | 1 |
| 2002/03 | - | - | | - | - | • | | - | - | - |
| 2003/04 | - | - | - | - | - | - | _ | _ | - | |
| 2004/05 | _ | _ | - | | - | - | - | _ | | |
| 2005/06 | - | - | - | - | _ | _ | - | - | - | - |
| 2006/07 | - | - | - | - | _ | | - | - | - | |
| 2007/08 | - | - | _ | | | - | - | | | _ |
| 2008/09 | - | - | - | - | - | - | - | - | - | - |
| 2009/10 | - | - | | - | - | - | | | - | <u></u> |
| 2010/11 | - | - | - | - | _ | - | - | - | - | - |
| 2011/12 | - | - | - | - | _ | | - | - | - | - |
| 2012/13 | | - | - | - | - | - | - | - | - | - |
| 2013/14 | - | | - | | _ | - | - | - | _ | _ |
| 2014/15 | | | - | - | - | - | - | | - | |
| | 10,044,833 | - | 40,000 | - | - | 8,882 | (242) | - | (132) | 10,093,341 |

^{*} including the drop down cover totalling \$8,362,788

(2) Claims receivables from reinsurers

| Indemnity | (a) Exc | ess of Loss L | ayer | (b) Stop Loss Layer | | | (b) Stop Loss Layer (c) Dre | | (c) Drop Down Layer | Total |
|-----------------|-------------|---------------|-------------|---------------------|-----|-------------|-----------------------------|-------------|---------------------|-------|
| Year | HIH | FAI | FAI Pacific | HIH | FAI | FAI Pacific | HIH | (a)+(b)+(c) | | |
| 1988/89-99/2000 | 232,171,302 | 1,365,851 | 48,301,834 | N/A | N/A | N/A | N/A | 281,838,987 | | |
| 1997/98-2000/01 | N/A | N/A | N/A | 37,500,000 | - | 8,628,414 | 8,184,747 | 54,313,161 | | |
| | 232,171,302 | 1,365,851 | 48,301,834 | 37,500,000 | - | 8,628,414 | 8,184,747 | 336,152,148 | | |

[#] no stop loss insurance since 2001/02

ONGOING ISSUES

1. HIH REINSURERS

HIH Casualty and General Insurance Ltd. ("HIH"), FAI General Insurance Company Ltd. ("FAI") and FAI First Pacific Insurance Co. Ltd. ("FAI Pacific") ("the HIH reinsurers") were the excess of loss and stop loss insurers for the Scheme from 1987 onwards. The first 2 above-mentioned companies were placed in provisional liquidation on 15 March 2001 and the third went into provisional liquidation on 9 April 2001. A winding-up order was subsequently made against the first 2 companies on 27 August 2001. A provision has been made in the Fund Accounts to cover the anticipated maximum shortfall. The anticipated maximum shortfall as at 30 September 2015 is set out in table 20.

The Company has also conducted an actuarial analysis on the total outstanding liabilities of the Fund. Having taken into account the default of the HIH reinsurers, the total outstanding liabilities of the Fund as at 30 September 2015 was approximately HK\$370.733m.

The Company is a member of the Committees of Inspection and the Creditors' Committees of HIH and FAI. The Liquidator has commenced proceedings against various parties including the former directors, auditors and actuary of the companies in the HIH group based on his investigation and the findings of the Royal Commission in Australia. Some of the proceedings have been settled. Schemes of arrangement were implemented in respect of HIH and FAI on 30 May 2006. As of 15 April 2016, a total of US\$15,421,596.96 was paid by HIH, of which US\$1,089,404.87 was repaid to reinsurers who replaced HIH in accordance with the reinsurance policies. A total of US\$109,911.80 was paid by FAI as interim dividend. The Company is also a member of the Creditors' Committee of FAI Pacific in Hong Kong. A scheme of arrangement was implemented in respect of the provisional liquidation in Hong Kong on 30 November 2002. As of 15 April 2016, a total of HK\$29,364,649.08 was paid by FAI First Pacific as interim dividend and threshold payments i.e. settlements for small claims.

The HIH scheme of arrangement has entered its final stages. A key issue preventing the finalization of the Scheme is the ongoing HIH Insurance shareholders action. The Scheme Administrators consider it may be possible to finalize the scheme in 2016.

2. QUALIFYING INSURERS SCHEME ("QIS") OR OTHER ALTERNATIVES

At an Extraordinary General Meeting ("EGM") of the Law Society on 16 November 2004, Members voted by a majority of 316 to 255 to replace the Scheme with a QIS.

A notice of EGM, the QIS Rules, the qualifying insurer's agreement, the assigned risk pool management agreement and an explanatory note were issued to the Members on 11 April 2006.

Having considered the structure of the QIS proposed in the QIS Rules and the other documents, members voted in the EGM on 27 April 2006 by a majority of 1873 to 506 against the implementation of such a scheme.

The Council has set up the PIS Review Working Party ("Working Party") to consider how to improve the Scheme or such other alternative insurance or indemnity schemes as may be viable. An actuarial analysis of the present contribution formula was performed and provided the following findings:

- The current contribution formula is sufficient to cover the total claims and expenses of administering the Scheme;
- The three rating factors currently used in the formula, namely the average number of principals, average number of assistants and gross fee income are all positively correlated with the net incurred costs and the number of reported claims;
- Any additional rating factors to be introduced to the formula will need to be obtained from members without causing an excessive burden and be verifiable. The Rules will also need to be amended to authorise the collection of such data;
- As with any formula structure, cross subsidization exists and large firms were found to contribute more than the cost attributable to them. Small firms contributed less than or equal to their share of the cost while medium size firms showed mixed results.

The Working Party also appointed Lockton Companies (Hong Kong) Limited to consider the feasibility of a master policy scheme in Hong Kong. It was noted certain features of the Scheme, such as unlimited aggregate cover, are not currently supported by commercial insurers. Additional exclusions are also likely to be imposed by commercial insurers.

In 2010, the Rules were amended to provide contribution reductions to member firms. After consideration of actuarial advice, claims experience and the financial position of the Fund, contribution reductions of 331/2% were provided in the indemnity years of 2010/11, 2011/12, 2013/14, 2014/15 and 2015/16. The amount of reduction made totaled approximately HK\$604m.

The Working Party recommended to Council that cover be continued to be provided to members under the PIS. The recommendation has been adopted by Council and the Working Party was then disbanded on 5 February 2013.

PERFORMANCE OF THE FUND'S INVESTMENTS

Mercer Investment Consulting Limited has been the Company's investment consultant since December 2010. In 2011, the PIS Investment Subcommittee ("Subcommittee") conducted a portfolio structure review and health check of investment managers. It was resolved that two additional global equity managers would be appointed to take over the equity portfolio managed by AllianceBernstein Hong Kong Limited ("AllianceBernstein").

The current investment managers of the Fund are as follows:

- Amundi Hong Kong Limited ("Amundi")
- AllianceBernstein
- MFS Investment Management ("MFS")
- Grantham Mayo van Otterloo ("GMO")

The Subcommittee meets every quarter to monitor the investment managers and the guidelines for the investments. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The investment objectives, guidelines and restrictions are summarised as follows:

Investment Objectives:

- to preserve capital and to maximize total return on the portfolio; and
- regarding the bond portfolio, to outperform the Barclays Capital Global Aggregate Index.

Amundi's portfolio consists of both equities and bonds and the portfolio Investment Guidelines and Restrictions are as follows:

- allowable range in equities: 20% 35%
- allowable range in bonds: 55% 80%
- allowable range in cash: 0% 10%

Total: 100%

The AllianceBernstein portfolio consists of bonds only.

Investments made via the other two managers are in the form of equity pooled funds, as follows:

- MFS Global Concentrated Equity Fund
- GMO Global Equity Allocation Fund

The net returns on the portfolios managed by the investment managers for the 12 month period ended 31 December for the past 3 years were as follows:

| | | | <u>Net Return</u> | | | |
|-------------------|-------------------|--------------|-------------------|-------------|--|--|
| | Type of portfolio | <u> 2013</u> | <u> 2014</u> | <u>2015</u> | | |
| Amundi | Equity and bonds | 6.44% | 3.40% | -0.31% | | |
| AllianceBernstein | Bonds | 0.27% | 7.22% | 0.41% | | |
| MFS* | Equity | 29.55% | 7.46% | -0.88% | | |
| GMO* | Equity | 19.95% | -1.84% | -6.61% | | |

^{*}MFS and GMO were appointed in December 2011.

CONCLUSION

The Company's policy is to resolve claims promptly for the benefit of the Fund. However, unmeritorious claims are vigorously defended. Each claim is carefully considered on its own merits.

The Board of Directors of the Company would like to record their appreciation to all members of the relevant PIS Committees and Working Parties for their hard work during the year and the time they gave so freely to serve the profession.

ADPIS 14/15 AR (2668542)

Audited Financial Statements

Hong Kong Solicitors Indemnity Fund
30 September 2015



Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

We have audited the financial statements of Hong Kong Solicitors Indemnity Fund (the "Fund") set out on pages 3 to 21, which comprise the statement of financial position as at 30 September 2015, and the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Manager's responsibility for the financial statements

The Manager of the Fund is responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and for such internal control as the Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

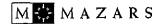
Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the HKICPA. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Manager, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Independent Auditor's Report

To the Manager of Hong Kong Solicitors Indemnity Fund (established in Hong Kong)

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Fund as at 30 September 2015 and of its financial performance and cash flows for the year then ended in accordance with HKFRSs.

Certified Public Accountants Hong Kong, 17 MAY 2016

Mezas

Lai Hon Wai

Practising Certificate number: P06342

Statement of Comprehensive Income Year ended 30 September 2015

| | Note | 2015 | 2014 |
|--|------|--------------|---------------|
| | | HK\$ | HK\$ |
| | | | 000 000 101 |
| Revenue | 3 | 256,513,249 | 250,928,104 |
| Gain on disposal of financial assets at fair value through profit or loss | | 30,833,305 | 7,047,881 |
| Change in fair value of financial assets at fair value through | | , , | • |
| profit or loss | | (95,662,009) | 48,788,509 |
| Net claims incurred | | (68,261,494) | (66,321,010) |
| Other revenue | 3 | 74,950,656 | 72,362,363 |
| Operating expenses | 4 | (85,046,069) | (108,711,902) |
| | | | |
| Surplus from operations | | 113,327,638 | 204,093,945 |
| Add: Net movement in claims provision and claims receivable relating to reinsurance contracts with | | | |
| HIH Group | 5 | 17,331,607 | 23,420,676 |
| • | | | - |
| Surplus before income tax | | 130,659,245 | 227,514,621 |
| Income tax expense | 6 | | _ |
| Surplus for the year | | 130,659,245 | 227,514,621 |
| Other comprehensive income for the year | | | |
| Total compushancing income for the year | | 130,659,245 | 227 514 621 |
| Total comprchensive income for the year | | 130,039,443 | 227,514,621 |

Statement of Financial Position

At 30 September 2015

| | Note | 2015 <i>HK\$</i> | 2014 <i>HK\$</i> |
|--|------|---------------------|----------------------|
| Non-current assets Profit commission receivable from reinsurers | 7 | 159,000,000 | 159,000,000 |
| Current assets | | | |
| Claims provision recoverable and claims receivable | 8 | 2,682,000 | 17,274,000 |
| Financial assets at fair value through profit or loss Amount due from Hong Kong Solicitors Indemnity | 9 | 2,460,388,483 | 2,328,619,077 |
| Fund Limited | 10 | 2,304,760 | 1,769,644 |
| Accounts receivable | II | 4,342,315 | 4,577,239 |
| Prepayments | | 74,500,000 | 52,000,000 |
| Cash at bank | 12 | 183,883,364 | 208,781,256 |
| | | 2,728,100,922 | 2,613,021,216 |
| Current liabilities | | | |
| Outstanding claims provision | | 371,565,000 | 391,006,000 |
| Accrued charges | | 211,343 | 196,571 |
| Contributions received in advance | | 234,838,479 | 231,42 8,6 47 |
| Contributions refundable | | 1,596,445 | 1,159,588 |
| | | 608,211,267 | 623,790,806 |
| Net current assets | | 2,119,889,655 | 1,989,230,410 |
| NET ASSETS | | 2,278,889,655 | 2,148,230,410 |
| Reserves | | | |
| Accumulated fund | | 2,278,889,655 | 2,148,230,410 |
| 1 too amanded 1 tild | | | |

Approved and authorised for issued by the Manager on

17 MAY 2016

and signed on its behalf

Director

Peter Raymond GRIFFITHS

Director

Peter LO Chi Lik

Statement of Changes in Equity Year ended 30 September 2015

| | Accumulated fund <i>HK\$</i> |
|--|------------------------------------|
| At 1 October 2013 Surplus for the year and total comprehensive income for the year | 1,920,715,789 227,514,621 |
| At 30 September 2014 and 1 October 2014 Surplus for the year and total comprehensive income for the year | 2,148,230,410 130,659,245 |
| At 30 September 2015 | 2,278,889,655 |

Statement of Cash Flows Year ended 30 September 2015

| | Note | 2015 <i>HK</i> \$ | 2014 <i>HK\$</i> |
|---|------|--|--|
| OPERATING ACTIVITIES Cash generated from operations | 15 | 113,493,865 | 156,972,859 |
| Net cash from operating activities | | 113,493,865 | 156,972,859 |
| INVESTING ACTIVITIES Proceeds from disposal of financial assets at fair value through profit or loss Purchases of financial assets at fair value through profit or loss Interest received Dividend income | | 3,050,644,473 (3,233,315,189) 43,912,037 14,294,316 | 1,540,714,831 (1,773,473,257) 41,806,583 14,237,108 |
| Net cash used in investing activities | | (124,464,363) | (176,714,735) |
| Net decrease in cash and cash equivalents | | (10,970,498) | (19,741,876) |
| Cash and cash equivalents at beginning of year | | 285,604,435 | 305,346,311 |
| Cash and cash equivalents at end of year | 12 | 274,633,937 | 285,604,435 |

Notes to the Financial Statements

Year ended 30 September 2015

1. GENERAL

Hong Kong Solicitors Indemnity Fund (the "Fund") was established by The Law Society of Hong Kong to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159). The Fund is managed by the Hong Kong Solicitors Indemnity Fund Limited (the "Manager"), a company limited by guarantee.

2. PRINCIPAL ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") and accounting principles generally accepted in Hong Kong.

These financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2014 financial statements. The adoption of the new / revised HKFRSs that are relevant to the Fund and effective from the current year had no significant effects on the results and financial position of the Fund for the current and prior years.

Basis of measurement

The measurement basis used in the preparation of these financial statements is historical cost, except for the financial assets at fair value through profit or loss, which are measured at fair value as explained in the accounting policies set out below.

Financial instruments

Recognition and derecognition

Financial assets and financial liabilities are recognised when and only when the Fund becomes a party to the contractual provisions of the instruments and on a trade date basis.

A financial asset is derecognised when and only when (i) the Fund's contractual rights to future cash flows from the financial asset expire or (ii) the Fund transfers the financial asset and either (a) it transfers substantially all the risks and rewards of ownership of the financial asset, or (b) it neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset but it does not retain control of the financial asset.

A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires.

Classification and measurement

Financial assets or financial liabilities are initially recognised at their fair value plus, in the case of financial assets or financial liabilities not carried at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets or financial liabilities.

Notes to the Financial Statements

Year ended 30 September 2015

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Financial instruments (Continued)

1) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. They are carried at fair value, with any resultant gain and loss recognised in profit or loss.

Financial assets are classified as held for trading if they are (i) acquired principally for the purpose of selling in the near future; (ii) part of a portfolio of identified financial instruments that the Fund manages together and has a recent actual pattern of short-term profit-taking; or (iii) derivatives that are not financial guarantee contracts or not designated and effective hedging instruments.

Financial assets are designated at initial recognition as at fair value through profit or loss only if (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; or (ii) they are part of a group of financial assets and / or financial liabilities that are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy.

2) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not held for trading. They are measured at amortised cost using the effective interest method, except where receivables are interest-free loans and without any fixed repayment term or the effect of discounting would be insignificant. In such case, the receivables are stated at cost less impairment loss. Amortised cost is calculated by taking into account any discount or premium on acquisition over the period to maturity. Gains and losses arising from derecognition, impairment or through the amortisation process are recognised in profit or loss.

3) Financial liabilities

All financial liabilities except for derivatives are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

Impairment of financial assets

At the end of each reporting period, the Fund assesses whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired. The impairment loss of financial assets carried at amortised cost is measured as the difference between the assets' carrying amount and the present value of estimated future cash flow discounted at the financial asset's original effective interest rate. Such impairment loss is reversed in subsequent periods through profit or loss when an increase in the asset's recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to a restriction that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Cash equivalents

For the purpose of the statement of cash flows, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, net of bank overdrafts.

Notes to the Financial Statements

Year ended 30 September 2015

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Fund and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Contributions are accounted for proportionally over the period of coverage. Contributions received in advance represent contributions invoiced and received but not earned at the end of reporting period.

Dividend income from investments and investment incentive income are recognised when the Fund's rights to receive payment have been established.

Interest income from financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Foreign currency translation

The financial statements are presented in the currency of Hong Kong dollars, which is also the Fund's functional currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and when a reliable estimate of the amount of obligation can be made. Expenditures for which a provision has been recognised are charged against the related provision in the year in which the expenditures are incurred. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditures expected to be required to settle the obligation. Where the Fund expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

Related parties

A related party is a person or entity that is related to the Fund.

- (a) A person or a close member of that person's family is related to the Fund if that person:
 - (i) has control or joint control over the Fund;
 - (ii) has significant influence over the Fund; or
 - (iii) is a member of the key management personnel of the Fund.
- (b) An entity is related to the Fund if any of the following conditions applies:
 - (i) The entity is controlled or jointly controlled by a person identified in (a).
 - (ii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
 - (iii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Fund.

Notes to the Financial Statements

Year ended 30 September 2015

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Related parties (Continued)

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- (c) dependants of that person or that person's spouse or domestic partner.

In the definition of a related party, an associate includes subsidiaries of the associate and a joint venture includes subsidiaries of the joint venture.

Critical accounting estimates and judgements

Estimates and assumptions concerning the future and judgements are made by the Manager in the preparation of the financial statements. They affect the application of the Fund's accounting policies, reported amounts of assets, liabilities, income and expenses, and disclosures made. They are assessed on an on-going basis and are based on experience and relevant factors, including expectations of future events that are believed to be reasonable under the circumstances. Where appropriate, revisions to accounting estimates are recognised in the period of revision and future periods, in case the revision also affects future periods.

Provision for claims

The estimation of the ultimate liability arising from claims made under indemnity is the Fund's most critical accounting estimate.

Full provision is made for the estimated cost of claims notified but not settled at the end of the reporting period and for the estimated cost of claims incurred but not enough reported ("IBNER") by that date. The provision for amounts recoverable from reinsurers and from solicitors' firms is estimated and shown separately in the statement of financial position. Provision is also made for the estimated cost of servicing claims notified but not settled at the reporting date and expenses on IBNER at the end of the reporting period.

Management of the Fund takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Estimates and assumptions have been made in arriving at the provision for claims and reinsurance recoveries thereof. The actual results may be significantly different from those envisaged when these estimates were made. In particular, the estimation of IBNER is based upon actual claims experience using predetermined methodology and is generally subject to a greater degree of uncertainty.

| | 2015 <i>HK</i> \$ | 2014 <i>HK\$</i> |
|--|--|--|
| Case reserves Estimated IBNER Estimated allowance for indirect claim handling expenses Risk margin | 168,751,000 129,038,000 14,755,000 59,021,000 | 191,365,000 124,892,000 14,950,000 59,799,000 |
| | 371,565,000 | 391,006,000 |

Notes to the Financial Statements

Year ended 30 September 2015

2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Critical accounting estimates and judgements (Continued)

Profit commission receivable from reinsurers

The estimate of the ultimate profit commission to be receivable from reinsurers involve critical accounting estimate. The Fund estimates that provision based primarily on risk premium, latest expenses, claims paid and claims reserved. Details of profit commission receivable from reinsurers recognised are set out in note 7 to the financial statements.

Future changes in HKFRSs

At the date of authorisation of these financial statements, the HKICPA has issued a number of new / revised HKFRSs that are not yet effective for the current year, which the Fund has not early adopted. The Manager does not anticipate that the adoption of the new / revised HKFRSs in future periods will have any material impact on the results of the Fund.

| 3. | REVENUE | | |
|----|---|-----------------------|----------------------|
| | | 2015 | 2014 |
| | | HK\$ | HK\$ |
| | Contribution earned | 256,513,249 | 250,928,104 |
| | Revenue | 256,513,249 | 250,928,104 |
| | Bond interest income Deposit interest income | 43,855,625 56,412 | 41,752,917 53,666 |
| | Dividend income | 14,294,316 | 14,237,108 |
| | Investment incentive income | 16,385,857 | 16,210,448 |
| | Sundry income | 358,446 | 108,224 |
| | Other revenue | 74,950,656 | 72,362,363 |
| | Total revenue | 331,463,905 | 323,290,467 |
| | | | |
| 4. | OPERATING EXPENSES | | |
| | | 2015 | 2014 |
| | | HK\$ | HK\$ |
| | Accounting fee | 320,000 | 264,000 |
| | Auditor's remuneration | 126,000 | 123,000 |
| | Administration fee paid to Hong Kong Solicitors | 11 525 241 | 11 217 210 |
| | Indemnity Fund Limited | 11,535,241 | 11,317,312 51,284 |
| | Bank charges Investments management fee | 122,135 10,072,674 | 8,826,643 |
| | Legal and professional fees | 907,273 | 973,181 |
| | Reinsurance premium | 61,500,000 | 87,126,875 |
| | Sundry expenses | 462,746 | 29,607 |
| | | 85,046,069 | 108,711,902 |

Notes to the Financial Statements

Year ended 30 September 2015

5. NET MOVEMENT IN CLAIMS PROVISION AND CLAIMS RECEIVABLE RELATING TO REINSURANCE CONTRACTS WITH HIH GROUP

In 2001, three of the major reinsurers used by the Fund, which were part of an insurance group in Australia ("HIH Group"), were placed into liquidation. Given the limited information provided by the liquidators at that time except for certain indications that the financial losses could be very substantial, the Manager has concluded that a full provision against the remaining amounts due from these reinsurers would be appropriate. The amount provided relates to claims extending over the indemnity years 1998 to 2000. During the year, HK\$17,331,607 (2014: HK\$23,420,676) was recovered from the reinsurers and the provision for impairment previously made was reversed and credited to profit or loss.

6. INCOME TAX EXPENSE

Since the Fund is neither a person nor does it carry on a trade, profession or business for the purpose of section 14 of the Inland Revenue Ordinance (Cap. 112), it is not liable to Hong Kong taxation.

7. PROFIT COMMISSION RECEIVABLE FROM REINSURERS

The profit commission relates to slip policies covering the indemnity period from 1 October 2008 to 30 September 2013. The estimation of amount is based on risk premium, expenses, claims paid and claims reserved. Under the slip policies, the Fund shall be entitled to the profit sharing if the slip policies were not cancelled before 30 September 2013.

The amounts due are interest-free and calculated in accordance with the slip policies, final calculation on profit commission receivable from reinsurers will take place on 30 September 2017. The carrying amount of the amounts due approximates their fair value.

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE

| | Note | 2015 <i>HK</i> \$ | 2014 <i>HK\$</i> |
|--|-------|--------------------------|---------------------------|
| Claims provision recoverable from reinsurers and solicitors' firms Less: provision for impairment – HIH Group | (a) _ | 4,591,000 (1,909,000) | 21,666,000 (4,392,000) |
| | _ | 2,682,000 | 17,274,000 |

The Fund does not have any settled claims receivable at the end of the reporting period. The carrying value of claims provision recoverable is considered a reasonable approximation of its fair value.

Notes to the Financial Statements

Year ended 30 September 2015

8. CLAIMS PROVISION RECOVERABLE AND CLAIMS RECEIVABLE (CONTINUED)

(a) Provision for impairment - HIH Group

The movements in the provision for impairment – HIH Group during the year are as follows:

| | 2015 <i>HK</i> \$ | 2014 <i>HK\$</i> |
|---|--------------------------|--------------------------|
| At beginning of reporting period Net claims recovered | 4,392,000 (2,483,000) | 6,010,000 (1,618,000) |
| At the end of reporting period | 1,909,000 | 4,392,000 |

9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| | Notes | 2015 <i>HK</i> \$ | 2014 <i>HK\$</i> |
|--|------------|----------------------|---------------------|
| Equity investments | | | |
| - listed in Hong Kong | (a) | 53,128,397 | 63 ,0 41,830 |
| - listed outside Hong Kong | (a) | 279,171,718 | 287,341,657 |
| | | 332,300,115 | 350,383,487 |
| Bonds listed outside Hong Kong | (a) | 1,650,406,198 | 1,495,468,578 |
| Quoted fund investments | <i>(b)</i> | 386,931,597 | 405,943,833 |
| Cash deposits in investment accounts (note 12) | | 90,750,573 | 76,823,179 |
| | | 2,460,388,483 | 2,328,619,077 |

Notes:

- (a) The fair values are based on quoted market prices in active markets at the end of the reporting period.
- (b) The fair values of quoted fund investments are measured by reference to the prices publicly quoted by fund administrators.

Notes to the Financial Statements

Year ended 30 September 2015

10. AMOUNT DUE FROM HONG KONG SOLICITORS INDEMNITY FUND LIMITED

The amount due is unsecured, interest-free and has no fixed repayment term. The carrying amount of the amount due approximates its fair value.

11. ACCOUNTS RECEIVABLE

| ACCOUNTS RECEIVABLE | 2015 <i>HK</i> \$ | 2014 <i>HK\$</i> |
|---|------------------------|------------------------|
| Contributions receivables Other receivables | 3,257,056 1,085,259 | 2,419,752 2,157,487 |
| | 4,342,315 | 4,577,239 |

The contributions receivables are receivable from legal practitioners. Under the Hong Kong Legal Practitioners Ordinance (Chapter 159), all the legal practitioners in Hong Kong are required to maintain indemnity with the Fund in order to obtain new or renewal practicing certificates from the Law Society of Hong Kong. The carrying amounts of contributions receivables and other receivables are considered reasonable approximations of their fair values.

No credit period is provided by the Fund and all payments are due by 30 September except in the case of new firms, in which case payments are due on presentation of debit notes. All of the Fund's contributions receivables and other receivables have been reviewed for indication of impairment.

As discussed above, the whole contributions receivables balance is past due but within 3 months as at the reporting date for which the Fund has not impaired as there has not been a significant change in its good credit quality. There was no recent history of default and the amounts are considered recoverable. The Fund does not hold any collateral over these balances.

12. CASH AND CASH EQUIVALENTS

| | 2015 <i>HK\$</i> | 2014 <i>HK\$</i> |
|--|---------------------------|---------------------------|
| Cash at bank Cash deposits in investment accounts (note 9) | 183,883,364 90,750,573 | 208,781,256 76,823,179 |
| As stated in statement of cash flows | 274,633,937 | 285,604,435 |

Notes to the Financial Statements

Year ended 30 September 2015

13. MANAGEMENT OF RISKS

The Fund is exposed to insurance risk and financial risks because of the nature of its operations and the use of financial instruments in its operating activities.

The carrying amount presented in the statement of financial position relate to the following categories of financial assets and financial liabilities.

| | 2015 | 2014 |
|---|---------------|---------------|
| | HK\$ | HK\$ |
| Financial assets | | |
| Loans and receivables: | | |
| Profit commission receivable from reinsurers | 159,000,000 | 159,000,000 |
| Claims provision recoverable and claims receivable | 2,682,000 | 17,274,000 |
| Amounts due from Hong Kong Solicitors Indemnity | | |
| Fund Limited | 2,304,760 | 1,769,644 |
| Accounts receivable | 4,342,315 | 4,577,239 |
| Cash at bank | 183,883,364 | 208,781,256 |
| | | |
| | 352,212,439 | 391,402,139 |
| , | | |
| Financial assets at fair value through profit or loss | 2,460,388,483 | 2,328,619,077 |
| i mandar abbots at tail value amough profit of 1000 | 2,100,000,100 | 2,520,017,077 |
| T1 | | |
| Financial liabilities | | |
| At amortised costs: | 252 415 222 | 201 006 000 |
| Outstanding claims provision | 373,415,000 | 391,006,000 |
| Contributions refundable | 1,596,445 | 1,159,588 |
| | 375,011,445 | 392,165,588 |
| | 373,011,443 | J72,10J,J00 |

13.1 Insurance risk management

The Fund was established by The Law Society of Hong Kong. Pursuant to the Solicitors (Professional Indemnity) Rules made by the Council of The Law Society of Hong Kong under Section 73A(I) of the Hong Kong Legal Practitioners Ordinance, solicitors are provided with indemnity against loss arising from claims in respect of civil liability incurred in private practices.

The principal risk that the Fund faces is the possibility of the actual claims exceeding the carrying amount of the claims provision. This could occur when the frequency or severity of claims are greater than estimated. Events under indemnity are random and the actual number and amount of claims will vary from year to year from the estimate established using statistical techniques.

Management of the Fund attempts to diversify this risk by entering into reinsurance contracts with reinsurers. Reinsurance does not discharge the Fund's liability as the primary obligor under the indemnity. Failure of reinsurers to honor their obligations could result in losses to the Fund. In order to minimise losses from reinsurers' defaults, the Fund only places reinsurance with companies which have appropriate international ratings and/or which are regulated by the Hong Kong Insurance Authority. To minimise the risk of reinsurer defaults, the Fund has put in place insolvency insurance cover. The cover insures the Fund against the insolvency of one or more of its reinsurers.

Notes to the Financial Statements

Year ended 30 September 2015

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management

The financial risks to which the Fund is exposed include market risk (including currency risk, interest risk and other price risk), liquidity risk and credit risk.

The objective of financial risk management is to ensure that the Fund's overall financial risk is at an acceptable level and that appropriate returns are earned for the level of risk assumed. The Manager appointed four investment managers who operate independently of each other. Two of the investment managers operate under discretionary investment management agreements which allow them to manage their portfolio within guidelines prescribed by the Manager. The remaining two managers offer equity pooled funds which the Fund has invested in since November 2011. The Fund adopts a conservative investment strategy where the investments are predominantly placed in fixed income securities. The strategy is to achieve an optimal return without incurring a risk of substantial fluctuations in the value of the accumulated reserves.

(a) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Fund's exposures to currency risk arise from its bank balances and financial assets at fair value through profit or loss, which are primarily denominated in Australian Dollars ("AUD"), Euro ("EUR"), British Pounds ("GBP"), Japanese Yen ("JPY"), Renminbi ("RMB"), Singapore Dollars ("SGD") and United States Dollars ("USD").

The Fund does not hedge its foreign currency risks. However, the Fund's investment managers monitor the foreign currency exposure and will consider hedging significant foreign currency exposure should the need arises.

The following table provides details of the Fund's exposure at the end of the reporting period to foreign exchange risk arising from recognised assets and liabilities denominated in a currency other than the functional currency of the Fund:

| | As at 30 September 2015 | | | As at | t 30 September 2 | 014 |
|-----|--|-------------------|--|--|-----------------------------|---------------------------|
| | Financial assets at fair value through profit or loss HK\$ | Cash at bank HK\$ | Overall net exposure <i>HK\$</i> | Financial assets at fair value through profit or loss HK\$ | Cash at bank <i>HK\$</i> | Overall net exposure HK\$ |
| AUD | 51,240,046 | - | 51,240,046 | 18,307,475 | - | 18,307,475 |
| EUR | 439,943,224 | - | 439,943,224 | 76,521,039 | • | 76,521,039 |
| GBP | 144,876,666 | • | 144,876,666 | 25,989,614 | - | 25,989,614 |
| JPΥ | 241,157,315 | - | 241,157,315 | 36,517,414 | - | 36,517,414 |
| RMB | 45,091,044 | | 45,091,044 | 53,476,611 | - | 53,476,611 |
| SGD | 46,971,836 | | 46,971,836 | 2,115,732 | - | 2,115,732 |
| USD | 1,352,255,407 | 4,261,757 | 1,356,517,164 | 1,991,317,470 | 11,819,399 | 2,003,136,869 |

Notes to the Financial Statements

Year ended 30 September 2015

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(a) Foreign currency risk (continued)

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the foreign exchange rates of the following foreign currencies against Hong Kong Dollar to which the Fund has significant exposure at the end of the reporting period.

| | 2015 | | 20 | 14 |
|-----|--|--|--|--|
| | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax HK\$ | Increase/decrease in foreign exchange rates % | Increase/decrease in surplus after income tax <i>HK\$</i> |
| AUD | 5 | 2,562,002 | 5 | 915,374 |
| EUR | 5 | 21,997,161 | 5 | 3,826,052 |
| GBP | 5 | 7,243,833 | 5 | 1,299,481 |
| JPY | 5 | 12,057,866 | 5 | 1,825,871 |
| RMB | 5 | 2,254,552 | 3 | 1,604,298 |
| SGD | 5 | 2,348,592 | 5 | 105,787 |
| USD | 1 | 13,565,172 | I | 20,031,369 |

This analysis assumes that all other variables remain constant.

Exchange differences arising from financial assets at fair value through profit or loss are classified as change in fair value of financial assets at fair value through profit or loss.

(b) Interest rate risk

The Fund's earnings are affected by changes in the market interest rates due to the impact such changes have on interest income from cash and cash equivalents and financial assets. Investment guidelines are in place and reviewed regularly to provide the general direction for the Fund's investment managers and to monitor the risk undertaken.

At 30 September 2015, it is estimated that a general increase/decrease of 50 basis points (2014: 5 basis points) in interest rates, with all other variables held constant, would increase/decrease the Fund's surplus after income tax and accumulated surplus by approximately HK\$1,373,000 (2014: HK\$143,000). The increase/decrease in basis points represents management's assessment of a reasonably possible change in interest rates over the period until the next reporting date.

Notes to the Financial Statements

Year ended 30 September 2015

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(c) Other price risk

Other price risk relates to the risk that the fair values or future cash flows of a financial instruments will fluctuate because of changes in market prices (other than changes in interest rates and foreign exchange rates). The Fund is exposed to change in market prices of listed equity and debt securities in respect of its investments in listed equity and debt securities classified as financial assets at fair value through profit and loss.

Investments in equity must be confined to publicly listed widely held and traded securities and there are limits on the exposure to an overseas stock market other than a recognised stock exchange and on the equity of any one company.

The following table indicates the approximate change in the Fund's surplus after income tax in response to reasonably possible changes in the quoted prices for financial assets at fair value through profit or loss to which the Fund has significant exposure at the end of the reporting period.

| | 2015 | | 20 | 014 |
|--------------------------------|---|--|---|--|
| | Increase/ decrease in quoted prices % | Increase/ decrease in surplus <i>HK\$</i> | Increase/ decrease in quoted prices % | Increase/ decrease in surplus <i>HK\$</i> |
| Equity investments | 10 | 33,230,012 | 10 | 35,038,349 |
| Bonds listed outside Hong Kong | 5 | 82,520,310 | 5 | 74,773,429 |
| Quoted fund investments | 5 | 19,346,580 | 5 | 20,297,192 |

(d) Liquidity risk

The Fund manages its liquidity and cash flow profiles to ensure the operations maintain optimum level of liquidity at all times sufficient to meet its obligations as and when they fall due.

All of the Fund's financial liabilities will be settled within one year from the reporting date. This is based on the remaining period at the reporting date to the contractual maturity date and at the earliest date the Fund can be required to pay.

Notes to the Financial Statements

Year ended 30 September 2015

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(e) Credit risk

The Fund's credit risk is principally attributable to cash and cash equivalents and receivables from reinsurers and solicitor firms.

Cash and cash equivalents are normally placed at financial institutions that have sound credit rating and the Fund considers the credit risk to be insignificant.

Management has a credit policy in place for selection of its reinsurers and approving the credit limits and the exposures to credit risk are monitored such that any outstanding debts are reviewed and followed up on an ongoing basis.

As at the reporting date, the Fund does not hold any collateral from the reinsurers and the Fund has no significant concentration of credit risk, with exposure spreading over a number of reinsurers and counterparties.

Hence, the maximum exposure to credit risk is represented by the carrying amounts of each class of financial assets. The Fund does not provide any other guarantees which would expose the Fund to credit risk.

(f) Fair value measurements recognised in the statement of financial position

The financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

| <u>2015</u> | Level 1 | Level 2 | Level 3 | Total |
|--|---------------|---------|---------|---------------|
| | HK\$ | HK\$ | HK\$ | HK\$ |
| Financial assets at fair value through profit or loss: | | | | |
| Trading securities | 2,460,388,483 | - | | 2,460,388,483 |
| | | | | |
| <u>2014</u> | | | | |
| | Level 1 | Level 2 | Level 3 | Total |
| | HK\$ | HK\$ | HK\$ | HK\$ |
| Financial assets at fair value through profit or loss: | | | | |
| Trading securities | 2,328,619,077 | * | - | 2,328,619,077 |

Notes to the Financial Statements

Year ended 30 September 2015

13. MANAGEMENT OF RISKS (CONTINUED)

13.2 Financial risk management (Continued)

(f) Fair value measurements recognised in the statement of financial position (continued)

During the years ended 30 September 2015 and 2014, there were no transfer between Level 1 and Level 2 fair value measurements, and no transfer into and out of Level 3 fair value measurements.

The fair values have been determined by reference to their quoted bid prices at the reporting date and have been translated using the spot foreign currency rates at the end of the reporting period where appropriate.

14. CAPITAL MANAGEMENT

The Fund's capital management objective is to ensure the Fund's ability to continue as a going concern in order to provide indemnity against such loss as is mentioned in Section 73A(1) of the Hong Kong Legal Practitioners Ordinance (Chapter 159).

The Fund has no share capital. The Manager of the Fund will actively and regularly review its accumulated surplus and make adjustment on the contributions receivable from legal practitioners in line of change in economic conditions.

15. CASH GENERATED FROM OPERATIONS

| CASH GENERALED FROM OF EXALIONS | 2015 <i>HK\$</i> | 2014 <i>HK\$</i> |
|---|---------------------|----------------------|
| Surplus before income tax | 130,659,245 | 227,514 ,6 21 |
| Change in fair value of financial assets at fair value through profit or loss | 95,662,009 | (48,788,509) |
| Gain on disposal of financial assets at fair value through profit or loss | (30,833,305) | (7,047,881) |
| Interest income | (43,912,037) | (41,806,583) |
| Dividend income from financial assets at fair value through profit or loss | (14,294,316) | (14,237,108) |
| Changes in working capital: | | 2445 |
| Decrease in claims receivable from reinsurers | m | 8,116 |
| Decrease in claims provision recoverable and claims | | |
| receivable | 14,592,000 | 20,246,000 |
| Decrease in accounts receivable | 234,924 | 1,499,559 |
| (Increase) Decrease in prepayments | (22,500,000) | 13,212,500 |
| Increase in amount due from Hong Kong Solicitors | | |
| Indemnity Fund Limited | (535,116) | (8,932) |
| Decrease in outstanding claims provision | (19,441,000) | (7,382,000) |
| Increase (Decrease) in accrued charges | 14,772 | (16,970) |
| Increase in contributions received in advance | 3,409,832 | 13,985,051 |
| Increase (Decrease) in contributions refundable | 436,857 | (205,005) |
| Cash generated from operations | 113,493,865 | 15 6, 972,859 |

Notes to the Financial Statements

Year ended 30 September 2015

16. RELATED PARTY TRANSACTIONS

During the year, the Fund incurred an administrative fee of HK\$11,535,241 (2014: HK\$11,317,312) payable to the Manager. As at 30 September 2015, the amount due from the Manager was HK\$2,304,760 (2014: HK\$1,769,644). The Fund and the Manager are under common control of The Law Society of Hong Kong. The carrying amount of the amount due approximates its fair value.

17. CONTINGENT ASSETS

| | 2015 <i>HK\$</i> | 2014 <i>HK\$</i> |
|-----------------------------------|---------------------|---------------------|
| Profit commission from reinsurers | 52,000,000 | 26,000,000 |

The profit commission relates to slip policies covering the indemnity period from 1 October 2014 to 30 September 2018. The calculation of profit commission shall take place on 30 September 2018. Under the slip policies, the Fund shall not be entitled to any profit sharing if the slip policies are cancelled before 30 September 2018 except for certain events. No contingent assets have been recognised.

| Chapter: | 159M | Title: | SOLICITORS (PROFESSIONAL | Gazette Number: | L.N. 65 of 2010 |
|-----------|------|----------|--|-----------------|-----------------|
| Schedule: | 1 | Heading: | INDEMNITY) RULES CONTRIBUTIONS TO FUND | Version Date: | 20/05/2010 |

[rules 2, 4 & 9]

1. Obligation to make contributions

Every principal in Practice shall, in respect of himself and of all assistant solicitors and consultants in his firm, make or cause to be made the contributions as are set out in paragraph 2 in respect of that Practice.

2. Calculation of contribution

(1) (a) Save in the cases referred to in subparagraphs (2) (when the amount of contribution shall be assessed by the Company as therein provided), (3) (which provides that the amount of the basic contribution shall be not less than the minimum amount as therein provided), (4) (which provides for the due date for payment of the contribution) and (7) (when the amount of contribution may be reduced as therein provided), the amount of all contributions for the first indemnity period and for each subsequent indemnity period shall be calculated- (L.N. 363 of 1991; L.N. 65 of 2010)

(i) according to the formula-

$$C = (N*\$20000) + (M*\$13000) + S$$

Where-

* =multiplied by;

C = the amount (subject to any appropriate adjustment made under subparagraph (3)) of the basic contribution which may also be the contribution;

N = number of principals (as at 31 July immediately preceding such indemnity period);

M =number of assistant solicitors and consultants (as at 31 July immediately preceding such indemnity period); and

S = the amount established from the following table-

| Gross fee income of the firm | Amount |
|------------------------------|--------------------------|
| \$ Million | \$ |
| over 0 but not exceeding 5 | 2.64% x gross fee income |
| over 5 but not exceeding 6 | 142000 |
| over 6 but not exceeding 7 | 161000 |
| over 7 but not exceeding 8 | 181000 |
| over 8 but not exceeding 9 | 197000 |
| over 9 but not exceeding 10 | 212000 |
| over 10 but not exceeding 11 | 228000 |
| over 11 but not exceeding 12 | 241000 |
| over 12 but not exceeding 13 | 253000 |
| over 13 but not exceeding 14 | 265000 |
| over 14 but not exceeding 15 | 274000 |
| over 15 but not exceeding 16 | 281000 |
| over 16 but not exceeding 17 | 286000 |
| over 17 but not exceeding 18 | 290000 |
| over 18 but not exceeding 19 | 295000 |
| over 19 but not exceeding 20 | 299000 |
| over 20 but not exceeding 21 | 302000 |
| over 21 but not exceeding 22 | 306000 |
| over 22 but not exceeding 23 | 309000 |
| | |

| over 23 but not exceeding 24 | 313000 |
|-------------------------------|--|
| over 24 but not exceeding 25 | 316000 |
| over 25 but not exceeding 50 | 1.27% x gross fee income (subject to a maximum amount of \$543000) |
| over 50 but not exceeding 75 | 1.09% x gross fee income (subject to a maximum amount of \$673000) |
| over 75 but not exceeding 100 | 0.90% x gross fee income (subject to a maximum amount of \$732000) |
| over 100 | 0.73% x gross fee income |

and the gross fee income of the firm shall be determined by the particulars contained in the gross fee income report produced under rule 8(1)(a) plus a factor to be applied by the Company to this figure to compensate for the historical basis of the gross fee income calculation (such factor not to exceed 10%) and shall be subject to adjustment as provided in sub-subparagraph (b) (iv); or (L.N. 162 of 2001; L.N. 154 of 2007)

(ii) in the circumstances set out in subparagraph (6), according to the formula-

$F \times C$

Where-

C = the amount (subject to any appropriate adjustment made under subparagraph (3)) of the basic contribution which may also be the contribution; and

F =the appropriate factor referred to in subparagraph (6)(d).

- (b) (i) The contribution for the first indemnity period and for all subsequent indemnity periods shall be regulated by the number of principals, assistant solicitors and consultants engaged or employed in the Practice from time to time and the gross fee income of the firm.
 - (ii) Information regarding gross fee income of the firm and unqualified staff and the information described as N and M in sub-subparagraph (a) shall be properly recorded and the indemnified shall at all times allow the Company to inspect such records.
 - (iii) Particulars of the names and the position held in the Practice of every principal, assistant solicitor and consultant and the numbers of and positions held by unqualified staff at 1 October 1989 shall be submitted by the firm to the Company on or before 8 October 1989. Thereafter a return shall be sent to the Company on or before the last day of December, March, June and September in each year commencing on 31 December 1989 showing every subsequent change in such particulars (and the date of such change) occurring since the date of the previous return.
 - (iv) Upon receipt by the Company of the report of gross fee income and information pursuant to rule 8(1) to enable the Company to assess the contribution for the next period of indemnity, the Company will also, based on such information and the other information referred to in sub-subparagraph (b)(iii), calculate and adjust the contribution for the preceding indemnity period in accordance with the formula for calculating the contribution for such preceding indemnity period. Any difference in the amount of the assessed contribution paid for the preceding indemnity period and the contribution established by such calculation shall be met by a further payment by the firm, or in the event of the firm being dissolved prior to payment, by the principals of the firm immediately prior to such dissolution to the Company, or, notwithstanding paragraph 4, by a refund to the firm or such principals by the Company, as the case may be. (L.N. 162 of 1993; L.N. 154 of 2007)
- (c) If any principal who is required to make contributions in accordance with paragraph 1 fails to provide the Company with a certified public accountant (practising)'s report of the gross fee income or other information referred to in sub-subparagraph (b)(iii) pursuant to rule 8(1), then such principal and the other principal or principals, if any, in the Practice shall be jointly and severally liable to pay- (23 of 2004 s. 56; L.N. 154 of 2007)

- (i) for the first indemnity period, an amount equal to 400% of the total amount payable by the firm as premium under and in respect of the second Master Policies for the period from 1 October 1987 to 30 September 1988; and
- (ii) thereafter, for each subsequent indemnity period an amount equal to 200% of the rate of contribution for the preceding indemnity period until such principal or principals have made disclosure of such particulars of the gross fee income or other information as was required.
- (d) Upon a principal making good all failures under sub-subparagraph (c), the Company shall assess the contribution payable in respect of the Practice. If the amount of the contribution as assessed-
 - (i) is less than the amount of the contribution paid, the difference shall be repaid to his firm without interest; or
 - (ii) exceeds the amount of the contribution paid, his firm shall upon demand pay to the Company the balance of the amount of the contribution together with interest on the amount of such balance at the rate of 4% per annum above the best lending rate from time to time of The Hongkong and Shanghai Banking Corporation Limited calculated from the date stipulated in or prescribed by the Society under rule 8(1)(c) until receipt of payment by the Company.
- (2) In the case of a solicitor or solicitors commencing a Practice during any indemnity period the contribution payable in respect of such Practice for the year of commencement of Practice shall be assessed by the Company based on the average contribution paid for the current indemnity period by firms of similar composition to the Practice and be paid pro rata and such basis shall continue to be applied until such Practice shall have submitted a certified public accountant (practising)'s report of gross fee income and other information in accordance with the foregoing provisions of this paragraph. Subject to subparagraph (7), the basic contribution payable by such Practice during any indemnity period shall not be less than \$20000. (L.N. 363 of 1991; 23 of 2004 s. 56; L.N. 154 of 2007; L.N. 65 of 2010)
- (3) Subject to subparagraph (7), the basic contribution payable in respect of a Practice for an indemnity period shall not be less than \$20000. (L.N. 363 of 1991; L.N. 65 of 2010)
- (4) The contribution payable for an indemnity period shall be due and payable to the Company on or before 30 September immediately preceding the indemnity period but in the case of the first indemnity period it shall be payable on the date decided by the Society and in the case of a Practice referred to in subparagraph (2) the contribution payable for its first period of indemnity shall be paid forthwith on demand.
 - (5) (a) Notwithstanding anything to the contrary in this paragraph, the Company may, with the authority of a resolution of the Council, at any time during an indemnity period demand in writing from every principal who is required to make contributions in accordance with paragraph 1 at any time during the indemnity period when the demand is made such further sum as may be authorized by the Council to make up a deficit or anticipated deficit in the fund, and such principal shall be bound to pay such further sum to the Company within 30 days after the date of issue of such written demand.
 - (b) Subject to the amount of payments received from such principal being sufficient to cover the amount of the deficit or anticipated deficit, the sum which such principal shall be required to pay shall be that proportion of the deficit or anticipated deficit as the total amount of the contributions payable after appropriate adjustment as provided in subparagraph (1)(b)(iv) by such principal for the indemnity period when the demand is made bears to the total amount of the contributions payable after adjustment by all principals under the Professional Indemnity Scheme for such indemnity period, provided that such principal may be required to make an interim payment on account of the sum which such principal is to pay hereunder. Such interim payment (which shall be subject to subsequent adjustment) shall be that proportion of the deficit or anticipated deficit as the contribution paid by such principal for the indemnity period when the demand is made bears to the total amount of the contributions then paid for such indemnity period.
 - (6) (a) If during any period of 4 indemnity periods immediately prior to any indemnity period, an insurer or the Company on behalf of the indemnified has paid, or is deemed, pursuant to subsubparagraph (b), to have paid, any claim, then the contribution payable for such indemnity period shall not be the basic contribution but shall be calculated in accordance with the formula set out in paragraph 2(1)(a)(ii) by multiplying the basic contribution by the appropriate factor established pursuant to sub-subparagraph (d).

- (b) (i) For the purposes of sub-subparagraph (a), if during any period of 4 indemnity periods immediately prior to any indemnity period, an insurer or the Company on behalf of a former Practice has paid any claim and a former principal of such former Practice is a principal at the relevant date, then the claim so paid shall be deemed to have been paid on behalf of the firm of which such former principal is a principal at the relevant date, except that where there is more than one former principal of such former Practice who is a principal at the relevant date the claim so paid shall be divided equally among each such former principal whose share of such claim shall be deemed to have been paid on behalf of the firm of which such former principal is a principal at the relevant date.
 - (ii) For the purposes of this sub-subparagraph, "the relevant date" (有關日期) means 31 July immediately prior to any indemnity period.
- (c) For the purposes of sub-subparagraph (d), claims paid during such period-
 - (i) shall not include-
 - (A) any amount in excess of \$10000000 in respect of any one claim; (L.N. 528 of 1994)
 - (B) the amount of any claim paid by insurers under the former Master Policy on behalf of the indemnified prior to 1 October 1986 the full amount of which is paid by the indemnified to authorized insurers under the first Master Policies prior to 1 October 1986 provided that this exclusion shall only apply in respect of claims paid by insurers under the former Master Policy (and repaid by the indemnified) which do not exceed the aggregate of 50% of the premiums paid by the indemnified in respect of compulsory professional indemnity insurance in respect of the 4 indemnity periods prior to 1 October 1986;
 - (C) the amount of any deductible paid by the indemnified;
 - (D) the legal costs and disbursements incurred in successfully defending a claim made against the indemnified;
 - (E) the legal costs and disbursements (including defence and claimants' costs) paid in respect of a successful claim made against the indemnified under the former Master Policy; and
 - (F) the amount of any claim paid under or in respect of a policy of insurance other than the former Master Policy or the Master Policies or Master Policy:
 - (ii) shall include all legal costs and disbursements (including defence and claimants' costs) which are paid in respect of a successful claim made against the indemnified under the Master Policies or a Master Policy.
- (d) (i) If claims so paid exceed 0% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 50% of premiums or contributions so paid, a factor of 1.06 shall be applied to the contribution.
 - (ii) If claims so paid exceed 50% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 100% of premiums or contribution so paid, a factor of 1.13 shall be applied to the contribution.
 - (iii) If claims so paid exceed 100% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 200% of premiums or contributions so paid, a factor of 1.33 shall be applied to the contribution.
 - (iv) If claims so paid exceed 200% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 300% of premiums or contributions so paid, a factor of 1.53 shall be applied to the contribution.
 - (v) If claims so paid exceed 300% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 400% of premiums or contributions so paid, a factor of 1.78 shall be applied to the contribution.
 - (vi) If claims so paid exceed 400% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity

- period but do not exceed 500% of premiums or contributions so paid, a factor of 1.98 shall be applied to the contribution.
- (vii) If claims so paid exceed 500% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 600% of premiums or contributions so paid, a factor of 2.18 shall be applied to the contribution.
- (viii) If claims so paid exceed 600% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 700% of premiums or contributions so paid, a factor of 2.43 shall be applied to the contribution.
- (ix) If claims so paid exceed 700% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 800% of premiums or contributions so paid, a factor of 2.63 shall be applied to the contribution.
- (x) If claims so paid exceed 800% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 900% of premiums or contributions so paid, a factor of 2.88 shall be applied to the contribution.
- (xi) If claims so paid exceed 900% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period but do not exceed 1000% of premiums or contributions so paid, a factor of 3.00 shall be applied to the contribution.
- (xii) If claims so paid exceed 1000% of the total amount of premiums or contributions paid in respect of the Practice in the 4 indemnity periods preceding the indemnity period, a factor of 3.50 shall be applied to the contribution.
- (7) (a) The Company may, with the authority of a resolution of the Council passed at any time during an indemnity period, reduce the total amount of the contributions established in accordance with this paragraph, which are payable by firms, during the next indemnity period by the amount as is authorized by the Council. (L.N. 65 of 2010)
 - (b) The benefit of such reduction shall be available only to those firms which are entitled to indemnity during both the indemnity period when the resolution of the Council referred to in sub-subparagraph (a) is passed and during the next indemnity period and shall be obtained by reducing the amount of the contribution payable by any such firm for such next indemnity period by the amount established in accordance with sub-subparagraph (c). (c) The amount by which the contribution of any such firm referred to in sub-subparagraph (b) shall be reduced shall be that proportion of the authorized reduction amount as the total amount of the contributions payable after appropriate adjustment as provided in subparagraph (1)(b)(iv) by that firm for the indemnity period when the resolution of the Council is passed bears to the total amount of contributions payable after adjustment by all firms under the Professional Indemnity Scheme for such indemnity period. (L.N. 363 of 1991)

3. Decisions by the Council

For the purpose of determining the amount of any contribution required by these rules, the Council's decision shall be final and binding on all persons affected on any question arising as to-

- (a) the maximum amount of contribution or basic contribution payable for any indemnity period;
- (b) the number of principals in a firm at any date;
- (c) the number of unqualified staff employed for the purpose of the Practice at any date;
- (d) the number of assistant solicitors and consultants in a firm at any date;
- (e) any information or other matter on the basis of which any adjustment in contribution is assessed in accordance with paragraph 2(1)(b)(iv);
- (f) the amount of any additional contribution to meet the amount of any deficit or anticipated deficit under paragraph 2(5);
- (g) the calculation of the amount of any claim paid and claims loading under paragraph

- 2(6) and all matters which are to be included or excluded when establishing the amount of claims paid;
- (h) the date on which a Practice becomes a former Practice;
- (i) whether a firm is eligible to receive any benefit under paragraph 2(7)(b);
- (j) the amount of the reduction in the contribution payable by a firm under paragraph 2(7)
- (c). (L.N. 363 of 1991)

4. No refund of contributions

A contribution is not refundable.

(Enacted 1989)